# Consolidated Management Reportand Financial Statements

ferrovial



# I. MANAGEMENT REPORT



# **II. CONSOLIDATED FINANCIAL STATEMENTS**



1. The Management Report runs from page 4 to 89. It was drawn up by the Board of Directors on 25 February, 2016 2. The Consolidated Annual Financial Statements run from page 90 to 173 and were drawn up by the Board of Directors on 25 February, 2016. 3. Additional reports: Annual Corporate Governance Report forms part of the Management Report) and Annual Board of Directors' Remuneration Report (all available at www.ferrovial.com). 4. Ferrovial has worked on an integrated model for reporting financial, social and environmental information, based on the "International Integrated Reporting Framework" from the International Integrated Reporting Committee (IIRC) and the CNMV "Guide for the preparation of management reports of listed companies". Corporate Responsibility information is provided according to the principles of standard AA1000 and pursuant to version 4 of the Global Reporting Initiative (GRI) guide.

# LETTER FROM THE CHAIRMAN

#### Fellow shareholder,

Ferrovial ended 2015 in a good financial and business position, which allows it to look to 2016 and subsequent years with optimism. The company improved its key financials with respect to the previous year. Net profit amounted to 720 million euro in 2015 (compared with 402 million euro the previous year), revenues increased by 10.2%, EBITDA rose by 4.5% and operating cash flow, excluding projects, amounted to 889 million euro before taxes. Ferrovial ended the year with a net cash position of 1,514 million euro, excluding infrastructure project debt, and it does not have significant corporate debt maturities until 2018.

Ferrovial's results are the consequence of its strong business performance and the non-recurring revenues generated by the rotation of assets. In addition, the new record Services and Construction backlog—over 31,500 million euro—is a guarantee of future business. It is noteworthy that 81% of the Construction backlog and 73% of the Services backlog are in international markets. The company's business units obtained significant contracts, such as the Toowoomba toll road, in Australia; the Ruta del Cacao toll road, in Colombia; the I-285, in Atlanta; the new extension to 407 ETR, in Toronto and the Thames Tideway Tunnel, in London.

The company's two main infrastructure assets – 407 ETR and Heathrow Airport – performed strongly once again, with growth in revenues and EBITDA, with record traffic numbers and with excellent levels of customer satisfaction. The LBJ in Texas, the company's second managed lanes project, started operations in 2015, after the NTE opened to traffic in 2014. Traffic levels on both roads are encouraging.

Ferrovial enjoys a sound financial position and a level of liquidity that enables it to consider acquisition opportunities that may arise in the market. In December 2015, it made a takeover bid for the Australian services company Broadspectrum, a process that is ongoing at the time this report goes to press.

Once again, Ferrovial met the strict requirements to remain in the Dow Jones Sustainability Index, FTSE4Good and Carbon Disclosure Project index, reinforcing its commitment to corporate social responsibility and the environment. Additionally, its "Target Zero" initiative in the area of health and safety resulted in a substantial improvement in safety indices.

This performance enabled the company to remunerate shareholders satisfactorily where dividends plus share appreciation provided a total return of 31%.

2015 was another good year for Ferrovial and for its shareholders, clients and professionals. A year which evidenced the effectiveness of a strategy based on financial discipline and profitable growth focused on key markets such as North America, the United Kingdom, Poland, Australia, Colombia, Peru and Chile. As a result Ferrovial is a sounder and a more international company committed to operational excellence and innovation.

I would like to take this opportunity to thank the shareholders for placing their trust in Ferrovial and its professionals.



revenues +10.2%

**9.7** в€



NET INCOME

<mark>720</mark> м€

# NET CASH POSITION



MEMBER OF Dow Jones Sustainability Indices In Collaboration with RobecoSAM (





2015 Constituent MSCI Global Sustainability Indexes



# MANAGEMENT REPORT







# **1.2 FERROVIAL IN FIGURES**











MAIN FIGURES: CONTRIBUTION BY COUNTRY

MAIN FIGURES: ABSOLUTE FIGURES BY COUNTRY



11,458



**EMPLOYEES:** 74,032





# 2. STRATEGY AND VALUE CREATION

# 2.1 GLOBAL STRATEGY

# **BUSINESS MODEL, VISION AND VALUES**

Ferrovial is one of the leading global providers of infrastructure and services to cities. Its business model is focused on the full infrastructure lifecycle: Design, Financing, Construction, Operation and Maintenance.

Ferrovial's vision is to shape the future through the development and operation of sustainable infrastructures and cities, while being committed to the highest level of safety, operational excellence and innovation. It aims to create value for society and for its costumers, investors and employees.



# **ENVIRONMENT**

The current environment presents a number of opportunities and challenges that directly affect the infrastructure sector.

## **Opportunities**

Among others, we can highlight the following opportunities:

1. **Population growth and urban concentration.** The "global urbanization" continues and the United Nations forecast that more than 6 billion people will be living in big cities by 2045, which is equivalent to the entire global population in the year 2000.

This trend will increase demand for new social and transport infrastructure, as well as for services capable of addressing challenges such as traffic congestion and environmental sustainability.

# VALUE CREATION

Ferrovial creates value with an **industrial approach** in the global infrastructure cycle, focusing on three differential capabilities:

- Managing risks and minimizing them at the different stages.
- Offering innovative solutions to its clients.
- Generating **operational efficiencies** in projects.

This approach seeks to **increase cash generation and profitability** in construction and services contracts and **to increase the value of infrastructure projects**. The final objective is to crystallize the value in a greater flow of dividends or in the subsequent sale of assets.

Ferrovial's strategy is based on four pillars:

- Profitable growth
- Internationalization
- Operational excellence and innovation
- Financial discipline

Finally, Ferrovial considers that **all its activities must be sustainable**, from an economic point of view and from a social and environmental standpoint.

- **2. Climate change and other environmental aspects.** The fastest growing CO<sub>2</sub> emissions in recent decades are those associated with passenger transport, generating around 25% of total global emissions. Cities and buildings generate more than 30% of global greenhouse gas emissions. Therefore, when developing infrastructure it is increasingly important to design environmentally-sustainable solutions, as well as to pursue energy efficiency.
- **3. Financial resources available.** Governments find themselves with limited resources to address new infrastructure requirements, mainly due to budget constraints. This has paved the way for private capital to play a greater role in infrastructure projects.
- 4. Development of new technologies. Innovations around the "Internet of things" are increasingly present in the sector. New technologies applied to infrastructure construction, operation and



services allow companies substantial opportunities to differentiate from competitors in terms of managing complex projects and offering unique solutions to clients.

**5. Globalization.** The increasing integration of economies around the world and the consequent growth of international trade will require more investment in transport infrastructure. This represents an international growth opportunity for infrastructure companies.

The combination of these five factors promises sustained market growth going forward. The World Economic Forum estimates that 3.7 trillion dollars will have to be invested in infrastructure annually. However, at the current pace the World Bank calculates that around one third of these investments will not be forthcoming. This will bring important opportunities for infrastructure companies, and Ferrovial is in a strong competitive position to capitalize them.

# Challenges

The development of the infrastructure market is also set to pose a number of challenges and risks that warrant consideration:

1. The economic context. Investment decisions with regard to infrastructure projects are vital for the economic development of countries, and also have a significant impact on public finances.

Macroeconomic trends may directly affect the performance of contracts.

- 2. Increased competition. There has been increasing interest in infrastructure projects from funds due to the market liquidity and the need to secure long-term investment opportunities. Aditionally, there has been an increase in the number of construction firms or services companies that have benefited from significant infrastructure development in their own countries, and now grow at a global scale. Finally, there is a growing presence of technology companies in areas of infrastructure. The emergence of these new competitors may affect returns on new projects, and will require differentiation based on competitive advantages.
- **3.** Complex projects with significant execution risks. Decisions made in initial project stages have a decisive impact on medium and long term profitability. Efficient risk management is therefore essential, from the contracting stage, partner selection, closing the offer, and to the execution stage.
- 4. Regulation and legal certainty. In many cases infrastructure development is dependent on governments, as these are normally regulated or publicly tendered activities. Actively managing regulatory issues is therefore key, as changes could potentially affect the evolution of projects and markets.



# STRATEGY

Based on this business environment, Ferrovial develops its strategy with a focus on creating value for shareholders as well as for its customers, employees and society as a whole.

Ferrovial strategic priorites are as follows:

1. **Profitable growth.** Ferrovial combines organic growth -focusing on profitability- with selective acquisitions to complement the firm's competitive position and add to its capabilities.

To ensure this profitability, the industrial approach is considered essential, to develope complex projects and value-added services in the business lines in which the group operates (Services, Toll Roads, Construction and Airports).

In the future the company may participate in new sectors or associated activities that generate synergies with existing businesses with the objective of developing a significant presence in the medium term, while maintaining the industrial approach.

2. Internationalization. The countries of interest are identified selectively based on a set of criteria that includes, among others, growth expectations, legal certainty and the existence

of developed financial markets. The company currently has a significant and stable presence in five countries: Spain, the United States, the United Kingdom, Canada and Poland.

The aim is to continue driving operations in these countries while also developing new markets. One example of a market where Ferrovial is building a stable presence is Australia, where it already manages services and construction contracts, and has recently won a toll road concession.

**3. Operational excellence and innovation**. These are key drivers for efficiently managing complex operations, developing outstanding solutions for clients and generating recurrent cash.

This priority is based on a number of key elements including:

- The capacity to manage complex projects and appropriate risk management, which are essential to ensuring higher returns. Managers constantly seek for alternative technical and operational solutions for optimal efficiency. This is supported by the Ferrovial team that has the necessary talent to maximize the value of projects and contracts.
- Innovation is a key driver of differentiation that allows business units to provide solutions to client needs and is used to generate sustainable competitive advantages.



- Quality is a hallmark of Ferrovial; it reflects a way of doing things that translates into increased satisfaction for customers and users of infrastructure and services, as well as greater value added for the company.
- Safety is a priority in all business areas. Active efforts are made at the senior management level and throughout the organization to optimize and improve safety for Ferrovial employees and for the users of its infrastructure.
- The focus on environmental issues is embodied in the development of projects and services aimed at reducing the carbon footprint. In addition, environmental issues are also a business opportunity for Ferrovial to leverage.

**4. Financial discipline.** This is a key differentiating factor in all of Ferrovial activities, and is implemented in a number of ways:

- Comprehensive cost control in all stages in each project.
- Tracking cash generation in contracts to optimize treasury levels at all levels of the organization.
- Asset rotation to crystallize the value of investments and fund future growth.

- Maintaining an "investment grade" corporate rating, to ensure low debt levels and competitive financing costs, and to ensure its capacity for sustainable growth.
- Finally in this section, a commitment to transparency with investors, shareholders, rating agencies and bondholders is also an important aspect. This helps to build trust and ensures permanent access to financial markets under optimal cost and time conditions.

Alongside these four pillars of the strategy, it is important to highlight the **integrated approach** that allows Ferrovial to participate in all stages of the infrastructure cycle. It therefore aligns the interests of the businesses that construct, maintain, promote and operate, thus minimizing risks and maximizing returns throughout the life of the contract.

# 2.2 TOLL ROADS

CONCESSIONS

27 IN 9 COUNTRIES



DIVIDENDS FROM TOLL ROADS (M€)

% OF TOTAL CASHFLOW

(EX-INFRA)

MANAGED INVESTMENT: 20.3 B€



# ACTIVITY

Cintra is a world leader in the private development of transport infrastructure, both in terms of the number of contracts and the volume of investment, which in total exceeds 20 billion euros, running innovative projects and high quality standards. At yearend 2015 it managed a portfolio of 27 concessions totaling nearly 1,877 kilometers. The company is currently present in Canada, the United States, Spain, the United Kingdom, Portugal, Ireland, Greece, Colombia and Australia.

# THE SCENARIO

The environment in which Cintra has developed its business on a global level favors a high need for new infrastructure, including those that solve the problems of traffic congestion, resulting from the concentration of population in urban areas. These infrastructures require high funding, which, given the budgetary constraints in the public sector, are increasing the need for the private sector. Furthermore, competition is growing, mainly in projects that have already been built and mature ("brownfield") where the presence of infrastructure and pension funds is growing.

Its main assets include:

MAIN ASSETS

**407 ETR Toll Road. Toronto (Canada).** This project, in which Ferrovial has a 43.23% stake, has developed the Free Flow tolling system that prevents users from having to stop at the entry and exit arches. These detect vehicles through license plate transmitting devices, calculate the route and manage billing. The concessionaire is free to modify the rates provided the traffic remains above a minimum level. Thus, the user pays a toll that is adjusted to the time saving offered by the highway.

**Managed Lanes. Texas (USA).** For the NTE and LBJ Texas toll roads, in which it holds a 56.7% and 51% stake, respectively, Ferrovial has refurbished the existing road and built innovative toll lanes without barriers. In these last lanes rates are dynamic and are adjusted according to the average speed or the number of vehicles using the expressway lanes, guaranteeing a minimum speed for drivers.

## **VALUE CREATION**

This is based on three pillars:

- Reducing operating and financial risks (de-risking).
- Realization of higher cash flows through the constant search for **operational efficiency**.
- **Renegotiation of concession contracts and/or financing** in response to changes in their circumstances, or those of the financial markets. The company's strategy is based on:
- The company's strategy is based on.
  - Promoting new high-complexity construction projects ("greenfield"), while leveraging synergies with the construction business (Ferrovial Agroman) to meet customer needs.
- Crystallization of the value created by the **rotation of mature assets**.

Besides, the company is committed to society through the development of socially-responsible infrastructure.

# **RISK REDUCTION OR DE-RISKING**

The price paid for a concession is determined by the internal rate of return (IRR) to which it is tendered, which is the result of adding to the risk-free rate a risk premium that takes into account the risks assumed by shareholders when they invest in the concession (construction, financing, operation and traffic, mainly). Based on this IRR, Cintra seeks to reduce or eliminate such risks as the concession progresses. This

decreases the risk premium demanded by the market on the valuation of assets, which in turn increases their value. This value creation process does not require the user volume to exceed the forecast, but rather fulfill what was initially estimated.

Management of financial risks seeks to adapt debt to the cash flow generation of the project with robust financial structures and the appropriate rating.

#### NTE and LBJ Toll Roads. Texas (USA)

Awarded in 2009, they began operating in 2014 and 2015, respectively, both ahead of schedule (nine months for the NTE and three months for the LBJ), having already consequently eliminated all risk related to construction. After a year of operation, the NTE

has double-digit quarterly growth in traffic and revenue.

# **OPERATIONAL EXCELLENCE**

Cintra also focuses on increasing cash flows compared to the initial forecast through greater operational efficiency and constant innovation. To do this, best practices in all concessionaires are applied by incorporating the most advanced technology and seeking synergies with other toll roads managed by the company. The goal is to ensure user satisfaction and meet customer needs while maximizing flows.

#### Big Data

In 2015 the enormous amount of information generated by the traffic that accesses our toll roads in Dallas began to be registered to, at a later stage and by using Big Data techniques, perfect the dynamic pricing algorithm for optimizing revenue that we have been developing in recent years.

#### New toll payment methods

Also in 2015 a new development was completed, which is based on a mobile application with satellite technology. This will make it possible to pay without the need for the usual devices to pay the toll without stopping, or additional road infrastructure.

# **RENEGOTIATION OF CONTRACTS**

Sometimes, as a result of either changing needs of the government over time, or changes in the characteristics of the corridors where the infrastructure is implemented, or changes in the financial markets situation, concession contracts and/or financing are renegotiated. In these cases, Cintra proposes solutions to government bodies or financial institutions that, while solving their problems, improve the risk profile of the asset and/or cash flow generation for shareholders.

#### Agreements in Portugal

Meeting the needs of the Portuguese State, after the troika bailout, in 2015 Cintra renegotiated the concession contracts in Portugal for the

Norte Litoral and Algarve toll roads, which have become guaranteed-

income assets, resulting in a lower risk profile.

# HIGH-COMPLEXITY GREENFIELD PROJECTS

Cintra primarily focuses its strategy on investment in "greenfield" projects as these are the ones in which Cintra and Ferrovial Agroman are more competitive because of their higher level of complexity and therefore the high potential to create value. The company is more competitive in such complex contracts, thanks to its expertise as a premium integral operator, backed by a 45-year track record in the industry.

Cintra's collaboration with Ferrovial Agroman in tenders generates two additional competitive advantages. On the one hand, the experience and value of the construction company's Technical Office makes it possible to optimize the design and thus improving construction prices for the client (i.e. being more competitive), while maintaining adequate profitability. On the other, the two businesses are part of Ferrovial and thus both are aligned in seeking the best solution that minimizes the initial investment, operating costs and future maintenance, while maximizing revenue collection. This also helps to attract financial investors.

#### Toowoomba Toll Road. Queensland (Australia)

After only two years in the Australian market, Ferrovial managed to get a leading local financial partner to invite it to participate in the project. The consortium submitted, in 2015, the most competitive and profitable bid thanks to the combination of the financial capabilities of the Australian partner with Cintra's skills to negotiate supply and those of Ferrovial Agroman to offer an optimal constructive solution at the best price.

#### **TURNOVER OF MATURE ASSETS**

After reducing risks during the de-risking process, the value created is crystallized by the sale of mature projects to other investors, channeling the proceeds toward investment in new assets that are more capable of creating value (higher risk premium).

#### Chicago Skyway. Illinois (USA)

- In November 2015 an agreement with a consortium of Canadian
- pension funds was announced for the sale of the Chicago Skyway
- for \$2.836 billion. The operation will be finalized in 2016 and
- Ferrovial will receive about \$269 million, before taxes.

# SOCIALLY-RESPONSIBLE INFRASTRUCTURES

Due to its high complexity, innovation and efficiency, the projects developed by Cintra offer sustainable solutions that improve congestion in big cities, reduce pollution, decrease the number of accidents, raise user satisfaction and, ultimately, contribute substantially to improve the quality of life of people.

#### Reduction of emissions on the NTE and LBJ. Texas (USA)

Thanks to efficient traffic management, Managed Lanes significantly reduce the amount of stopping and starting that cars are required to perform, thus relieving congestion in the metropolitan area of Dallas, one of the busiest areas of major urban growth in the U.S. They represent a sustainable solution that contributes indirectly to significantly reduce  $CO_2$  emissions.

# 2.3 SERVICES

REVENUE (B€)

**4.9** 

BACKLOG (B€)



# ACTIVITY

ENVIRONMENT

Ferrovial Services is a benchmark in the operation, maintenance and management of facilities and public and private infrastructure. It performs all activities in the value chain, from consulting, design and operation, to the life cycle management of assets.

Ferrovial Services focuses its efforts on designing operational and efficient solutions through the pursuit of excellence, which make it possible to firstly meet the needs of citizens, and secondly, to encourage innovation and the professional and personal development of its employees.

With a total turnover of 4.9 billion euros, 34% of which was generated in Spain and 63% in the United Kingdom, Ferrovial Services figures among the top three service providers in both countries.

The environment in which Ferrovial Services operates is characterized by a growing population in cities, which is driving the demand for more specialized and higher-quality urban services. Furthermore, a decline in available financial resources and tighter budgetary controls at governments mean greater opportunities for the private sector. In addition, increasing social awareness for protecting the planet's resources has created new regulations with environmental objectives, for both public organizations and private companies.

**OPERATING CASHFLOW** (EX-INFRA) (M€)

## **VALUE CREATION**

- Wide offering of services provided in an integrated manner.
- Activity focused on managing assets to optimize their life cycle and profitability ("Asset Management").
- Operational excellence and flexibility.
- Development of innovative and proven solutions.
- Selective acquisition of companies that makes it possible to develop new skills and provide additional services to costumers.

# OFFERING OF SERVICES PROVIDED IN AN INTEGRATED MANNER

The company offers a wide range of services, such as consulting, maintenance, energy efficiency and environmental services in various areas, including cities, transport and social infrastructure, industries, utilities and waste treatment infrastructure.

Its main clients include local governments, health and justice bodies and government officials in charge of roads, railroads and airports, and utility companies in Spain and the United Kingdom.

#### Marqués de Valdecilla University Hospital. Santander (Spain)

After completing the work in record time, during 2015 the new hospital has been equipped for the integrated delivery of 12 non-clinical services, and the transfer of all activities to the new infrastructure has been initiated. The Smart Hospital concept has therefore materialized, which combines innovation, operational excellence, the use of new technologies and a collaborative model of long-term strategic alliances.

# ASSET MANAGEMENT

Through a detailed study of the needs of each client, Ferrovial Services acquires a deep knowledge of its assets and helps it to take steps focused on improving operational efficiency and promoting the integration of services at each facility.

#### Tube Lines. London (United Kingdom)

2015 saw the achievement of the efficiency targets that were set out in the management contract of the assets in three lines (Jubilee, Northern and Piccadilly) of the London Underground, which is in its final phase (Dec. 2017), at which time its achievement can be assessed. With the implementation of Asset Management, from 2003 to 2015 the number of lost customer hours has been reduced by 69%.

# **OPERATIONAL EXCELLENCE AND FLEXIBILITY**

The pursuit of excellence and operational flexibility are essential capabilities to serve very large groups, which can produce numerous incidents and where service relevantly affects the quality of life of users.



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#### United Utilities. Liverpool and Manchester (United Kingdom)

The maintenance of 76,000 kilometers of drainage and 42,000 kilometers of water infrastructure in Liverpool and Manchester is a contract in which flexibility is essential for united utilities to serve more than seven million users, with more than 7,000 calls per week and more than 40,000 annual incidents. The provided solution has reduced the number of complaints and improved customer service to currently make it the company in the management of water and waste that is best rated by its users.

# INNOVATIVE AND PROVEN SOLUTIONS

To cope with the new challenges of society and reduction of available resources, Ferrovial Services offers its customers new ways of working through effective and proven solutions developed through four competency centers. These are formed by multidisciplinary teams of experienced experts with first-rate technical knowledge, integrators of the company's know-how that operate transversely and apply the lessons learned from previous projects.

The Competence Centers design applications and enhancements through innovation that increase the level of service delivery, meet the needs of citizens and improve sustainability and the environment:

- Asset Management: Specialized in consulting, design and asset management. Its more than 3,000 engineers, consultants and line personnel seek to balance costs and risks and prolong the life cycle of infrastructure.
- Cities: It develops programs, solutions and models for urban services, in collaboration with the cities and the most advanced urban agents (Public authorities and private technology companies that put their efforts into developing these services).
- Infrastructures: Focused on optimizing energy efficiency services, comprehensive facility management, infrastructure maintenance and utilities services. It also specializes in the implementation of optimal management model standards by analyzing best practices.
- Environment: It offers full technical, administrative and legal support throughout the lifecycle of environmental assets: from the initial study, adapted design, tendering process, supervision during construction work and post-construction assistance, to the research and development of solutions for waste management, treatment and recycling.

#### Waste Recycling: Energy from Waste

The company is committed to harnessing the latest technology to maximize recycling and energy recovery from waste, while minimizing its environmental impact. Ferrovial Services currently generates more than 130,000 MWh of electricity annually, as a result of the energy recovery of landfill biogas and biomethane processes. It has thus avoided the emission into the atmosphere of more than 970,000 tons of CO2 per year, which would be equivalent to removing 491,000 diesel cars from circulation for a year. In addition, it has various Solid Recovered Fuel (SRF) production plants in operation, which are prepared from non-hazardous waste for energy recovery.

#### Isle of Wight (United Kingdom)

This 25-year integrated waste management contract for the 140,000 inhabitants of the island has benefited from the experience of Ferrovial Services in several treatment plants in Spain. The company separates municipal waste from mixtures of recycled waste in the same facility and obtains finished products that are packaged and stored separately to prevent contamination between both products. It also provides high levels of recycling, with recovery rates of 6% for municipal waste and 80% for recycled mixtures.

## **SELECTIVE ACQUISITIONS**

Purchasing companies with complementary activities makes it possible to develop new skills and provide additional services to costumers. Ferrovial Services has proven experience in these types of processes, integrating the activities of acquired businesses and achieving significant synergies.

#### New acquisitions in Poland and United Kingdom

The acquisition of two companies in Poland (Amest Kamiensk and Pro EKO Natura) allows Ferrovial Services to increase its presence in the field of waste treatment, while expanding its commercial presence in the Central and South-West regions.

The acquisition of TPT UK, a strategic consulting and Asset Management company in the United Kingdom allows Ferrovial Services to increase its capabilities in the field of railroad transport, maximizing business opportunities and improving customer service.

# 2.4 CONSTRUCTION

REVENUES (B€)

80% INTERNATIONAL

BACKLOG (B€)

81% INTERNATIONAL

**OPERATING CASHFLOW** (EX-INFRA) (M€)

28% OF TOTAL CASHFLOW





# ACTIVITY

Ferrovial Agroman is the division of the Ferrovial Group that carries out civil engineering, construction, water and industrial projects. It is internationally renowned for its design capacity and construction of exceptional projects of all kinds, and primarily for its major transport infrastructures. It has a stable presence in diverse strategic markets, most notably the United States, Spain, Canada, United Kingdom, Australia and Poland.

Its extensive experience is endorsed by having implemented more than 520 km of tunnels, 19,800 km of roads (including 4,300 km of highways) and 5,100 km of railroad lines (including 860 km of high-speed lines).

It also stands out for its commitment to safety and the environment,

as proven for example by the various awards given to the design and construction project of the NTE Toll Roads in United States (including the Best Safety Award from the prestigious Engineering News Record and the Globe Award from the American Road and Transportation Builders Association for environmental planning and relationship with the environment).

#### **ENVIRONMENT**

The market in which Ferrovial Agroman works is still affected by a significant reduction in activity in Spain that thanks to the company's strategic approach, has been offset by the favorable developments and good prospects throughout the rest of the countries in which Ferrovial operates. In any case the international market has an increasing level of competition from both global and local construction companies.

#### **VALUE CREATION**

- **Risk management** since the tendering process.
- Specialization in unique buildings of high technical complexity.
- Integrated approach with Toll Rods, Airports and Services divisions, providing an overall solution to the customer.
- Geographic growth based on selective criteria.
- Financial discipline focused on cost controlsand cash generation.
- Talent management.
- Focus on quality, safety and reducing the environmental impact.

# **RISK MANAGEMENT**

The Construction business is characterized by large volumes and tight margins, all amid high levels of competition. Value creation is therefore driven by good risk management, seeking to minimize risk in the bidding and execution stage. Limiting potential errors is sought in the bidding phase by choosing countries with a sufficient level of physical and legal certainty, and in which Ferrovial has a stable presence. Projects with a high technical complexity are also selected, in which the differential factor is not only the price, and thus asserting Ferrovial Agroman's competitive advantages and technical management. The project managers also pay special attention to hiring, selecting partners and closing the offer, to avoid errors in the price, terms and conditions of the contract, which are difficult to solve in the execution phase.

#### Crossrail, Thames Tideway and Northern Line Extension. London (United Kingdom)

In 2015 the implementation of the extension of the London Underground Northern Line begun, from Kennington Station in south London. Works include the construction of two new stations, Nine Elms and Battersea and a 6-kilometer tunnel.

Also in 2015, Ferrovial Agroman was selected to build the central section of the Thames Tideway Tunnel, which is a new tunnel of almost 13 kilometers that will join the London sewerage system avoiding the dumping of raw sewage into the River Thames and stopping the overflow from various points in the network.

These two new tunneling works, together with the work on Crossrail that has been running for several years and which crosses from east to west London with two tunnels and several stations, are being carried out successfully in the London Underground, which is one of the cities with real estate heritage and historic buildings with the highest value in the world. The fact that this work has been contracted is a good sign of confidence by the country's and local authorities in Ferrovial Agroman's control of risks, having nominated it to execute several tunnels with a high technical complexity.

# UNIQUE AND COMPLEX WORKS

Ferrovial Agroman seeks to stand out, right from the design phase, backed by the proven experience of its Technical Office. The aim is to find optimal engineering solutions for both the client and the development of the project, both in the bidding phase and during its execution.

#### LBJ Toll Road. Texas (United States)

This highway was opened in 2015 (3 months ahead of schedule) and is an example of innovation and creating added value for the customer. In the bidding stage Ferrovial Agroman offered an alternative to the tunnel originally proposed by the Texas Department of Transportation. It developed a detailed traffic management plan that allowed Managed Lanes or barrier-less toll lanes to be created. This solution reduced both construction costs and construction risks significantly. Similarly, already in the execution phase, a new design of the intersection between the IH-635 and the Dallas North Tollway was proposed. This avoided additional expropriations and environmental permits. Without these innovations, the project probably would not have been financially feasible.

# INTEGRATED APPROACH

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Ferrovial Agroman's partnership with Cintra, Ferrovial Airports and Ferrovial Services optimizes managing risks between the manufacturer and concessionaire. Aligning the interests between the manufacturer and the operator of the infrastructure manages to maximize competitiveness in bids and facilitates achieving the Group's profitability objectives and also the project's cash management.

#### Extension of the 407 Toll Road East Phase 2. Toronto (Canada), Beltway in the city of Toowoomba. Queensland (Australia), Bucaramanga Toll Road. Santander (Colombia).

In such a competitive market like this, the success of the collaboration between Cintra and Ferrovial Agroman has resulted in the concession in 2015 of the three new major highway projects listed, which together represent more than 1.6 billion euros in investment in construction alone (at 100%). The keys to this achievement include: differential technical solutions with design optimizations and alternatives that were not raised by the customer, an optimal distribution of risks between the construction company and the concessionaire and the technical and financial contribution of Cintra.

# SELECTIVE INTERNATIONALIZATION

Ferrovial Agroman keeps its international focus mainly on five countries where there is lack of infrastructure and capacity to finance reducing this deficit: United States, United Kingdom, Poland, Canada and Australia. Ferrovial Agroman avoids bidding for smaller projects in new countries, keeping attention on the countries where it operates, unless these works offer an opportunity to enter a new market of interest and provide an important learning opportunity.

# FINANCIAL DISCIPLINE AND COST CONTROL

For several years the company has had a much higher continuous return on sales than its main European competitors.

In Ferrovial Agroman's corporate culture cost control and planning of the work is essential and proprietary tools have been developed to control the degree of detail required, so that they are easy to monitor and audit. Similarly, the result of the work and the transformation of this operating result in the flow of operations is closely monitored.

In 2015 the prestigious multinational SAP granted Ferrovial Agroman the Silver SAP Quality Award for Business Transformation in Europe, Middle East and Africa, for the development and launch of the inSite system, the in-house tool used to manage the firm's projects financially and administratively as well as the technical and operational side. The system covers all processes involved in works, from the contract award to delivery to the client: sales and certification, planning and budgeting, procurement, warehouse management, production, finances and human resources.

# TALENT MANAGEMENT

Ferrovial Agroman stands out for the experience and high professional value of its engineers, and has historically been able to retain the talent of its best professionals within the company. Ferrovial Agroman looks to generate experience in new hires and to manage to retain more young people by offering them attractive opportunities.

- In 2015 the average seniority of the workforce is situated in seven years,
- with more than 15 years in the case of the management team.

# QUALITY, SAFETY AND ENVIRONMENTAL IMPACT

Quality and Safety are always a priority for Ferrovial Agroman due to the demanding technical complexity of its projects.

To meet Ferrovial's goal of "zero accidents" (Target Zero), the company takes a variety of approaches to safety and implements innovative solutions (see the section on Health and Safety).

The commitment to the environment results in solutions that reduce the maximum impact of its activity, with several works having won awards in demanding markets such as the United Kingdom or United States.

#### LBJ and NTE Toll Roads. Texas (United States)

In the LBJ project, finished in 2015, Ferrovial Agroman successfully completed, and in record time, reassessments under the National Environmental Policy Act (NEPA), the US environmental law.

The NTE Highway, was awarded in 2015 for its safety, been its accident rate less than one third of the US national average.

# 2.5 AIRPORTS

PASSENGERS



DIVIDENDS RECEIVED (M€)



**HEATHROW DESTINATIONS** 



# ACTIVITY

Ferrovial Airports, one of the leading private operators in the sector, operates four airports in the United Kingdom.

# THE SCENARIO

The airport market is characterized as being a regulated market with very demanding frameworks. The environment today is characterized by a growth in air traffic worldwide. In addition, increased interest is observed and competition is intensifying via infrastructure and pension funds when investing in airport assets.

# **MAIN ASSETS**

Ferrovial is the **largest shareholder and industrial partner in Heathrow Airport Holdings (HAH)** via a 25% stake. HAH is Europe's biggest hub and one of busiest airports anywhere in the world.

Ferrovial also operates the **unregulated airports of Aberdeen**, **Glasgow and Southampton (AGS)**, in which it is an industrial partner with a 50% stake.

In total Ferrovial Airports handles 89 million passengers. Heathrow Airport alone manages 183 destinations and 80 airlines. 81% of passengers rate their experience at the four airports as either "Very good" or "Excellent", according to the Independent Airport Service Quality Survey conducted by Airport Council International (ACI).

#### VALUE CREATION

- Efficient asset management, understood as:
  - Continuous improvement of operating costs.
  - Development of innovative business solutions that improve passenger satisfaction.
  - Optimizing financing structure.
- Offering a **comprehensive service** that includes the design, construction, financing and efficient operation of airports, leveraging the capabilities of the Construction and Services businesses and experience acquired in managing an asset such as Heathrow.
- Innovation to reduce the environmental footprint and respond to the needs of society whithin the framework of airport operations.

# **OPERATIONAL EXCELLENCE**

In both Heathrow, a regulated airport, as well as Aberdeen, Glasgow and Southampton, unregulated airports, Ferrovial Airports seeks greater efficiency in operating costs and financial structure, developing innovative business solutions that improve the passenger experience and builds good business relationships with airlines.

#### Heathrow

During 2015 the growth in non-aeronautical revenues at Heathrow made it possible to increase HAH sales by 2.8% over the previous year, while the commitment to service quality and the continuous improvement of operations earned it the award by ACI Europe to the Best European Airport of the Year in the category of over 25 million passengers. The cost control effort is maintained with a small reduction in homogeneous costs. Operating expenses throughout the year include £50 million for the operation of the new T2 and the opening of the integrated bagagge facility in T3. This is offset in part by savings of around £30 million related to the early closure of T1. Also during 2015 significant improvements were made in the integrated baggage system in Terminal 3 and the shopping area in Terminal 5 was transformed. The latter received three awards at the 2015 Skytrax World Airport Awards, including Best Airport Terminal in the World and the Best Shopping Area in an Airport.

#### Aberdeen, Glasgow and Southampton (AGS)

In 2015 the three airports launched 23 new routes and began to serve 5 new airlines, key data on the growth of 5.1% in the number of passengers to reach 14 million. Aberdeen has inaugurated a parking lot and a passenger pick-up area, driving up unitary parking revenues by more than 7%. Glasgow was one of the fastest growing airports in terms of the number of passengers in Europe in 2015 according to ACI Europe. To offer the best service, Glasgow has remodeled its terminal to make it possible to handle 750,000 additional pssengers per year. This facility also received numerous awards such as UK Airport of the Year in the National Transport Awards, the Best Airport between 3 and 10 million passengers by the Airport Operators Association (AOA) and the Scottish Airport of the Year in the Scottish Transport Awards.



# **INTEGRATED APPROACH**

The integrated approach with the Construction and Services businesses, together with the experience in management and financing capacity of Ferrovial Airports, generate unique capabilities in tenders that differentiate the company from other competitors such as infrastructure funds, pure airport operators or construction companies.

## Tenders

In 2015 Ferrovial Airports has been analyzing investment opportunities in various geographies, North America, Latin America and Europe.

# **REDUCTION OF ENVIRONMENTAL IMPACT**

Ferrovial Airports is firmly committed to innovation, the sustainable growth of its facilities and addressing the needs of local communities.

The company has an ongoing relationship with the government to address infrastructure development needs.

#### Heathrow

- In 2015 Heathrow received a plethora of awards for its efforts in innovation, such as the ACI Europe "Eco-innovation" award for reducing emissions. It also has a fleet of green vehicles recognized by Green Fleet
- Magazine as the best in the UK at a major corporation. Heathrow has
- also set up the world's largest employee car sharing program.

Finally in July 2015 the Davies Commission recommended the construction of a third runway at Heathrow Airport as the best option to address the increase in air traffic in the southeast of England. During 2016, Heathrow will continue to work with the British government to ratify this recommendation.

# **3. FERROVIAL 2015**

# **3.1 FINANCIAL CAPITAL: BUSINESS PERFORMANCE** A. GENERAL OVERVIEW 2015 saw the financial closing of:

In operating terms, 2015 was notable for the traffic growth at infrastructure assets: toll roads in Europe, the US and Canada, as well as at Heathrow Airport and the regional airports in the UK (AGS).

The combined Construction and Services order book (including JVs) amounted to more than EUR31.500mn. Ferrovial was awarded some important contracts in reference markets (the US and Canada), as well as in new markets such as Australia, Colombia (Bucaramanga-Barrancabermeja-Yondó) and Slovakia (Bratislava beltway), the latter in January 2016.

Over the course of the year, the company **disposed of mature assets**:

- In 4Q15, Ferrovial reached agreement with a consortium of Canadian pension funds for the sale of the Chicago Skyway toll motorway (55% owned by Cintra), which will imply USD269mn for Ferrovial pre-tax. This transaction is expected to be completed in 1Q16.
- In 3Q15, Ferrovial reached agreement with the Dutch fund DIF for the sale of part of the M4 and M3 toll roads in Ireland for EUR61mn. This deal is expected to be completed in 1016.
- In 2015, the creditors of the Indiana Toll Road formalised the sale of the concession to the Australian fund IFM Investors (for USD5,725mn), of which Ferrovial received USD50mn, as agreed.

In December, a bid was made for 100% of the shares in the Australian company Broadspectrum (formerly Transfield Services), for AUD1.35 per share in cash.

The group has taken advantage of the favourable economic environment to reduce its financing costs and extend its debt maturities.

- A66 toll motorway Benavente-Zamora: EUR185mn 26-year bond issued, with an annual coupon of 3.169%.
- 407ETR: CAD150mn 30-year issuance with a coupon of 3.3% and CAD500mn 31-year issuance at 3.83%.
- Heathrow: issuance of GBP1,200mn, notably EUR750mn at 15 years and 1.5%; and CAD500mn at 10 years with a coupon of 3.25%.
- Extension of Ferrovial's line of liquidity to EUR1,250mn (vs. EUR750mn previously), at 5 years (2020) and a reduction in the spread to 50bp, signed by 22 banks.

- Toowoomba Second Range Crossing, in Australia, with an investment of AUD1,100mn and an operating life of 25 years.
- 407 East Partial Extension Phase 2, in Canada, with an investment of CAD880mn and a duration of 30 years.
- I-77, in North Carolina, with an investment of USD648mn and a duration of 50 years from the opening date.

The 407ETR toll motorway and Heathrow Airport increased their ordinary shareholder dividends vs. 2014. 407ETR paid CAD750mn vs. CAD730mn in 2014. HAH paid GBP300mn vs. GBP270mn in 2014. The UK regional airports paid the first dividend since their acquisition in 2014 (GBP60mn).

In 2015 Ferrovial executed its second Flexible Dividend programme, approved by the AGM in March. The first scrip dividend (May 2015, equivalent to the 2014 complementary dividend) amounted to EUR0.304 per share (+4.5%). The second (in November 2015, equivalent to the 2015 interim dividend) amounted to EUR0.398 per share (+4.5%). The group also implemented a share buy-back programme (11,783,954 shares which were subsequently cancelled), also approved by the AGM. Ferrovial also bought 760,990 treasury shares which are expected to be cancelled in 2016.

The net cash position, ex-infrastructure projects, closed 2015 at EUR1,514mn. Consolidated net debt stood at EUR4,542mn, including EUR6,057mn from concession projects (down from EUR7,862mn in 2014 thanks to the deconsolidation of the R4 and AP36 in Spain and the exit from the perimeter of the Irish toll roads and the Chicago Skyway due to reclassification as "assets held for sale".

In 2015 revenues increased by +10.2% and EBITDA by +4.5%, supported by Toll roads (+30%), Construction (+13%), the good operating performance and the strength of sterling and the US dollar against the euro. Net profit increased by +79.1% in 2015 (EUR720mn).

# **BUSINESS PERFORMANCE**

**Cintra:** good traffic performance in all geographies, helped by the economic recovery and the lower price of oil: Canada (407ETR +3.3%), Spain (Ausol I +12.4%), Portugal (Azores +5.6%) and Ireland (M4 +7.2%). In the US, the NTE (Managed Lanes opened in October 2014) performed well; the complete opening of LBJ (Managed Lanes) in September 2015, three months early; and higher traffic on the SH130 (+15.7%).

**Services:** strong revenue growth continued (+11.3%), helped by the sterling appreciation (+4.2% in local currency terms). The order book remained at a record level at EUR22,800mn (including JVs).

**Construction:** significant improvement in revenues (+8.8%), EBITDA (+12.8%) and margins (9.2% vs 8.9% in 2014). Budimex posted double digit EBITDA and order book growth. The construction order book (+7.9%) reached EUR8,731mn, with notable projects such as the Thames Tideway Tunnel (UK), reconstruction of the I-285 (Georgia, US), a section of the S3 and S7 (Poland), the Extension II of the 407ETR (Canada), and the connectivity improvements at Northern Beaches Hospital (Australia).

**Airports:** Heathrow traffic (+2.2%) beat its own passenger records nearly every month in 2015, with more seats sold on larger aircraft and growth in traffic to Europe, US, Middle East and Latin America. Traffic at the UK regional airports rose by +5.1% (Glasgow +13%, Southampton -3%, Aberdeen -7%).

**Operating strength of the equity-accounted assets:** EBITDA +4.4% at HAH, +10.1% at AGS and +14.2% at 407ETR, in local currency terms.

## **BUSINESS PERFORMANCE**

	Dec-15	Dec-14	Var.	Like-for-Like	
Revenues	9,701	8,802	10.2%	3.2%	
EBITDA	1,027	983	4.5%	-4.2%	
EBIT(*)	770	738	4.3%	-7.0%	
Net result	720	402	79.1%		
CASH FLOW EX-PROJ	ECTS				
Operating cash flow	860	1,072			
Investment	-374	-581			
Divestment	74	24			
Net debt	D	ec-15	Dec-14		
Net Debt Ex-Infra Projec	1,514		1,632		
Total net debt			4,542	-6,230	

	Dec-15	Dec-14	Var.
Construction Order book	8,731	8,091	7.9%
Services Order book (incl JVs)	22,800	22,369	1.9%

Traffic	Dec-15	Dec-14	Var.
ETR 407 (VKT <sup>2</sup> 000)	2,517,214	2,436,888	3.3%
NTE (ADT)	25,553	19,845	28.8%
Ausol I (ADT)	13,165	11,711	12.4%
Ausol II (ADT)	15,402	13,989	10.1%
M4 (ADT)	28,512	26,606	7.2%
Heathrow (million pax.)	75.0	73.4	2.2%
AGS (million pax.)	14.0	13.3	5.1%

\* EBIT ex disposals & impairments

# **B. TOLL ROADS**

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	513	432	18.9%	17.2%
EBITDA	333	257	29.6%	25.6%
EBITDA Margin	64.9%	59.5%		
EBIT	250	182	37.3%	26.8%
EBIT Margin	48.7%	42.2%		

Revenue performance at the Toll Roads division was very positive in 2015 (+18.9%) due to the contribution from the NTE 1-2 (Managed Lanes opened in October 2014, and thus only made a contribution for one quarter in 2014 vs. a full year in 2015), and to the increased traffic on the main toll roads. In comparable terms, revenue growth reached +17.2%.

EBITDA growth was also strong (+29.6%). The EBITDA margin expanded to 64.9% vs. 59.5% in 2014.

Two new toll roads opened to traffic during the year: LBJ, in Texas (US), Managed Lanes, which fully opened to traffic on 10 September, and the A66 Benavente-Zamora (Spain), which opened on 12 May.

# **ASSETS IN OPERATION**

#### Traffic performance

Traffic performance in 2015 was very positive on the majority of the Group's toll roads, for both light and heavy vehicles. The main drivers of this trend were the economic recovery since the second half of 2014 (US, Canada, Spain, Portugal and Ireland), more favourable weather conditions than in 2014 and the lower price of oil compared to 2014.

#### By country:

In **Canada** the traffic on the 407ETR rose by +3.3%, with growth in both light (+3.2%) and heavy (+4.7%) vehicles, positively affected by the growth in both the local and the North American economy, the fall in the oil price and the increased congestion on alternative routes due

to roadworks. In the **US**, traffic growth was positive on the Texan toll roads as a reflection of the strength of the economy and the oil price remaining at low levels. This drove the traffic growth on the SH-130 (+15.7%), which is still in ramp-up phase and users are becoming increasingly familiar with the road and choosing to use it. Chicago Skyway (-3.3%) was negatively impacted by lane closures for maintenance work and by the end of roadworks on the alternative routes.

In **Spain**, the positive trend observed since the end of 2013 consolidated in 2015. The recovery in traffic accelerated over the course of the year as a consequence of an economy once again in expansive phase, the recovery in tourism in Spain in the summer months and very favourable weather for most of the year. All the corridors reported strong growth, and the toll roads recovered market share. Autema closed the year with cumulative growth of +8.1%, while Ausol I and II posted double-digit growth of +12.4% and +10.1%, respectively, while there was also an increase in congestion on the alternative route. The improvement in the economic outlook was especially reflected in heavy traffic, with growth outpacing that of light traffic in all cases.

The **Portuguese concessions** reported solid growth in light traffic all year, confirming the trend initiated in 2013, thanks to the recovery in the Portuguese economy. The good weather was of particular support on the Algarve, where traffic increased by +11.7% (this toll motorway has been classified as a financial asset since December 2015). In Azores, as well, the new low-cost airlines which started operations in the summer have given rise to a notable increase in traffic on the island, especially in the high season months, and full-year growth reached +5.6%.

In **Ireland**, traffic continued to grow, consistent with the performance observed since the negative trend inverted in the second quarter of 2013. As well as notable growth on the respective corridors, market share also increased substantially, closing the year with an increase of +7.2% on the M4. This growth reflects the continued improvement in the Irish economy and in particular in the levels of employment in Ireland.

		Traffic			Revenues			EBITDA		EBITDA	Margin	Net Debt	100%
Global consolidation (€ million)	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Dec-15	Share
INTANGIBLE ASSETS													
Chicago Skyway	39,973	41,332	-3.3%	81	62	30.2%	70	54	29.7%	86.6%	86.9%	0	55%
SH-130	7,831	6,771	15.7%	27	19	47.8%	14	6	115.2%	49.4%	33.9%	-1,213	65%
NTE	25,553	19,845	28.8%	47	5	n.s.	34	2	n.s.	72.9%	34.2%	-932	57%
LBJ	12,861	6,776	89.8%	20	4	n.s.	10	-1	n.s.	50.7%	-21.6%	-1,297	51%
Ausol I	13,165	11,711	12.4%	51	46	11.4%	41	36	13.0%	79.1%	78.0%	-460	80%
Ausol II	15,402	13,989	10.1%										
M4	28,512	26,606	7.2%	25	23	7.5%	17	16	7.2%	68.8%	69.0%	0	66%
Azores	8,596	8,138	5.6%	23	22	5.8%	18	14	33.6%	80.6%	63.8%	-326	89%
FINANCIAL ASSETS													
Autema				88	92	-4.1%	79	82	-3.9%	89.9%	89.7%	-604	76%
M3				23	21	9.7%	18	16	10.7%	75.7%	75.0%	0	95%
Norte Litoral				45	41	9.6%	39	34	12.0%	86.4%	84.6%	-186	84%
Algarve				35	46	-23.3%	30	42	-27.7%	85.3%	90.5%	-150	85%
Via Livre				14	14	4.4%	1	1	-0.5%	10.5%	11.0%	2	84%

In September 2015 the LBJ toll motorway was opened to traffic in its final configuration; until then only two small sections were open (which explains why there were data for this toll road in 2014).

		Traffic Revenues		EBITDA		EBITDA Margin		Net Debt 100%					
Equity Consolidated (€ million)	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.	Dec-15	Dec- 14	Var.	Dec-15	Dec-14	Dec- 15	Share
INTANGIBLE ASSETS													
407ETR (VKT'000)	2,517,214	2,436,888	3.3%	704	607	16.0%	590	503	17.3%	83.8%	82.9%	-4,190	43%
Central Greece	13,521	17,583	-23.1%	11	8	41.5%	4	5	-22.6%	35.7%	65.3%	-347	33%
Ionian Roads	24,236	23,650	2.5%	75	73	3.4%	47	52	-9.6%	62.9%	72.0%	58	33%
Serrano Park				5	5	3.3%	3	3	-14.6%	53.0%	64.1%	-44	50%
FINANCIAL ASSETS													
A-66 Benavente Zamora				49	12	299.2%	20	12	64.0%	41.0%	99.9%	-162	25%

## **FINANCIAL ASSETS**

In the application of IFRIC 12, concession contracts can be classified in two ways: as either intangible assets or financial assets.

**Intangible assets** (where the operator assumes the traffic risk) are those where remuneration comprises the right to charge the corresponding tariffs depending on the level of use.

**Financial assets** are concession agreements where the remuneration comprises an unconditional contractual right to receive cash or other financial assets, either because the entity awarding the concession guarantees the payment of agreed sums, or because it guarantees that it will cover the shortfall between the sums received from the users of the public service and the said agreed amounts. In this type of contract, the demand risk is assumed by the entity awarding the concession.

The assets in operation classified as financial assets, which bear no traffic risk due to some kind of guarantee mechanism are Norte Litoral, Eurolink M3, Autema, ViaLivre, A66 and Algarve. The latter has been classified as a financial asset due to the fact that the renegotiation of the toll road contract was concluded in October 2015. Under this new agreement, the concession has changed to being payment for availability, which eliminates the traffic risk.

# ASSETS UNDER DEVELOPMENT

#### Assets under construction

<b>Global Consolidation</b> (€ million)	Invested Capital	Pending committed capital	Net Debt 100%	Share
INTANGIBLE ASSETS	75	-222	-351	
NTE 35W	74	-109	-290	50%
I-77	1	-113	-61	50%

Equity Consolidated (€ million)	Invested Capital	Pending committed capital	Net Debt 100%	Share
FINANCIAL ASSETS	25	-66	-556	
407-East Extension I	0	-11	-492	50%
407-East Extension II	0	-10	-100	50%
Ruta del Cacao	14	-45	15	40%
Toowoomba	11	0	21	40%

<u>NTE 35W</u>: the financing was closed in September 2013 and the programme is advancing as scheduled (47.01% complete); opening is expected in mid-2018.

<u>407 East Extension Phase I:</u> Construction work started in March 2013 and is now 96.9% complete.

#### **Financial closings**

<u>407 East Extension Phase II (Canada):</u> The financing of the project was closed on 10 March, and comprised of the following:

- A short-term bond for CAD264mn, maturing at the end of the construction period, at a cost of 1.713%.
- A second long-term bond for CAD108mn, maturing in June 2047, at a cost of 3.76%.
- A revolving loan for CAD241mn, maturing at the end of the construction period, at a cost of 2.703%.

DBRS and Moody's affirmed their rating of the project at A (low) and A3, respectively, with Stable Outlook.

Award: on 21 January 2015, Ferrovial through its subsidiary Cintra Infraestructuras, in a 50% consortium with CRH (Canada), was selected by Infrastructure Ontario and the Ontario Ministry of Transport as preferred bidder for the design, construction, financing and maintenance of the 407 East Extension Phase II toll road, which is to be extended towards the east, through the Greater Toronto area.

The 32km concession will have a life of 30 years from the date the first section opens to traffic, expected to be at end-2017. The project includes an extension of 22km, with two lanes in each direction, of the 407ETR, from Harmony Road (Oshawa), to the 35/115 toll road (Clarington) and a connection with the 401 toll road in a new 10km junction.

This project will be run under an explicit tolls format (like Phase I), under which the Ontario administration is responsible for fixing the tariffs and collecting the revenues, while the concession will be remunerated by means of an availability payment formula for the maintenance.

Cintra, together with CRH, will be responsible for the project development, while the design and construction will be carry out by Ferrovial Agroman and Dufferin.

<u>I-77 (North Carolina)</u>: Construction works started in November 2015. The financial closing took place earlier in the year, in May, and the investment was financed as follows:

- Private Activity Bonds (PABs) for USD100mn, at 5%, and maturities up to 2054.
- A TIFIA loan for a total initial amount of USD189mn, maturing in 2053.
- A contribution from the North Carolina Department of Transport (NCDOT) amounting to USD94.7mn.

The total debt (PABs and TIFIA) has been rated BBB- by Fitch Ratings and BBB by DBRS.

Award: Ferrovial, in a consortium led by its subsidiary Cintra Infraestructuras, closed an agreement in June 2014 with the NCDOT for the design, construction, financing, operation and maintenance of the I-77 highway extension, for a total of USD648mn (c.EUR581mn). The concession has a duration of 50 years from the date it opens to traffic.

Cintra has a 50.1% stake in this project, having sold part of the capital in December 2015.

Toowoomba Second Range Crossing (Queensland, Australia): Ferrovial, in a consortium in which its subsidiary Cintra Infraestructuras participates, has been selected as Preferred Tenderer for the design, construction, financing, operation and maintenance of 41km of toll motorway in Toowoomba, Queensland. Cintra has a 40% stake in this project.

The project has a 25-year duration from the date it opens to traffic (estimated for end-2018) and implies an investment of AUD1.1bn.

The commercial and financing closing was reached in August 2015. The investment in the project will be financed as follows:

- Bank debt of AUD395mn
- Term: 4.5 years.
- Equity of AUD44mn.
- Government grants amounting to AUD650mn.

#### **Project refinancings**

<u>A66 Benavente – Zamora:</u> in May 2015, Cintra and its partners closed the refinancing of the Autovía de la Plata between Benavente and Zamora by means of issuing a EUR185mn bond with an annual coupon of 3.169% and a maturity of 26 years.

#### Other assets awarded

<u>Bucaramanga-Barrancabermeja-Yondó (Colombia)</u>: Ferrovial, in a consortium led by its subsidiary Cintra Infraestructuras, has been awarded the design, construction, financing, operation and maintenance of 152km of the Bucaramanga-Barrancabermeja-Yondó motorway (Ruta del Cacao) in Colombia. The infrastructure will improve the connections between the east of the country and its most important oil-producing areas. Cintra has a 40% interest in this project.

The concession has a duration of 25 years (with a possibility of a four-year extension) from the date of signature. Remuneration will be by availability payments, explicit tolls and toll revenues guaranteed by the administration.

The project has a total estimated investment of COP2.6bn, or around  $\operatorname{EUR880mn}$  .

#### **PROJECTS TENDERED**

Ferrovial continues to monitor development activity in its target international markets (North America, Europe and Australia) to bid for toll motorway projects.

In Canada, Cintra has been prequalified to bid for the extension and expansion of the **Highway 247** project in Toronto (Ontario) in 2016.

At a European level, on 7 December the Slovakian government selected Cintra's as the most competitive bid for the **D4-R7 Bratislava Beltway** in Slovakia in consortium with the investment fund Macquarie and the Austrian company Porr. On 29 January the consortium was announced as Preferred Bidder, having completed the clarification phase. The estimated investment in this project amounts to some EUR1,010mn.

# ASSETS SUBJECT TO INSOLVENCY PROCEEDINGS

#### Radial 4

On 14 September 2012, the Board of the Radial 4 agreed to request protection from its creditors through the courts. On 4 October 2012, this request for court-ordered insolvency proceedings was granted. As a result of this filing for insolvency, the standstill agreements with the creditor banks were terminated.

**The asset was deconsolidated in December 2015.** This deconsolidation gave rise to a capital gain of EUR77mn, with no cash impact, as a consequence of the release of provisions and a reduction in net debt of EUR644mn.

#### Ocaña - La Roda

In March 2015, a court order opened the liquidation process. At this point, the insolvency administrators appointed by the Court took control of the company, which was therefore no longer in Ferrovial's hands, and it was **deconsolidated from the group's accounts** with effect from 28 February 2015.

The impact: a reduction in net debt of EUR559mn and an accounting profit, with no cash impact, of EUR64mn, due to the reversal of impairments recognised in previous financial years in excess of the capital invested.

These deconsolidations (Radial 4 and Ocaña-La Roda) have taken place after having concluded that, given the evolution during 2015 of the insolvency proceedings in which they are immersed, Ferrovial does not have control of either asset, following the conditions set in NIIF 10.

# **407ETR**

#### Profit & loss account

(CAD million)	Dec-15	Dec-14	Var.
Revenues	1,002	888	12.9%
EBITDA	840	736	14.2%
EBITDA Margin	83.8%	82.9%	
EBIT	754	657	14.7%
EBIT Margin	75.2%	74.1%	
Financial results	-327	-355	7.8%
EBT	427	303	41.1%
Corporate income tax	-116	-80	-45.3%
NET INCOME	311	223	39.6%
Contribution to Ferrovial equity accounted result (€)	82	54	50.2%

NB: subsequent to Ferrovial's sale of a 10% stake in 2010, the toll motorway is now equityaccounted, as a reflection of the size of stake controlled by Ferrovial (43.23%).

The 407ETR reported significant revenue growth in 2015 (+12.9%) in local currency terms. This positive performance was mainly due to the tariff increase applied since February 2015, as well as the improvements in traffic affected the growth in the economy and the fall in the price of oil. The average revenues per journey increased by +8.9% vs. 2014.

The toll motorway also posted EBITDA growth of +14.2% at year-end, improving the EBITDA margin from 82.9% to 83.8%.

The financial result fell in 2015, including:

- An increase in interest expenses (+CAD12.7mn) due to an increase in debt, mainly to the issuance of CAD250mn in May 2014, the issuance of CAD150mn in March and the refinancing of CAD500mn in May 2015.
- Lower expenses (-CAD27mn, with no cash impact) due to lower inflation expectations. In addition, lower expenses of – CAD14mn for fair-value adjustments.

407ETR contributed EUR82mn to Ferrovial's equity-accounted results (vs. EUR54mn in 2014) after the annual amortisation of the goodwill generated on the sale of a 10% stake in 2010, which will be written down over the life of the asset as a function of the expected traffic flows.

#### Dividends

At end-December 2015, 407ETR distributed dividends totalling CAD750mn (vs. CAD730mn in 2014). Of these, EUR242mn corresponded to Ferrovial (EUR224mn in 2014).

(CAD million)	2015	2014	2013	2012
Q1	187.5	175.0	100.0	87.5
Q2	187.5	175.0	130.0	87.5
Q3	187.5	175.0	200.0	87.5
Q4	187.5	205.0	250.0	337.5
TOTAL	750.0	730.0	680.0	600.0

#### Traffic

Traffic growth, in terms of total kilometres travelled, grew by +3.3% due to a +2.6% increase in the number of journeys and a +0.7% increase in the average distance travelled. Traffic mainly benefitted from the growth in the economy and the fall in the price of oil.

The record number of journeys on a single day was beaten on two occasions in 2015: on 26 June with a total of 460,389 and on 25 September with 460,458 journeys. The previous record was set in June 2011.

#### Net debt

At 31 December, 407ETR's net debt stood at CAD6,296mn and had an average cost of 4.75%.

407ETR made various issuances during the year:

- On 27 March, a CAD150mn bond issue (Senior Notes Series 15-A1). This issue matures on 27 March 2045 and has a coupon of 3.30%.
- On 11 May, a CAD500mn bond issue (Senior Notes, Series 15-A2). This issue matures on 11 May 2046 and has a coupon of 3.83%. The issue is used for the cancellation of the CAD500mn (Senior Notes, Series 10-A1) maturing in June 2015 and general corporate expenses.

After this issuance, 42% of the debt matures in more than 20 years. The next debt maturities are in 2016, and amount to CAD879mn. As of February 2016, CAD581mn have been refinanced (bank loan), CAD298mn remaining with maturity in 2016.

407ETR extended its existing lines of credit by CAD500mn. Of these, CAD300mn will be used to refinance the debt maturing at end-2016. The rest will be used for corporate purposes.

#### Credit rating

S&P: On 30 January 2015, the agency affirmed its rating at A (Senior Debt), A- (Junior Debt) and BBB (Subordinated Debt) with Stable Outlook.

DBRS: On 31 December 2015, the agency reaffirmed its rating A (Senior Debt), A low (Junior Debt) and BBB (Subordinated Debt).

# 407ETR Tariffs

The table below shows a comparison of the 2014 and 2015 tariffs (which were applied as from 1 February 2015) for light vehicles.

(CAD million)	2015	2014
REGULAR ZONE		
AM Peak Period: Mon-Fri: 6am-7am, 9am-10am	30,56¢ /km	28,3¢ /km
AM Peak Hours: Mon-Fri: Tam-9am	34,13¢ /km	30,2¢ /km
PM Peak Period: Mon-Fri: 3pm-4pm, 6pm-7pm	31,13¢ /km	28,3¢ /km
PM Peak Hours: Mon-Fri: 4pm-6pm	34,73¢ /km	30,2¢ /km
LIGHT ZONE		
AM Peak Period: Mon-Fri: 6am-7am, 9am-10am	29,05¢ /km	26,9¢ /km
AM Peak Hours: Mon-Fri: Tam-9am	32,43¢ /km	28,7¢ /km
PM Peak Period: Mon-Fri: 3pm-4pm, 6pm-7pm	29,59¢ /km	26,9¢ /km
PM Peak Hours: 4pm-6pm	33,01¢ /km	28,7¢ /km
Midday Rate Weekend & public holidays 11am-7pm	23,59¢/km	22,25¢/km
Off Peak Rate Weekdays 7pm-6am, Weekend & public holidays 7pm-11am	19,74¢/km	19,35¢/km

From 1 February 2016, 407ETR has begun to apply the 2016 new tariffs, which imply increases vs. those in 2015. For details regarding tariff changes for the different vehicle types, times of day, sections of the highway, and other fee changes, please visit:

<u> https://www.407etr.com/en/tolls/rate-charts/rate-chart-light.html</u>

# NTE (SEGMENTS 1 & 2)

#### Profit & loss account:

(USD mn)	Dec-15	Dec-14*	% Change
Revenues	51.9	6.4	n.s.
EBITDA	37.9	2.2	n.s.
EBITDA margin	72.9%	34.2%	
Depreciation	-14.7	-1.6	n.s.
EBIT	23.2	0.6	n.s.
Financial result**	-59.2	-14.2	n.s.
EBT	-36.0	-13.5	n.s.
Corporate income	0.0	0.0	n.s.
Net income	-36.0	-13.5	n.s.

\*2014 figures are YTD. Opening Date: October 4<sup>th</sup>.

\*\* Financial result 2014 includes capitalised interest.

In the fourth quarter of 2015, revenues increased by +4.0% vs. Q3 to USD15.3mn, primarily due to traffic growth (+3.9%). The average toll per transaction was USD2.67, in line with the third quarter but higher than in Q2 and Q1 (USD2.52 and USD2.37 respectively).

#### 2015 quarterly performance:

	Q4	Q3	Q2	Q1	% Q4/Q3
P&L (USD mn)					
Revenues	15.3	14.7	12.5	9.5	4.0%
EBITDA	10.9	11.3	9.4	6.4	-3.5%
EBITDA margin	71%	77%	75%	68%	
TRAFFIC (MN OF TRANSACTIONS)					
Transactions	5.7	5.5	5.0	4.0	3.6%
AVERAGE TARIFFS (USD)					
Segment 1 (6.4 miles)					
Peak-period	3.1	3.0	2.9	2.9	2.2%
Off-peak period	1.3	1.3	1.2	1.1	-0.4%
Daily average	1.6	1.6	1.5	1.4	-0.7%
Segment 2 (6.86 miles)					
Peak-period	3.6	3.5	3.4	3.3	4.3%
Off-peak period	1.4	1.5	1.3	1.3	-3.3%
Daily average	1.8	1.8	1.7	1.6	-2.0%
MAX. TOLL IN THE QUARTER (USD)					
Segment 1	5.30	5.30	5.30	4.15	0.0%
Segment 2	5.70	5.70	5.70	4.25	0.0%

#### NTE Tolls (January - December 2015)

The table above shows the average tariffs for each quarter, calculated for light vehicles by segment.

On April 2015 the NTE's dynamic system came into operation. Since then, tolls can be adjusted every five minutes in response to real-time traffic information. This has allowed the maximum tariff per segment to reach USD0.83/mile in certain instances.

The maximum tariff in the fourth quarter was USD5.3 on Segment 1 (USD4.25 in 1Q15) and USD5.7 on Segment 2 (USD4.25 in 1Q15).

The NTE has posted positive quarterly results (in USDmn dollars) since it was opened, as shown in the following charts.

**NTE – QUARTERLY REVENUES EVOLUTION** 







#### Traffic

NTE is still in the ramp-up phase, such that in 4Q15 it posted 5.7 million transactions, +42.5% more than in Q12015.

#### Net debt

The toll road's net debt at 31 December 2015 reached USD1,012mn, with an average cost of 5.4%.

#### Awards

#### In 2015, the NTE has won the following awards:

- 2015 American Association of State Highway and Transportation Officials (AASHTO) TransComm Skills Award for NTE Grand Opening
- 2015 American Association of State Highway and Transportation Officials (AASHTO) America's Transportation Awards national finalist
- 2015 Western Association of State Highway and Transportation Officials (WASHTO) America's Transportation Award for "Under Budget"
- 2015 Engineering News Record (ENR) Best Project of the Year
- ENR Best Safety Program award
- Texas Quality Asphalt Pavement Award for Outstanding Achievement
- 2015 Texas Department of Transportation Journey to Excellence Award.

# LBJ TOLL TOLL ROAD

#### Profit & loss account

(USD mn )	Dec-15	Dec-14	% Change
Revenues	22.0	5.4	n.s.
EBITDA	11.1	-1.2	n.s.
EBITDA margin	50.7%	-21.6%	

The complete LBJ was opened to traffic on 10 September 2015 with its final configuration, having only two small segments of the toll road open before this date (which is the reason we see data for the toll road before its official opening day).

#### Quarterly data

	Q4
TRAFFIC (MN OF TRANSACTIONS)	
Transactions	7.0
AVERAGE TARIFFS (USD)	
Segment 1 (3.6 miles)	
Peak-period	2.0
Off-peak period	1.1
Daily average	1.2
Segment 2 (5.02 miles)	
Peak-period	2.1
Off-peak period	1.1
Daily average	1.3
Segment 3 (4.63 miles)	
Peak-period	2.2
Off-peak period	1.1
Daily average	1.3
MAX. TOLL IN THE QUARTER (USD)	
Segment 1	3.0
Segment 2	4.2
Segment 3	3.9

#### LBJ Tolls (September - December 2015)

The table above shows the average tariffs for the last quarter of 2015 calculated for light vehicles by segment.

The maximum tariff during the quarter was USD3.0 in Segment 1; USD4.2 in Segment 2; and USD3.9 in Segment 3.

#### Traffic

Since its first quarter with its full configuration operational, LBJ toll road reported 7 million transactions.

#### Net debt

Net debt at 31 December 2015 stood at USD1,409mn with an average cost of 5.5%.

#### Credit rating

The rating agencies have assigned the following credit ratings to LBJ's debt:

	PAB	TIFIA
Moody's	Baa3	
FITCH	BBB-	BBB-

#### Key data of the concession:

Туре	Description
Concessionaire	LBJ Infraestructure Group LLC
Location	Dallas, Texas
Customer	Texas Department of Transportation
Equity Structure	51% Cintra Infraestructuras S.A.
	26.46% APG
	15.94% Meridiam
	6.6% Dallas Police and Fire Pension System
Opening day	Sep-15
Concession start date	2009
Concession end date	2061
Duration	2061
Purpose	Plan, design, construct, maintain and enhance
Investment	USD 2,627mn
Length of the highway	21.3Km (13 miles)
Number of lanes	(IH-635) 9 lanes in total in each direction
Toll System	Open
Payment methods	Transponder and video

#### To date, the LBJ Express has won the following awards:

- March 2010: Project Finance of the Year; North American Project Bond Deal of the Year 2010 - Project Finance Magazine; Developer of the Year; Public-Private Partnership Transaction of the Year - annual survey, Infrastructure Investor.
- June 2010: KPMG Infrastructure 100.
- July 2010: Project of the Year American Road & Transportation Builders Association (ARTBA).

And in 2015:

- 2015 Regional Hispanic Contractors Association (RHCA) Pillar Award "Project of the Year".
- 2015 ITS Texas Award for Toll Deployment System.

For more information on the concession, click on the following links:

https://youtu.be/9GMj3H5OovA

<u>https://youtu.be/pnNFZ8qJY-c</u>

# **AUTEMA**

In January 2015, as explained in Note 34 to the 2014 annual consolidated accounts, the Generalitat de Cataluña (GenCat) notified Autema of its intention to modify the concession regime of the project, switching it from a system whereby GenCat committed to pay a guaranteed level of EBITDA to a system under which the remuneration will depend on the number of users of the infrastructure, with the administration subsidising part of the toll paid by each user.

On 16 July 2015, the Catalonian Government Official Journal (Boletín Oficial de la Generalitat de Cataluña) published Decree 161/2015, of 14 July, including the modification of the administrative concession of the Tarrasa-Manresa toll motorway. On 9 October, the company laid a claim against this new Decree before the Catalonian High Court of Justice (Tribunal Superior de Justicia de Cataluña), which was admitted on 13 October. The new tariffs (discounts) corresponding to the new decree have been applied since 4 January 2016.

## **INDIANA TOLL ROAD**

On 27 May 2015, the sale of this asset was finalised (as agreed in the pre-packaged Chapter 11 proceedings) to the Australian investment fund IFM Investors in the name of IFM Global Infrastructure Fund for USD5,725mn. Ferrovial received EUR46mn (USD50mn) in proceeds, booking a capital gain of EUR30mn after tax.

# M3 & M4 TOLL ROADS

In September 2015, Ferrovial, through its Toll Motorway division Cintra, reached an agreement with the Dutch infrastructure fund DIF to sell 46% of the M4 and 75% of the M3 for EUR61mn. As a result of this deal, Ferrovial will own 20% of each concession, remaining as a core industrial shareholder.

The transaction is expected to close once the necessary approvals have been obtained from the Irish authorities and the financing banks. Until the close takes place, Cintra has stakes of 66% and 95%, respectively, in the M4 and M3 concessions, situated in Dublin (Ireland). DIF on the other hand owns 34% of the M4.

At 31 December 2015 the close of the deal was still pending, such that in accounting terms, both roads (M3 and M4) remain as "Assets held for sale" for the full year. This reclassification reduced debt by EUR287mn.

# **CHICAGO SKYWAY**

In November 2015, Ferrovial through Cintra reached an agreement with the Calumet Concession Partners LLC consortium – formed by the Canadian pension funds OMERS, Canada Pension Plan Investment Board and Ontario Teachers' Pension Plan – to sell 100% of the Chicago Skyway toll road (55% owned by Ferrovial and 45% by Macquarie Atlas Roads and Macquarie Infrastructure Partners). The price amounted to USD2,836mn (approximately EUR2,623mn) which will imply USD269mn pre-tax for Ferrovial.

The deal is expected to close once the necessary approvals from the City of Chicago and other public entities.

At 31 December 2015, the closure of the deal remained pending, such that in accounting terms the asset has been reclassified as "Assets held for sale"; this reclassification implied a debt reduction of EUR1,369mn.

# C. SERVICES

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	4,897	4,401	11.3%	4.2%
EBITDA	312	387	-19.4%	-26.4%
EBITDA Margin	6.4%	8.8%		
EBIT	173	260	-33.5%	-40.4%
EBIT Margin	3.5%	5.9%		
EBITDA at Ferrovial % in equity accounted businesses	33	22	49.6%	35.1%
Order book	20,732	20,354	1.9%	-1.6%
JVs Order book	2,068	2,016	2.6%	-1.9%
Global Order book+JVs	22,800	22,369	1.9%	-1.6%

Revenues increased by +11.3% vs. 2014, although part of this growth was generated by exchange-rate movements, especially sterling. Excluding FX impacts, sales growth would have been +4.2%. By business, Spain grew by +4.9%, the UK by +14.2% (+3% excluding FX); and in International, growth reached +35.8% (+32.9% excluding FX).

EBITDA stood at EUR312mn which implies a -19.4% fall vs. the previous year, in comparable terms, the fall was of -26.4%. EBITDA margin fell from 8.8% in 2014 to 6.4% in 2015. The EBITDA fall in 2015 was due to the negative -EUR110mn contribution from the Birmingham contract. Of this amount, EUR34mn correspond to the losses incurred in the year, and the rest of the loss (EUR76mn) include the possible impact from an unfavourable resolution of ongoing litigation and a revision of the contract's profitability going forward.

The order book reached EUR22,800mn, +1.9% above 2014. Excluding the FX impact, the order book would have been -1.6% lower than in December 2014.

## **SPAIN**

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	1,677	1,599	4.9%	4.9%
EBITDA	179	172	4.1%	3.7%
EBITDA Margin	10.7%	10.7%		
EBIT	93	90	3.4%	2.6%
EBIT Margin	5.6%	5.6%		
EBITDA at Ferrovial % in equity accounted businesses	5	5	2.6%	2.6%
Order book	5,815	6,392	-9.0%	-9.0%
JVs Order book	325	344	-5.5%	-5.5%
Global Order book+JVs	6,140	6,736	-8.8%	-8.8%

The positive evolution vs. 2014 seen in revenues and margins in Spain continued vs. 2014. Revenues increased by +4.9% with notable contributions from new contracts awarded in 2014, such as waste collection in Madrid or maintenance at Orense Hospital, and the higher revenues from highway maintenance contracts. The EBITDA and EBIT margins remained in line with 2014.

The order book amounted to EUR6,140m (-8.8% vs. December). The order book contraction was due to a lower volume of new contracts during the year, reflecting the slowdown in public tendering in a year marked by various election processes.

Highlights during the quarter were the renewal of a maintenance contract for Airbus installations in Spain (EUR41mn, 5 years), and the award of a new contract for the management of a treatment plant in Es Milá in Menorca (EUR69mn, 25 years).

#### UK

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	3,103	2,717	14.2%	3.0%
EBITDA	122	210	-42.0%	-49.7%
EBITDA Margin	3.9%	7.7%		
EBIT	75	169	-55.8%	-61.4%
EBIT Margin	2.4%	6.2%		
EBITDA at Ferrovial % in equity accounted businesses	20	13	54.7%	39.5%
Order book	14,585	13,682	6.6%	1.2%
JVs Order book	1,738	1,616	7.5%	2.1%
Global Order book+JVs	16,323	15,298	6.7%	1.3%

In the UK, revenues were +14.2% higher than in December 2014. This growth was mainly due to sterling appreciation against the euro. Excluding this impact, revenue growth would have been +3%.

Amey's results reflect a negative EBITDA contribution of EUR110mn on the infrastructure maintenance contract for Birmingham. This negative impact includes the losses incurred on from the contract during 2015 (EUR34mn) derived from over-costs in the capex phase, and the legal costs from the litigation with the City Council. The rest of the loss (EUR76mn) include the possible impact from an unfavourable resolution of said litigation and a revision of the contract's profitability going forward.

During the last months of 2015, the local public entities market in the UK has continued registering a fall in volumes, as a consequence of budgetary pressures. This fall has been offset by higher consulting activity, especially in rail. These budgetary pressures on public entities are expected to continue through 2016, especially in maintenance and road conservation activities, impacting profitability on these contracts.

The order book reached EUR16,323mn, +6.7% higher than in December 2014. Excluding the FX impact, the order book increased by +1.3% vs. December. The highlights of the quarter include the award of a contract with Scottish Water for the maintenance of water networks (EUR247mn, 6 years), and the extension of the highway maintenance contract for the County of Kent (EUR111mn, 2 years).

# INTERNATIONAL

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	116	86	35.8%	32.9%
EBITDA	11	5	113.2%	102.2%
EBITDA Margin	9.5%	6.1%		
EBIT	4	0	n.s.	n.s.
EBIT Margin	3.9%	0.2%		
EBITDA at Ferrovial % in equity accounted businesses	9	5	80.6%	49.9%
Order book	332	279	18.8%	20.8%
JVs Order book	5	56	-91.5%	-92.4%
Global Order book+JVs	336	335	0.4%	-0.1%

**The International business** includes the activities of Ferrovial Servicios in countries other than Spain and the UK. Compared to 2014, the revenues from this business increased by +35.8%, and by +32.9% excluding the FX impact.

The strong revenue growth consolidated the positive contribution at the EBITDA level of this business area.

Performance was positive in all geographies: revenues in Poland raised to EUR30mn (+194% vs. 2014); in Chile EUR59mn (+19.7%); and in Portugal EUR26mn (+2.4%). As regards Qatar, which is consolidated by the equity method, the result amounted to EUR8mn vs. EUR5mn in 2014.

## **ORDER BOOK**

The order book remained at record levels of EUR22,800mn, an increase of +1.9% vs. December 2014 (-1.6% excluding the FX impact).

By business area, in **Spain** the order book reached EUR6,140mn (-8.8%), affected by the slowdown in public tendering in a year marked by various election processes; in the **UK**, the order book reached EUR16,323mn (+6.7% vs. 2014, +1.3% in comparable terms); in **International**, the order book to December 2015 stood at EUR336mn (+0.4% vs. December 2014, -0.1% in comparable terms).

#### **CORPORATE ACTIVITY**

On 6 December 2015, Ferrovial Servicios made a public bid to acquire 100% of the shares in the Australian company Broadspectrum (the former Transfield Services) at price of AUD1.35/share in cash (a 59% premium over the closing price on the day before the bid), which would imply an AUD715mn investment (approximately EUR490mn).

Should the deal come to pass, it would give Ferrovial Services an entry into the Australian market via merger with a large services company present in different business segments. As well as in Australia, Broadspectrum has a presence in markets such as the US, Canada and Chile in sectors such as energy, mining, telecommunications and infrastructure management.

The bid is no guarantee of a deal, as it is subject to the final acceptance of at least 50.01% of the shareholders, as well as the approval of the Australian authorities, among other usual conditions.

# **D. CONSTRUCTION**

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	4,287	3,942	8.8%	1.2%
EBITDA	393	349	12.8%	2.3%
EBITDA Margin	9.2%	8.9%		
EBIT	364	312	16.5%	5.0%
EBIT Margin	8.5%	7.9%		
Order book	8,731	8,091	7.9%	3.8%

In 2015, the Construction division reported revenue growth of +8.8% (+1.2% in comparable terms), mainly due to the significant expansion of international activity (+14.6%), thanks to the combination of the growth at Budimex (+6.0% LfL) and the start of work in new geographies (Australia, Brazil and Middle East), which offset the decline at Webber (-20.2% comparable). International revenues represented 80% of the division's revenues, which were very concentrated in Ferrovial's traditional strategic markets; North America (32%), Poland (30%) and the UK (8%).

There was an improvement at the EBITDA level vs. 2014, mainly due to the high margins on contracts which are coming to an end in the US, together with a margin improvement at Budimex which was considerably stronger than its revenue growth.

#### Dec-15 Dec-14 Var. Like-for-Like Revenues 643 673 -4.5% -20.2% EBITDA 89 59 51.1% 25.0% EBITDA Margin 13.8% 8.7% 56.9% 29.6% EBIT 81 52 EBIT Margin 12.6% 7.7% Order book 880 7.9% -3.1% 950

# **FERROVIAL AGROMAN**

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	2,419	2,116	14.3%	6.4%
EBITDA	236	235	0.6%	-8.4%
EBITDA Margin	9.8%	11.1%		
EBIT	220	211	4.3%	-6.0%
EBIT Margin	9.1%	10.0%		
Order book	5,807	5,785	0.4%	-3.2%

Revenue growth at Ferrovial Agroman reached +6.4% LfL, thanks to the contributions from new geographies, such as Australia, Brazil and the Middle East, and supported by ongoing sales in the company's traditional markets.

Profitability remained at high levels, mainly due to the margins generated on the projects close to completion.

# BUDIMEX

	Dec-15	Dec-14	Var.	Like-for-Like
Revenues	1,226	1,152	6.4%	6.0%
EBITDA	68	55	23.5%	23.0%
EBITDA Margin	5.6%	4.8%		
EBIT	63	50	26.5%	26.0%
EBIT Margin	5.1%	4.3%		
Order book	1,974	1,426	38.5%	37.9%

The performance of this division was very positive in 2015, in a continuation of the trend seen in 2014. In comparable terms, we highlight the revenue growth (+6.0%, derived from improvements in execution of Residential and Non-residential Building works), as well as in the profitability of the business (+26.0%), mainly thanks to the continued pressure on cost of materials and subcontractor expenses.

The order book stood at EUR1,974mn, an increase of +37.9% in LfL terms vs. December 2014. 2015 was a record year for order intake at Budimex, at above EUR1,700mn, of which approximately 70% corresponds to Civil Works contracts under the New Highways Plan 2014-20.

## **WEBBER**

Webber reported a drop in revenues in LfL terms (-20.2%) as a reflection of the completion of the NTE and LBJ projects. There was a considerable increase in profitability, to 13.8%, on the back of well-managed large concession projects that are now in their final phases, with the majority of their risks now satisfactorily mitigated.

Meanwhile, the order book remained at very similar levels to the previous year (-3.1% LfL terms), thanks to the high level of contract awards in the final quarter of 2015, which led to annual order intake of more than EUR500mn (more than 50% above 2014 in LfL terms).

# **ORDER BOOK**

	Dec-15	Dec-14	Var.
Civil work	7,079	6,345	11.6%
Residential work	336	260	29.3%
Non-residential work	707	732	-3.4%
Industrial	610	755	-19.2%
TOTAL	8,731	8,091	7.9%

The order book increased by +7.9% vs. December 2014 (+3.8% LfL).

The civil works segment continues to represent the majority of the order book (around 81%) and the company maintains very selective criteria when making bids. The international order book amounts to EUR7,040mn (+15.1%), considerably larger than the domestic order book: EUR1,691mn (-14.3% vs. 2014).

In 2015 the group was awarded important contracts in traditional markets, such as the Thames Tideway Tunnel (UK), Toowoomba (Australia), Northern Beaches Hospital Connectivity (Australia), 407ETR Phase 2 (Canada), I-285 (US), US290 Segment 5 (US), and the S7 Ostroda, S-7 Express Road Gdańsk and S3 Sulechow - Nowa Sol toll (Poland) toll roads.

After the close, on 29 January 2016 the consortium led by Ferrovial won the construction contract for the Bratislava beltway (Slovakia), with Ferrovial Agroman contributing to the design and construction (contributing approximately EUR560mn to the order book).

# **E. AIRPORTS**

The Airports division contributed EUR199mn to Ferrovial's equityaccounted results (vs. EUR70mn in 2014).

# **HEATHROW**

The contribution from HAH to Ferrovial's equity-accounted results at the close of 2015 was EUR186mn, vs. EUR74mn at end-2014, with the difference fundamentally explained by the following impacts:

- Higher amortisation (+19.2%; +GBP116mn), due to the impact of the T2 opening, the increased depreciation on T1 due to its closure in June, and the new integrated baggage facility at T3.
- The inclusion of a positive non-recurrent effect on HAH pension expenses of GBP237mn, with no cash impact, after an agreement with the unions, due to the changes in the pension plan; this made a positive contribution of EUR67mn to Ferrovial's net result).
- The positive impact on the financial result of the mark to market of hedging instruments (a EUR39mn contribution to Ferrovial's net result).
- The GBP91mn profit generated by the announcement of the tax cut in the UK (a EUR32mn contribution to Ferrovial's net result).

#### **Traffic Heathrow SP**

In 2015, the number of passengers at Heathrow reached 75 million, up by +2.2% vs. December 2014, beating the monthly traffic record practically on every month.

The traffic performance was mainly due to an increase in the number of seats as a consequence of larger aircraft (with an average number of seats per aircraft of 208.7 vs. 204.5 in 2014).

Load-factors reached 76.5%, in line with 2014.

Much of the traffic growth in the period was European, with over a million more passengers in 2015 than in 2014, mainly on the back of the increase in the number of seats offered by BA on short-haul flights.

Intercontinental traffic expanded by +1.4%, given the increased aircraft size (partly due to the larger number of A380s), the increase in the number of flights to North America (+1.7%); to the Middle East (+5.8%) reflecting both more flights as well as larger aircraft; to Latin America (+8.3%) due to Avianca's new route to Colombia; and the AsiaPacific routes (+0.3%), thanks to the substantial growth in the routes to China and Hong Kong and the new flights to Vietnam.

Demand for increased capacity at Heathrow continues. Garuda Airlines of Indonesia moved its London operations from Gatwick to Heathrow, following in the footsteps of other airlines such as Vietnam Airlines and Air China.

#### Traffic performance by destination

(Million pax)	Dec-15	Dec-14	Var.
UK	5.1	5.3	-2.7%
Europe	31.2	30.0	3.9%
Long Haul	38.7	38.1	1.4%
TOTAL	75.0	73.4	2.2%

#### **Heathrow SP revenues**

Revenue growth (+2.7%) was supported both by the increase in retail earnings (+8.4%) and the +1.0% increase in aeronautical revenues, driven by the traffic growth.

The average aeronautical revenues per passenger fell (-1.2%) to GBP22.67 (vs. GBP22.94 in 2014).

#### Revenue breakdown

(GBP million)	Dec-15	Dec-14	Var.	Like-for-Like
Aeronautic	1,699	1,683	1.0%	1.0%
Retail	568	524	8.4%	8.4%
Others	498	485	2.8%	2.7%
TOTAL	2,765	2,692	2.7%	2.7%

Retail earnings rose by +8.4%, mainly as a reflection of the good performance of the car parks (+8.1%), given the increased capacity (parking at T2 and the new 800-bay business parking at T5), as well as to the increase in the number of passengers. Catering services also expanded (+12.5%), as did the specialised stores (+6.4%), mainly due to the improvements at T5 and the good retail offering at T2. Of the specialised shops, note the double-digit growth in the luxury shops, which benefited from the opening of new space at T5 at the end of 2014, including firms such as Louis Vuitton, Cartier, Rolex, Fortnum & Mason, Bottega Veneta, Dior or Hermes.

Net retail earnings per passenger reached GBP7.58, or an increase of +6.2%.

The Other earnings line increased by +2.7% (LfL), due to higher earnings from supplies, higher rentals after the opening of T2, higher revenues from baggage and the greater variety of services offered by LHR Express, such as advance ticket purchases and promotional discounts (Kids go Free).

	Tra	Traffic (Million pax) Revenues				EBITDA			EBITDA Margin			
(GBP million)	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.(pbs)
Heathrow SP	75.0	73.4	2.2%	2,765	2,692	2.7%	1,605	1,559	3.0%	58.0%	57.9%	9
Exceptionals & adjs				2	0	n.a.	4	-19	n.a.	n.a.	n.a.	n.a.
Total HAH	75.0	73.4	2.2%	2,767	2,692	2.8%	1,608	1,541	4.4%	58.1%	57.2%	87
### Heathrow SP EBITDA

Heathrow SP's adjusted EBITDA increased by +3.0% in 2015, vs. revenue growth of +2.7%. The EBITDA margin reached 58.0% (vs. 57.9% in 2014).

Cost control efforts remain in force, with a small reduction in LfL costs. Overall costs for 2015 reflect almost GBP20mn related to the incremental full year operation of T2 and, the start of T3 baggage facility operations offset by savings from the wind-down of T1. In addition, GBP23mn of costs were incurred by planning activities regarding the airport's expansion.

### User satisfaction

Heathrow was selected as the "Best Airport in Western Europe" for the first time in 2015, and "Best Airport for Shopping" for the sixth consecutive year. In addition, T5 was selected for the fourth consecutive year as "Best Airport Terminal" by Skytrax World Airport Awards.

Heathrow was also selected as "Best Airport in Europe" for the second time by Airport Council International.

User satisfaction reached record levels in 2015, with 81% of passengers rating their experience as "very good" or "excellent" (vs. 78% in 2014).

### **Regulatory** aspects

<u>Regulatory period</u>: the regulatory period (Q6) began on 1 April 2014 and extends until 31 December 2018. The CAA approved an annual maximum increase in tariffs per passenger equivalent to RPI -1.5%.

<u>Regulatory Asset Base (RAB):</u> at end-December 2015, the RAB reached GBP14,921mn (vs. GBP14,860mn at end-December 2014).

<u>Airports Commission:</u> on 1 July 2015, the Airports Commission clearly and unanimously recommended a new plan for the north-west runway at Heathrow, as a means of solving the capacity problems in the UK. It recognised the role that Heathrow plays as the only hub airport and the only solution that can help the global growth of British companies.

At present, Heathrow has more than 80 long-haul connections and with the expansion, could support up to 40 new long-haul connections to emerging markets. The government will carry out an additional analysis of the environmental impacts, which is expected to be concluded in the summer of 2016.

### HAH net debt

At 31 December 2015, the average cost of Heathrow's external debt was 4.97% taking into account all the interest-rate, exchange-rate and inflation hedges (vs. 5.76% in December 2014).

(GBP million)	Dec-15	Dec-14	Var.
Loan Facility (ADI Finance 2)	498	497	0.1%
Subordinated	916	898	2.1%
Securitized Group	12,036	11,598	3.8%
Other & adjustments	-14	-16	-13.4%
TOTAL	13,437	12,978	3.5%

The net debt figure is for FGP Topco, the parent company of HAH.

# HAH PROFIT & LOSS ACCOUNT

(GBP million)	Dec-15	Dec-14	Dec-15	Like-for-Like
Revenues	2,767	2,692	2.8%	2.8%
EBITDA	1,845	1,541	19.7%	4.4%
EBITDA margin %	66.7%	57.2%		
Depreciation	719	603	19.2%	19.2%
EBIT	1,126	938	20.1%	-5.1%
EBIT margin %	40.7%	34.8%		
Impairments & disposals	5	0	n.s.	n.a.
Financial results	-571	-860	33.7%	5.1%
EBT	560	77	n.s.	-5.3%
Corporate income tax	-22	-24	8.1%	3.2%
Result from discontinued operations		185	100.0%	100.0%
NET INCOME	538	238	125.9%	-5.5%
Contribution to Ferrovial equity accounted result (€)	186	74	150.5%	-5.5%

#### HAH EBITDA

EBITDA at HAH increased by +19.7% to GBP1,845mn. This increase reflected the improvement in revenues based on traffic growth, costcontrol efforts and – after an agreement with the unions – the inclusion of a positive non-recurrent impact on HAH's pension expenses of GBP237mn, due to changes in the terms and conditions of the pension plan.

#### Depreciation

There was a significant increase (+19.2%) in depreciation in 2015 as a consequence of the depreciation of T2 after it was opened in 2014, the increased depreciation of T1 and the new integrated baggage facility at T3.

### **Financial result**

The (+33.7%) improvement in the financial result was due to the positive performance vs. 2014 of both the mark to market of the company's hedges (+GBP215mn) and of the financing result (+GBP75mn), which mainly reflected the lower costs of inflation-linked bonds and swaps (+GBP85mn vs. 2014).

#### Dividends

In 2015, HAH distributed an ordinary dividend of GBP300mn (EUR95mn of which attributable to Ferrovial), vs. an ordinary dividend of GBP270mn in 2014 (or GBP1,075mn including the extraordinary dividend on the sale of AGS and other non-recurrent dividends).

# **UK REGIONAL AIRPORTS (AGS)**

The AGS contribution to Ferrovial's equity-accounted results at end-2015 amounted to EUR14mn.

#### AGS traffic

	Traff	Traffic (million passengers)			
(GBP million)	Dec-15	Dec-14	Var.		
Glasgow	8.7	7.7	13.0%		
Aberdeen	3.5	3.8	-7.0%		
Southampton	1.8	1.8	-3.0%		
TOTAL NON REGULATED	14.0	13.3	5.1%		

During 2015, the number of passengers in the regional airports rose to 14 million, an increase of +5.1%.

Traffic at **Glasgow** reached 8.7 million passengers (+13.0%), mainly due to the increased contribution from Ryanair, which completed its first full year of operations at the airport. The most important Ryanair routes were London and the main European cities where the airline has a base.

International traffic growth (+16.8%) was mainly driven by the increase in European traffic after the arrival of Ryanair in October 2014, the new routes and higher frequency of Wizz Air, increased capacity and loadfactors at EasyJet and KLM, and increased frequency at Icelandair and Jet2.

Domestic traffic improved (+9.0%), mainly due to the introduction of Ryanair (London and Derry), the increased capacity on BA routes to London, offset by the reduction in capacity at EasyJet. As far as the rest of the domestic market is concerned, there was a notable improvement in load-factors at EasyJet (Bristol and Belfast).

Glasgow Airport has been recognised by ACI Europe (Airports Council International) as one of the fastest-growing airports in Europe in 2015.

Traffic at **Aberdeen** reached 3.5 million passengers (-7.0%). Traffic at this airport is very closely-linked to the Oil & Gas industry in the North Sea, and the oil price fell more than 30% during 2015 which led helicopter traffic, which services the oil rigs, fell -9.6%.

International traffic declined (-4.3%), mainly as a reflection of the loss of passengers on the Scandinavian routes (oil industry destinations),

the reduction in rotations to Frankfurt and Dublin and Air Baltic's suspension of its route to Riga. This was partially offset by Wizz Air's new routes to Warsaw and Geneva. Domestic traffic fell (-7.7%) for two main reasons: the readjustment of the routes to London as the competition between the four airlines offering services to this destination had given rise to overcapacity on this route in 2014, and the consolidation of routes carried out by BMI and Eastern as part of their restructuring.

Traffic at **Southampton** fell to 1.8 million passengers (-3.0%). The drop was due to Flybe's consolidation of its routes to France as part of the airline's restructuring process completed this year, and to the rationalisation of the overcapacity which had been created on the routes to Guernsey and Jersey by Flybe and Blue Islands.

Domestic traffic declined (-1.4%), mainly as a reflection of the weaker performance on the routes to Guernsey, Jersey, Glasgow, Edinburgh and Manchester, offset by the good performance of the routes to Leeds, Newcastle and Belfast. International traffic deteriorated (-5.6%), mainly due to the performance of the routes to Nice, Nantes, Brest, Paris Orly, Dublin and Geneva, which was partly offset by the new route to Bastia (Corsica) and the good performance of the routes to Antwerp and Düsseldorf.

#### AGS revenues & EBITDA

During 2015, the UK regional airports posted EBITDA growth of +10.1% vs. revenue growth of +4.0%, thanks to cost controls at Aberdeen (-7%) and Southampton (-4.1%). Note the significant (+21.9%) EBITDA growth at Glasgow Airport.

### AGS net bank debt

At 31 December 2015, the net bank debt of the regional airports stood at GBP505mn.

### AGS dividends

In 2015, the regional airports distributed ordinary dividends of GBP60mn, of which EUR38mn corresponded to Ferrovial.

### AGS results

		Revenues			EBITDA			EBITDA marg	jin
(GBP million)	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var.	Dec-15	Dec-14	Var. (pbs)
Glasgow	103.8	95.4	8.8%	43.9	36.0	21.9%	42.3%	37.8%	453.5
Aberdeen	63.4	64.5	-1.7%	26.4	24.7	6.8%	41.7%	38.3%	333.3
Southampton	27.6	27.4	0.5%	8.1	7.2	13.6%	29.5%	26.1%	340.5
Corporate				-4		n.a.	n.a.	n.a.	n.a.
TOTAL AGS	194.8	187.4	4.0%	74.8	67.9	10.1%	38.4%	36.3%	214.6

# F. BALANCE SHEET

	Dec-15	Dec-14
FIXED AND OTHER NON-CURRENT ASSETS	16,821	19,426
Consolidation goodwill	1,885	1,982
Intangible assets	234	223
Investments in infrastructure projects	8,544	10,757
Property	15	6
Plant and Equipment	491	451
Equity-consolidated companies	3,237	3,317
Non-current financial assets	755	856
Long term investments with associated companies	411	375
Restricted Cash and other non-current assets	261	405
Other receivables	83	76
Deferred taxes	1,254	1,438
Derivative financial instruments at fair value	406	395
CURRENT ASSETS	8,563	6,048
Assets classified as held for sale	2,418	2
Inventories	387	357
Trade & other receivables	2,455	2,244
Trade receivable for sales and services	1,821	1,716
Other receivables	499	454
Taxes assets on current profits	135	74
Cash and other temporary financial investments	3,279	3,439
Infrastructure project companies	306	396
Restricted Cash	36	59
Other cash and equivalents	270	337
Other companies	2,973	3,043
Derivative financial instruments at fair value	23	5
TOTAL ASSETS	25,384	25,473

	Dec-15	Dec-14
EQUITY	6,541	6,021
Capital & reserves attrib to the Company´s equity	6,058	5,672
Minority interest	483	349
DEFERRED INCOME	1,088	987
NON-CURRENT LIABILITIES	9,314	13,030
Pension provisions	46	101
Other non current provisions	838	1,378
Financial borrowings	6,697	8,707
Financial borrowings on infrastructure projects	5,320	7,331
Financial borrowings other companies	1,376	1,375
Other borrowings	171	202
Deferred taxes	1,124	1,310
Derivative financial instruments at fair value	438	1,332
CURRENT LIABILITIES	8,442	5,435
Liabilities classified as held for sale	2,690	0
Financial borrowings	1,385	1,368
Financial borrowings on infrastructure projects	1,297	1,276
Financial borrowings other companies	88	92
Derivative financial instruments at fair value	259	100
Trade and other payables	3,484	3,493
Trades and payables	1,996	1,940
Liabilities from corporate tax	138	56
Other non commercial liabilities	1,350	1,497
Trade provisions	622	475
TOTAL LIABILITIES & EQUITY	25,384	25,473

# G. CONSOLIDATED PROFIT & LOSS ACCOUNT

	Before Fair value Adjustments	Fair value Adjustments	Dec-15	Before Fair value Adjustments	Fair value Adjustments	Dec-14
REVENUES	9,701		9,701	8,802		8,802
Other income	9		9	8		8
Total income	9,709		9,709	8,810		8,810
COGS	8,683		8,683	7,828		7,828
EBITDA	1,027		1,027	983		983
EBITDA margin	10.6%		10.6%	11.2%		11.2%
Period depreciation	256		256	244		244
EBIT (EX DISPOSALS & IMPAIRMENTS)	770		770	738		738
EBIT margin	7.9%		7.9%	8.4%		8.4%
Disposals & impairments	185	-54	131	0	5	5
EBIT	955	-54	901	738	5	743
EBIT margin	9.8%		9.3%	8.4%		8.4%
FINANCIAL RESULTS	-498	-138	-637	-421	44	-377
Financial result from financings of infrastructures projects	-463		-463	-373		-373
Derivatives, other fair value adjustments & other financial	-12	-188	-200	-11	-9	-20
Financial result from ex infra projects	-35		-35	-33		-33
Derivatives, other fair value adjustments & other ex infra	12	49	61	-4	53	49
Equity-accounted affiliates	275	37	312	159	-20	138
EBT	732	-155	577	476	28	504
Corporate income tax	25	30	54	-138	-14	-152
NET INCOME FROM CONTINUED OPERATIONS	757	-126	631	338	15	352
Net income from discontinued operations						
CONSOLIDATED NET INCOME	757	-126	631	338	15	352
Minorities	33	56	89	49	0	50
NET INCOME ATTRIBUTED	790	-70	720	387	15	402

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#### Revenues

	Dec-15	Dec-14	Var.	Like-for-Like
Construction	4,287	3,942	8.8%	1.2%
Airports	8	9	-9.7%	-9.7%
Toll Roads	513	432	18.9%	17.2%
Services	4,897	4,401	11.3%	4.2%
Others	-6	18	-133.9%	-133.5%
TOTAL	9,701	8,802	10.2%	3.2%

#### EBITDA

	Dec-15	Dec-14	Var.	Like-for-Like
Construction	393	349	12.8%	2.3%
Airports	-13	-12	-1.3%	-1.3%
Toll Roads	333	257	29.6%	25.6%
Services	312	387	-19.4%	-26.4%
Others	1	2	-59.8%	n.s.
TOTAL	1,027	983	4.5%	-4.2%

#### Depreciation

Depreciation was higher than last year (+5.2% LfL) at EUR256mn.

#### EBIT (before impairments and fixed asset disposals)

	Dec-15	Dec-14	Var.	Like-for-Like
Construction	364	312	16.5%	5.0%
Airports	-13	-13	-1.3%	-1.2%
Toll Roads	250	182	37.3%	26.8%
Services	173	260	-33.5%	-40.4%
Others	-4	-3	-11.0%	-97.0%
TOTAL	770	738	4.3%	-7.0%

For the purposes of analysis, all the commentaries refer to EBIT before impairments and disposal of fixed assets.

#### Impairments and fixed asset disposals

Impairments and fixed asset disposals amounted to EUR131mn in 2015 (vs. EUR5mn in 2014), mainly including:

- The capital gain corresponding to Ferrovial on the sale of the Indiana Toll Road, which amounted to +EUR46mn.
- The positive impact of the deconsolidation of the Ocaña–La Roda and R-4 toll roads of +EUR140mn on the reversal of the accumulated losses, neither with any cash impact.
- A provision charged at Autema (-EUR55mn).

# Financial result

	Dec-15	Dec-14	Var.
Infrastructure projects	-463	-373	-24.0%
Ex infra projects	-35	-33	-8.6%
Net financial result (financing)	-498	-406	-22.8%
Infrastructure projects	-200	-20	n.s.
Ex infra projects	61	49	25.7%
Derivatives, other fair value adj & other financial result	-139	28	n.s.
FINANCIAL RESULT	-637	-377	-68.6%

Financial expenses increased by EUR259mn in 2015 vs. 2014, as a combination of the following impacts:

- In the financing result (additional expense of EUR92mn): mainly due to higher financing expenses on infrastructure projects, mainly reflecting the entry into operation of the US toll roads (NTE 1-2 and LBJ which accounted for additional costs of EUR43mn and EUR27mn respectively), and lower capitalised interest.
- In the fair value adjustments result (EUR167mn higher financial expense): principally due to the project element, specifically derivatives at Ausol and SH-130, assets which are being refinancing that have not passed the effectiveness test (EUR186mn of additional financial expense with no cash impact). This impact was partly offset by the earnings at the parent company level on its equity swap hedges linked to remuneration plans (EUR46mn), due to the rise in the share price in 2015 (the year-end closing price on 31 December was EUR20.86/share vs. EUR16.43/share in December 2014). At year-end 2015, the number of shares covered amounted to 5,587,754 million.

### Equity-accounted results

	Dec-15	Dec-14	Var.
Construction	-3	-12	76.2%
Services	31	20	51.5%
Toll Roads	84	60	41.5%
Airports	199	70	183.5%
TOTAL	312	138	125.6%

Note the good operating performance of the principal equityaccounted assets. EBITDA growth at the 407ETR toll motorway was +14.2%, at HAH +19.7% (+4.4% in pro-forma terms) and +10.1% at the regional airports.

At the net level, the equity-accounted companies made a contribution of EUR312mn after tax (vs. EUR138mn in 2014). Heathrow's contribution of EUR186mn after tax was a particular highlight (vs. the EUR74mn last year), boosted by non-recurrent non-cash impacts of the changes in the terms and conditions of the pension plan, hedging and a lower tax rate in the UK (which totalled EUR138mn). The contribution from AGS amounted to EUR14mn).

#### Taxation

The Profit & Loss account for the year recognises an inflow for corporate tax of EUR54mn, when the earnings before tax was EUR577mn. This figure is derived from a series of specific elements that distort the calculation of the effective tax rate:

- The important weight in the earnings before tax of the equityaccounted result (EUR312mn), which is booked net of tax.
- The result of the deconsolidation of the Madrid R4 and Ocaña-La Roda toll roads, which corresponds to the reversal of past losses on which no tax impact was recognised, such that nor is there a tax impact on the reversal.
- Activation of tax credits in the US due to the impact of the sale of the ITR and Chicago Skyway.

On a cash basis, Ferrovial's consolidated cash flow statement shows a payment of EUR61mn.

### Net result

The net result stood at EUR720mn (up from EUR402mn in December 2014). This result was affected by a series of one-offs, the most important of which include:

- Desconsolidation of Ocaña-La Roda and R4 (+EUR140mn)
- Non-recurrent items at HAH (+EUR138mn): pension adjustments, tax rate and derivatives.
- One-off fiscal impacts (+EUR175mn)

# H. NET DEBT & RATING

# **NET DEBT**

The net cash position, excluding infrastructure projects, stood at EUR1,514mn at 31 December (vs. EUR1,632mn in December 2014), not including the cash inflow for the disposals of the Chicago (USD269mn) or the Irish (EUR61mn) roads.

In 2015, no amounts for discounts from factoring or the German method were included, which at year-end 2014 amounted to EUR118mn. In 2015 no payments were received from the Supplier Payment Plan, vs. EUR75mn collected in 2014 (EUR49mn at the Construction division and EUR26mn at Services).

During the year, Ferrovial made investments, excluding infrastructure projects, for a net total of EUR300mn vs. EUR557mn in 2014, which included the investment in the acquisition of 50% of AGS).

In terms of dividend payments, the company used EUR532mn for Ferrovial's shareholder remuneration, including the share buy-back and scrip dividends vs the 510mn of 2014. Additionally EUR40mn were paid to minority shareholders of Ferrovial's subsidiaries (EUR30mn in 2014).

Meanwhile, the figure for dividends received from projects amounted to EUR477mn, of which EUR267mn corresponded to Toll Roads, EUR132mn to Airports and EUR78mn to Services.

**Project net debt** stood at EUR6,057mn (vs. EUR7,862mn in December 2014). This net debt includes EUR351mn related to toll roads under construction (NTE 35W & I-77).

Project net debt contracted considerably during 2015 (by - EUR1,806mn), mainly due to the following positive impacts:

- The deconsolidation of the Ocaña-la Roda (EUR560mn) and R4 (EUR644mn) toll roads.
- The reclassification as "assets held for sale" of the Irish toll roads (EUR287mn) and the Chicago Skyway (EUR1,369mn).
- And the positive pre-tax operating cash flow generated during the period (EUR349mn).

The above was partially offset by the negative FX impact of euro weakness (EUR498mn) and the investment cash flow during the year (EUR556mn) in the construction of these toll roads.

- Sale of Indiana Toll Road (+EUR30mn)
- Fair value adjustments of derivatives (-EUR55mn): mainly due to the impact of derivatives at SH-130 and Ausol (-EUR87mn), partially offset by the positive impact of the equity swaps (+EUR33mn).
- Provision registered for Autema (-EUR55mn).

The total impact of these one-offs amounted to EUR373mn.

The group's net consolidated debt at 31 December 2015 stood at EUR4,542mn (vs. EUR6,230mn in December 2014).

	Dec-15	Dec-14
NCP ex-infrastructure projects	1,514	1,632
Toll roads	-5,518	-7,509
Others	-539	-353
NCP infrastructure projects	-6,057	-7,862
TOTAL NET CASH POSITION	-4,542	-6,230
	Dec-15	Dec-14
Gross financial debt	-8,083	-10,079
Gross debt ex-infrastructure	-1,465	-1,471
Gross debt infrastructure	-6,618	-8,608
Gross Cash	3,540	3,848
Gross cash ex-infrastructure	2,973	3,103
Gross cash infrastructure	567	745
TOTAL NET FINANCIAL POSITION	-4,542	-6,230

# **CREDIT RATING**

On 17 June 2015, Standard & Poor's affirmed Ferrovial's rating at BBB with Stable Outlook. In July 2015, Fitch Ratings affirmed Ferrovial's rating at BBB /Stable /F3.

Agency	Rating	Outlook
S&P	BBB	Estable
FITCH	BBB	Estable

# **DEBT MATURITIES EX-PROJECTS**

Year	Corporate debt maturities
2016	34
2017	10
2018	502
2019	9
2020	12
2021 - 2030	830
2031 - 2040	8
2041 - 2050	0

# I. SHAREHOLDER REMUNERATION

# 2014-2015 DIVIDEND

The company held its AGM on 27 March 2015. The AGM approved two capital increases, by means of the issuance of new ordinary shares, with no issue premium, of the same class and series as those at present in circulation, charged to reserves. These increases form part of the shareholder remuneration system known as the **"Ferrovial Flexible Dividend"**, which the company introduced in 2014, and which replaces the traditional complementary dividend payment for 2014 and the 2015 interim dividend. The purpose of this programme is to offer all the company's shareholders the option, at their choice, of receiving free new shares in the company, thus with no alternatively opt to receive a cash payment by means of selling the free rights that they receive, pro rata to their existing holdings, to the company, or in the market.

The first of the scrip issues (equivalent to the 2014 complementary dividend) took place in May 2015, with the following result:

- The price at which Ferrovial guaranteed to buy the rights was fixed at EUR0.304 gross per right.
- The number of rights required to receive one new share was 66.
- The holders of 47.82% of the rights opted to have new shares in Ferrovial, which involved the issue of 5,306,164 new shares (0.72% of the outstanding shares prior to the capital increase).
- The holders of 52.18% of the rights opted to receive cash. Ferrovial bought 382,182,272 rights (for a gross amount of EUR116,183,410.69).

At the Board Meeting held on 29 October 2015, the terms of the **second scrip issue** (equivalent to the 2015 interim dividend) were set, and the issue had the following result:

- The price at which Ferrovial guarantees to buy the rights was fixed at EUR0.398 gross per right.
- The number of rights required to receive one new share was 57.
- The holders of 48.68% of the rights opted for new Ferrovial shares, which involved the issuance of 6,299,690 new shares (0.85% of the capital prior to the capital increase).
- The holders of 51.32% of the rights opted to receive cash. Ferrovial acquired 378,612,938 rights (for a gross amount of EUR150,687,949.32).

# SHARE BUY-BACK AND CANCELLATION

The AGM held in March similarly approved a capital reduction by means of the buy-back and subsequent cancellation of own shares. The programme is intended to enhance the company's shareholder remuneration policy by means of increasing the earnings per share. As established at the AGM, the buy-back programme ended on 18 November 2015 with a total of 11,783,954 own shares acquired (within the limits set of EUR250mn or 18 million shares).

Subsequently, the company reduced capital by EUR2,356,790.80, by means of cancelling treasury stock of 11,783,954 shares.

In addition to the above-mentioned share buy-back programme, in 4Q15 the company bought 760,990 own shares which are expected to be cancelled during 2016.

At 31 December 2015, Ferrovial's capital stood at EUR146,442,214.80, fully subscribed and paid up. The capital comprises 732,211,074 ordinary shares of one single class and a nominal value of twenty eurocents (EUR0.20) each.

# J. SHAREHOLDING STRUCTURE

In August 2015, Portman Baela, S.L. and Karlovy, S.L., transferred all the capital that they held in Ferrovial to their associates (transaction described in more detail in the Annex on page 24, Relevant Events. After this transaction, the previous shareholder agreement regarding Ferrovial, S.A. has been dissolved.

In events after the close, on 13 January 2016, UBS Limited sold a block of 30,387,965 shares in Ferrovial S.A., representing approximately 4.15% of the capital, on the orders of Siemprelara S.L., at EUR19.07/share, which were placed with qualified investors. Additionally, on 21 January 2016, Mr. Leopoldo del Pino y Calvo-Sotelo gave notice of his resignation as Director of the Ferrovial's Board.

After the above-mentioned transactions and as filed with the CNMV, the significant shareholdings in Ferrovial S.A. are now as follows:

- Rijn Capital BV, (company controlled by Rafael del Pino y Calvo-Sotelo): 20.3%
- Menosmares, S.L.U., (company controlled by María del Pino y Calvo-Sotelo): 8.2%
- Siemprelara S.L.U., (company controlled by Leopoldo del Pino y Calvo-Sotelo): 4.2%
- Soziancor, S.L.U., (company controlled by Joaquin del Pino y Calvo-Sotelo): 2.5%

# K. CONSOLIDATED CASH FLOW

Dec-15	Ex-infrastructure projects Cash Flow	Infrastructure projects Cash Flow	Adjustments	Total Cash Flow
EBITDA	580	447		1,027
Dividends received	477		-78	399
Working capital variation (account receivables, account payables and others)	-168	-67		-234
Operating flow (before taxes)	889	380	-78	1,191
Tax payment	-29	-31		-61
Tax return from previous exercises				
Operating Cash Flow	860	349	-78	1,130
Investments	-374	-556	92	-839
Divestments	74			74
Investment cash flow	-300	-556	92	-765
Activity cash flow	560	-208	13	366
Interest flow	-35	-309		-344
Capital flow from Minorities	-1	212	-92	119
Scrip dividend	-267			-267
Treasury share repurchase	-265			-265
Ferrovial shareholder remuneration	-532			-532
Other shareholder remmuneration for subsidiary minorities	-40	-83	78	-44
Forex impact	-23	-498		-521
Variation of Bridge Loans (project financing)				
Other debt movements (non cash)	-47	2,691		2,644
Financing cash Flow	-678	2,014	-13	1,322
Net debt variation	-118	1,806		1,688
Net debt initial position	1,632	-7,862		-6,230
Net debt final position	1,514	-6,057		-4,542

Dec-14	Ex-infrastructure projects Cash Flow	Infrastructure projects Cash Flow	Adjustments	Total Cash Flow
EBITDA	594	388		982
Dividends received	615		-33	582
Working capital variation (account receivables, account payables and others)	-138	18	0	-120
Operating flow (before taxes)	1,071	406	-33	1,444
Tax payment	-42	-20		-62
Tax return from previous exercises	42			42
Operating cash flow	1,072	386	-33	1,425
Investment	-581	-365	77	-870
Divestment	24		-13	11
Investment cash flow	-557	-365	63	-859
Activity cash flow	514	21	30	566
Interest flow	-30	-263		-293
Capital flow from Minorities	1	121	-63	59
Scrip dividend	-275			
Treasury share repurchase	-235			
Ferrovial shareholder remuneration	-510			-510
Other shareholder remmuneration for subsidiary minorities	-30	-41	33	-38
Forex impact	85	-518		-433
Variation of Bridge Loans (project financing)	-14			-14
Other (non-cash)	-60	-155	0	-215
Financing Cash Flow	-557	-856	-30	-1,444
Net debt variation	-43	-835	0	-878
Net debt variation	1,675	-7,027	0	
·	,		0	-5,352
Net debt final position	1,632	-7,862	U	-6,230

# CASH FLOW EX-INFRASTRUCTURE PROJECTS

# Operating cash flow ex-projects

Operating cash flow ex-infrastructure projects by segment in 2015 vs. 2014 is shown in the following table:

Operating cash flow	Dec-15	Dec-14
Construction	272	236
Services	289	302
Dividends from Toll roads	267	255
Dividends from Airports	132	341
Other	-70	-62
Operating flow (before taxes)	889	1,071
Tax payment	-29	0
TOTAL	860	1,072

The 'Other' line includes the operating flow corresponding to the Corporation, the parent companies of Airports and Toll Roads and Real Estate as well as remuneration systems linked to the shares of the Airports, Toll Roads and Corporation.

The 2014 cash flow included EUR75mn received under the Supplier Payment Plan (EUR49mn at Construction and EUR26mn at Services).

The breakdown of the Construction and Services flow is shown below:

Construction	Dec-15	Dec-14
EBITDA	393	349
EBITDA from projects	13	14
EBITDA Ex projects	380	335
Settlement from completed works (provisions & others)	-111	-67
Adjusted EBITDA	269	267
Changes in factoring	-118	-41
Ex Budimex Working Capital	-9	-36
Budimex Working Capital	130	46
OPERATING CASH FLOW BEFORE TAXES	272	236

Services	Dec-15	Dec-14
EBITDA	312	387
EBITDA from projects	74	66
EBITDA Ex projects	237	321
Dividends received	78	19
Pensions payments UK	-19	-18
Ex UK Working Capital	58	24
UK Working Capital	-66	-45
Operating Cash Flow before Taxes	289	302
EBITDA	312	387

The breakdown by business area for the **Services** division is shown in the following table:

	Spain	UK	Rest of Services	Services
EBITDA Ex- infrastructure	120	106	12	237
Dividends	61	13	5	78
Pension scheme payments	0	-19	0	-19
Working capital	52	-66	6	-8
OP. CASH FLOW EX- TAXES	233	33	23	289

The working capital variation at the Construction and Services divisions was a positive +EUR113mn in 2015, vs. a negative -EUR11mn in 2014.

Working capital detail	Dec-15
Construction working capital	120
Services working capital	-8
Construction & Services WC	113
Changes in factoring	-118
Settlement from completed works (provisions & others)	-111
Pensions payments UK	-19
Remuneration in shares & other	-32
Total Working Capital	-168

At **Toll Raods**, the operating cash flow in 2015 includes EUR267mn from dividends paid and capital reimbursed by the infrastructure concession companies, as reflected in the table below.

Dividends and Capital reimbursements	Dec-15	Dec-14
ETR 407	242	224
Irish toll roads	7	8
Portuguese toll roads	17	12
Greek toll roads	0	0
Spanish toll roads	0	2
Other	0	8
TOTAL	267	255

Dividends from **Airports** (EUR132mn) correspond to dividends received from HAH and the regional airports. In 2014, the HAH dividend (EUR341mn) included the extraordinary dividend for the sale of the regulated airports (EUR214mn) and an extraordinary dividend (EUR43mn).

Airports	Dec-15	Dec-14
НАН	95	341
AGS	38	-

### Investment cash flow ex-projects

The following table shows the breakdown by business segment of the investment cash flow excluding infrastructure projects, separating in each case the outflows for investments made and the inflows from disposals:

Dic-15	Investment	Divestment	Investment Cash Flow
Construction	-46	16	-30
Services	-207	0	-207
Toll roads	-120	58	-62
Airports	0	0	0
Others	-1	0	-1
TOTAL	-374	74	-300

Dic-14	Investment	Divestment	Investment Cash Flow
Construction	-37	5	-32
Services	-107	14	-92
Toll roads	-79	0	-79
Airports	-359	-2	-361
Others	-1	7	6
TOTAL	-581	24	-557

Important elements of the investment flow were the capital increases at Toll Roads, reflecting the investments made in capital for the infrastructure projects, mainly at the US toll roads under construction, as well as in Australia (Toowoomba, EUR11mn) and Colombia (Ruta del Cacao, EUR14mn), and at Services (projects in the UK). The most notable of these were the equity contributions for the Birmingham contracts (-EUR32mn) and the Ministry of Justice (-EUR14mn), as well as the investment in material fixed assets, principally at Services (in Spain).

The following table shows Cintra's capital investments in the infrastructure projects.

Equity investment in toll roads	Dec-15	Dec-14
LBJ	-41	-12
NTE	-3	-32
NTE 35W	-44	-17
SH-130	0	-2
Spanish toll roads	-3	-10
Portuguese toll roads	-3	-4
Greek toll roads	0	0
Others	-25	-2
TOTAL	-119	-78

In terms of disposals in 2015, the most important was Cintra's sale of ITR for EUR46mn.

#### Financing flow ex-projects

The financing flow includes:

- Shareholder remuneration: -EUR532mn for Ferrovial shareholders (which includes the cash payment of the scrip dividend of -EUR266mn and the share buy-back of -EUR265mn, as well as the dividend payment to subsidiary minorities of -EUR40mn.
- Net interest payments during the year (-EUR35mn).
- FX impact (-EUR23mn), derived from the operating cash of the businesses outside the euro zone and the foreign currency positions held as hedges against future investments, net of the settlement of foreign-currency derivatives. The flow does not include in the variation in the net cash position the market value of the hedging instruments (+EUR16mn).
- Other non-flow debt movements (-EUR41mn), which include the accounting movements in debt that do not affect cash flow, mainly from unpaid accrued interest.

# **CASH FLOW INFRASTRUCTURE PROJECT**

### Project operating cash flows

In terms of the operating flow of the infrastructure concession-holding companies, these basically reflect inflows at the companies in operation, although they also include the VAT payments and refunds corresponding to those still in the construction phase.

# The table below shows the breakdown of the operating cash flow for infrastructure projects.

	Dec-15	Dec-14
Toll roads	295	300
Other	53	87
OPERATING FLOW	349	386

### Project investment cash flow

The following table shows the breakdown of the investment cash flow for the infrastructure projects, mainly outflows corresponding to capex investments during the year.

Investment cash flow	Dec-15	Dec-14
LBJ	-183	-314
North Tarrant Express	-31	-270
North Tarrant Express 35W	-255	-76
SH-130	-2	-2
Portuguese toll roads	-3	-2
Spanish toll roads	-15	-7
Chicago	-4	-2
Other	-42	-4
TOTAL TOLL ROADS	-535	-677
Other	-152	-94
PROJECTS TOTAL	-687	-771
Equity Subsidy	131	406
TOTAL INVESTMENT CASH FLOW (PROJECTS)	-556	-365

In terms of the investment cash flow, note the important investment in concession assets under construction at Toll Roads during 2015, particularly in the US (LBJ, NTE Extension, and I-77).

### Project financing cash flow

The financing cash flow reflects the dividend payments and capital repayments made by the concession companies to their shareholders, as well as the outflows for capital increases received by these companies. In the case of the concessions consolidated by global integration, these correspond to 100% of the amounts paid out and received by the concession companies, irrespective of the size of stake held by the group. No dividends or capital repayments from the equity-accounted companies are included.

The interest cash flow corresponds to the interest paid by the concession companies, as well as other commissions and costs that are closely related to financing themselves. The cash flow for these items corresponds to the interest expense relative to the period, as well as any other concept that implies a direct variation in net debt in the period.

Interest Cash Flow	Dec-15	Dec-14
Spanish toll roads	-65	-64
US toll roads	-152	-118
Portuguese toll roads	-42	-40
Other toll roads	-15	-14
TOTAL TOLL ROADS	-274	-237
Other	-35	-26
TOTAL	-309	-263

Additionally, the financing cash flow includes the impact of exchangerate movements on the foreign-currency denominated debt, which in 2015 was –EUR498mn, fundamentally derived from the appreciation of the US dollar vs. the euro, which has had a significant impact on net debt at the US toll roads.

Finally, the heading 'Other non-cash movements in debt' includes the items that imply a variation in accounting debt, but which do not imply any real cash movement; note the drop in debt due to the deconsolidations carried out during the financial year (R4 and Ocañala Roda), and also due to the reclassification of "assets as held for sale" (Chicago Skyway and Irish toll roads).

# ANNEXES

# TRANSACTIONS WITH TREASURY SHARES

As of 31 December 2015, there are 954,805 treasury shares available, as shown in the following table where both transactions performed and the closing balance of the year are shown.

I. Operation carried out /targetobjective	Number of shares	% capital	Nominal ('000s euros)	Amount paid ('000s euros)	Number of shares applied to the target	Total number of shares
II. CLOSING BALANCE AT 31 DECEMBER 2014						245.821
Treasury shares for further capital reduction	11.783.954	1,6%	2.357	-249.427	-11.783.954	-
Discretionary treasury shares	760.990			-15.829	-	760.990
Treasury shares to address compensation systems (*)	7.171.989	1,0%	1.434	-137.444	-7.417.810	-245.821
Shares received as payment for the flexible dividend (**)	193.515	0,0%	39	-	-	193.515
Other treasury shares	300	0,0%	0	-6	-	300
III. CLOSING BALANCE AT 31 DECEMBER 2015						954.805

(\*) Shares acquired through Ferrovial, S.A., and other group companies.

(\*\*) Shares received as payment of the treasury shares' flexible dividend that the company held at the time of dividend distribution.

The market value of treasury shares at 2015 year-end amounts to EUR 19,917 thousand.

# **AVERAGE PAYMENT PERIOD**

In compliance with the obligation to disclose the average period of payment to suppliers provided for in Article 539 and Additional Provision Eight of the Spanish Limited Liability Companies Law (in accordance with the new wording of Final Provision Two of Law 31/2014 reforming the Spanish Limited Liability Companies Law), the Company hereby states that the average period of payment to the suppliers of all the Group companies domiciled in Spain in 2015 was 48 days.

Set forth below is the detail required by Article 6 of the Spanish Accounting and Audit Institute Resolution of 29 January 2016 in relation to the disclosures to be provided on the average period of payment to suppliers in the year:

FERROVIAL, S.A.	Days
Average period of payment to suppliers	48
Ratio of transactions settled	48
Ratio of transactions not yet settled	53

Amount (euros)
1.007.118.250
54.792.695

As permitted by the Single Additional Provision of the aforementioned Resolution, no comparative information is presented.

Reciprocal trade receivables and payables between Ferrovial Group companies are eliminated on consolidation and, accordingly, no balances payable to Group companies are presented in the consolidated statement of financial position. Therefore, the information shown in the foregoing table refers only to the Group's external suppliers, although it is hereby stated for information purposes that the average payment period between Group companies is 60 days.

# RELEVANT EVENTS AFTER THE REPORTING PERIOD

At the date of preparation of these financial statements, there have been no subsequent events with significance or relevant character.

# 3.2 HUMAN CAPITAL

# A. PEOPLE

# CONTRIBUTION TO VALUE CREATION

Operational excellence and innovation are possible thanks to the **talent and commitment** that characterize Ferrovial's team. The internationalization of the company needs proactive talent management, aligned with the business needs and with a focus on results and excellent performance.



 $^1$  The data provided corresponds to 61% of the workforce.  $^2$  Others includes the Corporation (0.5%) and Airports (0.1%) workforce

:

# TALENT, DIFFERENTIAL LEARNING

Ferrovial offers its employees a project that encourages them to excel every day and differentiated learning in decision-making and assuming controlled risks.

In turn the company fosters a reliable and collaborative work environment that is valued by copporate reponsibility analysts and recognized in the most prestigious indices such as the Dow Jones Sustainability Index and awarded with the Top Employers certification.

**Differential Learning:** Total investment in training involves 0.22% of Ferrovial's total revenue, which represents an investment per employee of close to 300 euros and an average of 22 hours per employee. Created in 2007, the Ferrovial Corporate University has since become a center of excellence for placing value on key competencies such as the focus on results and the internationalization of the business. More than 4,000 participants passed through its doors in 2015, 15% of which came from outside Spain.

**Development plan:** Ferrovial offers a professional development plan that guarantees equal opportunity based on merit.

**Quality of leadership:** The company assures leadership continuity with succession planning. 284 successors have been identified to cover 139 critical positions defining a coverage ratio that is higher than 2. The processes for identifying talent have 960 participants.

**Collaborative Culture:** Ferrovial develops tools for sharing information and recognizing people who want to contribute and learn to be internal models. 96% of employees declare to understand how their work contributes to achieving the organization's objectives. They all share their knowledge through the internal social network called *Coffee (Collaboration for Ferrovial Employees)*, reaching 995,783 visits in 2015.

JOB VACANCIES

8,276

**EMPLOYEE SURVEY** 

84%

424,061

**APPLICATIONS** 

LINKEDIN FOLLOWERS

97,034

PERFORMANCE APPRAISSAL PROCESSES

27,026 38% of total workforce

100% white collars

**EMPLOYEES WITH VARIABLE** PAY SCHEME

14.337

Ferrovial believes that the current annual variable remuneration system is appropriate for the company's goals. These indicators are linked to performance and the achievement of specific financial, industrial and operational targets, which are pre-established, quantifiable and coherent with the company's strategy.

Ferrovial offers a Flexible Remuneration Plan, under which an employee's existing remuneration package can be voluntarily amended in accordance with personal needs, replacing a proportion of their remuneration with certain products in order to optimize cash flow, supporting the provision of certain services via the company, potentially at more competitive prices thanks to the company's size.

In addition, work has been ongoing during the year on the remuneration plans paid in shares. This remuneration package pays a proportion of variable remuneration in company stock and which any employee is eligible to join.

Ferrovial has a long-term variable remuneration system consisting of share-based remuneration plans for 339 executives and managers in the company. In order to be eligible, they must remain in the company for a specified period (currently three years) and certain objectives must be fulfilled that are linked to internal or external metrics reflecting economic and financial objectives and/or value creation for the company. Each metric has an associated level of achievement that establishes a minimum performance threshold, below which no incentive is paid, and a maximum.

Current plans for these metrics are:

- EBITDA of net productive assets (2013 and 2016 plans);
- Cash flow (2013 plan);
- Total Shareholder Return (TSR) compared to a group of 17 companies (2013 and 2016 plans);
- The comparison group is composed of leading national and international competitors.

# COMMITMENT

Ferrovial seeks to measure and increase the level of commitment to achieve the best professional performance for promoting talent mobility to have the best professionals in the areas and projects required by the company responding to the priorities of the business and the people making it up.

Employee Satisfaction Survey: According to the latest employee satisfaction survey, 84% of employees are committed to the organization, and 91% are willing to make an extra effort to achieve the company's objectives. This commitment moves within the organization with 319 assignments in 21 countries. The participation rate was 67%.

		% points difference compared to 2013
Commitment	84%	+3
Management Style	78%	
Communication and Internal Relations	78%	+2
Customer focus	72%	
Organization	72%	0

A model employer: For the fifth consecutive year, Ferrovial has been identified as a Top Employer In Spain

### **Employee remuneration policy**

One factor of Ferrovial's commitment to its employees and retaining talent is reflected in its remuneration policies that are established according to criteria based on **competitiveness** in the relevant markets in which it operates. These polices include:

The variable remuneration system covers 20% of the workforce, and if the perimeter affecting structural personnel, i.e. staff not linked to contracts, is considered, this would account for 100% of the workforce.

**TURNOVER INDEX** 

3.2% ENGAGEMENT 67% participation



**REMUNERATION PLANS PAID IN SHARES** 

2,439

# **B. HEALTH AND SAFETY**

# CONTRIBUTION TO VALUE CREATION

Safety is a key factor in achieving operational excellence. Ferrovial works every day to create environments that are risk free for everyone, including users of infrastructure and services. There are two principles that govern the actions in this area: the objective of "Target Zero" and that any accident can be avoided.

# **FREQUENCY RATE**<sup>(1)</sup>



1. Interannual variation of the index which includes the number of accidents leading to days lost that occur during working hours, for every million hours worked

2, Source: statistics on work accidents and occupational illnesses, Ministry of Employment and Social Security (Spain)

3. Interannual variation of the index which includes the number of days lost due to work accidents that occur during working hours, for every thousand hours worked

# TARGET ZERO

In July 2015 the Ferrovial Board of Directors updated its corporate Occupational Health and Safety policy, which concerns all company activities globally, including all business areas and their subsidiaries.

This policy seeks to "create environments that are free from risks for everyone, every day," guided by the conviction that any accident can be avoided. This vision actually sets a desired goal of "Target Zero", to which all executives and the more than 71,000 employees of the company are committed.

The purpose of creating a totally risk free environment **also includes** infrastructure users and citizens who interact with workspaces, safeguarding the public from any exposure to risks arising from Ferrovial's activities.

The main lines of action are set out below:

# Proper organization, at the highest executive level

The highest executive level of Ferrovial oversees functions and responsibilities for health and safety, for which it has created the figure of a corporate director who reports directly to a member of the Management Committee. For every area, the person responsible is part of the respective Business Committee.

# Implementation of management systems in all business lines

Ferrovial is committed to the progressive extension of standardized management systems. At present they are implemented and verified by third parties in different countries and business areas of Ferrovial.

# A strict system of inspection and monitoring in the workplace

The conditions of all Ferrovial work centers are subject to a thorough monitoring by the Health and Safety department in every business and subsidiaries of the company in the world. The company has sufficient resources in order to maintain a good level of monitoring and control over safety conditions in the workplace. During 2015 a total of 53,610 health and safety inspections and audits were conducted in its workplaces.

- *iAuditor in "Amey"*(UK): Identified as an innovative solution, Amey implemented iAuditor as part of its "Target Zero" objectives. lauditor is a simple and efficient tool to design custom inspection formats.
- It allows inspection reports to be written in real time, which significantly reduces administrative procedures. The application rates questions by category and easily imports images for inspection criteria. Once completed, the report can be emailed as a PDF or Microsoft file and sent to both specific recipients or recipient lists.
- The results are loaded into Airweb, the Amey reporting system. Actions are then supervised to ensure they are adequately closed. The consistency of reports makes it possible to identify trends faster.
- Since the implementation of iAuditor the number of inspections has almost tripled, leading to greater control of the formats for any updates that are required in case of future changes in legislation • and/or standards adhered to.
- The company also conducted a detailed investigation not only of the accidents that took place but also of those near misses that have not yet incurred any personal injury, and can serve to learn lessons to avoid future accidents.



#### Implementation of minimum safety standards

Some minimum security requirements apply in the Construction area in all works in all countries. Following this philosophy, safety requirements will be defined at group level which will be applied in all workplaces in all business areas.

## Training aimed at workers' engagement

Ferrovial has spent years increasing its training efforts on occupational health and safety to progressively engage workers in the common goal of creating workplaces free of hazards.

**SAFE:** The SAFE (Safety Awareness for Employees Ferrovial) pilot project that has been implemented successfully in various Ferrovial Agroman projects seeks to involve all employees in improving health and safety.

It affects executives, who demonstrate leadership in safety through specific safety leadership visits, middle managers, who are appointed leaders and make SAFE observations as well as manual workers, who based on their experience in the workplace, conduct proposals for improvement in working conditions and/or implemented safety measures.

These situations detected, along with those identified in the inspections carried out by the health and safety department, are jointly analyzed by the site manager, security leaders and health and safety officer assigned to work at the weekly SAFE meetings where actions to be implemented to improve the security of the work are defined.

#### Occupational Road Safety Plan

In September 2015 Ferrovial signed a collaboration agreement with the Spanish Foundation for Traffic Safety (Fesvial), to minimize "in itinere" and "in mission" accidents. Fesvial is a benchmark in Spain in the area of road safety; trustees of the Foundation include the Ministries of Interior, Employment and Health of Spain and Madrid City Council. In the first phase, this collaboration has resulted in the development of a Road Safety Plan, to develop a framework of **Safe and Sustainable Mobility** for Ferrovial employees.

#### Commitment to innovation

Ferrovial is convinced that new standards for performance, technology and safety measures can be developed through innovation that contribute to the aspirational goal of "Target Zero". Among the main priorities in innovation, discussed in the next chapter of this report, is the application of technologies in the area of health and safety.

Health and Safety Global Meeting: in 2015 Ferrovial held the first edition of the H&S Global Meeting at the headquarters of its corporate university. This event brought together employees worldwide with responsibilities in managing occupational health and safety. The meeting served to discuss updating the Health and Safety policy for the entire company, pooling the projects being developed, highlighting examples of good practice and analyzing the measurement of results.

# C. HUMAN RIGHTS

# CONTRIBUTION TO VALUE CREATION

Ferrovial is committed to **minimizing risks and maximizing controls** to ensure that Human Rights are respected throughout the organization and its supply chain.

In 2014 Ferrovial approved its Human Rights Policy in order to raise awareness of these issues throughout the company, while senior management ensures compliance. This policy is coherent with the Code of Business Ethics, the principles of the United Nations Global Compact, the Universal Declaration of Human Rights, the OECD Guidelines for Multinational Enterprises and the International Labor Organization (ILO) regulations.

The Code of Business Ethics provides that "all actions undertaken by the company and its employees shall scrupulously respect the Human Rights and Civil Liberties enshrined in the Universal Declaration of Human Rights."

As a signatory of the Global Compact, Ferrovial is committed to supporting and respecting the protection of fundamental rights such as freedom of association and collective bargaining, elimination of forced or compulsory labor, eradication of child labor and the abolition of discrimination.

Ferrovial is involved in the new National Plan for Business and Human Rights, which came into force in 2014, seeking to establish a series of measures, policies, processes and controls that should be adopted by companies.

# **MINIMIZE RISKS**

The company performs thorough checks to ensure respect for human rights throughout the value chain.

#### Responsible management of the supply chain

The company promotes among its providers adherence and compliance with the Global Compact Principles, as well as other corporate responsibility principles: Health and Safety, Quality and the Environment.

### **Risk management**

The global corporate risk management system (Ferrovial Risk Management, FRM) covers risks derived from human rights violations. The area of risks includes those resulting from improper or poor functioning of the procedures to ensure the ethical principles governing the company's relationship with its employees.

# MAXIMIZE CONTROLS

### Labor unions and collective bargaining

In each country where it operates Ferrovial guarantees workers' rights, such as the right to strike, freedom of association and the right to collective bargaining by appointed workers' representatives and unions. Virtually all Ferrovial employees are protected by collective labor regulations in different countries and 93% of the workforce is attached to collective agreements.

One noteworthy aspect is the framework agreement signed with the International Federation of Building and Wood Workers, FECOMA (*Federación de Construcción, Madera y Afines*) and MCA (*Madera, Construcción y Afines*) with around 350 labor unions representing around 12 million members in 135 countries. This is an agreement to respect and promote the principles enshrined in the Universal Declaration of Human Rights, the ILO Tripartite Declaration, the OECD guidelines for multinational companies and the United Nations' Global Compact.

#### Equality and non-discrimination

As a business, social and legal principle, Ferrovial is a supporter of diversity and complies with current legislation on equal opportunities.

#### Commitment to disadvantaged groups

The company has signed several agreements with Adecco Foundation, Family Plan and Integra Foundation, among others, for the integration of people with disabilities who face the risk of social exclusion.

The fact Ferrovial joined the Business Network for a Society Free of Gender Violence reinforces the company's commitment to raise awareness and promote the employment of women who are victims of abuse.

**Workplace Harassment:** In 2015 the company updated its Procedure for the Prevention of Workplace Bullying, Sexual Harassment and/or Gender-based Harassment. The approach is founded on the Code of Business Ethics and also draws on the stipulations of Organic Law 3/2007, passed by the Spanish government on March 22, 2007, to guarantee effective equality between men and women, and to protect employees from potential situations of gender-based harassment in the workplace. This procedure guarantees the right to the privacy and confidentiality of the subjects discussed and the persons involved.

#### Training and awareness

Ferrovial is committed to raising awareness within its sphere of influence, as well as promoting knowledge and good practices. All Code of Ethics courses at executive and management level include a module on Human Rights.

An on-line training course on the Code of Ethics was introduced in 2010. So far, 11,289 training hours have been given on the subject to 4,282 employees. Ferrovial capitalizes on its involvement in international forums and training programs to raise awareness of the need for the private sector to take a role in the protection of human rights. Evidence of this was the appointment of Ferrovial as the Secretary of the Executive Committee of Forética in 2012 and its involvement on the Executive Committee of the Global Compact Network.

# **3.3 INTELLECTUAL CAPITAL: INNOVATION**

# **CONTRIBUTION TO VALUE CREATION**

Innovation is a key driver of the company to meet the challenges of society and the needs of customers, in its commitment to **operational efficiency and the search for competitive and differentiating solutions in the priority areas of research**.

## R+D PROJECTS CARRIED OUT

+100

R+DINVESTMENTS<sup>(1)</sup> (M€)



(1) This amount includes 849,995€ related to the colaboration with MIT. Amount considered R+D Investments and community investment.

## **OVERVIEW OF THE INNOVATION PROCESS**

PROCESS

## Once a business challenge is identified, a project is structured that is supported in an open ecosystem made up of government innovation agencies, research centers, large enterprises, technical offices and internal competition centers and *startups*.

(2) Massachusetts Institute of Technology

PROJECTS IN COLLABORATION

WITH MIT<sup>(2)</sup>

# STRATEGY

Articulated by a Committee made up of innovation managers of business units and chaired by the Chief Information and Innovation Officer, which defines the priority areas of research and coordinates through a dashboard of indicators.

# CULTURE

Promoted by senior management (Innovation Days), promoted by middle management (SUMMA University), and built by employees (Zuritanken; in 2015 the winning ideas from the 2014 edition are being implemented).

# **PRIORITY AREAS OF RESEARCH**

# Toll Roads

The main business lines include the optimization of traffic models, new payment methods, models to relate to and offer services to users, and solutions that increase operational effectiveness.

- **Big Data for traffic models:** It is a project that involves building models based on telephone data and positioning, in order to make
- more accurate traffic predictions. It will be useful in tendering processes
- and to know more about users' mobility needs.

# Cities

Projects are developed to meet the needs of the cities of the future. They are aimed at cutting costs and improving the quality of life of the population, by guaranteeing sustainable economic development.

Urban laboratory projects have been started up in several cities, like in Madrid, Santander (Spain) and Sheffield (United Kingdom). These projects have promoted cutting-edge solutions such as "Madrid Smart Parking", "Revive" and "The Urban Solutions Project", to improve urban mobility in a more sustainable and efficient way.

In 2015, Ferrovial Services was a Global Partner of the Barcelona Smart City Expo World Congress and joined the Smart City Sectorial Forum in Spain, and the All-Party Parliamentary Group for Smart Cities, in the United Kingdom.

# **Energy Efficiency**

With the aim of reducing greenhouse gas emissions, helping to reduce energy costs and anticipating future regulations, projects are being developed in energy efficiency maintenance, monitoring, auditing and optimization for buildings, reducing power consumption in public lighting, and expert energy management systems.

- Light for GLASS: The project uses Google Glass, Google's electronic
- glasses, for infrastructure maintenance, in order to optimize client and
- citizen satisfaction. This project is being implemented in the lighting
- contract in Torrejón de Ardoz (Madrid), managed by Ferrovial Services.

# Waste Recycling

In response to concerns regarding climate change and environmental sustainability, projects are underway to recover energy from waste, both as a partial substitute for conventional fossil fuels and as a solution to treat or eliminate the growing volumes of waste generated by the consumer society, as well as recovering materials from this waste.

All the plastic that citizens put in the bin is reused in the treatment plants managed by Ferrovial to be turned into raw materials to make new objects.

**Circular Economy:** Ferrovial uses many elements for its activities (like barriers, cones, tape and street furniture) made out of plastic that can be produced using recycled materials. Ferrovial Agroman and Ferrovial Services, together with two specialized companies, are developing a project to manufacture all these elements using their own recycled plastic for internal consumption.

#### **Innovative Construction**

Execution of projects that improve the productivity and environmental sustainability of construction activity in all of its areas.

WPP (Warning Presence of People): A project to stop accidents in tunnels, where the interaction between man and machine is more complex. It combines sensor technologies (wearable devices) with localization in confined areas to produce a system of proximity warnings and alerts.

**e-Tunnel:** A project that is being implemented in the Padornelo tunnel in Spain, to measure air quality in tunnels in real time, with signals and alarms to prevent possible accidents caused by the inhalation of noxious gases.

### Water

Energy and process optimization, both in the field of seawater desalination by reverse osmosis and in the purification of waste waters. For this, innovative technologies are incorporated and existing water treatment processes are improved, while new ones are developed.

**Ferroaqua:** A technology has been developed and implemented

which improves the administration of water treatment plants, as it manages operational and water quality parameters in a centralized way and in real time.

#### Airports

Optimization of real-time integrated management of the various assets and resources through sensor technologies or portable devices (wearables), improving the passenger experience within the airport, as well as the development of new business models and services.

Insider Navigation: An augmented reality application for mobile devices that facilitates passenger movement within the airport right to the boarding gate, while also providing passengers with services and commercial offerings.

**StandWatch:** Solution that records snow removal work through wearable technology, using smart watches and cloud-based services.



# **3.4 ENVIRONMENT AND NATURAL CAPITAL**

# **CONTRIBUTION TO VALUE CREATION**

Ferrovial is aware of its responsibility to address climate change and is firmly committed to **reducing the environmental impact of all its activities**. It also drives **generating new ideas** and **business models**, to offer its clients innovative solutions with a lower impact.



# **REDUCTION OF ENVIRONMENTAL IMPACT**

Ferrovial's commitment to the environment has four priority objectives:

## **Carbon Footprint Reduction**

Many of the company's activities are closely associated with some of the main man-made sources of carbon emissions. For Ferrovial it is key to know how to respond to the challenges and opportunities that climate change poses in the short, medium and long term. The company has therefore maintained ambitious emission reduction targets (21.3% for 2020 compared to 2009 levels) in relative terms against revenues (tCO<sub>2</sub>eq/€M), reductions that are comfortably achieved every year.

For 2015, a reduction of 11.61% was established in relative terms compared to the baseline year. This would mean maintaining Scope 1&2 emissions and energy and electricity consumption at the same level as in 2009, despite an increase of 13.1% in turnover.

Thus, the 2015 target, in terms comparable to turnover, is to reduce scope 1&2 emissions in absolute terms by 93,698 tCO<sub>2</sub>eq against 2009, of which 81,508 tCO<sub>2</sub>eq and 12,190 tCO<sub>2</sub>eq would be scope 1 and 2 respectively.

To conclude, in 2015 the target was achieved, with emissions cut by 223,300 tCO,eq against the baseline year.

To meet this commitment, Ferrovial has developed and implemented action plans to reduce emissions, both general and specific to each business area:

- Inclusion of energy efficiency criteria in purchasing and service subcontracting; purchase of electricity from certified renewable sources; use of less contaminating fuels; and more alternative vehicles.
- Sustainable Mobility Strategy for Ferrovial employees. All corporate offices in Spain and the United Kingdom have mobility plans.
- Improved energy efficiency in both industrial vehicle and passenger car fleets.
- The development of technology and processes to optimize levels of emissions avoided.
- Incorporation of energy efficiency measures in corporate office buildings.
- Drive toward buying electricity from renewable sources. This has entailed that 100% of the electricity purchased by Amey comes from renewable sources.

Since 2009, base year, Ferrovial has reduced its emissions in relative terms by 43.70%, which is much higher than the goal set for 2020. In absolute terms it has reduced its emissions more than 28% compared to the base year.

For more information on Carbon Footprint, visit http://www.ferrovial. com/en/our-commitment/quality-environment/climate-strategy/ carbon-footprint-management/

#### Monitoring water footprint

In 2015, the "Water Footprint" project was carried out to develop a methodology for the calculation and reporting of water consumption and associated discharge. In addition, risks and opportunities related to water were analyzed. The scope of this project covers all group companies on which it has operational control.

The methodology for calculating the Water Footprint is specific to Ferrovial and has been developed based on the principles of "The Water Footprint Assessment Manual" (WFM) and the "Global Water Tool" (GWT) and GRI-G4. These indices consider aspects such as water stress in the country, impact on water resources, impact on water quality and access to water. The impact on this resource is quantified in this way.

Ferrovial Water Footprint consists of three indices:

NEW WATER FOOTPRINT METHODOLOGY		
Business Water Index	BW	
Water Treatment Index		
Water Access Index	<b>WAT</b>	

**Business Water Index (BWI),** related to water consumption and discharge carried out in Ferrovial activities.

Water Treatment Index (WTI), related to the impact water treatment activity (WWTP, Wastewater Treatment Plant; IWWTP, Industrial Wastewater Treatment Plant; DWTP, Drinking Water Treatment Plan; and SDP, Seawater Desalinating Plant) has on the resource.

**Water Access Index (WAI),** related to water supply projects in Social Action program.

It is currently being implemented and the first data will be obtained for 2016.





#### **Biodiversity and Natural Capital**

As part of the "Ferrovial, Natural Capital" program, the company carries out several biodiversity projects, aimed both at assessing and mitigating the impact on natural spaces or ecosystems that are affected by its activity, and also at anticipating market trends and, if applicable, making the most of any opportunities that arise.

In 2015 Ferrovial worked with several scientific institutions (Massachusetts Institute of Technology and Rey Juan Carlos University in Madrid) to develop a corporate methodology to measure the company's impact on biodiversity. The aim is to have a contrasted evaluation method in 2016 for all of the company's activities, which will serve as a tool when making decisions, incorporating the criterion of "No Net Loss of Biodiversity».

The company also continues to work in the area of ecological restoration of habitats affected by the construction and operation of its infrastructure. Ferrovial has been working with several scientific organizations for over a decade and this has enabled the company to gain solid knowledge in this field. Thanks to this, as part of the Spanish Companies and Biodiversity Initiative, the company is taking part in a public-private partnership project with the Biodiversity Foundation and the Spanish Ministry of Agriculture, Food and the Environment.

As for emerging biodiversity markets, Ferrovial has explored various offsetting mechanisms that exist on the market, including the development of a pilot project in Spain that finished in 2015. Ferrovial is currently following the development of new legal frameworks in countries like Spain and the UK.

Ferrovial Agroman has had a specific procedure in place for several years that is used to quantitatively evaluate risks associated to protected areas or areas of high ecological value, and has been implementing measures to offset and control environmental impacts.

In 2015, Ferrovial worked on 21 projects which were under an Environmental Impact Statement (or equivalent figures), according to each country's legal framework. In 14 of these projects there were

restrictions due to protected fauna; 19 were located in Protected Natural Areas; and 12 had high-quality watercourses nearby.

In 2015 the drafting of the Guide to buying wood in collaboration with the WWF (World Wildlife Fund) was completed. This guide presents a number of tools and methodologies to follow to ensure different levels of guarantee of origin offered by a product as well as information about the regulation around this raw material and its derivatives, wich is so sensitive from the point of view of sustainability.

### Reducing the environmental impact caused by the activity

A substantial increase was observed in the rate of recycled waste in comparable terms bur also in absolut terms, thanks to the increase of the reporting scope in the Construction division with seven new geographies. It maintains compliance with the objective of increasing the recycling rate of 5% per annum.

# RECYCLED WASTE

	2015	2014	2013
Total (t)	1,071,021	540,289	97,840

# GENERATION OF NEW IDEAS AND BUNISESS MODELS

The company leverages its participatory role in the most important global forums on climate change, energy transition and the loss of biodiversity to anticipate trends in these areas and identify new opportunities and business models.

In particular, it works to improve energy efficiency in buildings, intelligent management of cities, the challenges of the circular economy, biodiversity markets, mobility of low emissions, waste treatment and energy production from waste itself ("energy from waste"). Thus, new ideas are already generating business and sustainable value for Ferrovial, or will do so in the very near future.

# **3.5 INDUSTRIAL CAPITAL**

# A. SUPPLY CHAIN

# CONTRIBUTION TO VALUE CREATION

Ferrovial manages its purchases through a comprehensive policy, which maximizes operational efficiency in supplies by using new technologies. In parallel, the company requires its suppliers to **be aligned with the company's principles** in terms of safety and sustainability, **in compliance with its Code of Business Ethics and Corporate Responsibility Policies**.



Ferrovial has a Global Procurement Policy with mandatory principles that must be complied with before, during and after each purchase. Throughout the process the principle of integrity will take precedence, founded on the Code of Business Ethics and Corporate Responsibility policies, pursuing a long-time relationship with suppliers. In some businesses there are specific procurement policies that supplement and develop the corporate policies.

The Global Procurement Committee, headed up by Ferrovial's CIO (Chief Information Officer) and comprised of the purchasing heads for each business area, coordinates and controls the company's procurement. It aims to capitalize on synergies between businesses, generate savings, share good practices and improve global procurement.

# **CODES OF ETHICS**

All employees who purchase things or hire suppliers are bound by a Buyers' Code of Ethics that establishes general guidelines, pursuing rigorous, ethical and efficient relationships. This complements Ferrovial's Code of Business Ethics and is applicable to all staff working in the Purchasing Departments of said divisions, who are provided with due training and are required to comply with the same. The company includes a Corporate Responsibility Clause in contracts which establishes the following commitments from suppliers in this sense.



Energy rehabilitation. Málaga (Spain)



Ferrovial also controls and monitors its suppliers' quality. It considers several factors, such as product quality, occupational health and safety compliance and environmental conduct. An incident is deemed to have occurred when the average evaluation score fails to meet the requirements established in parameters. A "rejected supplier" is a supplier that incurs three incidents within a single year, or one serious incident.

# CLASSIFICATION OF SUPPLIERS BY CORPORATE RESPONSIBILITY

In 2012, as part of the goals of the Strategic Corporate Responsibility Plan, a system was introduced to classify high-risk suppliers in terms of corporate responsibility, based on product and country of origin, founded on the principles of the Global Compact and FTSE4Good standards.

The majority of purchases are made in countries like Spain, United Kinkdom, United States and Canada, or in countries with medium-high and high-income levels (according to the World Bank), like Poland. Periodical analyses in the company's businesses enable Ferrovial's supply chain to be classified as having a low risk.

In major international construction projects the risk arising from subcontracting is limited in a large number of suppliers by means of joint ventures with local partners.

#### Fuel, Energy and Vehicles

The company has expanded its electric and hybrid vehicle fleet in order to optimize fuel consumption, and this in turn has enabled it to reduce expenses.

The company tries to purchase renewable energy and include energy efficiency measures to reduce consumption. Traditional fuel, such as diesel, is also being replaced with less contaminating natural gas.

As for vehicles, those with a lower consumption and lower emissions are sought in the bidding documents for fleet leasing. In collaboration with the Competence Center for Cities and the businesses' Innovation Centers, work is being carried out on adapting heavy vehicles to be hybrid and electric.

### Technological Innovation

Innovation and technology are key players in the improvement of the supply chain. In this sense, tools have been developed in Construction and Services for the global management of suppliers and purchases, quality monitoring and order centralization. Construction has started using a program called Insite, while Services has an automated system where, based on the product category or its price, the orders are centralized in the Procurement Department or placed with suppliers with framework agreements negotiated previously.

Construction is finalizing the implementation of its international Insite program, while Services, which already has its own tool in the United Kingdom, has started to implement it in Portugal.

# B. QUALITY

# **CONTRIBUTION TO VALUE CREATION**

Operational excellence requires the highest quality, so Ferrovial **certifies all its activities through management systems** in accordance with international quality and environment standards respectively and establishes **effective processes of customer service and response**.



**CERTIFIED ACTIVITIES** 

# The contracts executed by all Ferrovial's business areas include quality and environment systems. These systems are mainly certified to ISO 9001 and 14001 standards. In 2015 the percentage of activities run with quality and environmental certifications stood at 91% and 90% respectively. All contracts that are not included under certified systems

are governed by quality and environment systems.

All systems are internally audited by teams of qualified auditors. There have been 1,895 internal quality and environment audits (42% more than the previous year) and 7,480 production sites were audited, more than double that in 2014. The advisory visits to implement management systems and technical consultations totaled 2,330.

Ferrovial uses these IT platforms and internal procedures to help its line personnel, managers and decisors to have access to and know about all current legislation and regulations. These platforms reach all the phases of the lifecycle of infrastructure and services developed and managed by Ferrovial, including all the aspects relating to quality, environment and safety.

The Normateca platform currently manages a total of 21,392 technical regulations in the fields of safety, quality and environment, with 511 new regulations being updated every year. Ambienteca, however, has a total of 1,935 legal provisions, of which 19 were incorporated over the last year.

There are also other certified systems in compliance with different regulations, like the following:

- Standard ISAE 3410 "Assurance Engagements on GHG Statements".
- "Integrated Management System PAS 99" and "Specification PAS for composted materials and Quality Compost".
- UNE-EN 12899-1:2009; UNE 135332:2005; UNE 166002; UNE 179002; ISO 50001:2011; ISO 22000, ISO 39001, BS 1100, AQAP 2110:2009, ISO 27001:2013, EMAS and Madrid Excelente.

# **CUSTOMER SERVICE AND RESPONSE**

All Ferrovial's businesses have internal procedures that establish a methodology for detecting, identifying, recording and monitoring complaints made by clients and users of products or services provided by the company worldwide. Claims that are recorded are processed and analyzed, to offer the most suitable response and to establish actions to improve.

The Ferrovial Quality, Prevention & Environment Department handles any complaints submitted by clients to Ferrovial that are not satisfactorily addressed by the business areas and that demand a solution. In 2015, Ferrovial companies as a whole received a total of 1,964 complaints from clients and users. Of these, 99% were closed within the year. Just one had to be managed by the corporate Quality Department.

All business areas conduct regular surveys to gauge client and user expectations and their satisfaction levels. Cintra, for example, carries out surveys among toll road users using forms, website, emails and phone calls, as well as focus groups for specific issues. The results are evaluated to identify strong points and implement improvements.

All Ferrovial's business areas and companies have put in place channels for clients and users to express their opinions, ask questions and file complaints. These are sometimes included in after-sale departments, **customer service** departments or call centers, and even by directly contacting the managers or people in charge of the projects and contracts.

The corporate department gives those who are interested a specific address for complaints, comments and questions: dca@ferrovial.com.

# **3.6 SOCIAL CAPITAL** A. SOCIAL ACTION

# CONTRIBUTION TO VALUE CREATION

Ferrovial creates value for society by reducing territorial imbalance in those places where it operates, carrying out a **social infrastructure program** and collaborating with NGOs **in other initiatives**.



This amount includes 849,995€ related to the collaboration with MIT. Amount considered R+D Investments and community investment.
This figure corresponds to a 40% of social action projects that were carried out voluntarily and 24% of the investment cost. The figure has been estimated based on the most accurate information as of the date of this Report

As an infrastructure manager, Ferrovial plays a fundamental role in the promotion of the UN's new Agenda for Sustainable Development (2015-2030). Because of the nature of its business, the company is a key player when it comes to reducing geographical imbalances: it contributes to the advance and development of communities and countries in which it operates, because it generates employment, fosters purchases from local suppliers, pays tax locally, and transfers skills, knowledge, innovation and technology.

# SOCIAL INFRASTRUCTURE PROGRAM

Ferrovial bases its investment in the community on an model that is fully coherent with its larger strategy and business model. In this sense, since 2011 Ferrovial has been developing its "Social Infrastructure" program – an international cooperation program that involves building water and sanitation infrastructure in Africa and Latin America.

The company has contributed toward achieving the UN's Millennium Development Goals (2000-2015), specifically target 7.c: "Halve, by 2015, the proportion of the population without sustainable access to safe drinking water and basic sanitation."

In order to carry out the projects, Ferrovial creates sustainable alliances with several NGOs. The projects are managed equally by the Joint Commission, made up of the same number of representatives appointed by Ferrovial and the NGO. The Commission usually meets at least four times a year to make sure that the initiative is developing correctly.

Ferrovial does not only fund these projects, but it is also an active player in the cooperation work. Its engineers and water infrastructure and treatment experts voluntarily give up a week of their vacation time and another week that the company gives them to spend 15 days in the field, working and sharing their knowledge in the projects.

Every initiative is geared toward being sustainable, both economically and institutionally, and is based on the self-management of the communities that receive the support. A multiplying effect is also sought, by sharing experience and good practices in social investment via forums and working groups, providing an example to other institutions.



In 2015, Ferrovial carried out four projects as part of its Social Infrastructure Program, with an investment of 450,000 euros and benefiting 7,962 people:

- **Municipality of Marinilla, Colombia:** Reinforcement of San Bosco aqueduct by building a treatment plant.
- Municipality of Alto Larán, Peru: Drinking water services and health education for vulnerable families.
- Colonias Ampliación Chocano and Mezquite, Mexico: Implementation of a drinking water system to guarantee supply to the population.
- Bolosso Sore and Soddo Zuriya Woredas, Ethiopia: improved access to safe water within 30 minutes walking distance for 7,200 people.

Three projects submitted to the 2015 program were selected, which will be implemented over 2016 in the districts of Buyende in Uganda,

El Salado in Colombia and Paccha in Peru.

# **OTHER INITIATIVES**

#### Juntos Sumamos

Ferrovial has been carrying out this program since 2005. Employees decide to contribute a monthly amount to a social project and the company doubles the amount donated.

**Special "Juntos Sumamos" program:** Thanks to a special edition of the program and the collaboration of four NGOs (Intermón Oxfam, Acción contra el Hambre, Red Cross and Unicef), the company and its employees supported victims of the earthquake in Nepal on 25 April last year. 113,264 euros were raised for this cause. The employees voted and Ferrovial donated the amount raised by donors and matched the amount.

Ferrovial received 192 collaboration proposals from different NGOs in 2015. Following an analysis of the technical aspects of said programs – the organizations' solvency and transparency levels – six projects were shortlisted. Employees then voted to choose four winners: ASION, building a rehabilitation center for children with cancer; Entreculturas, promoting the socioeconomic inclusion of refugees in Addis Ababa (Ethiopia); Vicente Ferrer Foundation, project to build 20 homes for particularly underprivileged families; World Vision Foundation, project to set up an inclusive children's education center in the Machareti municipality (Bolivia).

#### Social Action Program in Spain

In Spain, Ferrovial is dedicated to supporting the refurbishment and repurposing of NGO centers, to help alleviate the impact had by the financial crisis on society's underprivileged groups.

#### Supporting culture

The company sponsors several cultural institutions in Spain, including the Guggenheim Museum, Liceu theater in Barcelona and Teatro Real in Madrid.

#### Heritage conservation

Ferrovial is strongly committed to Spanish heritage and culture, and helps to restore it. Some of the projects in this area include the Conservation and Restoration of the Roman Theater in Malaga, Conservation and Restoration of the Main Church in Casares, and Construction of the Reina Sofía School of Music in Madrid.

#### Supporting disadvantaged groups

Amey and Duke of Edinburgh (DofE) have an agreement to develop a new alliance called "Strategic association to support the DofE strategy to reach disadvantaged young people". This alliance focuses on improving life opportunities and employability of thousands of young people at risk of exclusion. The program is developed in five areas in the United Kingdom: Staffordshire, Birmingham, Liverpool, Sheffield and Wales.

### Supporting education and young people

In the United States, Ferrovial sponsors several educational projects like "After School Matters", "Black Creativity Gala" and "Illinois Military Families Fund", in Chicago; and "National Math and Science Initiative" in Texas, to help young people further their studies in science, technology, math and engineering.

# **B. RESPONSIBLE TAX CONTRIBUTION**

# **CONTRIBUTION TO VALUE CREATION**

Prudent, responsible, efficient and transparent management represents an essential element of value creation at Ferrovial.

As part of development of the Code of Business Ethics, in 2010 the Ferrovial Board of Directors approved the company's adhesion to the Spanish Tax Agency's Good Taxation Practices Code. Three years later, the company extended these standards to all activities worldwide under its own Policy of Compliance and Good Practices in Taxation.

Finally, in February 2015 the company's Board of Directors took yet another step forward by approving the strategy detailed in the Ferrovial

- Tax Policy document, which complies with the stipulations of Article 529
- b under the Spanish Corporations Act.

These policies translate into the following commitments and guidelines:

# 1. Ferrovial complies with its fiscal obligations in all countries where it operates, managing taxes via a professional, efficient, transparent, cooperative and sensible approach.

- a) Compliance: Ferrovial undertakes to pay the correct amount of tax as it becomes due, in accordance with the laws of each country where Ferrovial operates.
- **b) Professionalism:** The Ferrovial Tax Advisory Department, a global and centralized department comprised of specialists in the field, manages the firm's taxes and associated risks. As and when necessary, this department is supported by independent consultants from prestigious tax consulting firms.
- c) Efficiency: As well as strictly complying with the law and always pursuing legitimate business activities, Ferrovial oversees fiscal aspects in a manner coherent with its business strategy, seeking to comply with its objectives and to optimize value for shareholders.
- d) Transparency: Ferrovial provides full information that tax authorities might require in the appropriate form. The company does not make use of any companies domiciled in tax havens or other nontransparent jurisdictions, except when a given activity – for example a specific construction project – is irredeemably connected with such jurisdictions. In such cases the company will provide full information to the competent authorities regarding the project, what activities are performed, the financial results of the same and employees involved, all in accordance with current legislation.
- e) Cooperation: Ferrovial sustains good relations with tax authorities and manages tax matters in a proactive manner in order to avoid any kind of conflict.
- f) Sustainability: Ferrovial has procedures and policies in place to manage fiscal risks. The company evaluates the same prior to implementing any transaction that involves fiscal planning.
- **g) Participation:** Ferrovial is indirectly involved in legislative proceedings, contributing its international knowledge of how other jurisdictions handle tax matters.
- h) Market price: All transfers of goods and services between Ferrovial companies are subject to market conditions established between independent parties. The prices established are considered normal for the market and must reflect the true nature of each transaction.

# 2. Ferrovial has practices in place to undermine relevant fiscal risks and prevent any conduct that may be conducive to risks.

Following the recommendations of the Good Taxation Practices Code, the company:

i) Promotes measures to prevent and reduce significant fiscal risks.

- ii) Seeks to reduce conflicts deriving from differing interpretations of regulations, harnessing instruments established in tax legislation such as consulting with fiscal authorities before the fact, and reaching prior understanding agreements.
- iii) Works with the competent tax administrations to detect potential fraudulent tax practices in any market where Ferrovial operates, seeking to prevent and eradicate them.
- iv) Provides all information and documentation requested by tax authorities as quickly and as completely as possible.
- v) Makes use of all opportunities offered by the contradictory nature of inspection procedures, strengthening agreements with tax authorities in any procedural stage where feasible.
- An inspection by the Spanish Tax Agency's Inspection Department was completed in 2015, corresponding to fiscal years 2007 to 2011. This inspection concerned corporate tax, VAT and withholdings on personal income tax, income from professional work and income generated by movable capital. "Actas con Acuerdo" (settlements with the taxpayer to reduce administrative penalties) and "Actas de Conformidad" (in which the adjustment is confirmed), were signed, which have not involved settlement of Ferrovial's tax liability.

# 3. Ferrovial's Board of Directors takes an active role in overseeing the company's tax matters.

In compliance with Article 529 b of the Spanish Corporations Act, the Ferrovial Board of Directors performs those fiscal duties that may not be delegated to another body. These include approving a control and management policy for fiscal risks, as well as any operations that carry particular risk.

As part of preparing the company's annual accounts, the Board of Directors was informed of the fiscal policies adopted over the course of the year by the company. It was also informed of the effective degree of compliance with commitments laid out in the Code of Good Practices in Taxation, having observed the practices stated in the annex of the same as far as possible, as agreed at the Major Corporation Forum on November 2, 2015. The company's Annual Corporate Governance Report will reflect this compliance.

The company's Board of Directors, via the Chairman, CEO and senior executives, ensures that Ferrovial adheres to principles and good practices with respect to taxation.

4. RISKS

# CONTRIBUTION TO VALUE CREATION

Ferrovial is exposed to a variety of **risks inherent to the activity and the countries where it operates.** The company identifies and assesses these risks and implements timely control measures to mitigate their probability of occurrence and/or potential impact, in accordance with the strategic objectives set. In addition, thanks to an **effective and efficient management of certain risks**, it is possible to identify new business opportunities.

# **RISK EVENT MATRIX (RESIDUAL ASSESSMENT)**



#### \* Strategic priorities

Please note: The closer a risk is to the diagram's center, the higher its relative importance. The circled areas indicate tolerance levels. Risk events that threaten several strategic priorities have been placed in the section with the highest relative importance.

# **MAIN RISKS**

The main risks to the success of Ferrovial's strategy, and therefore its ability to create value, are related to some of the inherent risks in the markets where it operates. These include:

**1. Increased competition in the markets in which Ferrovial operates** that may affect the profitability and value creation in activities focused on long-term projects with significant execution risks.

The financial crisis in emerging economies, triggered by slowing growth and a progressive decline in commodity prices, has undermined demand for infrastructure. This has entailed greater risk of concentration of competitors in the rest of the international market, with subsequent pressure on prices and margins.

The company conducts a study of the competitive climate in target regions, it has a procedure in place to approve investments and divestments, while establishing limits on the acceptable risk by activities and project types. Once an investment decision has been made, risks are monitored for the lifetime of each project in order to identify any new risks well in advance.

**2. Economic stagnation and tax consolidation:** the impact that these conditions may have on the ability of public investment.

The potential macroeconomic deterioration in countries where Ferrovial operates and fiscal consolidation policies in the same, lead to a decline in investment capacity at public sector bodies and lower confidence among private investors. This may drive down both demand and margins, as well as lead to increased conflicts with clients.

This risk is mitigated by a strategy of selective internationalization in those geographies with high legal certainty and in which socio-economic stability and tax regulation is expected, specifically focused on five countries: Spain, United States, United Kingdom, Canada and Poland.

Additionally, the company conducts continued analysis of business opportunities by activity and geographical area, helping to predict changes and/or declines in demand.

Throughout 2015 certain cases have been revealed that demonstrate the importance of this type of risk for Ferrovial's activity.

Consequently, the number of litigations increased in some markets in which the company operates as a result of budgetary restrictions and some of our clients needing to curb costs. In the note in the financial statements on litigations the main outstanding cases are detailed. These include the dispute with Birmingham City Council in the United Kingdom, in which Ferrovial has taken the necessary legal defense measures to enforce its contractual rights and the administrative litigation undertaken by the "Autopista Terrassa Manresa" concession for the restoration of the economic and financial balance, damaged as a result of the change in the concession scheme approved by the Generalitat of Catalonia in July 2015.

**3.** Some of the activities carried out by Ferrovial may be affected by changes that alter the legal and regulatory framework under which the company operates, and that affect the firm's ability to manage and monetize its business.

The company continuously monitors the regulatory and legislative procedures that affect the company's activity, with a view to predicting possible changes, appropriately managing the same and capitalizing on any opportunities.

It is noteworthy that Ferrovial evaluates and monitors any emerging risks that might negatively affect its ability to meet strategic targets, in order to adapt its strategy sufficiently in advance. Among others include natural disasters or those caused by human action, terrorism in all its forms, humanitarian crises, anti-globalization and protectionist political movements to reduce international investment and jeopardize free competition, occurrence of technological obsolescence, etc.

It is finally noteworthy that as well as the aforementioned risks, the context of economic, social and political uncertainty that currently exists globally can increase the relevance of some risks that are currently considered unlikely or irrelevant.

# **FINANCIAL RISKS**

Section 5.4. of the Consolidated Financial Statements describes Ferrovial's level of exposition and management in relation to the most relevant financial risk events: interest rates, exchange rates, share price, liquidity and credit. Said analysis is performed distinguishing those policies applied to companies developing infrastructure projects and the rest of companies, in those cases where the difference is relevant.

# EFFECTIVE RISK MANAGEMENT: FERROVIAL RISK MANAGEMENT (FRM)

Ferrovial has a risk identification and assessment process in place, called Ferrovial Risk Management (FRM), supervised by the Board of Directors and the Management Committee (M.C.), and which is implemented in all of the group's business areas.

This process allows us to identify, in good time, and to assess the risk events based on their probability of occurrence and their potential impact on strategic business objectives, including the potential impact on corporate reputation, in order to take management measures and more suitable assurance based on the nature and location of the risk.

Based on common metrics, two assessments of the identified risk events are carried out: One inherent assessment, which takes place before implementing the specific control measures for mitigating risks, regardless of their impact or probability of occurrence. The other assessment, residual, is carried out after taking the specific control measures. In addition to determining the relative importance of each risk event in the risk matrix, this serves to evaluate the efficiency of the implemented control measures for risk management

For more information, see the E section of the Annual Corporate Governance Report.



# **5. CORPORATE GOVERNANCE**

# **5.1 CORPORATE GOVERNANCE**

# CONTRIBUTION TO VALUE CREATION

Ferrovial's corporate governance procedures represent a guarantee of full integrity. This is understood to mean **ethical**, **transparent** and responsible behavior toward shareholders, employees and all operators or stakeholders affected by the company's activities. This principle is key to ensuring profitable business and long-term sustainability, and to avoid abusing the trust that shareholders and other stakeholders place in the company.

In compliance with commercial law, the Annual Corporate Governance Report (ACGR) forms part of this management report. It was drawn up by the Board of Directors and has been filed with the Spanish Securities Commission. The ACGR details all Corporate Governance aspects at Ferrovial. Without prejudice to the foregoing, below is a summary of the key elements of corporate governance at Ferrovial.

# ETHICS AND TRANSPARENCY: NEWS

The following corporate governance events from **2015** are particularly noteworthy, due to their impact on ethics and transparency:

- Update to the Crime Prevention Protocol to adjust the catalog of banned conducts following the latest reforms to the Spanish penal code in terms of criminal responsibility for legal entities. With this same intention, the Board of Directors approved a crime prevention model.
- Appointment of a Compliance Officer and Compliance Committee.
- Launch of a new organizational procedure aimed at guaranteeing the reliability of financial information and monitoring its efficient functioning, based on a new IT tool (*Project Diana*).
- Publication of new reports on the website, including
- reports on the functioning of the Appointments and Remunerations Committee and associated operations.

# ETHICS AND TRANSPARENCY: OTHER RELATED ELEMENTS

Likewise, Ferrovial has a **Code of Business Ethics** (available at www. ferrovial.com) in place, updated in 2014, applicable to all group companies, employees and executives as they go about their duties, and which includes a specific commitment to compliance with certain applicable laws. The following are among the included areas:

- Relations with the public sector: Ferrovial is committed to maintaining open and honest communications with its government partners.
- Anti-corruption laws: Ferrovial requires compliance with all laws against bribery. This is bolstered by the new Anti-Corruption Policy approved by the company in 2014.
- Use of privileged information: Those employees that are subject to the Internal Rules of Conduct of Ferrovial and its group of companies with respect to securities markets may not buy or sell (on their own behalf or on the behalf of a

related person), and may not recommend to third parties that they acquire or sell shares in Ferrovial, its subsidiaries or any other company listed on any securities market by using privileged information.

- Anti-money laundering laws: Employees must comply with all legislation against money laundering, doing business only with partners who have solid reputations and receive funds only from legitimate sources.
- Accurate accounts and records: Ferrovial subsidiaries across the world must implement accounting practices that ensure accurate accounts and record keeping.

The company has set up a **Whistleblowing Channel.** This was set up in 2009 to complement other internal channels. The aim is to ensure compliance with the Code of Business Ethics and internal procedures and protocols, and to report irregularities, non-compliance and any unethical or illegal conduct. The channel may be used by the public via the corporate website. All correspondence will be treated in full confidentiality, and may be submitted anonymously or by name. In 2015 a total of 45 complaints were filed, 15 of which were anonymous and 30 made by name.



All reports are investigated by the Complaints Box Managing Committee, which includes the Director of Internal Audits and the General Director of Human Resources. The Committee meets at least once a month, except when a report warranting immediate attention is received.

# FUNCTIONING OF THE WHISTLEBLOWING CHANNEL



Likewise, Ferrovial has a **Corporate Procedure in place to Protect the company's business Assets and Prevent Fraud.** TThis document was updated in 2012 to prevent any conduct likely to entail any loss of those business assets or damage the company.

# **OTHER NEWS: CORPORATE GOVERNANCE**

- Adapting Board of Directors regulations to legislative amendments and recommendations under the new Code of Good Governance for listed companies.
- Total or partial Compliance with the majority (57 of 59) of recommendations under the new Code of Good Governance for listed companies.
- 2015 also saw other corporate policies approved:
  - Fiscal Policy and a Fiscal Risk Control and Management Policy.
  - Health and Safety Policy\*.
  - Policy on Appointments of Directors\*.
  - Remuneration Policy for Directors, which will be submitted for approval at the General Shareholders' Meeting.
- \* These policies are available at www.ferrovial.com.

# **GOVERNING BODIES**

The ACGR details how the group's management bodies and the decision-making process work, with emphasis on the roles of the General Shareholders' Meeting and the Board of Directors as the company's most senior management bodies.

Ferrovial observes the standards and principles of domestic and international best practices in relation to Good Corporate Governance, as adapted to the company's nature, structure and evolution.



CORPORATE GOVERNANCE STRUCTURE



#### **Board of Directors**

The Board performs its duties with unity of purpose and independent judgment. It treats all shareholders in the same position equally, and works in the social interest, with the same understood to mean securing a profitable business that is sustainable in the long term, supporting its continuity and seeking optimal economic value for the company.

### **Executive Committee**

The committee been delegated all powers corresponding to the Board of Directors, except those powers that cannot be delegated for legal or statutory reasons.

Among other aspects, it monitors the performance of key business indicators and operations underway at Ferrovial.

# Appointments and Remunerations Committee

The main duties, other than those attributed by law, are described below, representing the adoption of recommendations under the new Code of Good Governance for listed companies:

- Proposing basic terms for senior management contracts.
- Ensuring that all non-executive board members have sufficient time to duly perform their duties.
- Ensuring compliance with the Remuneration Policy established by the company.
- Verifying information on remuneration for executives and senior management contained in the various corporate documents, including the Annual Report on Remuneration of Directors.
- Ensure that any conflicts of interest do not impair the independence of the advice provided to the Commission.

### Audit and Control Committee

The main duties, other than those attributed by law, are described below, representing the adoption of recommendations under the new Code of Good Governance for listed companies:

- Supervising the generation and presentation of mandatory financial information, and ensuring that the Board seeks to present accounts to the General Shareholders' Meeting without any limitations or qualifications in the Audit Report.
- Ensuring that the company and the accounts auditor adhere . to rules governing the provision of services other than auditing, limits on the concentration of auditor services and other general regulations concerning the independence of account auditors.
- Ensure that the remuneration of the auditor of accounts does not compromise quality or independence.
- Receiving regular information on activities from the Internal Audit Department.
- Establishing and supervising a system that allows employees to confidentially and, if possible and deemed appropriate, anonymously report any irregularities with potentially serious implications that may be identified at Ferrovial, particularly regarding financial and accounting matters.
- Supervising compliance with internal Corporate Governance and conduct standards on share markets, and proposing improvements.

# **MAJORITY OF INDEPENDENT DIRECTORS ON THE AUDIT AND** CONTROL COMMITTEE.

Chairman

Rafael del Pina

Vice-Chairman Vice-Chairman CEO Director Director Santiago Bergareche Joaquín Ayuso Íñigo Meirás Leopoldo del Pino \* Juan Arena Executive and Proprietary Director Independent External Independent External Executive Director Director 🔳 Director Proprietary Director . Director 50% /ears independent directors re-election of Directors members lead director

ALL INDEPENDENT DIRECTORS

**ON THE APPOINTMENTS AND** 

**REMUNERATION COMMITTEE** 

0% B female representation target on the Board by 2020

17







98.6%

board attendance

to total votes

José Fernando Sánchez-Junco Independent Director Lead Director

Director Joaquín del Pino . External Proprietary Director

meetings of the Audit and Control Committee

in 2015

Director Howard L. Lance Independent Director

Director

9.79

voting rights assigned to the Board of Directors

**BOARD OF DIRECTORS EVALUATION** 

**EXPERTS AT LEAST EVERY 3 YEARS** 

CONDUCTED BY INDEPENDENT

Óscar Fanjul Martín Independent Director

COMMITTEES: Executive Committee Audit and Control Committee Appointments and Remunerations Committee

# **5.2 REMUNERATION PRINCIPLES AND POLICIES**

# CONTRIBUTION TO VALUE CREATION

Regarding Board and Senior Management remuneration, Ferrovial is following **the company's general principles of remuneration**, as well as the **market's best practices**, and refers to studies by prestigious firms, **applicable regulations** and its own **internal regulations**.

# REMUNERATION OF THE CHAIRMAN AND CEO

VARIABLE REMUNERATION OF EXECUTIVE DIRECTORS



FIXED

**35%** VARIABLE L/T INCENTIVE 2012 GRANT

The remuneration policy for the Board and Senior Management is **aligned** with Ferrovial's general principles of remuneration.

The **principles of this policy** are as follows: creating of long-term value, transparency, attracting and retaining the best professionals, achieving goals responsibly, and a reasonable balance between fixed remuneration components and variable components. For further information, the Annual Director Remuneration Report is available via www.ferrovial.com

# **EXECUTIVE DIRECTORS' REMUNERATION: CRITERIA**

### Breakdown of remuneration into fixed and variable elements.

Alignment with Ferrovial's objectives through:

- Periodic involvement in plans linked to shares and connected with achieving profitability metrics.
- In some cases, recognition of a deferred remuneration item.
- No assumption of pension obligations.

# Linking the variable elements with the achievement of corporate objectives

• The objectives established in the Strategic Plan make it possible,

# 225%

TARGET VARIABLE REMUNERATION

125%

MAXIMUM VARIABLE REMUNERATION

to define metrics to which annual variable remuneration and medium-/long-term remuneration are linked.

## Applicable regulations

### Market data:

• Ferrovial follows the market's best remuneration practices and refers to studies by prestigious firms.

# INTERNAL REGULATIONS OF FERROVIAL

- Remuneration for External Directors shall be determined so as to adequately compensate them for the dedication required by the position without comprising their independence.
- Remuneration formulas involving the delivery of shares, options, share-linked instruments or instruments linked to the Company's performance shall only apply to Executive Directors.
- The Board will draw up an annual report on the remuneration of its Directors, in compliance with applicable regulations. This report will be sent and submitted for advisory vote at the General Shareholders' Meeting, as a separate item on the agenda.



0-25%il 50-75%il 25-50%il 75-90%il

Ferrovial is compared with the IBEX-35 and pays the average remuneration of the Group

Sourse: Towers Watson

Senior Management Remuneration (thousand €)	2015
Fixed remuneration	5,006
Variable remuneration	5,431
Share option/award schemes	14,614
Others (1) (2)	1,945
TOTAL	26,996

Executive Directors Remuneration (thousand €)	Fixed	Variable	Share option/ award schemes <sup>(1)</sup>	Others <sup>(2)</sup>	Total
Rafael del Pino y Calvo-Sotelo	1,335	2,034	2,323	6	5,698
Joaquín Ayuso García <sup>(3)</sup>	0	0	3,685	31	3,716
Íñigo Meirás Amusco	1,100	1,837	5,798	3	8,738
TOTAL	2,435	3,871	11,806	40	18,152

Termination of one senior executive (an amount not exempt from personal income tax).
In addition to this it includes insurance premiums and payments received for being on the Boards of other subsidiaries

(1) In March 2015, since the agreed conditions had been complied with in full, a number of shares equivalent to the units allocated in 2012 were delivered, after the relevant withholdings had been performed. The CNMV was notified on 18 March 2015. (2) Iriga Merics exercised 538,000 in 2015.

2012 were dealed at the relevant with hourings to be performed. The China was houried of 12 haut 12013. (2) higo Merris exercised 538,000 in 2015. (3) Joaquin Ayuso exercised 409,600 in 2015. This 2008 Share Option Plan, to which he retains entitlement, was awarded to him when he was an executive director.

# **5.3 BOARD OF DIRECTORS**

#### Chairman Rafael del Pino Executive and Proprietary Director

MS Civil Engineer (Universidad Politécnica de Madrid, 1981). MBA (MIT Sloan School of Management, 1986). Chairman of Ferrovial since 2000 and CEO since 1992. Chairman of Cintra from 1998 to 2009. Member of MIT Corporation, Board of Zurich Insurance Group, International Advisory Board of IESE and MIT Energy Initiative, and European Advisory Board of Harvard Business School and MIT Sloan School of Management. Former Member of the Board of Banesta and Uralita.

#### Vice-Chairmen Santiago Bergareche Independent Director

Degree in Economics and Law (Universidad Comercial de Deusto). 1<sup>st</sup> Vice-Chairman of the Ferrovial Group and member of the Board of Directors since 1999. Joined Ferrovial in 1995 as Chairman of Agroman. In February 1999, after the merger of Ferrovial and Agroman, appointed CEO of Ferrovial. Chairman of Vocento; Vice-Chairman of Nmás1 Dinamia, S.A.; Director of Maxam Corp Holding, S.L. and Deusto Business School; Trustee of the Fundación Casa Ducal de Medinaceli. Former Managing Director of Banco Bilbao Vizcaya Argentaria (BBVA); Chairman of Metrovacesa and of Cepsa.

#### Joaquín Ayuso External Director

Degree in Civil Engineering (Universidad Politécnica de Madrid). Director of Ferrovial since 2002. Joined Ferrovial in 1982; appointed Managing Director of Construction in 1992. CEO of Ferrovial Agroman from 1999 to 2002. Former CEO of Ferrovial and Vice-Chairman of Cintra from 2002 to 2009. Director of Bankia, National Express Group and Hispania Activos Inmobiliarios; member of the Advisory Board of the Instituto Universitario de Investigación en Estudios Norteamericanos Benjamin Franklin and A.T. Kearney for Spain and Portugal. Former Director of Holcim España, S.A.

#### CEO Íñigo Meirás Executive Director

Degree in Law (Universidad Complutense de Madrid); MBA (IE Business School). CEO of Ferrovial since 2009. Joined Ferrovial in 1992; former Managing Director of Autopista del Sol and Director of Toll Roads at Cintra. CEO of Ferrovial Services from 2000 to 2007; later appointed CEO of Ferrovial Airports. Previously worked at Holcim Group and Carrefour Group.

#### Directors Juan Arena Independent Director

PhD in Industrial Engineering (ICAI), Degree in Business Administration (ICADE), Degree in Psychology, Diploma in Tax Studies and AMP (Harvard Business School). Director of Ferrovial since 2000. Director of Laboratorios Almirall, Everis, Meliá Hotels International and Panda; Chairman of the Advisory Board of Consulnor and Marsh; member of the Advisory Board of Spencer Stuart, the Professional Council of ESADE, the European Advisory Board of Harvard Business School and UBS Bank; member of the Board of Directors of Deusto Business School; Senior Lecturer of the Harvard Business School (2009-2010). Former CEO and Chairman of Bankinter; Director of TPI, Dinamia and Prisa.

# María del Pino External Proprietary Director

Degree in Economics and Business Administration (Universidad Complutense de Madrid); Management Development Program (IESE). Director of Ferrovial since 2006. Chairman of the Rafael del Pino Foundation; Rotating Chairman / Vice-Chairman of the Board of Directors of Casa Grande de Cartagena, S.L.U., Member of the Board of Trustees of the Princess of Asturias; Trustee of the Codespa Foundation and of the *Fundación Científica de la Asociación Española contra el Cáncer.* Former member of the Governing Board of the *Asociación para el Progreso de la Dirección.* 

#### Santiago Fernández Valbuena Independent Director

Degree in Economics (Universidad Complutense de Madrid); PhD and Master's Degree in Economics (Northeastern University, Boston). Director of Ferrovial since 2008. Since 2012 Director of Telefónica, S.A. Former Chairman of Telefónica Latinoamérica; Chief Strategy, Finance and Corporate Development Officer at Telefónica; Managing Director of Société Générale Valores and Head of Equities at Beta Capital; Professor of Applied Economics at the Universidad Complutense and Professor at IE Business School.

# José Fernando Sánchez-Junco Independent Director

Degree in Industrial Engineering (Universidad Politécnica de Barcelona). ISMP Graduate at Harvard Business School. Member of the State Corps of Industrial Engineers. Director of Ferrovial since 2009. Director of Cintra from 2004 to 2009. Chairman and Managing Director of Maxam Group. Former Managing Director of Industrias Siderometalúrgicas y Navales and Managing Director of Industry at the Ministry of Industry and Energy.

#### Joaquín del Pino External Proprietary Director

Degree in Economics and Business Administration; MBA (IESE). Director of Ferrovial since 2015 (and has represented the Director Karlovy, S.L. of Ferrovial since 2010, reelected in 2013). Rotating Chairman / Vice-Chairman of the Board of Directors of Casa Grande de Cartagena, S.L.U.; legal representative of Soziancor, S.L.U., Chairman of the Board of Directors of Pactio Gestión, SGIIC, S.A.U.; and Trustee of the Rafael del Pino Foundation and the Plan España Foundation. Former Director of Banco Pastor.

#### Leopoldo del Pino \* External Proprietary Director

Graduate in Civil Engineering (Politécnica University, Madrid); MBA from INSEAD. Director of Ferrovial since 2015 (and has represented the Director Portman Baela, S.L. of Ferrovial since 2010, reelected in 2013). Executive Chairman of Estacionamientos Iberpark, S.A. and member of International Advisory Board of INSEAD. Among his previous positions are: Executive Vice-Chairman of Empark and Vice-Chairman of its Executive Committee; Director and member of the Executive Committee of Ebro Foods; Country Manager for Spain and member of the Management Committee of Cintra; Chairman of Ausol, Autema, Autopista Madrid Levante, Autopista Alcalá O'Donnell, Esli and ANERE; Vice-Chairman of ASESGA, Autopista Trados 45 and EULSA; Director of SMASSA, AUSSA and EGUISA; Managing Director of Cintra Aparcamientos and Dornier; Managing Director of Industry, Energy and Mining in the Madrid Regional Government.

# Howard L. Lance

#### Independent Director

Bachelor of Science degree in Industrial Engineering from Bradley University. Master of Science degree in Management from Krannert School of Management, Purdue University. Director of Ferrovial since 2014. Executive Advisor to The Blackstone Group; Chairman of Summit Materials, Inc. and Emdeon, Inc. Former Chairman, President and CEO of Harris Corporation; former member of the Board of Stryker, Inc. and former member of the Board of Eastman Chemical Company.

### Óscar Fanjul Independent Director

Professor of Economic Theory on leave of absence. Director of Ferrovial since 2015. Vice-Chairman of Omega Capital; Director of LafargeHolcim, Marsh & McLennan Companies and Acerinox; Trustee of the Foundation of Friends of the Prado Museum, of the Center for Monetary and Financial Studies (Bank of Spain) and of the Aspen Institute (Spain). Former founding Chairman and CEO of Repsol; Chairman of Hidroeléctrica del Cantábrico; non-executive Chairman of NH Hoteles and Deoleo; Director of Unilever, BBVA, London Stack Exchange and Areva.

#### <sup>Secretary</sup> Santiago Ortiz Vaamonde

Spanish Štate Attorney; PhD in Law (Universidad Complutense de Madrid). General Counsel and Secretary of the Board of Directors of Ferrovial since 2009. Former partner at Cuatrecasas and Ramón y Cajal law firms, in charge of Trial Law and Public and Regulatory Law; Agent of the Kingdom of Spain before the Court of Justice of the European Union; professor at the Diplomatic School and the Carlos III University.

# **5.4 MANAGEMENT COMMITTEE**



#### <sup>1</sup> Íñigo Meirás *CEO*

Graduate in Law and MBA from the IE Business School. He joined Ferrovial in 1992 and was Managing Director of the Autopista del Sol and Director of Toll Roads for Cintra until November 2000. Between 2000 and 2007 he headed the expansion of Ferrovial Services as Managing Director, later as CEO, and in 2007 he was appointed CEO of Ferrovial Airports. He held the position of Managing Director of Ferrovial between April and October 2009, when he became CEO.

#### <sup>2</sup> Alejandro de la Joya CEO of Ferrovial Agroman

He is a Civil Engineer. He joined the company in 1991. He has developed his career working in Spain, Morocco, Italy, Portugal and later in Poland (Budimex) as Director. In 2005 he held the post of Foreign Business Director and from 2007 Director of International Construction. In 2008 he was appointed CEO of Ferrovial Agroman.

#### <sup>3</sup> Enrique Díaz-Rato CEO of Cintra

Graduate in Civil Engineering and Economic Sciences, and MBA from the EOI. He joined Ferrovial in 2001 as Managing Director of Cintra Chile. In 2004 he was appointed General Manager of the 407 ETR Toll Road in Toronto, Canada and since April 2006 he held the position of Director of Toll Roads for the United States, Canada, Chile and Ireland. In July 2006 he was named CEO of Cintra.

#### 4 Álvaro Echániz CEO of Ferrovial FISA (Real Estate division)

He holds a degree in Business Studies. He joined Ferrovial with the takeover of Agroman, a company in which he held the position of Chief Financial Officer. He was formerly Chief Financial Officer of Cintra between 1998 and 2002. He was later appointed Chief Executive Officer of FISA, Ferrovial's Real Estate division.

### <sup>5</sup> María Dionis Managing Director of Human Resources

Graduate in Psychology from Complutense University of Madrid and Master's Degree in Human Resources Management from the University of Maryland. Before joining Ferrovial, she developed her professional career in companies such as Andersen Consulting, Watson Wyatt, Soluziona and Getronics Iberia. She joined Ferrovial in April 2006, as Director of Human Resources Development. In May 2010 she became Director of Human Resources and Communication of the Services Division, and since June 2015 has served as Managing Director of Human Resources.

### <sup>6</sup> Federico Flórez

### Chief Information and Innovation Officer (CIIO)

Graduate in Naval Engineering; Master's Degree in Business Administration and IT Management, PAD IESE, INSEAD Advanced Management Program. Diplomas in Senior Management from Harvard, MIT and Cranfield. He has developed his career in companies such as IBM, Alcatel and Telefónica. He was also CIO of the Bank of Spain. In April 2008 he was appointed Chief Information Officer.

### <sup>7</sup> Jorge Gil CEO of Ferrovial Airports

Degree in Business and Law from ICADE University. CEO of Ferrovial Airports and member of the Board of Directors of Heathrow Airport Holdings since December 2012. He joined Ferrovial in 2001 through Cintra, where he led the Department of Corporate and Business Development, working as CEO of the 407 ETR, Chicago Skyway and Indiana Toll Road highways. In 2010 he was appointed Capital Markets and Finance Director of Ferrovial. He began his career at The Chase Manhattan Bank, working in Corporate Finance and M8A.

#### <sup>8</sup> Ernesto López Mozo Chief Financial Officer (CFO)

Civil Engineer (Polytechnical University of Madrid) and MBA from The Wharton School of The University of Pennsylvania. In 2009 he was appointed Chief Financial Officer of Ferrovial. Previously, he held various management positions at Grupo Telefónica, JP Morgan and Banco Santander. He also worked in civil works prior to obtaining his MBA degree.

#### <sup>9</sup> Santiago Olivares CEO of Ferrovial Services

Graduate in Industrial Engineering from ICAI and an MBA from MIT. He joined Ferrovial in 2002 as the Business Development Director for the Services Division. He later became the Director of the international area of this division. In May 2007 he was appointed CEO of Ferrovial Services.

#### 10 Santiago Ortiz Vaamonde General Counsel

Spanish State Attorney; PhD in Law (Universidad Complutense de Madrid). General Counsel and Secretary of the Board of Directors of Ferrovial since 2009. Former partner at Cuatrecasas and Ramón y Cajal law firms, in charge of Trial Law and Public and Regulatory Law; Agent of the Kingdom of Spain before the Court of Justice of the European Union; professor at the Diplomatic School and the Carlos III University.

#### 11 María Teresa Pulido Director of Corporate Strategy

Graduate in Economics from Columbia University and an MBA from MIT. She has vast experience in the field of strategic consulting (McKinsey) and also in investment banking and private banking (in banks such as Citigroup, Deutsche Bank and Bankers Trust). Member of MIT's Sloan EMSAEB Board. Joined Ferrovial in April 2011, as Director of Corporate Strategy. Since July 2014 she has been a member of the Management Committee of Ferrovial Group.

# **6. ANTICIPATED BUSINESS PERFORMANCE IN 2016**

In line with the strategy and the opportunities and risks discussed in Chapter 2 of this report, Ferrovial made a forecast about the development of its activities in 2016 in each business area.

# **SERVICES**

The international financial situation of the markets in which Ferrovial Services operates differs between countries. In any of them there can be both situations of uncertainty and slowdown in public activities, as well as the emergence of new opportunities.

**United Kingdom:** The announced slowdown in activities and decreased budgets of local governments may adversely affect the volume of services contracted. However, there are opportunities for infrastructure consulting, an area in which Ferrovial Services has major capabilities differentiating it from other competitors. Equally important is the stability in the utilities which are subject to a regulatory cycle. The water sector is currently managed through 18 regional monopolies and an opening in the market is expected beginning in 2017. The energy sector is being privatized and presents significant opportunities. In 2016, the lawsuit with the City of Birmingham due to differences in the interpretation of the contract on the scope of activities in the investment phase is expected to be resolved.

**Spain:** The municipal elections held in May 2015 and the December general elections have slowed the bidding processes.

There are, moreover, significant opportunities in the private sector due to the tendency to outsource those auxiliary services that are not part of their core business.

**Other markets:** Solid sales growth in Portugal, Poland, Chile and Qatar is expected, because they are markets in which Ferrovial Services has a minor presence as yet.

# **TOLL ROADS**

The predictable behavior of the highways in operation during 2016 will depend on macroeconomic developments in the countries or States where the assets are located and their impact on traffic volumes and revenues.

The process of rotation of mature assets will be marked by the completion of agreements for the sale of the Chicago Skyway and the highways in Ireland.

In 2016 the startup of the 407 EDG (Extension I) project in Canada is expected, as is the start of work on recently awarded projects (I-77 in North Carolina in the US, Toowoomba in Australia and Ruta del Cacao in Colombia).

Also, it is expected that talks will continue with lenders in those projects in which restructuring agreements are being negotiated (SH-130 in Texas, USA and Euroscut Azores in Portugal).

# CONSTRUCTION

During 2016 it is expected that construction revenues will remain stable, with a slight increase due to increased international activity which will offset a further decline in activity in Spain.

**Spain:** In 2016 a reduction in activity due to market instability as a result of strong competition and the 2015 election results, both national and local, is expected. The contracting focus will remain selective, prioritizing return on sales volume.

**USA and Canada:** Upon completion in 2015 of the LBJ highway in Texas several months early, the construction of major highways such as the NTE Texas Extension, I-77 in North Carolina or the 407 EDG in Canada will continue in 2016. It is also expected that work will begin on I-285 in Georgia, in which Ferrovial was designated preferred bidder.

**Poland:** Revenue will increase thanks to increased contracting registered in 2014 and 2015 for highway projects associated with the new framework of European funds. Results are also expected from the increase in government railroads and the increased activity in industrial construction.

**United Kingdom:** Increased activity supported by the planned projects in the new infrastructure plan of the British Government is expected. Added to this is the recent award of the Thames Tideway Tunnel, while continuing the implementation of other major projects such as the expansion of the Northern Line of the London Underground.

**Australia:** In 2015 the implementation of the first major contract for Ferrovial Agroman started, the section of the Pacific Highway from Warrell Creek to Nambucca Heads. In 2016 an increase is expected thanks to the award, together with Cintra, of the Toowoomba highway and Northern Beaches Hospital Connectivity, projects that confirm Ferrovial as a leading company in the country.

**Other markets:** Ferrovial Agroman is analyzing various complex infrastructure projects to be tendered in 2016 in regions with a stable presence such as Latin America (Chile, Colombia, Brazil, Peru or Mexico) and the Middle East and other countries with specific opportunities. So it was in 2015 with the designation as preferred bidder for the Bucaramanga – Barrancabermeja highway in Colombia or D4R7 in Slovakia.

# **AIRPORTS**

In 2016 Ferrovial Airports expects to definitively consolidate operations at the airports of Aberdeen, Glasgow and Southampton under the umbrella of AGS. On the other hand, HAH will continue to work with the British government and seek the support of politicians, chambers of commerce, business associations and local communities for the expansion of Heathrow to be the option chosen to increase airport capacity in the country for its decisive contribution to boost the British economy. In addition, Ferrovial Airports will continue its bidding activity through participation in projects in France, the US and Brazil, among others.
# 7. METHODOLOGY FOR PUBLICATION OF NON-FINANCIAL INFORMATION

# 7.1 REPORTING PRINCIPLES

Ferrovial presents its economic, social and environmental information following the principles of the Conceptual Framework for the preparation of the integrated report of the International Integrated Reporting Council (IIRC).

For the seventh year, the Corporate Responsibility Report has applied the principles of the AA1000 standard, a key tool for aligning information presented in the report with the expectations of its stakeholders and materiality of the company. The report follows version 4 of the Global ReportingInitiative (GRI) Guidelines with self-declaration "Comprehensive" according to the requirements of the GRI Guidelines.

Ferrovial's consideration of the principles related to the content of the report is developed in the specific sections on materiality and commitment to stakeholders. For further information on the AA1000 standard and the GRI Guidelines, see page 82 of the GRI Indicators section.

#### **SCOPE OF THE INFORMATION**

Ferrovial comprises the parent company, Ferrovial, SA and its subsidiaries and associated companies. For reporting non-financial information, all those companies in which Ferrovial has control are included. Control is understood to mean more than 50% participation. In these cases, 100% of the information is reported. For detailed information on the companies included consult the scope of the Finnancial Statements (Annex).

Likewise, following the indications of the GRI guidelines, version G4, Ferrovial will provide information on all indicators and material aspects "external to the organization" to the fullest extent possible, provided that said information is of sufficient quality and always on a separate basis. Ferrovial considers that the most significant impacts are those relating to the 407 ETR toll road in Canada and HAH in the United Kingdom.

#### **CONSOLIDATION PROCESS**

Since 2007 Ferrovial has employed a system for reporting and consolidating corporate responsibility information (non-financial reporting). This system helps improve the quality of the information and facilitates internal and external reporting. This process allows work on two levels, by business and geographically, to obtain the necessary information across the data.

#### TRACEABILITY

The consolidation criteria applied has not changed from previous years. All the companies reported their indicators on corporate responsibility as of December 2015. The data (396 indicators) is introduced from the source (123 companies) by the responsible parties (182 users), through a validation process and internal control to be consolidated and verified by a third party.

Company·····	Business Country	Business Country
DATA input (at source)	Verification	Consolidation
123 companies 182 users 396 indicators	Internal control	Total consolidation

#### **REFORMULATION OF THE INFORMATION**

Changes in the scope of consolidation in 2015 did not have a significant effect on the comparability of information with respect to 2014. However, the text of the report indicates when a specific indicator from previous years has been modified or shows changes affecting the comparability of information.

#### **STAKEHOLDERS**

Ferrovial is committed to transparent reporting to the market, by implementing continuous improvements to its communication channels with all stakeholders, on the basis of innovative corporate information that includes not only financial aspects but also takes into account environmental and social conduct.

The company considers a stakeholder to be any individual or social group with a legitimate interest in and who are affected by the company's current or future activities. This definition includes both internal stakeholders that form part of the value chain of the company (shareholders, employees, investors, customers and suppliers) considered as partners in the development of the business, as well as external stakeholders (administration, governments, media, analysts, businesses, labor unions, third sector and society in general), starting with the local communities in which the company operates. This relationship is dynamic, because the climate in which the company operates is changing more rapidly than ever. Ferrovial's business is highly dependent on relationships with governments in the countries in which it operates.

Ferrovial holds positions of decision in bodies that boost corporate responsibility both nationally and internationally, such as Fundación SERES, Forética, Spanish Global Compact Network, Spanish Quality Association (AEC). In 2015, Ferrovial participated in the creation of the Spanish Group for Green Growth and the Advisory Group to promote the new Sustainable Development Goals of the United Nations. The relations with each stakeholder are detailed in www.ferrovial.com

#### **MATERIAL ISSUES**

Ferrovial considers relevant any issue that may have a substantial influence on the evaluations and decisions of stakeholders, affecting its ability to address existing needs without compromising future generations.

Ferrovial updates its materiality matrix every two years, a period appropriate to the nature of its activities. Furthermore, there is a Strategic Corporate Responsibility Plan (Plan 20.16) whose objectives are linked to the outcome of the materiality analysis.

The process consists of three phases:

- The main trends and the most important sustainable practices in the sector are identified and their relevance for experts is stablished. This generates the basic version of the materiality matrix.
- The risk matrix is prepared internally according to the different types: strategic, operational, compliance and financial, identifying key risk events that might threaten Ferrovial's reputation. This matrix allows evaluation of data obtained in the previous stage and refinement of the scores.
- The opinions of specific stakeholders are sought through perception surveys on issues that are important to Ferrovial.

The external stakeholders selected should be people who know the company well and have contact with various internal managers. Employees and stakeholders receive the same weighting when evaluating the results.

The most relevant issues are reflected in the matrix, classified by **maturity** (how much attention Ferrovial and the sector give to a specific issue) and **relevance** (importance allocated by opinion leaders to corporate responsibility issues).



Sustainable Issues (S): Issues with high maturity and high relevance. These are issues widely discussed by opinion leaders and that have high maturity levels among companies of the sector.

General Issues (G): Issues with high maturity and low relevance. These are issues generally dealt with by companies, but rarely mentioned by opinion leaders.

Emerging Issues (E): Issues with low relevance and low maturity. For example, issues just beginning to be discussed by opinion leaders and that will gradually be adopted by companies.

Necessary issues (N): These are issues widely discussed by opinion leaders, but with low maturity levels among companies. This quadrant is where the "quick wins" to establish sustainability leadership are to be found.

# STRATEGIC CORPORATE RESPONSIBILITY PLAN (2014-2016)

The Plan has been approved by the Board of Directors and established in the Corporate Responsibility Committee, which meets quarterly. It is chaired by the Director of Communications and Corporate Responsibility and consists of the heads of the different corporate areas (Risks, Human Resources, Innovation, Environment and the General Secretary's Office) and by a manager from each business unit. The role of the Committee is to monitor the plan, which includes specific actions for each of the six lines of activity. The Chair of the Corporate Responsibility Committee reports annually to the Board of Directors.

The Plan 20.16, in effect until 2016 and updated every three years, includes the issues of concern to investors, assessments of the main sustainability indices and a review of good practices in the sector. The plan is based on the materiality matrix agreed to with the internal stakeholders and representatives from all corporate areas. It was subsequently endorsed via the external stakeholder perception survey. All this served to define the six areas and strategic lines in terms of CR.

#### PLAN 20.16

Areas	Lines of Action
Corporate Governance	Transparency in the information provided to the market. Activity in the securities market. Organizational improvements in government bodies.
Ethics and Integrity	Codes of Conduct. Human Rights. Supply Chain.
People	Attracting and retaining talent. Training and Development. Occupational Health and Safety. Diversity and Equal Opportunities.
Environment	Climate Change. Eco-efficiency. Biodiversity.
Society	Community. Social Footprint. Volunteering.
Innovation	Sustainable R&D. Support for Entrepreneurship.

#### CORPORATE RESPONSIBILITY POLICY

Ferrovial understands corporate responsibility to mean a voluntary commitment to participate in the economic, social and environmental development of communities in which it operates. This policy is founded on the principles of the Global Compact and internationally accepted agreements and resolutions, the content of which cover corporate responsibility issues.

It is the Ferrovial Board of Directors' responsibility to uphold the corporate responsibility principles that the organization has voluntarily committed to. The Corporate Policy is available in www.ferrovial.com

# 7.2 GRI - G4 INDICATORS

#### GENERAL STANDARD DISCLOSURES GRI G4 STRATEGY AND ANALYSIS Page Provide a statement from the most senior decision-maker of the organization (such as CEO, chair, or equivalent senior position) about the relevance of З 64-1 ~ sustainability to the organization and the organization's strategy for addressing sustainability. G4-2 Provide a description of key impacts, risks, and opportunities. 6-7.12-13.64-65 ~ **ORGANIZATIONAL PROFILE** Page Revision Note 1.1 of 2015 Annual 64-3 Report the name of the organization. ~ Consolidated Financial Statements 16-23 G4-4 Report the primary brands, products, and services. ~ Note 1.1 of 2015 Annual G4-5 Report the location of the organization's headquarters. ~ Consolidated Financial Statements Report the number of countries where the organization operates, and names of countries where either the organization has significant operations or G4-6 10-11 ~ that are specifically relevant to the sustainability topics covered in the report. Note 1.1 of 2015 Annual 64-7 Report the nature of ownership and legal form ~ Consolidated Financial Statements G4-8 Report the markets served (including geographic breakdown, sectors served, and types of customers and beneficiaries). 10-11 ~ Report the scale of the organization, including: - Total number of employees - Total number of operations G4-9 8-11 - Net sales (for private sector organizations) or net revenues (for public sector organizations) - Total capitalization broken down in terms of debt and equity (for private sector organizations) - Quantity of products or services provided a. Report the total number of employees by employment contract and gender b. Report the total number of permanent employees by employment type and gender. c. Report the total workforce by employees and supervised workers and by gender. G4-10 d. Report the total workforce by region and gender. e. Report whether a substantial portion of the organization's work is performed by workers who are legally recognized as self-employed, or by 48 V (3) individuals other than employees or supervised workers, including employees and supervised employees of contractors. f. Report any significant variations in employment numbers (such as seasonal variations in employment in the tourism or agricultural industries). G4-11 Report the percentage of total employees covered by collective bargaining agreements. 52 See appendix. ~ G4-12 Describe the organization's supply chain. Note 1.1.3 of 2015 Annual G4-13 Report any significant changes during the reporting period regarding the organization's size, structure, ownership, or its supply chain. ~ Consolidated Financial Statements COMMITMENTS TO EXTERNAL INITIATIVES G4-14 Report whether and how the precautionary approach or principle is addressed by the organization. 64-65 ~ List externally developed economic, environmental and social charters, principles, or other initiatives to which the organization subscribes or which it informeanualintegrado2015. G4-15 endorses. ferrovial.com/en List memberships of associations (such as industry associations) and national or international advocacy organizations in which the organization: Holds a position on the governance body informeanualintegrado2015. G4-16 - Participates in projects or committees ferrovial.com/en - Provides substantive funding beyond routine membership dues - Views membership as strategic **IDENTIFIED MATERIAL ASPECTS AND BOUNDARIES** Page Revision a. List all entities included in the organization's consolidated financial statements or equivalent documents. G4-17 Appendix II of 2015 Annual ~ b. Report whether any entity included in the organization's consolidated financial statements or equivalent documents is not covered by the report. Consolidated Financial Statements a. Explain the process for defining the report content and the Aspect Boundaries. b. Explain how the organization has implemented the Reporting Principles for Defining Report Content. G4-18 73-74 v G4-19 74 List all the material Aspects identified in the process for defining report content. G4-20 For each material Aspect, report the Aspect Boundary within the organization. 74 ~ G4-21 For each material Aspect, report the Aspect Boundary outside the organization. 74 v G4-22 Report the effect of any restatements of information provided in previous reports, and the reasons for such restatements 73 ~ ~ G4-23 Report significant changes from previous reporting periods in the Scope and Aspect Boundaries 73 STAKEHOLDER ENGAGEMENT Page Revisio informeanualintegrado2015. 64-24 Provide a list of stakeholder groups engaged by the organization. ferrovial.com/er 73 G4-25 Report the basis for identification and selection of stakeholders with whom to engage. ~ 73-74 Report the organization's approach to stakeholder engagement, including frequency of engagement by type and by stakeholder group, and an indication of whether any of the engagement was undertaken specifically as part of the report preparation process. G4-26 informeanualintegrado2015. ferrovial.com/en Report key topics and concerns that have been raised through stakeholder engagement, and how the organization has responded to those key topics 74 G4-27 ~ and concerns, including through its reporting. Report the stakeholder groups that raised each of the key topics and concerns **REPORT PROFILE** Page Revisi Reporting period (such as fiscal or calendar year) for information provided. Fiscal Year 2015 G4-28 G4-29 Fiscal Year 2014 ~ Date of most recent previous report (if any). 64-30 Reporting cycle (such as annual, biennial) Annual ~ G4-31 Provide the contact point for questions regarding the report or its contents. Back cover **GRI CONTENT INDEX** a. Report the 'in accordance' option the organization has chosen. 73 G4-32 b. Report the GRI Content Index for the chosen option. Assurance Report c. Report the reference to the External Assurance Report, if the report has been externally assured. ASSURANCE a. Report the organization's policy and current practice with regard to seeking external assurance for the report. b. If not included in the assurance report accompanying the sustainability report, report the scope and basis of any external assurance provided. c. Report the relationship between the organization and the assurance providers. 88-80 G4-33 d. Report whether the highest governance body or senior executives are involved in seeking assurance for the organization's sustainability report.

GOVERNA	NCE	Page	Revisio
G4-34	Report the governance structure of the organization, including committees of the highest governance body. Identify any committees responsible for decision-making on economic, environmental and social impacts.	67-68 Annual Corporate Governance Report 2015, Section C.	~
G4-35	Report the process for delegating authority for economic, environmental and social topics from the highest governance body to senior executives and other employees.	74 Annual Corporate Governance Report 2015, Section C.	~
G4-36	Report whether the organization has appointed an executive-level position or positions with responsibility for economic, environmental and social topics, and whether post holders report directly to the highest governance body.	74 Annual Corporate Governance Report 2015, Section C.	~
G4-37	Report processes for consultation between stakeholders and the highest governance body on economic, environmental and social topics. If consultation is delegated, describe to whom and any feedback processes to the highest governance body.	74	~
G4-38	Report the composition of the highest governance body and its committees.	67-68 Annual Corporate Governance Report 2015, Section C.	~
G4-39	Report whether the Chair of the highest governance body is also an executive officer (and, if so, his or her function within the organization's management and the reasons for this arrangement).	Annual Corporate Governance Report 2015, Section C.1.2 and C.1.3	
G4-40	Report the nomination and selection processes for the highest governance body and its committees, and the criteria used for nominating and selecting highest governance body members.	67 Annual Corporate Governance Report 2015, Section C.1.19	~
64-41	Report processes for the highest governance body to ensure conflicts of interest are avoided and managed. Report whether conflicts of interest are disclosed to stakeholders.	Annual Corporate Governance Report 2015, Section D.6	~
HIGHEST O	OVERNANCE BODY'S ROLE IN SETTING PURPOSE, VALUES AND STRATEGY		1
G4-42	Report the highest governance body's and senior executives' roles in the development, approval, and updating of the organization's purpose, value or mission statements, strategies, policies, and goals related to economic, environmental and social impacts.	67	~
HIGHEST G	OVERNANCE BODY'S COMPETENCIES AND PERFORMANCE EVALUATION		
64-43	Report the measures taken to develop and enhance the highest governance body's collective knowledge of economic, environmental and social topics.	annually regarding environmental management issues for the company, as well as regarding monitoring of the corporate responsibility strategic plan. Furthermore, the Board, directly or via its committees, remains abreast of a series of issues on which it is required to make decisions. These include approving policies on a wide range of issues. In 2015, a series of good conduct policies was approved such as: Fiscal Policy and a Fiscal Risk Control and Management Policy; Iterator Appointments Policy; Remuneration Policy for Directors. For futher information, see Annual Corporate Governance Report	
G4-44	a. Report the processes for evaluation of the highest governance body's performance with respect to governance of economic, environmental and social topics. Report whether such evaluation is independent or not, and its frequency. Report whether such evaluation is a self-assessment. b. Report actions take in response to evaluation of the highest governance body's performance with respect to governance of economic, environmental and social topics, including, as a minimum, changes in membership and organizational practice.	Annual Corporate Governance Report 2015, Section from C.1.19 to C.1.21	✔ (2)
HIGHEST O	OVERNANCE BODY'S ROLE IN RISK MANAGEMENT		1
G4-45	<ul> <li>a. Report the highest governance body's role in the identification and management of economic, environmental and social impacts, risks, and opportunities. Include the highest governance body's role in the implementation of due diligence processes.</li> <li>b. Report whether stakeholder consultation is used to support the highest governance body's identification and management of economic, environmental and social impacts, risks, and opportunities.</li> </ul>	67-68 Annual Corporate Governance	v
G4-46	Report the highest governance body's role in reviewing the effectiveness of the organization's risk management processes for economic, environmental and social topics.		~
G4-47	Report the frequency of the highest governance body's review of economic, environmental and social impacts, risks, and opportunities.		~
G4-48	Report the highest committee or position that formally reviews and approves the organization's sustainability report and ensures that all material Aspects are covered.	Board of Directors	~
HIGHEST G	OVERNANCE BODY'S ROLE IN EVALUATING ECONOMIC, ENVIRONMENTAL AND SOCIAL PERFORMANCE		
G4-49	Report the process for communicating critical concerns to the highest governance body.	74	~
G4-50	Report the nature and total number of critical concerns that were communicated to the highest governance body and the mechanism(s) used to address and resolve them.	74	~
REMUNER	ACION AND INCENTIVES		
G4-51	<ul> <li>a. Report the remuneration policies for the highest governance body and senior executives.</li> <li>b. Report how performance criteria in the remuneration policy relate to the highest governance body's and senior executives' economic, environmental and social objectives.</li> </ul>	Annual Board of Directors' Remuneration Report	
G4-52	Report the process for determining remuneration. Report whether remuneration consultants are involved in determining remuneration and whether they are independent of management. Report any other relationships which the remuneration consultants have with the organization.	Annual Board of Directors' Remuneration Report	
G4-53	Report how stakeholders' views are sought and taken into account regarding remuneration, including the results of votes on remuneration policies and proposals, if applicable.	Annual Board of Directors' Remuneration Report	
G4-54	Report the ratio of the annual total compensation for the organization's highest-paid individual in each country of significant operations to the median annual total compensation for all employees (excluding the highest-paid individual) in the same country.		
G4-55	Report the ratio of percentage increase in annual total compensation for the organization's highest-paid individual in each country of significant operations to the median percentage increase in annual total compensation for all employees (excluding the highest-paid individual) in the same country.	See appendix	
	DINTEGRITY	Page	Revisi
G4-56 G4-57	Describe the organization's values, principles, standards and norms of behavior such as codes of conduct and codes of ethics. Report the internal and external mechanisms for seeking advice on ethical and lawful behavior, and matters related to organizational integrity, such as	12,52,66-67 66-67	マ マ
G4-58	helplines or advice lines. Report the internal and external mechanisms for reporting concerns about unethical or unlawful behavior, and matters related to organizational	66-67	~
	integrity, such as escalation through line management, whistleblowing mechanisms or hotlines.		

SPECIFIC BASIC CONTENT GRI G4					
Material issues identified on the materiality matrix, in the 20.16 Plan and the risks map.	Indicator		Page/Direct reference	Scope	Revision
Economic dimension					
Economic performance	64 561		c r	E	
Profitable growth	G4-EC1 G4-EC2	Direct economic value generated and distributed. Financial implications and other risks and opportunities for the organization's activities due to climate change.	See appendix. Risks and opportunities are disclosed in the Carbon Disclosure Project report, which is publicly-available on the CDP website. Information for 2015 will be made available during 2016.	Ferrovial Ferrovial	• • (1)
Transparency in the information provided to the market Activity in the securities market	G4-EC3	Coverage of the organization's defined benefit plan obligations.	Note 6.2 of 2015 Annual Consolidated Financial Statements Note 6.6 of 2015 Annual Consolidated Financial Statements	Ferrovial	r
	G4-EC4	Financial assistance received from government.	Note 6.4. of 2015 Annual Consolidated Financial Statements	Ferrovial	~
Presence in the market	1				
Establishing a methodology for evaluating suppliers based on risk Diversity and equal opportunities Supply chain	G4-EC5	Ratios of standard entry level wage by gender compared to local minimum wage at significant locations of operation.	The relationship between entry level wage and the local minimum wage in relevant countries is as follows: Spain: 1.15 United Kingdom: 1 United States: 1.38 Poland: 1 Chile: 1.04	Ferrovial	r
	G4-EC6	Proportion of senior management, direct employees, contractors and sub-contractors hired from the local community at significant locations of operation.	In 2015, the proportion of senior management hired from the local community was 93%.	Ferrovial	<b>r</b> (3)
Indirect economic consequences	G4-EC7	Development and impact of infrastructure investments and services supported.	61-62	Ferrovial	r
Community Corporate Volunteering	G4-EC8	Significant indirect economic impacts, including the extent of impacts.	61-62	Ferrovial	v
Purchasing practices			l		
Supply chain	G4-EC9	Proportion of spending on local suppliers at significant locations of operation.	In 2015, the proportion of spending on local suppliers has been higher than 95%	Ferrovial	<b>√</b> (4)
Environmental dimension Materials					
Developing a sustainable construction	G4-EN1	Materials used by weight, value or volume.	See appendix.	Según nota	🖌 (5)
strategy. Eco-efficiency. Having procedures and protocols in place for handling, use and storage of hazardous substances	G4-EN2	Percentage of materials used that are recycled input materials.	See appendix.	Ferrovial	✔ (6)
Energy					
	G4-EN3	Energy consumption within the organization.	See appendix.	Ferrovial	<b>√</b> (7)
	G4-EN4	Energy consumption outside of the organization.	Energy use from consumption of fuels, electricity and losses due to electricity transport stood at 2,124,729.84 GJ.	Ferrovial	✔(7)
Eco-efficiency. Climate change.	G4-EN5	Energy intensity.	Energy intensity stood at 821.79 GJ/net revenues.	Ferrovial	<b>√</b> (7)
Leading the sector on sustainability issues	CRE1	Building energy intensity.	Not applicable, as this indicator is associated with real estate, which does not represent a significant activity for Ferrovial.		
	G4-EN6	Reduction of energy consumption.	Energy consumption increased 8.01% compared to 2014.	Ferrovial	<b>√</b> (7)
	G4-EN7	Reductions in energy requirements of products and services.	55	Ferrovial	✓ (1)
Water					
Water footprint	G4-EN8 G4-EN9	Total water withdrawal by source. Water sources significantly affected by withdrawal of water.	See appendix. Water withdrawal requires an authorization whereby the volume of water withdrawn is restricted. It must always be below the maximum limits established by the competent authority. This is why it is considered that, in accordance with these authorizations, the water withdrawn by Ferrovial does not affect the hydric resource significantly.	Ferrovial	<ul><li>✓ (7) (8)</li><li>✓ (1)</li></ul>
	G4-EN10	Percentage and total volume of water recycled and reused.	The consumption of recycled and reused water stood at 876,856 m <sup>3</sup>	Ferrovial	✔ (7) (9)
	CRE2	Building water intensity.	Not applicable, as this indicator is associated with real estate, which does not represent a significant activity for Ferrovial.		
Biodiversity					
	G4-EN11	Operational sites owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas.	57	Ferrovial Agroman and Cintra	v
	G4-EN12	Description of significant impacts of activities, products, and services on biodiversity in protected areas and areas of high biodiversity value outside protected areas.	57	Ferrovial Agroman	~
Biodiversity	G4-EN13	Habitats protected or restored.	57	Ferrovial	~
	G4-EN14	Total number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk.	See appendix.	Cintra Infraestructuras, Amey UK, Ferrovial Agroman, SA, Ferrovial US Corp, Ferrovial Agromán Australia, Ferrovial Agroman Portugal.	۲

SPECIFIC BASIC CONTENT GRI G4					
Material issues identified on the materiality matrix, in the 20.16 Plan and the risks map.	Indicator		Page/Direct reference	Scope	Revisio
Emissions	6 ( E) 16 E		55 (C ) )	<b>F</b>	1 (7) (0)
	G4-EN15	Direct greenhouse gas (GHG) emissions (Scope 1).	55 (See appendix.)	Ferrovial	✓ (7) (9)
	G4-EN16 G4-EN17	Energy indirect greenhouse gas (GHG) emissions (Scope 2). Other indirect greenhouse gas (GHG) emissions (Scope 3).	55 (See appendix.)	Ferrovial	<ul> <li>✓ (7) (9)</li> <li>✓ (7) (10</li> </ul>
			55 (See appendix.) The greenhouse gas (GHG) emissions intensity stood at	See note on page 85	
Climate change	G4-EN18	Greenhouse gas (GHG) emissions intensity.	60.77 tCO2/INCN. See appendix.	Ferrovial	• (7)
Environmental damages Leading the sector on sustainability issues	CRE3	Greenhouse gas emissions intensity from buildings.	Not applicable, as this indicator is associated with real estate, which does not represent a significant activity for Ferrovial.		
	CRE4	Greenhouse gas emissions intensity from new construction and redevelopment activity.	Not applicable as this indicator is associated with real estate, which is not a significant activity for Ferrovial.		
	G4-EN19	Reduction of greenhouse gas (GHG) emissions.	55-56	Ferrovial	~
	G4-EN20	Emissions of ozone-depleting substances (ODS).	See appendix.	Ferrovial	~
	G4-EN21	NOX, SOX, and other significant air emissions.	See appendix.	Ferrovial	• (7) (11
Effluent and waste					
	G4-EN22	Total water discharge by quality and destination.	In 2015, the total wastewater discharge stood at 829.660,77 m <sup>3</sup> . This information is not comparable with previous years due to changes in the water footprint calculation methodology.	Ferrovial	✔ (12, 13
	G4-EN23	Total weight of waste by type and disposal method.	55 and appendix.	Ferrovial	√ (7) (9) (14)
Having programs to respond to spill emergencies	G4-EN24	Total number and volume of significant spills.	In 2015, there were no spills that have undergone significant penalty.	Ferrovial	✔ (15)
emergencies Environmental damage	G4-EN25	Weight of transported, imported, exported, or treated waste deemed hazardous under the terms of the Basel Convention Annex I, II, III, and VIII, and percentage of transported waste shipped internationally.	Netroported	Ferrovial	NV
	G4-EN26	Identity, size, protected status, and biodiversity value of water bodies and related habitats signifcantly affected by the	57	Ferrovial Agroman	✔ (1)
Dence de transformation transformation de sette		organization's discharges of water and runoff.			
Degradation, contamination and soil r	remediation				
Non-material.	CRE5	Land and other assets remediated and in need of remediation for the existing or intended land use according to applicable legal designations.	Not reported.	Ferrovial	NV
Products and services	1				
Developing a sustainable construction	G4-EN27	Extent of impact mitigation of environmental impacts of products and services.	See appendix.	Ferrovial	🖌 (1)
strategy.	G4-EN28	Percentage of products sold and their packaging materials that are reclaimed by category.	The company's activities do not include the production of goods sold with packaging.	Ferrovial	~
Regulatory compliance			or goods sole min packaging.		
Non-compliance with legislation	G4-EN29	Monetary value of significant fines and total number of non- monetary sanctions for non-compliance with environmental laws and regulations.	The total amount of fines paid in the year due to breach of environmental legislation stood at € 87,970.04. This amount does not include associated civil liability (compensation).	Ferrovial	~
Transport					
Climate change	G4-EN30	Significant environmental impacts of transporting products and other goods and materials for the organization's operations, and transporting members of the workforce.	The most significant impact caused by the transport of products, materials and persons are greenhouse gas emissions caused by the same. Said emissions are included in Scope 3 under the "Business travel" and "Upstream transportation and distribution" categories.	Ferrovial	v
General					
Eco-efficiency Climate Change	G4-EN31	Total environmental protection expenditures and investments by type.	Total environmental investment and spending in 2015 stood at 65,037,898 € breaking down into the following main items: - Environmental Responsibility Insurance: 696,196 € - Waste Management: 10,424,174 € - Certifications: 250,279 € - Training: 316,297 € - Personnel expenses: 19,964,704 € - Investment in equipment: 29,561,796 € - Various projects: 3,824,452 €	Ferrovial	v
Environmental evaluation of suppliers	\$	Descriptions of a supercention when the second second second	59	Ferrovial	✓ (1)
Environmental evaluation of suppliers	G4-EN32	Percentage of new suppliers that were screened using environmental criteria.			· · · · · · · · · · · · · · · · · · ·
Having a purchasing policy. Establishing a methodology for evaluating suppliers based on risk. Including suppliers in the company's		Significant actual and potential negative environmental impacts in the supply chain and actions taken.	In Construction, the negative environmental impacts had by the supply chain are evaluated, identifying potential risks and substandard work. The measures adopted range from expulsion from the project and/or rejection of the supplier, to warnings that	Ferrovial	r
Environmental evaluation of suppliers Having a purchasing policy. Establishing a methodology for evaluating suppliers based on risk. Including suppliers in the company's corporate responsibility policy Environmental claim procedures	G4-EN32	environmental criteria. Significant actual and potential negative environmental impacts	In Construction, the negative environmental impacts had by the supply chain are evaluated, identifying potential risks and substandard work. The measures adopted range from expulsion from the project	Ferrovial	r

SPECIFIC BASIC CONTENT GRI G4					
Material issues identified on the materiality matrix, in the 20.16 Plan and the risks map.	Indicator		Page/Direct reference	Scope	Revision
Social dimension					
LABOR PRACTICES AND DIGNITY OF L	ABOR				
Employment		Total number and rates of new employee hires and employee	48		✓ (3) (16)
	G4-LA1	turnover by age group, gender and region.	See appendix.	Ferrovial	(17)
Attracting and retaining talent. Diversity and equal opportunities.	G4-LA2	Benefits provided to full-time employees that are not provided to temporary or part-time employees, by significant locations of operation.	Social benefits are offered equally to full-time employees and part-time employees. In some cases, employees need to have held their posts for at least one year to be eligible for certain social benefits.	Ferrovial	✔ (17)
	G4-LA3	Return to work and retention rates after parental leave, by gender.	Ferrovial does not consider this a risk, as the countries where it operates have protectionist legislation in place for such matters. Such information is therefore not subject to specific managerial procedures.	Ferrovial	✓ (1)
Relations between staff and managem	nent				
Human Rights	G4-LA4	Minimum notice periods regarding operational changes, including whether these are specified in collective agreements.	Ferrovial complies with the advance notice periods established in labor legislations or those enshrined, if applicable, in the collective agreements pertinent to each business, with no corporate advance notice periods having been established.	Ferrovial	• (1)
Health and safety in the workplace					
	G4-LA5	Percentage of total workforce represented in formal joint management-worker health and safety committees that help monitor and advise on occupational health and saftey programs.	See appendix.	Ferrovial	~
	CRE6	Percentage of the organization operating in verified compliance with an internationally recognized health and safety management system.	See appendix.	Ferrovial	<b>v</b> (3)
Occupational health and safety.	G4-LA6	Type of injury and rates of injury, occupational diseases, lost days, and absenteeism, and total number of work-related fatalities, by region and by gender.	50 See appendix.	Ferrovial	✔ (17) (18) (19)
Having a corporate policy on employee health and safety	G4-LA7	Workers with high incidence or high risk of diseases related to their occupation.	Risk of developing occupational diseases is detected through risk assessments conducted by the Safety and Health Department and controlled through the health surveillance, where relevant protocols according to the risk exposure of the workers are defined and applied.	Ferrovial	✔ ( <u>1</u> )
	G4-LA8	Health and safety topics covered in formal agreements with trade unions.	The agreements in this matter covered with the trade- union organizations are developed through sector agreements that specifically regulate matters such areas as training and information, collective protection, work teams, etc.	Ferrovial	~
Training and education					
	G4-LA9	Average hours of training per year per employee by gender, and by employee category.	48	Ferrovial	✓ (18) (20)
Training and development	G4-LA10	Programs for skills management and lifelong learning that support the continued employability of employees and assist them in managing career endings.	All training and development programs are aimed at improving the employability of the candidate. In the case of early retirement or restructuring plans (e.g. redundancy packages), specific training plans may be negotiated as part of other outplacement plans.	Ferrovial	✓(1)
	G4-LA11	Percentage of employees receiving regular performance and career development reviews, by gender and by employee category.	49	Ferrovial	✔ (18) (20)
Diversity and equal opportunities	1				
Diversity and equal opportunities	G4-LA12	Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity.	48 Annual Corporate Governance Report 2015, Section C.	Ferrovial	✔ (20) (21)
Equal remuneration between women	and men				
Diversity and equal opportunities	G4-LA13	Ratio of basic salary and remuneration of women to men by employee category, by significant locations of operation.	Company management, in particular the Remuneration and Benefits Department, monitors compliance with confidentiality requirements and ensures that its remuneration policy is compliant with internal and external equality standards.	Ferrovial	<b>√</b> (2)
Continuous evaluation of supplier lab	or practices				
	G4-LA14	Percentage of new suppliers that were screened using labor practices criteria.	59	Ferrovial	✓ (1)
Having a purchasing policy. Establishing a methodology for evaluating suppliers based on risk. Including suppliers in the company's corporate responsibility policy	G4-LA15	Significant actual and potential negative impacts for labor practices in the supply chain and actions taken.	58-59 As for occupational health and safety practices, incidents range from non-compliance with employee training requirements, improper maintenance of machinery, failure to provide the required safety documentation and breach of instructions given by the project manager. The measures taken range from expulsion from the project and/or rejection of the supplier, to warnings that improvements are required in less serious cases.	Ferrovial	✔ ( <u>1</u> )
Labor practices claim procedures					

SPECIFIC BASIC CONTENT GRI G4					
SPELIFIC BASIC CONTENT GRI 64 Material issues identified on the materiality matrix, in the 20.16 Plan and the risks map.	Indicator		Page/Direct reference	Scope	Revision
HUMAN RIGHTS					
Investment					
Human Rights	G4-HR1	Total number and percentage of significant investment agreements and contracts that include human rights clauses or that underwent human rights screening.	52 There were no significant investment agreements in 2015 that included human rights clauses.	Ferrovial	✓(1)
	G4-HR2	Total hours of employee training on human rights policies or procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.	52	España	~
Non-discrimination					
Codes of conduct Human rights Diversity and equal opportunities Having specific policies on ethics and integrity issues	G4-HR3	Total number of incidents of discrimination and corrective actions taken.	66	Ferrovial	<b>√</b> (22)
Freedom of association and collective	bargaining				
Human rights Workplace conflicts	G4-HR4	Operations and suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk, and measures taken to support these rights.	52	Ferrovial	~
Child labor					
Human rights	G4-HR5	Operations and suppliers identified as having significant risk for incidents of child labor, and measures taken to contribute to the effective abolition of child labor.	52	Ferrovial	~
Forced labor					
Human rights	G4-HR6	Operations and suppliers identified as having significant risk for incidents of forced or compulsory labor, and measures to contribute to the elimination of all forms of forced or compulsory labor.	52	Ferrovial	v
Security measures					
Human rights	G4-HR7	Percentage of security personnel trained in the organization's human rights policies or procedures that are relevant to operations.	Security guards at Ferrovial offices are hired via a company that certifies that said personnel have received the due training.	Ferrovial Headquaters	✔(1)
Rights of the indigenous population					
Human rights Community	G4-HR8	Total number of incidents of violations involving rights of indigenous peoples and actions taken.	No incidents involving the violation of the rights of indigenous populations were recorded in 2015.	Ferrovial	~
Evaluation					
Human rights	G4-HR9	Total number and percentage of operations that have been subject to human rights reviews or impact assessments.	During 2015 Ferrovial did not conduct any specific studies to evaluate any impact on human rights issues.	Ferrovial	~
Evaluation of suppliers in terms of hur	nan rights				1
	G4-HR10	Percentage of new suppliers that were screened using human	59	Ferrovial	✓ (1)
Having a purchasing policy. Establishing a methodology for evaluating suppliers based on risk. Including suppliers in the company's corporate responsibility policy	G4-HR11	rights criteria. Significant actual and potential negative human rights impacts in the supply chain and actions taken.	On the social front, incidents of non-compliance in the provision of documentation and failure to pay their own suppliers are also evaluated. The measures taken range from expulsion from the project and/or rejection of the supplier, to warnings that improvements are required in less serious cases.	Ferrovial	v
Human rights claim procedures					
Having communication channels for reporting unethical practices	G4-HR12	Number of grievances about impacts on society filed, addressed, and resolved through formal grievance mechanisms.	66	Ferrovial	✔ (22)
SOCIETY					
Local communities					
	G4-SO1	Percentage of operations with implemented local community engagement, impact assessments, and development programs.	61-62	Ferrovial	✓ (1)
Social footprint. Community.	G4-SO2	Operations with significant actual and potential negative impacts on local communities.	61-62 No situations were identified in 2015 in which Ferrovial's activities have had any significant negative impacts on local communities.	Ferrovial	<b>v</b> (1)
	CRE7	Number of persons voluntarily and involuntarily displaced and/or resettled by development, broken down by project.	No such operations with these kinds of impacts on local communities were detected in 2015.	Ferrovial	~
Combating corruption			·		
Having specific policies on ethics and	G4-SO3	Total number and percentage of operations asessed for risks related to corruption and the significant risks identified.	66, 67	Ferrovial	<b>~</b> (1)
integrity issues. Fraud/Corruption	G4-SO4	Communication and training on anti-corruption policies and procedures.	52	Spain	~
	G4-S05	Confirmed incidents of corruption and actions taken.	66	Ferrovial	✓ (1)

SPECIFIC BASIC CONTENT GRI G4					
Material issues identified on the materiality matrix, in the 20.16 Plan and the risks map.	Indicator		Page/Direct reference	Scope	Revision
Publishing policies on ethics and integrity issues Having a specific corporate governance policy	G4-SO6	Total value of political contributions by country and recipient/ beneficiary.	Ferrovial's Code of Ethics indicates the approval levels that all payments to third parties must be subject to, and states that Ferrovial forbids bribing of authorities and civil servants, and prohibits its employees from making any kind of undue payments to third parties, or giving to or receiving from third parties any undue payments, presents, gifts or favors that are not regular market practices, or which, by reason of their value, characteristics or circumstances, may reasonably be considered to alter the commercial, administrative or professional relations of its companies.	Ferrovial	✔ (2)
Unfair competition practices					
Non-compliance with legislation	G4-SO7	Total number of legal actions for anti-competitive behavior, anti- trust, and monopoly practices and their outcomes.	Ferrovial has undergone two Sanctions (one of them appealed) and a surveillance proceeding by the National Competition Commission. Note 6.3 of 2015 Annual Consolidated Financial Statements Note 6.5 of 2015 Annual Consolidated Financial Statements	Ferrovial	v
Regulatory compliance					
Non-compliance with legislation	G4-SO8	Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations.	Note 6.3 of 2015 Annual Consolidated Financial Statements Note 6.5 of 2015 Annual Consolidated Financial Statements	Ferrovial	~
Evaluation of social repercussions of s	uppliers				
	G4-SO9	Percentage of new suppliers that were screened using criteria for impacts on society.	59	Ferrovial	✓ (1)
Having a purchasing policy. Establishing a methodology for evaluating suppliers based on risk. Including suppliers in the company's corporate responsibility policy	G4-SO10	Significant actual and potential negative impacts on society in the supply chain and actions taken.	58-59 On the social front, incidents of non-compliance in the provision of documentation and failure to pay their own suppliers are also evaluated. The measures taken range from expulsion from the project and/or rejection of the supplier, to warnings that improvements are required in less serious cases.	Ferrovial	V
Social impact claim procedures					
Having communication channels for reporting unethical practices	G4-S011	Number of grievances about impacts on society filed, addressed, and resolved through formal grievance mechanisms.	68	Ferrovial	✔ (22)
RESPONSIBILITY WITH REGARD TO PRODUCTS					
Health and safety of clients		Percentage of significant product and service categories for which			
	G4-PR1	health and safety impacts are assessed for improvement.	53-54	Ferrovial	✓ (1)
Having policies and management systems to ensure that products/services do not pose a risk to customer health, security, integrity or privacy	G4-PR2	Total number of incidents of non-compliance with regulations and voluntary codes concerning the health and safety impacts of products and services during their life cycle, by type of outcomes.	By 31 December 2015, Ferrovial has open 31 claims due to such incidents. Note 6.3 of 2015 Annual Consolidated Financial Statements Note 6.5 of 2015 Annual Consolidated Financial Statements	Ferrovial	V
Labeling of products and services					
Service quality	G4-PR3	Type of product and service information required by the organization's procedures for product and service information and labeling, and percentage of significant product and service categories subject to such information requirements.	60	Ferrovial	✓ (1)
Having policies and management systems to ensure that products/services do not pose a risk to customer health,	G4-PR4	Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labeling, by type of outcomes.	There were not infringements identified in this area.	Ferrovial	~
bo hot pose an activity or privacy. Making channels of communication available to customers and complaint resolution procedures Non-compliance with legislation	G4-PR5	Results of surveys measuring customer satisfaction.	60	Edytesa, Ditecpesa, Tecpresa, Ferrovial Agroman, Ferrovial Servicies Spain, Amey, Cintra	v
	CRE8	Type and number of sustainability certification, rating and labeling schemes for new construction, management, occupation	See appendix.	Ferrovial	V
	CILLO	and redevelopment.			
Marketing Communication	CILU	and redevelopment.			
Marketing Communication	G4-PR6	and redevelopment. Sale of banned or disputed products	Note 6.3 of 2015 Annual Consolidated Financial Statements Note 6.5 of 2015 Annual Consolidated Financial Statements	Ferrovial	v

SPECIFIC BASIC CONTENT GRI G4					
Material issues identified on the materiality matrix, in the 20.16 Plan and the risks map.	Indicator		Page/Direct reference	Scope	Revision
Client privacy					
Service quality Having policies and management systems to ensure that products/services do not pose a risk to customer health, security, integrity or privacy	G4-PR8	Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data	No claims were received in 2015 regarding breaches of privacy or the mishandling of customers' personal information.	Ferrovial	r
Regulatory compliance					
Non-compliance with legislation	G4-PR9	Monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products and services	Note 6.3 of 2015 Annual Consolidated Financial Statements Note 6.5 of 2015 Annual Consolidated Financial Statements	Ferrovial	v
(1) Reported qualitatively.					·

(1) Reported qualitatively.
(2) Ohly information about to the existing Policy is given.
(3) No information about to the existing Policy is given.
(4) Locally-hired non-centralized suppliers are classified as local suppliers. Percentage of local suppliers is reported, but not the proportion of expending.
(5) Information about to construction, maintenance and services are not reported.
(7) 2015 data includes estimations according to the best available information at the time of preparing this report, subsequently its level of accuracy is limited.
(8) Only information has consisted of checking the gathering process of the data reported by the group of the other subjects are not reported.
(7) 2015 data includes estimations according to the best available information at the time of preparing this report, subsequently its level of accuracy is limited.
(9) Ohly information regarding water withdrawal throm municipal water supplies and water purchased from a third parties is reported. Main consumptions have been estimated on the basis of the water consumption average price.
(9) The review of this information has consisted of checking the gathering process of the data reported by the different companies of the group and the analysis of trends in comparison with the previous year.
(10) Scope 3 emissions for 2014 have been re-calculated based on standari directaors of water discharge of certain activities published by various sources. Therefore, this information does not represent real measurements of water discharge.
(13) The quality and destination of water discharges is not reported.
(14) Not broken down by disposed method.
(13) The quality and destination of water discharges is not reported.
(14) Not broken down by disposed method.
(13) The update refers only to the number of employees who voluntarily leave the organization.
(14) Not broken down by gossil method.

(12) Not troken down by gencer.
 (12) Not troken down by gencer.

#### **REPORTING PRINCIPLES**

#### AA1000 Standard

The standard is based on three fundamental principles:

- Inclusiveness: This principle analyzes whether the company has identified and understood the relevant aspects of its sustainable performance and presents sufficient information in terms of quality and quantity. For more information, please refer to the "Material Issues" section in this chapter.

- Materiality: The information must be the information required by the stakeholders. In other words, it ensures disclosure of all those material aspects whose omission or distortion could influence its stakeholders' decisions or actions. For more information, please refer to the GRI-G4 Indicators Table.

- Responsiveness: This report includes the information relating to Ferrovial's response to stakeholder expectations.

#### **GRI4** Guidelines

The GRI Guidelines principles are:

#### - Establishing report contents:

• Materiality: Aspects that reflect the significant social, environmental and economic impacts had by the organization or those that could have a substantial influence on stakeholder decisions.

• Stakeholder engagement: Identifying stakeholders and describing in the report how their expectations and interests have been addressed.

Sustainability context: Presenting the company's performance within the broader context of sustainability.

• Completeness: Coverage should enable stakeholders to assess the performance of the reporting organization.

#### - Establishing the quality of the report:

- Balance: The report must reflect both the positive and the negative aspects of the company's performance.
- Comparability: Stakeholders should be able to compare the information over time and with other companies.
- · Accuracy: The published information must be accurate and detailed.
- Clarity: The information must be presented in a way that is clear and accessible to everyone.
- Reliability: The information must be of high quality and it should establish the company's materiality.

# 7.3 APPENDIX GRI INDICATORS

#### G4-12. Describe the organization's supply chain.

Due to the diverse nature of Ferrovial's activities, the supply chains are different for each. Most procurement in the Construction division is for works that are underway at a given time. A small proportion is accounted for by the offices, departments and services supporting these works. The supply chain is comprised of suppliers (manufacturers and distributors) and sub-contractors: those executing work units and companies renting machinery and auxiliary equipment. The supply change in the sector is shaped by the following factors: numerous suppliers; extensive use of subcontractors, depending on the type and size of the project and the country in question; a high percentage of local suppliers, as the sector is closely associated with the country/region where each project is implemented; a wide variety of supplier types, from major global and highly technical multinationals to small, less qualified providers (mainly sub-contractors); a need to adapt to the local requirements of each market.

In the Services division the supply chain includes all the primary and secondary suppliers (providing raw materials, industrial supplies or energy; capital goods, machinery and finished products), as well as sub-contractors and service providers involved in the company's operations, evaluating the same to ensure that they have the required capabilities. In Spain, the Procurement and Fleet department establishes guidelines for each business area with regard to contracting third parties, while it also oversees all critical suppliers involved in service provision and supplying products to the company. Internationally, each country has a procurement protocol in place based on a procedure established by central offices. In the United Kingdom the supply chain is highly diverse in nature due to the extensive range of businesses pursued in the country.

G4-54. Calculate the ratio between the total annual compensation of the highest paid person in the organization in each country where the company is significantly active and the total average annual compensation of the entire staff (excluding the highest paid person) of the corresponding country.

	2014	2015
TOTAL Ferrovial	180.95	186.70
USA	8.45	6.68
SPAIN	18.38	28.83
POLAND	20.66	21.27
UNITED KINGDOM	39.63	39.09

G4-55. Calculate the ratio between the percent increase of the total annual compensation of the highest paid person in the organization in each country where the company is significantly active and the percent increase of the total average annual compensation of the entire staff (excluding the highest paid person) of the corresponding country.

	2014	2015
TOTAL Ferrovial	5.14%	2.21%
USA	6.17%	14.25%
SPAIN	19.23%	2.67%
POLAND	2.87%	4.89%
UNITED KINGDOM	19.53%	6.73%

In order to prevent distortion, ratio is reported in terms of percentage difference between the average annual salary increase and the salary increase of the highest paid employee.

#### G4-EC1. DIRECT ECONOMIC VALUE GENERATED AND DISTRIBUTED

VALUE CREATION ECONOMIC VALUE GENERATED	€ million 2013	€ million 2014	€ million 2015
a) Revenue:			2010
Turnover	8,166	8,802	9,701
Other operating revenue	10	8	9
Financial revenue	22	25	34
Disposals of fixed assets	108	0	185
Income by the equity method	396	159	277
Resultado neto operaciones discontinuadas	0	0	0
	8,702	8,994	10,206
b) Consumption and expenses 🗅			
Consumption	1,181	1,131	1,143
Other operating expenses	3,710	4,121	4,735
c) Payroll and employee benefits			
Personnel expenses	2,351	2,575	2,805
c) Financial expenses and dividends			
Dividends to shareholders	476	278	269
Treasury share repurchase	-	235	247
Financial expenses	412	430	533
e) Taxes			
Corporate income tax <sup>(2)</sup>	127	138	-30
	8,257	8,908	9,702
RETAINED ECONOMIC VALUE	445	86	504

The Group's social action expenses, together with the Foundation's expenses, are set out in the Social Commitment chapter.
 Corporate income tax charge against earnings before adjustment for fair value.

#### G4-EN1. MATERIALS BY WEIGHT, VALUE AND VOLUME

	2013	2014	2015
Paper (kg)	828,631.00	596,291.12	940,303.12
Timber (m <sup>3</sup> )	73,760.00	320,298.50	9,980.62
Asphalt (t)	2,074,705.00	890,000.00	1,222,000.00
Cement (t)			91,297.00
Concrete (t)	7,001,862.00	7,747,000.00	7,692,545.00
Tropical timber (m³)	6.76	2.67	26.40
Timber of guaranteed origin of Ferrovial Agroman, Amey and Ferrovial Agroman UK (%)	73.00	100.00	98.60

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#### G4-EN2. PERCENTAGE OF MATERIALS USED THAT ARE RECYCLED MATERIALS

	2013	2014	2015
Percentage of paper with FSC seal	32%	38%	62.15%
Percentage of recycled paper	40%	36%	31.70%

#### **G4-EN3. INTERNAL ENERGY CONSUMPTION**

		2013	2014	2015
	Diesel	4,375,311.03	4,014,658.47	3,864,022.94
	Fuel oil	17,856.57	90,487.73	75,709.34
<b>5</b> 1 1	Gasoline	314,437.24	326,871.24	244,814.45
Fuels used by stationary and mobile sources (total) (GJ)	NG	2,234,349.98	1,786,842.66	2,514,034.67
	LPG	4,277.35	969.86	1,022.28
	Propane	2,673.20	10,192.16	7,969.02
	Coal		86,252.30	206,180.13
	Coal	729,385.00	706,067.12	759,019.18
	Diesel	124,347.00	121,260.00	120,163.86
Consumption of energy acquired, by primary	Gas	749,889.00	623,985.86	630,100.40
sources (GJ)	Biomass	48,384.00	51,758.49	67,724.79
	Waste	10,934.00	9,928.77	12,112.65
	Other	349,147.00	346,846.98	448,336.57
	Services	73,677,253.00	62,882,917.84	66,673,099.00
Electricity consumption from non-renewable	Construction	143,157,389.36	139,870,131.36	115,801,962.95
sources (kWh)	Toll Roads	28,302,112.88	30,517,690.86	33,775,483.76
	Corporate	1,344,562.00	1,231,267.00	1,270,943.00
	Services	18,524,301.70	25,797,308.00	27,120,283.00
Electricity consumption from renewable sources	Construction	38,007,908.80	13,462,171.00	25,582,309.03
(Kwh)	Toll Roads	0.00	0.00	0.00
	Corporate	0.00	0.00	0.00

ENERGY PRODUCED (GJ)	2012	2013	2014	2015
Electricity produced by biogas recovery	493,857	520,751	482,034	415,569
Thermal energy produced by biogas recovery	134,060	187,632	136,964	241,604
Electricity generated at water treatment plants	23,494	106,124	114,192	157,595
Electricity generated at thermal sludge drying plants	264,626	142,376	13,617	32,637
TOTAL	916,037	956,883	746,808	847,405

#### G4-EN8. TOTAL WATER CAPTURE BY SOURCE

	2013	2014	2015
Consumption of reused water (m <sup>3</sup> )	1,933,592	1,751,878	6,630,637.8*

 $\ast$  not comparable with previous years due to methodology

# G4-EN14. TOTAL NUMBER OF IUCN RED LIST SPECIES AND NATIONAL CONSERVATION LIST SPECIES WITH HABITATS IN AREAS AFFECTED BY OPERATIONS, BY LEVEL OF EXTINCTION RISK.

N°	Species (Scientific names)	IUCN Red List species	Libro Rojo de las Aves (ES)	Catálogo Nacional de Especies Amenazadas (ES)	Libro Rojo de los Invertebrados de España	Birds of Conservation Concern in Ireland (BoCCI3)	Livro Vermelho dos Vertebrados de Portugal
1	Oxyura leucocephala	Endangered	Endangered	Endangered			
2	Chersophilus duponti		Endangered				
3	Chlidonias níger		Endangered				
4	Coscinia romeii				Endangered		
5	Numenius arquata					"Red Status"	
6	Motacilla cinerea					"Red Status"	
7	Pluvialis apricaria					"Red Status"	
8	Anthus pratensis					"Red Status"	
9	Austropotamobius pallipes	Endangered					
10	Caretta caretta	Endangered					Endangered
11	Nyctalus azoreum	Endangered					Critically Endangered
14	Margaritifera margaritifera	Endangered					
15	Canis lupus						Endangered
16	Salmo Salar						Critically Endangered
17	White Clawed Crayfish (Austropotamobius pallipes)	Endangered					

#### G4-EN15. DIRECT GREENHOUSE GAS (GHG) EMISSIONS (Scope 1). G4-EN16.ENERGY INDIRECT GREENHOUSE GAS (GHG) EMISSIONS (Scope 2).

	2009 (Base Year)	2013	2014	2015
Budimex	47,665	62,394	55,749	59,529
Cadagua	63,221	48,107	27,960	19,294
Ferrovial Agroman	74,934	50,255	70,368	75,536
Webber	52,194	30,263	30,629	30,796
Corporation	896	638	781	704
Cintra	15,684	14,287	15,045	17,671
Amey	147,608	130,563	128,927	95,132
Ferrovial Services	404,274	258,244	250,855	284,514
TOTAL tCO <sub>2</sub> eq	806,476	594,752	580,315	583,176

Biogenic CO <sub>2</sub> (tCO <sub>2</sub> eq)	2009 (Base Year)	2013	2014	2015
Cadagua	1,191	50,170	53,339	52,143
Ferrovial Services	33,108	44,569	43,672	29,553
	34,299	94,728	97,010	81,696

# G4-EN17. OTHER INDIRECT GREENHOUSE GAS (GHG) EMISSIONS (Scope 3).

Below are the activities, products and services subject to scope 3 calculations:

• Purchased goods and services: Includes emissions related to the life cycle of materials bought by Ferrovial that have been used in products or services offered by the company. This includes emissions derived from the purchase of paper, wood, water and other significant materials (concrete in the construction division, asphalt in Amey and cement in Budimex).

• Capital goods: Includes all upstream emissions (i.e. cradle-to-gate) from the production of capital goods bought or acquired by the company in the year, according to information included in 2015 Consolidated Financial Statements.

Fuel and energy related activities: This section includes the energy required for producing the fuel and electricity consumed by the company and electricity lost during transport.

• Upstream transportation and distribution: Includes emissions from the transport and distribution of the main products acquired over the year.

• Waste generated in operations: Emissions under this heading are linked to waste generated by the company's activities reported in 2015.

• Business travel: Includes emissions associated with business travel: train, plane and taxi, reported by the main travel agency that the group works with in Spain.

• Employee commuting: This includes emissions from journeys made by employees commuting from their homes to central offices in Spain.

• Investments: This calculates emissions linked to investments in British airports. Data for 2015 is not available as of the report release date, and therefore emission figures for 2014 are used.

• Use of sold products: Ferrovial calculates emissions generated by use of land transport infrastructure managed by Cintra.

• End of life treatment of sold products: This category includes emissions from the elimination of waste generated at the end of the useful lives of products sold by Ferrovial in the reporting year. Only emissions derived from products reported in the "purchased goods and services" category are taken into account.

• Upstream leased assets: Includes emissions related to the consumption of electricity at client buildings where maintenance and cleaning services, as well as consumption anagement, are provided by Amey.

	2009 (Base year)	2013	2014	2015
Business travel	403	7,015	11,271	9,900
Capital Goods		648,426	672,295	607,931
Employee commuting		819	1,379	1,547
End of life treatment of sold products		53,617	171,155	23,130
Fuel and energy related activities		164,332	147,894	163,221
Purchased goods and services		593,438	750,808	601,164
Upstream leased	1,728	1,022	2,009	0.00
Upstream transportation and distribution		461,333	451,359	492,843
Use of sold product		669,249	732,877	844,645
Waste generated in operations		306,389	221,378	261,947
Investments	814,108	629,635	650,761	650,761
TOTAL tCO <sub>2</sub> eq	816,239	3,535,276	3,813,186	3,657,090

#### G4-EN18. INTENSITY OF GHG EMISSIONS tCO<sub>2</sub>eq / M€

2009 (Base year)	2013	2014	2015	Reduction 15vs14	Reduction 15vs09
107.94	73.84	66.53	60.77	-8.66	-43.70

#### G4-EN19. REDUCTION OF GREENHOUSE GAS (GHG) EMISSIONS

	2012	2013	2014	2015
EMISSIONS AVOIDED BY SORTING AND BIOGAS CAPTURE				
Greenhouse gas avoided by sorting (t $CO_2$ eq)	343,907	338,093	491,507	525,627
Greenhouse gas avoided by biogas capture (t $\rm CO_2$ eq)	628,857	935,316	953,942	889,483
EMISSIONS AVOIDED THROUGH POWER GENERATION				
In landfills (t CO <sub>2</sub> eq)	43,394	45,563	40,932	37,718
At water treatment plants (t $CO_2$ eq)	23,913	20,624	10,332	16,681
EMISSIONS PREVENTED BY PURCHASING ELECTRICITY FROM RENEWABLE SOURCES				
Electricity bought from third parties (t $CO_2^{}eq$ )	12,938	20,379	17,338	23,156
TOTAL	1,053,009	1,359,976	1,514,051	1,492,665

#### EN20. EMISSIONS OF OZONE DEPLETING SUBSTANCES

Use of coolants (kg)	FM 100	HFC227ea	R22	R407C	R410A
Amey				3.00	62.00

#### G4-EN21. NOx. SOx AND OTHER SIGNIFICANT ATMOSPHERIC EMISSIONS

	NOx (Tn)	CO (Tn)	COVNM (Tn)	SOx (Tn)	Partículas (Tn)
Emissions from boilers	107.34	42.70	10.38	142.65	28.05
Emissions caused by motor vehicles	733.06	1,004.67	140.31	0.00	97.33
Emissions caused by electricity	27.65	11.61	0.23	42.75	2.34
Emissions caused by mobile equipment used in construction works	2,020.48	4,542.30	490.64		100.68

#### G4-EN23. TOTAL WEIGHTING OF WASTE. BY TYPE AND TREATMENT METHOD (m<sup>3</sup>)

	2013	2014	2015
Waste produced from construction and demolition	10,882,869.00	1,182,554.78	2,353,518.92
Total soil from excavation	20,199,553.00	9,446,621.55	21,284,729.00
Topsoil reused	12,910.00	989,773.00	440,204.00
Material sent to landfill outside the worksite	3,102,299.00	1,751,227.88	4,984,918.00
Materials reused at worksite	6,812,610.00	6,176,211.39	5,910,889.00
Materials sent to other worksite or authorized landfill	5,375,738.00	6,830,360.30	9,698,718.00

#### G4-EN27. DEGREE OF MITIGATION OF THE ENVIRONMENTAL IMPACT HAD BY PRODUCTS AND SERVICES

CRE8. Type and number of certifications, classifications and labelling systems regarding the sustainability of new constructions, management, occupation and reconstruction.

Over 2015 work was performed on the following projects seeking to obtain certification:

Location	Description	Certification
Barcelona	Library rehabilitation LES CORTS - VIDRE	Certificación BREEAM
Madrid	Building of logistics distribution platform in plots P1.1.1 y 2 of the SUNP Northwest sector of Torrejon de Ardoz, Madrid.	Certificación LEED

#### LA1. NUMBER AND RATE OF HIRINGS AND AVERAGE EMPLOYEE ROTATION, BROKEN DOWN BY AGE GROUP, GENDER AND REGION

The total number of new hires in 2015 stood at 18,860, which corresponds to a total hiring rate of 25.48% of the workforce as of the year-end. The breakdown by gender and age group is as follows:

	Men	Women
Under 30	4.99%	2.04%
Between 30 and 45	6.48%	3.04%
Over 45	5.61%	3.32%

The turnover average rate for 2015 broken down by gender and age is as follows:

	Men	Women
Under 30	0.80%	0.20%
Between 30 and 45	1.00%	0.30%
Over 45	0.60%	0.20%

# LA5. PERCENTAGE OF TOTAL WORKFORCE REPRESENTED IN FORMAL JOINT MANAGEMENT-WORKER HEALTH AND SAFETY COMMITTEES THAT HELP MONITOR AND ADVISE ON OCCUPATIONAL HEALTH AND SAFETY PROGRAMS.

	2013	2014	2015
Percentage of total workforce represented in formal joint management-worker health			
and safety committees	55	59	68

#### CRE6.PERCENTAGE OF THE ORGANIZATION OPERATING IN VERIFIED COMPLIANCE WITH AN INTERNATIONALLY RECOGNIZED HEALTH AND SAFETY MANAGEMENT SYSTEM.

	2013	2014	2015
Percentage of the organization operating in verified compliance with an internationally			
recognized health and safety management system	66	80	80

# LA6. TYPE OF INJURY AND RATES OF INJURY, OCCUPATIONAL DISEASES, LOST DAYS, AND ABSENTEEISM, AND TOTAL NUMBER OF WORK-RELATED FATALITIES, BY REGION AND BY GENDER.

	2013	2014	2015
Frequency Rate			20.00
Severity Index			0.43
Absenteeism rate			5.16



**Deloitte.** 

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Deloitte Advisory, S.L. Plaza Pablo Ruiz Picasso, 1 Torre Picasso

Translation of a report originally issued in Sponish. In the event of a discrepancy, the Spanish-language version prevails.

Independent Assurance Report on the Corporate Responsibility Information of the 2015 Integrated Annual Report of Ferrovial

To the Board of Directors of Ferrovial S.A.

#### Scope of our work

We have performed the review, with a limited assurance, of the Corporate Responsibility Information (CRI) of the 2015 Integrated Annual Report (IAR) of Ferrovial, S.A. and subsidiaries (hereinafter referred to as Ferrovial), the scope of which is defined in the chapter "7.1 Reporting principles". Our work consisted of the review of:

- The adherence of the CRI to the GRI Sustainability Reporting Guidelines version 4 (hereinafter referred to as G4 Guidelines) and the contents, including the Construction and Real Estate Sector Supplement, proposed in the aforementioned guidelines for 2015.
- The information included in the IAR relating to the application of the principles of inclusivity, materiality and responsiveness set out in the AccountAbility's AA1000 AccountAbility Principles Standard 2008 (AA1000APS).

#### Procedures performed

We conducted a limited assurance engagement in accordance with International Standard on Assurance Engagements Other then Audits or Reviews of Historical Financial Information (ISAE 3000) issued by the International Auditing and Assurance Standards Board (IAASB) of the International Federation of Accountants (IFAC) and with Guidelines for engagements relating to the review of Corporate Responsibility Reports issued by the Spanish Institute of Certified Public Accountants to achieve limited assurance. Also, we have applied AccountAbility's 1000 Assurance Standard (2008) (AA1000AS) to provide moderate assurance on the application of the principles established in standard AA1000APS and on the sustainability performance indicators (type 2 moderate assurance).

Our work consisted of making enquiries to management of Ferrovial involved in the preparation of the IAR, and of carrying out the following analytical procedures and sample-based review tests:

- Meetings with Ferrovial personnel to ascertain the principles, systems and management approaches applied.
- Review of the meetings minutes of the 2015 Board of Directors, its Committees and Corporate Responsibility Committee.
  - Review of the steps taken in relation to the identification and consideration of the stakeholders during the year and of the stakeholders' participation processes through the analysis of the available internal information and third-party reports.
  - Analysis of the coverage, materiality and completeness of the CRI on the basis of the understanding of Ferrovial of its stakeholders' requirements in relation to the material issues identified by the organisation and described under "7.1 Reporting principles".
  - Review of the information related to the management approaches applied to sustainability.
  - Analysis of the adherence of the contents of the CRI to those recommended in the G4 Guidelines and verification that the indicators included agree with those recommended by the GRI Guidelines.
  - Review on a sample basis, of the quantitative and qualitative information relating to the GRI indicators included in the CRI and of the adequate compilation thereof based on the data furnished by the information sources of Ferrovial.

Delatte Advisory SJL Insente en el Registra Mercentil de Madrid, tomo 29.897, sección 8\*, fotio 21, hoja M-S38045, inscripción 1\*, C.J.E. 846/666448. Dominito social: Plaza Pabla Ruiz Picasso, 1, Ibrie Picasso, 28020, Madrid.

#### Responsibilities of Ferrovial management and of Deloitte

The precardiant and collects of the IAP is the responsibility of Perroval's Direction, whith are also responsible for defining, adapting and maintaining the management and marinal control systems, from which the information is obtained. Dur responsibility is to insue a limited assurance report based on the procedures acplied in our

This report has been prepared in the interest of Ferrovial in accordance with the terms and conditions of our Engagement

We have completed with the collependence and oblief educating of the collection of the Code of Ethics for Professional Accountance sailed by the International Ethics Statoards Board for Accountances Which is founded on fundamental panciples of integraty objectivity professional complemice and due care, confidentiality and professional behaviour professional professional behaviour professional prof

- Detoite maintains, in accordance with the International Standards on Quality Control 1 (ISOC1), a global system of quality control induding policies and procedures regarding compliance with etilical requirements, professional usedates and applicable legal.
- and regulatory regulatorem. Since a limited assurance is substantiave less in scopel thair a reasonable assurance engagement, we do not provide reasonable assurance on the IAR.
- Dur learn consistent of professionals with assurance on Corporate Responsibility Reports qualifications and, apendically, on economic, social and simuronimental servicimance and state etholices' paraiopation processes

#### Conclusions

The "GRI-G4 Indicators" provides details of the contents reviewed and of the limitations in the scope of our work, and identifies any contents that do not cover all the areas recommended by the GRI, including the contents of the Construction & Real Estate Sector Supplement. Based on the procedures performed and evidence obtained, except for the issues identified in the GRI -G4 indicators, nothing has come to our attention that causes us to believe that:

- Corporate Responsibility information included in the IAI has not been prepared in accordance with the guidelines of the GRI G4 in all material aspects.
- Ferrovial has not applied the principles of inclusivity, materiality and responsiveness as described in "7.1 Reporting principles", in accordance with standard AA1000 2008 APS:
  - Inclusivity: participation process for stakeholders that facilitates their involvement in the development of a responsible approach.
  - Materiality: the process of determining materiality requires an understanding of the important or relevant issues for Ferrovial and its stakeholders.
  - Responsiveness: specific actions and commitments related to the material issues identified previously.

#### Observations and recommendations

In addition, we presented the Management of Ferrovial our recommendations relating to the areas for improvement in Corporate Responsibility (CR) management and information and in the application of the principles of inclusivity, materiality and responsiveness. The most significant recommendations, which do not modify the conclusions expressed in this report, are summarised as follows.

#### Inclusivity and materiality

Ferrovial updates its materiality study every two years, therefore, in 2015 the Corporate Responsibility Strategic Plan (Plan 20.16) lines of action were maintained and Ferrovial worked on defining a balanced scorecard to follow up on the initiatives of these lines of action.

In 2016 the Corporate Responsibility Committee must take stock of the achievements made under this Plan from 2013-2016 and, in doing so, it would be advisable to assess the Plan's contribution to the creation of value, the mitigation of business risks and the level of response to stakeholders' expectations. Also, the results of this stocktaking and the experience acquired should contribute to defining the new Corporate Responsibility Strategic Plan (Plan 20.19) so that it can set new objectives in the area of corporate responsibility that are aligned with the business strategy.

#### Responsiveness

In recent years Ferrovial has strengthened its corporate governance policies and guidelines. Along the same lines, in 2015 the Board of Directors approved the strategy included in Ferrovial's tax policy which insists on compliance with the principles and good practices relating to taxation. In applying the best practices recommended by the reporting standards and in order to highlight Ferrovial's creation of value, progress should continue to be made in measuring country by country tax contributions.

Also, in July 2015 the Board of Directors approved a new Corporate Occupational Health and Safety Policy and the organizational and reporting structure was changed, raising key information in this regard to management committee and Board of Directors level. These developments show Ferrovial's commitment in this area and lay the foundations to continue working to strengthen reporting procedures with a view to improving information, in particular regarding contractors.

Furthermore, in 2015 Ferrovial developed a methodology to calculate its water footprint which entailed a significant effort on the part of the businesses in the risk identification and information gathering processes. Ferrovial must continue to work on gradually extending the scope of calculation of its water footprint and improving the data with a view to using this information in the future for the effective management of water resources and to achieve the target of 100% of Group scope in 2016. Deloitte Advisory, S.L.

Helena Redondo Madrid, February 26<sup>to</sup>, 2016



# CONSOLDATED FINANCIAL STATEMENTS



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Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

### A. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2015 AND

Assets (millions of euros)	Notes	2015	2014
Non-current assets		16,821	19,426
Goodwill arising on consolidation	3.1	1,885	1,982
Intangible assets	3.2	234	223
Investments in infrastructure projects	3.3	8,544	10,757
Intangible asset model	3.3	6,957	9,290
Financial asset model	3.3	1,587	1,467
Investment property		15	6
Property, plant and equipment	3.4	491	451
Investments in associates	3.5	3,237	3,317
Non-current financial assets	3.6	755	856
Long term loans to associates		411	375
Restricted cash relating to infrastructure projects and other financial assets		261	405
Other receivables		83	76
Deferred tax assets	2.8	1,254	1,438
Non-current derivative financial instruments at fair value	5.5	406	395
Current assets		8,563	6,048
Assets classified as held for sale	1.2	2,418	2
Inventories	4.1	387	357
Current income tax assets	2.8	135	74
Current trade and other receivables	4.2	2,320	2,170
Trade receivables for sales and services		1,821	1,716
Other current receivables		499	454
Cash and cash equivalents	5.2	3,279	3,439
Infrastructure projects		306	396
Restricted cash		36	59
Other cash and cash equivalents		270	337
Excluding infrastructure projects		2,973	3,043
Current derivative financial instruments at fair value	5.5	23	5
TOTAL ASSETS		25,384	25,473

Equity and liabilities (millions of euros)	Notes	2015	2014
Equity	5.1	6,541	6,021
Equity attributable to the shareholders		6,058	5,672
Equity attributable to non-controlling interests		483	349
Deferred income	6.1	1,088	987
Non-current liabilities		9,314	13,030
Pension plan deficit	6.2	46	101
Long-term provisions	6.3	838	1,378
Borrowings	5.2	6,697	8,707
Debt securities and bank borrowings of infrastructure projects		5,320	7,331
Debt securities and borrowings excluding infrastructure projects		1,376	1,375
Other payables	6.4	171	202
Deferred tax liabilities	2.8	1,124	1,310
Derivative financial instruments at fair value	5.5	438	1,332
Current liabilities		8,442	5,435
Liabilities classified as held for sale	1.2	2,690	0
Borrowings		1,385	1,368
Debt securities and bank borrowings of infrastructure projects		1,297	1,276
Bank borrowings excluding infrastructure projects		88	92
Derivative financial instruments at fair value	5.5	259	100
Current income tax liabilities		138	56
Current trade and other payables	4.3	3,346	3,437
Trade payables		1,996	1,940
Customer advances and amounts billed in advance for construction work		887	1,013
Other current payables		464	484
Operating provisions and allowances	6.3	622	475
TOTAL EQUITY AND LIABILITIES		25,384	25,473

The intangible assets, property, plant and equipment and investment property used in infrastructure projects are included under "Investments in Infrastructure Projects". The accompanying Notes 1.1 to 7 are an integral part of the consolidated statement of financial position as at 31 December 2015.

Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

# B. CONSOLIDATED STATEMENTS OF PROFIT OR LOSS FOR 2015 AND 2014

			2015				
(Millions of euros)	Notes	Before fair value adjustments	(*) Fair value adjustments	Total 2015	Before fair value adjustments	(*) Fair value adjustments	Total 2014
Revenue		9,701	0	9,701	8,802	0	8,802
Other operating income		9	0	9	8	0	8
TOTAL OPERATING INCOME	2.1	9,709	0	9,709	8,810	0	8,810
Materials consumed		1,143	0	1,143	1,131	0	1,131
Other operating expenses		4,735	0	4,735	4,121	0	4,121
Staff costs	2.3	2,805	0	2,805	2,575	0	2,575
TOTAL OPERATING EXPENSES		8,683	0	8,683	7,828	0	7,828
Gross profit from operations		1,027	0	1,027	983	0	983
Depreciation and amortisation charge		256	0	256	244	0	244
Profit from operations before impairment and non-current asset disposals		770	0	770	738	0	738
Impairment and non-current asset disposals	2.5	185	-54	131	0	5	5
Profit from operations		955	-54	901	738	5	743
Financial result on financing		-463	0	-463	-373	0	-373
Result on derivatives and other financial results		-12	-188	-200	-11	-9	-20
Financial result of infrastructure projects		-474	-188	-662	-384	-9	-393
Financial result on financing		-35	0	-35	-33	0	-33
Result on derivatives and other financial results		12	49	61	-4	53	49
Financial result excluding infrastructure projects		-24	49	26	-37	53	16
Financial result	2.6	-498	-138	-637	-421	44	-377
Share of profits of companies accounted for using the equity method	3.5	275	37	312	159	-20	138
Consolidated profit before tax		732	-155	577	476	28	504
Income tax	2.8	25	30	54	-138	-14	-152
Consolidated profit from continuing operations		757	-126	631	338	15	352
Net profit from discontinued operations		0	0	0	0	0	0
Consolidated profit for the year		757	-126	631	338	15	352
Loss for the year attributable to non-controlling interests		33	56	89	49	0	50
Profit for the year attributable to the Parent		790	-70	720	387	15	402
Net earnings per share attributable to the Parent (Basic / Diluted)				0.98/0.98			0.55/0.55

(\*) Relating to gains and losses arising from changes in the fair value of derivatives and other financial assets and liabilities (see Note 5.5), asset impairment (see Note 2.5) and the impact of the two items on "Share of Profits of Companies Accounted for Using the Equity Method" (see Note 2.7).

Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

### C. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR 2015 AND 2014

(Millions of euros)	2015	2014
a) Consolidated profit for the year	631	352
Attributable to the Parent	720	402
Attributable to non-controlling interests	-89	-50
b) Income and expense recognised directly in equity	96	106
Fully consolidated companies	191	27
Impact on reserves of hedging instruments	69	-85
Impact on reserves of defined benefit plans (*)	48	-13
Translation differences	111	113
Tax effect	-38	12
Companies classified as held for sale	-11	0
Impact on reserves of hedging instruments	15	0
Impact on reserves of defined benefit plans (*)	0	0
Translation differences	-25	0
Tax effect	-1	0
Companies accounted for using the equity method	-84	79
Impact on reserves of hedging instruments	23	-56
Impact on reserves of defined benefit plans (*)	-1	-58
Translation differences	-95	173
Tax effect	-12	20
c) Transfers to profit or loss	190	5
Fully consolidated companies	188	0
Transfers to profit or loss	244	0
Tax effect	-57	0
Companies accounted for using the equity method	2	5
Transfers to profit or loss	3	7
Tax effect	-1	-1
a+b+c) total comprehensive income	916	464
Attributable to the Parent	898	471
Attributable to non-controlling interests	19	-7

(\*) The impact on reserves of defined benefit plans is the only item of income and expense recognised directly in equity that cannot be reclassified subsequently to profit or loss (see Note 5.1).

The accompanying Sections 1.1 to 7 are an integral part of the consolidated statement of comprehensive income for 2015.

Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

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# D. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR 2015 AND 2014

(Millions of euros)	Share capital	Share premium	Merger premium	Treasury shares	Valuation adjustments	Retained earnings and other reserves	Attributable to the shareholders	Attributable to non-controlling interests	Total equity
Balance at 31/12/14	146	1,202	1,218	-4	-983	4,092	5,672	349	6,021
Consolidated profit for the year						720	720	-89	631
Income and expense recognised directly in equity					178		178	108	285
Total comprehensive income	0	0	0	0	178	720	898	19	916
Scrip dividend	2					-269	-267		-267
Other dividends							0	-48	-48
Treasury share transactions	-2		-247	-16			-265		-265
Remuneration of shareholders	0	0	-247	-16	0	-269	-532	-48	-580
Capital increases/reductions							0	100	100
Share-based remuneration plans						-51	-51	-1	-52
Other changes			-9	4		76	71	64	136
Other transactions	0	0	-9	4	0	25	20	164	184
Balance at 31/12/15	146	1,202	963	-16	-805	4,567	6,058	483	6,541

(Millions of euros)	Share capital	Share premium	Merger premium	Treasury shares	Valuation adjustments	Retained earnings and other reserves	Attributable to the shareholders	Attributable to non-controlling interests	Total equity
Balance at 31/12/13	147	1,202	1,454	0	-1,052	3,968	5,719	355	6,074
Consolidated profit for the year						402	402	-50	352
Income and expense recognised directly in equity					69		69	42	111
TOTAL Comprehensive Income	0	0	0	0	69	402	471	-7	464
Scrip dividend	2					-278	-275		-275
Other dividends							0	-37	-37
Treasury share transactions	-3		-235			3	-235		-235
Remuneration of shareholders	0	0	-235	0	0	-275	-510	-37	-547
Capital increases/reductions							0	55	55
Share-based remuneration plans						-13	-13	0	-13
Other changes			-1	-4		10	6	-17	-11
Other transactions	0	0	-1	-4	0	-7	-8	38	31
Balance at 31/12/14	146	1,202	1,218	-4	-983	4,092	5,672	349	6,021

The accompanying Sections 1.1 to 7 are an integral part of the consolidated statement of changes in equity for 2015.

Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

## E. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR 2015 AND 2014

(Millions of euros)	Notes	2015	2014
Net profit attributable to the Parent		720	402
Adjustments for:		307	581
Non-controlling interests		-89	-50
Tax		-54	152
Result of companies accounted for using the equity method		-312	-138
- Financial result		637	377
Impairment and gains or losses on non-current asset disposals		-131	-5
Depreciation and amortisation charge		256	244
Income taxes paid		-61	-19
Change in working capital (receivables, payables and other)		-234	-120
Dividends from infrastructure project companies received		399	582
Cash flows from operating activities	5.3	1,130	1,425
Investments in property, plant and equipment and intangible assets		-177	-115
Investments in infrastructure projects		-556	-365
Acquisitions of companies/capital contributions to companies accounted for using the equity method		-106	-390
Long-term restricted cash		85	-29
Divestment of infrastructure projects		0	0
Divestment/Sale of companies		74	11
Cash flows from investing activities	5.3	-680	-888
Cash flows before financing activities		450	537
Capital proceeds from non-controlling interests		119	59
Scrip dividend		-267	-275
Acquisition of treasury shares		-265	-235
Remuneration of shareholders		-532	-510
Dividends paid to non-controlling shareholders of investees		-44	-38
Other changes in shareholders' equity		0	0
Cash flows from shareholders and non-controlling interests		-457	-489
Interest paid		-354	-310
Interest received		10	16
Increase in borrowings		837	827
Decrease in borrowings		-580	-314
Change in borrowings held for sale		0	0
Cash flows from financing activities	5.3	-544	-269
Change in cash and cash equivalents	5.2	-94	268
Cash and cash equivalents at beginning of year		3,439	3,070
Cash and cash equivalents at end of year		3,279	3,439
Effect of foreign exchange rate changes on cash and cash equivalents		36	-101
Change in cash and cash equivalents held for sale		30	0

The accompanying Sections 1.1 to 7 are an integral part of the consolidated statement of cash flows for 2015.

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Translation of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

#### F. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR 2015

### SECTION 1: BASIS OF PRESENTATION AND SCOPE OF CONSOLIDATION

This section presents the information considered important to know prior to reading the consolidated financial statements of Ferrovial.

#### **BASIS OF PRESENTATION**

The consolidated financial statements of Ferrovial were prepared in accordance with the IFRSs adopted by the European Union. The accounting policies applied are disclosed in Note 1.3 of this section.

In 2015 there were no changes in accounting policies or new standards applied that had a significant effect.

#### **COMPANY ACTIVITIES**

The disclosures presented in these consolidated financial statements include most notably because of their importance those relating to the distinction between infrastructure project companies and non-infrastructure project companies (see Note 1.1.2 for a definition). Also noteworthy are those relating to the Group's two main assets, the 25% ownership interest in HAH, which owns Heathrow Airport, and the 43.23% ownership interest in the company that owns the ETR 407 toll road in Toronto, Canada.

# CHANGES IN THE SCOPE OF CONSOLIDATION AND ASSETS AND LIABILITIES HELD FOR SALE:

In 2015 the toll road concession operators R-4 Madrid-Ocaña and AP-36 Ocaña La Roda were excluded from the Group's scope of consolidation (see Note 1.1.3). Also, the assets and liabilities of the Chicago Skyway Concession toll road and the Irish toll roads (M4-M6 and M3), for which initial sale agreements were entered into in 2015, were reclassified to "Assets Classified as Held for Sale" and "Liabilities Classified as Held for Sale, respectively (see Note 1.2). At the date of preparation of these consolidated financial statements, these agreements had not yet been definitively finalised.

The principal impact on the consolidated financial statements of these transactions was to reduce "Borrowings" and "Investments in Infrastructure Projects" in the consolidated statement of financial position.

The detail by company is as follows:

Company	Borrowings	Investments in infrastructure projects
Irish toll roads	-316	-442
R-4 Madrid Ocaña	-654	-1,282
AP36 Ocaña La Roda	-570	-479
Chicago Skyway	-1,483	-1,647
TOTAL	-3,023	-3,850

Also, the exclusion from consolidation of the R4 Madrid Ocaña and AP36 Ocaña La Roda toll roads had an effect on profit or loss of EUR 77 million and EUR 64 million, respectively, but did not have any effect on cash.

#### **USE OF JUDGEMENTS AND ESTIMATES**

This section includes the main estimates made by Ferrovial when measuring its assets, liabilities, income, expenses and obligations (see Note 1.3.4).

#### **EXCHANGE RATES**

Although Ferrovial's functional currency is the euro, a significant portion of its activities is carried on in countries outside the eurozone, its exposure including most notably that to the US dollar, the Canadian dollar, the pound sterling and the Polish zloty. In 2015 there was a significant drop in the value of the euro against those currencies, with the exception of the Canadian dollar, as the value of the euro appreciated against the latter. This factor is important for the purpose of being able to understand the changes in these consolidated financial statements. Note 1.4 of this section contains a detail of the changes in the exchange rates used and, in addition, it details the exchange rate effect in the Notes in which such effect is material.

#### 1.1. BASIS OF PRESENTATION, COMPANY ACTIVITIES AND SCOPE OF CONSOLIDATION

#### 1.1.1. Basis of presentation

The consolidated financial statements are presented in accordance with the regulatory financial reporting framework applicable to the Group and, accordingly, present fairly the Group's equity, financial position and results. The regulatory framework consists of International Financial Reporting Standards (IFRSs), as established by Regulation (EC) no. 1606/2002 of the European Parliament and of the Council of 19 July 2002.

#### 1.1.2. Company activities

Ferrovial comprises the Parent, Ferrovial, S.A., and its subsidiaries, which are detailed in Appendix II. Its registered office is in Madrid, at calle Príncipe de Vergara 135.

Through these companies, Ferrovial engages in the following lines of business, which are its reporting segments pursuant to IFRS 8:

- Construction: design and performance of all manner of public and private works, including most notably the construction of public infrastructure.
- Services: maintenance and upkeep of infrastructure, facilities and buildings; waste collection and treatment; and rendering of other kinds of public services.
- Toll roads: development, financing and operation of toll roads.
- Airports: development, financing and operation of airports.

For a more detailed description of the various areas of activity in which the consolidated Group conducts its business operations, please consult the Group's website: www.ferrovial.com.

For the purpose of understanding these consolidated financial statements, it should be noted that a part of the activity carried on by the Group's business divisions consists of the performance of infrastructure projects, primarily in the toll road and airport areas, but also in the construction and services fields.

These projects are conducted through long-term arrangements with public authorities under which the concession operator, in which the Group generally has an ownership interest together with other shareholders, finances the construction or upgrade of public infrastructure, mainly with borrowings secured by the cash flows from the project and with the shareholders' capital contributions, and subsequently maintains the infrastructure. The investment is recovered by means of the collection of tolls or regulated charges for the use of the infrastructure or through amounts paid by the grantor public authority based on the availability for use of the related asset. In most cases the construction and subsequent maintenance of the infrastructure is subcontracted by the concession operators to the Group's Construction and Services Divisions.

From the accounting standpoint, most of these arrangements fall within the scope of application of IFRIC 12.

Accordingly, and in order to aid understanding of the Group's financial performance, these consolidated financial statements present separately the impact of projects of this nature in "Investments in Infrastructure Projects" (distinguishing between those to which the intangible asset model is applied and those to which the financial asset model is applied), and, mainly, the net cash position and the cash flow disclosures, in which the cash flows called "other companies", which comprises the flows generated by the construction and services businesses, the dividends from the capital invested in infrastructure projects and investments in or divestments of the share capital of these projects, is presented separately from the cash flows of the infrastructure projects, which include the flows generated by the related concession operators.

It is also important to highlight that two of the Group's main assets are its 25% ownership interest in Heathrow Airport Holdings (HAH), the company that owns Heathrow Airport in London (UK), and its 43.23% ownership interest in ETR 407, the concession operator of the ETR 407 toll road in Toronto (Canada), which have been accounted for using the equity method since 2011 and 2010, respectively. In order to provide detailed information on the two companies, Note 3.5 on investments in companies accounted for using the equity method includes information relating to the changes in the two companies' balance sheets and statements of profit or loss, and this information is completed in other Notes with data considered to be of interest.

#### 1.1.3. Changes in the scope of consolidation

The main change in the scope of consolidation in 2015 was the exclusion therefrom of the Spanish toll road concession operators R4 Madrid Ocaña and AP 36 Ocaña La Roda. These companies were excluded as it was considered that as a result of the evolution in 2015 of the insolvency proceedings in which they are involved control is not held over the investees as defined in IFRS 10. The evolution of the insolvency proceedings and the conclusions drawn therefrom regarding whether or not the "control" conditions are met are analysed in Note 6.5, Litigation.

As a result of this loss of control, Ferrovial recognised in its consolidated financial statements for 2015 a gain of EUR 140 million (AP 36: EUR 64 million and R4: EUR 77 million), with no cash inflow, relating to the reversal of the losses that had been recognised in prior years in relation to these concessions over and above the amount of the capital invested and the guarantees provided. After recognising this gain, the cumulative loss recognised in relation to the ownership interests in these projects amounted to EUR 53 million and EUR 220 million, respectively, equal to the capital invested and the guarantees provided since the commencement of the two projects. In addition, the assets and liabilities of these companies were excluded from consolidation for EUR 494 million and EUR 1,325 million, respectively, including borrowings of EUR 570 million and EUR 654 million, respectively.

Also, in July an agreement was reached for the sale of 39.9% of the ownership interest in the company responsible for the implementation of the I-77 toll road project in North Carolina (US), thereby reducing the retained interest to 50.1%. This transaction gave rise to a gain of EUR 13 million, which was recognised directly in reserves since although the ownership interest was reduced control over the investee was not lost.

In addition, in relation to the companies accounted for using the equity method, on 27 May 2015 the sale of ITR Concession Company LLC, the Indiana Toll Road concession operator, was completed. The selling price for the 50% owned by Ferrovial was EUR 46 million (USD 50 million), with a gain recognised for the same amount, since an impairment loss had previously been recognised for the entire carrying amount of the ownership interest.

Also, in the Services Division there were scantly material acquisitions of two companies in Poland and another in the UK for an aggregate amount of EUR 29 million.

#### 1.2. ASSETS AND LIABILITIES CLASSIFIED AS HELD FOR SALE

In the last few months of 2015 two sale agreements were entered into in connection with the ownership interests in projects in the Toll Roads Division:

- On 15 September an agreement was signed for the sale of majority ownership interests in the operators of two concessions in Ireland, namely M4-M6 (46%) and M3 (75%), for a total price of EUR 61 million. Following the sale of these holdings, non-controlling interests of 20% will be held in the two projects.
- Also, on 13 November an agreement was entered into for the sale of the entire ownership interest (55%) in the Chicago Skyway toll road in the US for a share price of USD 261 million (EUR 234 million).

At 31 December 2015, neither of the agreements had been implemented, since authorisation was pending, and control was held over both investees at that date. At the date of preparation of these financial statements, both agreements were in the process of being definitively finalised.

As a result of these sale agreements, the assets and liabilities associated with these companies were classified under "Assets Classified as Held for Sale" and "Liabilities Classified as Held for Sale", respectively.

The detail of the impact of this reclassification is as follows:

Assets	Chicago Skyway	Irish toll roads	Total
Investments in infrastructure projects	1,647	442	2,089
Restricted cash and cash and cash equivalents	113	30	143
Other assets	129	58	187
TOTAL ASSETS	1,889	529	2,418

Liabilities	Chicago Skyway	Irish toll roads	Total
Borrowings	1,483	316	1,799
Derivative financial instruments at fair value	667	43	710
Other liabilities	33	148	181
TOTAL LIABILITIES	2,183	507	2,690

#### **1.3 ACCOUNTING POLICIES**

#### 1.3.1. New accounting standards

<u>1.3.1.a) New standards, amendments and interpretations adopted by the European Union mandatorily applicable for the first time in 2015.</u>

The amendments to IAS 19, Defined Benefit Plans: Employee Contributions and Improvements to IFRSs, 2010-2012 cycle and 2011-2013 cycle became effective in the European Union on 1 January 2015, none of which has a significant impact on the consolidated financial statements for the year that began on 1 January 2015.

<u>1.3.1.b) New standards, amendments and interpretations mandatorily applicable in annual reporting periods subsequent to 2015:</u>

The new standards, amendments and interpretations approved by the IASB but not yet mandatorily applicable that might have an effect on the Group are as follows:

New standards, ame	ndments and interpretations	Obligatory application in annual reporting periods beginning on or after:
Not yet approved for	use in the EU	
IFRS 9	Financial Instruments	1 January 2018
IFRS 15	Revenue from Contracts with Customers, including a change in the effective date	1 January 2018
Annual improvements	2012-2014 cycle	1 January 2016
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	1 January 2016
Amendments to IAS 27	Equity Method in Separate Financial Statements	1 January 2016
Amendments to IFRS 11	Accounting for Acquisitions of Interests in Joint Operations	1 January 2016
Amendments to IAS 16 and IAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation	1 January 2016
Amendments to IAS 1	Disclosure Initiative	1 January 2016

Of all these standards and amendments, the only ones that might have a significant impact on the Group's consolidated financial statements are IFRS 15 and IFRS 9, which are scheduled to become effective on 1 January 2018 and the impact of which is currently being analysed.

#### 1.3.2. Basis of consolidation

In 2015 and 2014 the reporting dates of the separate financial statements of all the companies included in the scope of consolidation were either the same as, or were temporarily brought into line with, that of the Parent.

As indicated above, the consolidated Group applied the consolidation criteria in accordance with IFRSs as adopted by the European Union (EU-IFRSs).

In this connection, set forth below is a detail of only those consolidation criteria adopted by the consolidated Group in preparing these financial statements with respect to which there is an option permitted by IFRSs or, as the case may be, on the basis of the specific nature of the industry in which it operates:

The contracts that are undertaken through unincorporated temporary joint ventures (UTEs) or similar entities that meet the IFRS 11 requirements for being classified as "joint operations" are proportionately consolidated. It is considered that in these cases of joint control, the venturers have direct control over the assets, liabilities, income and expenses, and joint and several responsibility for the obligations, of these entities. Operations of this nature contributed to the consolidated Group assets, profits and sales of EUR 499 million, EUR 4 million and EUR 987 million, respectively, in 2015 (2014: EUR 695 million, EUR 108 million and EUR 861 million, respectively). Some of these entities could be considered significant to the Group, due to their accounting for more than 0.5% of consolidated sales:

- 407 East Extension is the entity responsible for the design and construction of the 407 East toll road in Toronto, Canada. 50% owned by Ferrovial, this entity contributed EUR 148 million to the Group's consolidated sales.
- Ferrovial Lagan JV, a company 80% owned 80% by the Ferrovial Group, performs the design work and construction of the Scottish M8, M73 and M74 motorways in the Edinburgh to Glasgow corridor. It contributed sales of EUR 122 million to the consolidated Group.
- Bam Ferrovial Kier JV, en entity similar to an UTE in the UK (i.e. without its own legal personality), carries out work on tunnels, structures, finishes and mechanical and electrical installations at Farringdon railway station in London, as well as the construction of accesses and tunnels at Bond Street and Tottenham stations, both within the Crossrail project. This entity is 33.34% owned by the Ferrovial Group and contributed EUR 95 million to the Group's consolidated sales in 2015.
- Flo JV, owned 50% by the Group, is the company responsible for the construction of the Northern Line Extension and the Thames Tideway Tunnel Central subway and sewers in London, respectively. It contributed consolidated sales of EUR 53 million.
- Warrell Creek to Nambucca is the consortium between Ferrovial and Acciona selected to design and build a 19.5 kilometre stretch of the Pacific Highway in New South Wales, Australia. This collaboration, in which the Ferrovial Group has a 50% interest, contributed sales of EUR 49 million to the consolidated Group.
- The companies over which Ferrovial, S.A. exercises a significant influence or joint control in cases which do not meet the requirements in IFRS 11 for being classified as "joint operations" are accounted for using the equity method. A breakdown of the companies accounted for using this method can be found in Note 3.5.
- Intra-Group balances and transactions are eliminated on consolidation. However, the transactions recognised in the statement of profit or loss in relation to construction contracts performed by the Construction Division for infrastructure project concession operators are not eliminated on consolidation, since contracts of this kind are treated as construction contracts under which the Group performs work for the concession grantor or regulator in exchange for the right to operate the infrastructure under the terms preestablished by the grantor or regulator. The grantor or regulator thus controls the asset from inception and grants the above-mentioned right in exchange for the work performed, and, therefore, the conclusion may be reached that at Group level the work is performed for third parties. This is in line with IFRIC 12. The non-elimination of these transactions had an impact of EUR 93 million on the consolidated statement of profit or loss, after taxes and non-controlling interests (2014: EUR 59 million). The detail of the transactions not eliminated

on the basis of the foregoing is shown in Note 6.8, Related party transactions.

Appendix II contains a list of subsidiaries and associates.

# 1.3.3. Accounting policies applied to each item in the consolidated statement of financial position and consolidated statement of profit or loss

In line with the disclosures in Note 1.3.2 above, set forth below is a detail of only those accounting policies adopted by the consolidated Group in preparing these consolidated financial statements with respect to which there is an option permitted by IFRSs or, as the case may be, on the basis of the specific nature of the industry in which it operates or of its materiality.

# <u>1.3.3.1. Property, plant and equipment, investment property and intangible assets</u>

- Subsequent to initial recognition, the items included under "Intangible Assets", "Investment Property" and "Property, Plant and Equipment" are measured at cost less any accumulated depreciation or amortisation and any accumulated impairment losses.
- The Group uses the straight-line method to calculate the depreciation and amortisation charge for the assets included under "Intangible Assets", "Investment Property" and "Property, Plant and Equipment", except in the case of certain machinery in the construction business, which is depreciated using the diminishing balance method.

The consolidated companies depreciate their various items of property, plant and equipment basically within the following ranges of years of useful life:

	Years of useful life
Buildings and other structures	10-50
Machinery, fixtures and tools	2-25
Furniture	2-15
Transport equipment	3-20
Other items of property, plant and equipment	2-20

#### 1.3.3.2. Investments in infrastructure projects

This line item includes the investments in infrastructure made by infrastructure concession operators within the scope of IFRIC 12 (mainly toll roads).

The assets acquired by the concession operator to provide the concession services but which do not form part of the infrastructure (vehicles, furniture, computer hardware, etc.) are not included in this line item because they are not returned to the concession grantor. Assets of this nature are classified under "Property, Plant and Equipment" and are depreciated over their useful life, using a method that reflects their economic use.

#### IFRIC 12 intangible asset model

This line item includes the projects whose remuneration consists of the right to charge the corresponding tariffs based on the level of use of the public service in question.

All initial investments relating to the infrastructure that is subsequently returned to the grantor, including compulsory purchase costs and borrowing costs capitalised during construction, are amortised on the basis of the expected pattern of consumption applicable in each case (normally forecast vehicle numbers in the case of toll roads) over the term of the concession.

The investments contractually agreed on at the start of the concession on a final and irrevocable basis for being made at a later date during the term of the concession, and provided they are not investments made to upgrade infrastructure, are considered to be initial investments. For investments of this nature, an asset and an initial provision are recognised for the present value of the future investment, applying a discount rate to calculate the present value that is equal to the cost of the borrowings associated with the project. The asset is amortised based on the pattern of consumption over the entire term of the concession and the provision is increased by the related interest cost during the period until the investment is made.

Where a payment is made to the grantor to obtain the right to operate the concession, this amount is also amortised based on the pattern of consumption over the concession term.

A provision is recognised systematically for replacement investments over the period in which the related obligations accrue, which must have been set up in full by the time the replacement becomes operational. The provision is recognised on the basis of the pattern of consumption over the period in which the obligation arises, on a time proportion basis.

Infrastructure upgrade investments are those that increase the infrastructure's capacity to generate revenue or reduce its costs. In the case of investments that will be recovered over the concession term, since the upgrade investments increase the capacity of the infrastructure, they are treated as an extension of the right granted and, therefore, they are recognised in the consolidated statement of financial position when they come into service. They are amortised as from the date on which they come into service based on the difference in the pattern of consumption arising from the increase in capacity. However, if, on the basis of the terms and conditions of the concession, these investments will not be offset by the possibility of obtaining increased revenue from the date on which they are made, a provision is recognised for the best estimate of the present value of the cash outflow required to settle the obligations related to the investment that will not be offset by the possibility of obtaining increased revenue from the date on which the investments are made. The balancing item is a higher acquisition cost of the intangible asset.

In the case of the proportional part of the upgrade or increase in capacity that is expected to be recovered through the generation of increased future revenue, the general accounting treatment used for investments that will be recovered in the concession term will be applied.

The main assumptions used in relation to these arrangements correspond to vehicle number and replacement investment estimates, which are updated each year by technical departments.

Set forth below is a detail of the main toll road concessions in force to which the intangible asset model is applied, showing their duration, their status and the accounting method applied:

#### Toll road concessions accounted for using the intangible asset model:

Concession operator	Country	Concession term (years)	Status	First year of concession (*)	Accounting method
Skyway Concession (1)	US	99	Operating	2005	FC
SH 130 Concession	US	50	Operating	2012	FC
NTE Mobility Partners, LLC	US	52	Operating	2014	FC
NTE Mobility Partners Seg 3 LLC (2)	US	43	Construction	2013	FC
LBJ Express	US	52	Operating	2014	FC
I-77 Mobility Partners LLC (3)	US	50	Construction	2014	FC
M-203 Alcalá O'Donnell	Spain	30	Construction	2005	FC
Autopista del Sol	Spain	55	Operating	1999	FC
Euroscut Azores	Portugal	30	Operating	2011	FC
Eurolink Motorway Operations (1)	Ireland	30	Operating	2005	FC
Nea Odos	Greece	30	Operating	2007	Eq.
Central Greece	Greece	30	Operating	2008	Eq.

(\*) First year of the concession (if in operation) or year of commencement of construction (if at the construction phase).
(1) Reclassified to "Assets Classified as Held for Sale" and "Liabilities Classified as Held for

(1) Reclassified to "Assets Classified as Held for Sale" and "Liabilities Classified as Held for Sale" (see Note 1.2).
 (2) The concession term is 43 years from the commencement of operation services,

(2) The concession term is 43 years from the commencement of operation services, scheduled for 2018.
 (3) The concession term is 50 years from the completion of the construction work,

The ETR-407 concession was not included in this table as that company does not apply IFRIC

Eq.: Entities accounted for using the equity method. FC: Full consolidation

Other concession arrangements accounted for using the intangible asset model:

In addition to the toll road concessions shown in the foregoing table, there are other arrangements to which the IFRIC 12 intangible asset model is applied, including most notably a concession of the Services Division held through Autovía de Aragón Sociedad Concesionaria, S.A. for the rehabilitation and subsequent maintenance of a stretch of the Nacional II road in Spain. The main contracts of the Services Division are as follows:

Cor	cession operator	Country	Concession term	First year of concession (*)	Accounting method
Aut	ovía Aragón	Spain	19 years	2007	FC
Serv Mur	<i>r</i> icios Urbanos de cia	Spain	20 years	2011	FC
Pla	nAlto Beirao	Portugal	25 years	2006	FC
Eco	parc Can Mata (1)	Spain	14 years	2011	FC
Ges	mat (1)	Spain	20 years	2012	FC
(1) Bit	furcated models (intan	gible asset / f	inancial asset).		

(1) Birurcated models (intangible asset / financial as

#### Infrastructure project receivables - IFRIC 12

This line item includes the service concession arrangements related to infrastructure in which the consideration consists of an unconditional contractual right to receive cash or another financial asset, either because the grantor guarantees to pay the operator specified or determinable amounts or because it guarantees to pay the operator the shortfall between amounts received from users of the public service and specified or determinable amounts. Therefore, these are concession arrangements in which demand risk is borne in full by the grantor. In these cases, the amount due from the grantor is accounted for as a loan or receivable under assets in the consolidated statement of financial position.

To calculate the amount due from the grantor, the value of the construction, operation and/or maintenance services provided and the interest implicit in arrangements of this nature are taken into consideration.

Revenue from the services (mainly construction and maintenance) provided in each period increases the amount of the related receivables with a credit to sales. The interest on the consideration for the services provided also increases the amount of the receivables with a credit to sales. Amounts received from the grantor reduce the total receivable with a charge to cash.

This interest is accounted for in accordance with IAS 18, Revenue. Under IAS 18, revenue is the gross inflow of economic benefits during the period arising in the course of the ordinary activities of an entity when those inflows result in increases in equity. In this regard, it can be considered that the interest income from concessions of this type should be classified as revenue, since it forms part of the ordinary concession activity and is earned on a regular and periodic basis.

At 31 December 2015, the interest recognised as revenue amounted to EUR 227 million (31 December 2014: EUR 185 million). Also, the borrowing costs associated with the financing of concessions to which the financial asset model is applied amounted to EUR 87 million in 2015 (2014: EUR 77 million).

Set forth below is a detail of the main toll road concessions in force to which the financial asset model is applied, showing their duration, their status and the accounting method applied:

Toll road concessions accounted for using the financial asset model

Concession operator	Country	Concession term (years)	Status	First year of concession (*)	Accountin g method
Autopista Terrasa Manresa	Spain	50	Operating	1989	FC
Auto-Estradas Norte Litoral	Portugal	30	Operating	2006	FC
Autoestrada do Algarve, S.A.	Portugal	30	Operating	2004	FC
Eurolink M3 (6)	Ireland	45	Operating	2010	FC
A66 Benavente - Zamora	Spain	30	Construction	2015	Eq.
A-334 Autovía del Almanzora	Spain	30	Design	2012	Eq.
407 East Extension (1)	Canada	30	Construction	2012	Eq.
Scot Roads Partnership Project Limited M8 (5)	UK	30	Construction	2014	Eq.
Blackbird Infrastructure Group (2) (407 East Phase 2)	Canada	30	Construction	2015	Eq.
Nexus Infr. Unit Trust (Toowoomba) (3)	Australia	25	Construction	2015	Eq.
Ruta del Cacao S.A.S	Colombi a	20	Construction	2015	Eq.

 Concession term is 30 years from the completion of the construction work, scheduled for December 2016.
 The concession term is 30 years from the completion of the construction work, scheduled for December 2019. (3) The concession term is 25 years from the completion of the construction work, scheduled for December 2018.
(4) The concession term is 20 years from the completion of the construction work, scheduled for June

2021.
(5) The concession term is 30 years from the completion of the construction work, scheduled for September 2017. 20% through Cintra Infraestructuras and 20% through the Amey Group (Services Division).
(6) Reclassified to "Assets Classified as Held for Sale" and "Liabilities Classified as Held for Sale" (see Note

Other concession arrangements accounted for using the financial asset model:

The other arrangements to which the financial asset model is applied relate to the Services and Construction Divisions.

Following is a detail of the most significant concession arrangements of the Construction Division:

Concession operator	Country	Concession term (years)	First year of concession (*)	
Concesionaria de Prisiones Lledoners	Spain	32	2008	FC
Conc. Prisiones Figueras, S.A.U.	Spain	32	2011	FC
Depusa Aragón, S.A.	Spain	25	2015	FC
Aparcamiento Budimex	Poland	30 years and 4 months	2012	FC
Urbicsa Ciudad de la Justicia Barcelona	Spain	35	2003	Eq

As regards the Services Division, the most significant arrangements are as follows:

Concession operator	Country	Concess. term	Status	First year concession	Acc. method
CTR Oris	Spain	16 years	1	2014	FC
Juan Grande	Spain	18 years	3	2014	Prop.
Salto del Negro	Spain	16 years	3	2014	Prop.
Smart Hospital Cantabria	Spain	20 years	3	2014	Eq.
Toll Road IMO8 DDS	Poland	6 years		2014	FC
AmeyCespa WM East	UK	28 years	1	2008	FC
AmeyCespa MK SPV	UK	18 years	2	2013	FC
Amey (IOW) SPV Ltd	UK	25 years	3	2015	FC
Madrid Calle 30	Spain	35 years	1	2005	Eq.
Integrated Bradford Spv One Ltd	UK	27 years	1	2006	Eq.
Integrated Bradford Spv Two Ltd	UK	27 years	1	2009	Eq.
Amey Lagan Roads Ltd	UK	30 years	1	2007	Eq.
Amey Lighting Norfolk Limited	UK	25 years	1	2007	Eq.
E4D&G Project Co Ltd	UK	32 years	1	2008	Eq.
Amey Belfast Schools Partnership Pfi Co Ltd	UK	31 years	1	2008	Eq.
The Renfrewshire Schools Partnership Ltd	UK	33 years	1	2005	Eq.
Amey Birmingham Highways Ltd	UK	25 years	2	2010	Eq.
Amey Highways Lighting Manchester Limited	UK	25 years	1	2004	Eq.
Amey Highways Lighting Wakefield Limited	UK	25 years	1	2003	Eq.
Services Support A&S Ltd	UK	30 years	1	2004	Eq.
Sheffield PFI	UK	25 years	2	2012	Eq.
AmeyCespa (AWRP) SPV Ltd	UK	29 years	2	2014	

(\*) 1: Operating; 2: Construction; 3: Construction / Operating.

#### <u>1.3.3.3. Other items in the consolidated statement of financial position</u> and consolidated statement of profit or loss

Cash and cash equivalents of infrastructure projects: Restricted cash (Note 5.2)

"Cash and Cash Equivalents - Infrastructure Project Companies -Restricted Cash" includes short-term, highly liquid investments assigned to the financing of certain infrastructure projects, the availability of which is restricted under the financing contracts as security for certain obligations relating to the payment of debt principal and interest and to the maintenance and operation of the infrastructure.

#### Fair value measurement

The Group only uses fair value measurements in the case of derivative financial instruments. In such measurements, the credit risk of the parties to the related agreement is taken into account. The impact of credit risk will be recognised in profit or loss, except when the derivatives qualify as effective hedges, in which case they will be recognised in reserves. The Group uses appropriate measurement techniques based on the circumstances and on the volume of inputs available for each item, attempting to maximise the use of relevant observable inputs and avoiding the use of unobservable inputs. The Group establishes a fair value hierarchy that categorises the inputs to valuation techniques used to measure fair value into the following three levels:

- Level 1: quoted prices for identical assets or liabilities.
- Level 2: inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.
- Level 3: unobservable market inputs for the asset or liability.

As indicated in Note 5.5, Derivative financial instruments at fair value, all the Group's derivative financial instruments fall into Level 2.

#### Non-refundable grants related to assets

Non-refundable grants related to assets are measured at the amount granted under "Deferred Income" (see Note 6.1) in the consolidated statement of financial position, and are taken to profit or loss gradually in proportion to the period depreciation on the assets financed with these grants and are recognised under "Depreciation and Amortisation Charge". From the cash flow standpoint, the amount of the grants collected in the year is presented as a reduction of the amount of the investments made.

#### Trade payables

"Trade Payables" includes the balances payable to suppliers under reverse factoring arrangements with banks.

These balances are classified as trade payables and the related payments as cash flows from operating activities, since the payments are made to the banks in the same periods as those agreed on with the suppliers in the operating cycle of the business, with no additional deferral or special guarantees to secure the payments to be made.

#### 1.3.3.4 Revenue recognition

Set forth below are specific details of the methods applied to recognise

revenue in each of the segments in which Ferrovial operates.

#### Construction business

Construction business revenue is recognised in accordance with IAS 11, whereby revenue and associated costs are recognised in the statement of profit or loss by reference to the stage of completion of the contract activity at the end of the reporting period, provided that the outcome of the construction contract can be estimated reliably (stage of completion). Any expected loss on the construction contract is recognised as an expense immediately.

The Group habitually conducts surveys of the work performed, which is made possible in practice by the existence in all the contracts of a definition of all the units of output and the price at which each unit is to be billed. There are budgeting tools for monitoring variances. At the end of each month, the units executed in each contract are measured and the output for the month is recognised as revenue. Contract costs are recognised on an accrual basis, and the costs actually incurred in completing the units of output are recognised as an expense and those that might be incurred in the future have to be allocated to the project units completed. In certain jurisdictions in which the policy applied in accordance with generally accepted practice is to recognise revenue on the basis of the stage of completion measured in terms of the costs incurred, the proportion that contract costs incurred bear to the estimated total contract costs is used to determine the revenue to be recognised, by reference to the margin for the entire term of the contract.

In exceptional cases, where it is not possible to estimate the margin for the entire contract, the total costs incurred are recognised and sales that are reasonably assured with respect to the completed work are recognised as contract revenue, subject to the limit of the total contract costs incurred.

Changes to the initial contract require the customer's technical and financial approval prior to the issue of billings and collection of the amounts relating to additional work. The Group does not recognise revenue from such additional work until approval is reasonably assured and the revenue can be measured reliably. The costs associated with these additional units of output are recognised when incurred. If the changes become subject to a dispute taken to arbitration or before the courts, no additional revenue is recognised and the revenue previously recognised only continues to be recognised if there is a legal report that supports the high probability of recovering the amount in dispute.

Unlike the method used to recognise contract revenue, the amounts billed to the customer are based on achievement of the various milestones established in the contract and on acknowledgement thereof by the customer, which takes the form of a contractual document called "certificate of completion" ("progress billings"). Thus, the amounts recognised as revenue for a given year do not necessarily coincide with the amounts billed to or certified by the customer. In contracts for which the amount of revenue recognised exceeds the amount billed or certified, the difference is recognised in an asset account called "Amounts to be Billed for Work Performed" under "Trade Receivables for Sales and Services", while in contracts for which the amount of revenue recognised is less than the amount billed or certified, the difference is recognised in a liability account called "Amounts Billed in Advance for Construction Work" under "Trade Payables".

Initial contract costs incurred in the formalisation of the principal contract, costs of moving plant to the contract site, costs incurred in design, technical assistance and studies, building insurance costs, perimeter fencing costs and other initial contract costs are recognised as prepaid expenses. These costs are initially recognised as inventories provided that it is probable that they will be recovered in the future and they are recognised in profit or loss based on actual production with respect to estimated production under each contract. Otherwise, the costs are taken directly to the statement of profit or loss.

Late-payment interest arising from delays in the collection of billings is recognised when it is probable that the interest will be collected and its amount can be measured reliably, and is recognised as a financial result.

Due to the very nature of contracts of this kind, and as can be inferred from the preceding paragraphs, the main factors affecting revenue and cost recognition are subject to significant judgements and estimates, such as the expected outcome of the contract, the amount of costs to be incurred at the end of the construction work, the measurement of work completed in the period and the reasonableness of the recognition of a variation in the initial contract. All these judgements and estimates are made by the persons in charge of performing the construction work, are subsequently reviewed at the various levels of the organisation, and are submitted to controls designed to ensure the consistency and reasonableness of the criteria applied.

#### Toll Road business

The arrangements included in this line of business are accounted for in accordance with IFRIC 12, which provides for the classification of the assets assigned to such arrangements on the basis of the intangible asset model and the financial asset model (bifurcated arrangements can also exist) (see Note 1.3.3.2).

#### Service business

In general, the revenue from contracts involving various tasks and unit prices is recognised in the statement of profit or loss when the services are provided, in accordance with IAS 18, Revenue. In the case of longterm contracts with a single payment or annual payments, in which the flow of collections does not correspond to the accrual of the services provided, revenue and costs are recognised by reference to the stage of completion, established in both the aforementioned IAS 18 and in IAS 11, Construction Contracts, on the basis of the costs incurred as a percentage of the total estimated costs and in accordance with the policies established in the section on the Construction business.

Lastly, it should be noted that the revenue from certain contracts that fall within the scope of IFRIC 12 is recognised as described in Note 1.3.3.2.

#### 1.3.4. Accounting estimates and judgements

In the consolidated financial statements for 2015 estimates were made to measure certain of the assets, liabilities, income, expenses and obligations reported herein. These estimates relate basically to the following:

- Estimates to define the methods for accounting for investees, including most notably in 2015 those relating to the R4 Madrid Ocaña and AP36 Ocaña La Roda toll roads, discussed in detail in Note 1.1.3 and 6.5.1-a
- The assessment of possible legal contingencies (see Note 6.5, Contingent liabilities, contingent assets, obligations and commitments and Note 6.3, Provisions).

- The estimates taken into consideration when recognising the results of contracts by reference to the stage of completion in the Construction and Services segments in relation to the projected final result to be obtained from the contract, the expenses to be incurred at the end of the contract, measurement of the contract work performed in the period or the reasonableness of recognising revenue from a change to the initial contract. All these judgements and estimates are made by the persons in charge of performing the construction work or services contracts, are subsequently reviewed at the various levels of the organisation, and are submitted to controls designed to ensure the consistency and reasonableness of the criteria applied (see Note 1.3.3.5 on revenue recognition in the Construction and Services businesses).
- Estimates regarding the valuation of derivatives and the expected flows associated with them in order to determine the existence of hedging relationships (see Note 5.5 Derivative financial instruments).
- The assessment of possible impairment losses on certain assets (see Note 3.1, Goodwill, and Note 3.5, Investments in associates).
- Business performance projections affecting the estimate of tax assets and their possible recoverability (see Note 2.8, Tax matters).
- Estimates taking into account the future vehicle numbers on toll roads for the purpose of preparing financial information for toll roads pursuant to IFRIC 12 (see Note 3.3, Investments in infrastructure projects; and Note 6.3, Provisions).
- The assumptions used in the actuarial calculation of pension and other obligations to employees (see Note 6.2, Pension plan deficit).
- The measurement of stock options and share award plans (see Note 6.7, Share-based payment).

Although these estimates were made using the best information available at 31 December 2015 on the events analysed, events that take place in the future might make it necessary to change these estimates. Changes in accounting estimates would be applied prospectively in accordance with the requirements of IAS 8.

#### 1.3.5. Disclosures

It should also be noted that in preparing these consolidated financial statements the Group omitted any information or disclosures which, not requiring disclosure due to their qualitative importance, were considered not to be material in accordance with the concept of materiality defined in the IFRS Conceptual Framework.

#### **1.4. EXCHANGE RATES**

As indicated above, Ferrovial carries out transactions outside the eurozone through various subsidiaries. The exchange rates used to translate their financial statements for their inclusion in the consolidated Group's consolidated financial statements are as follows:

 Items in the balance sheets (exchange rates at 31 December 2015 and at 31 December 2014 for the comparative figures):

Year-end exchange rate	2015	2014	Change 15/14 (*)
Pound sterling	0.7375	0.7766	-5.04%
US dollar	1.0866	1.21	-10.20%
Canadian dollar	1.5026	1.4054	6.92%
Polish zloty	4.2659	4.2826	-0.39%
Chilean peso	769.98	734.06	4.89%

(\*) A negative change represents a depreciation of the euro against the reference currency and a positive change represents an appreciation.

 Items in the statements of profit or loss and statements of cash flows (cumulative average rates at 31 December 2015 and at 31 December 2014 for the comparative figures):

Average exchange rate	2015	2014	Change 15/14 (*)
Pound sterling	0.7237	0.8023	-9.79%
US dollar	1.1032	1.3209	-16.48%
Canadian dollar	1.4233	1.4624	-2.67%
Polish zloty	4.1800	4.1954	-0.37%
Chilean peso	727.7625	756.3258	-3.78%

(\*) A negative change represents a depreciation of the euro against the reference currency and a positive change represents an appreciation. See Note 5.4 for an explanation of how foreign currency risk is managed. That Note also

discloses the exchange rate effect on the Notes in which this risk is material.

#### **1.5. SEGMENT REPORTING**

The statements of financial position and statements of profit or loss by business segment, for both 2015 and for the comparative period, are shown in Appendix III.

Additionally, other sections of this report contain a breakdown by segment of the sections where this information is material or is required by accounting legislation.

### SECTION 2: PROFIT FOR THE YEAR

This section comprises the Notes relating to the profit for the year.

Net profit for the year amounted to EUR 720 million, up 79.1% on 2014 (EUR 402 million).

This increase is affected by a series of non-recurring results related mainly to divestments, derivatives and taxes, per the following breakdown, and which are explained in more detail in the Notes indicated in the table:

2015 non-recurring impacts	Profit before tax	Net profit
Impact of financial derivatives (Note 2.6)	-140	-55
Divestment, exclusion from consolidation and impairment of infrastructure projects (Note 2.5)	131	116
Non-recurring impacts, Heathrow (Note 2.7)	138	138
Change in income tax estimate (Note 2.8)	0	157
Other impacts	17	18
TOTAL	145	373

Regardless of these non-recurring impacts, both sales (+10.2%) and profit from operations (+4.3%) were up on 2014. Excluding the impact of the exchange rate, the related changes were 3.1% and -3.4%, respectively, (see the Directors' Report for a detailed explanation of the changes by business division).

#### **2.1. OPERATING INCOME**

The detail of the Group's operating income at 31 December 2015 is as follows:

(Millions of euros)	2015	2014
Revenue	9,701	8,802
Other operating income	9	8
TOTAL OPERATING INCOME	9,709	8,810

"Revenue" includes the financial consideration for the services provided by the concession operators that apply the financial asset model, amounting to EUR 227 million (2014: EUR 185 million), as described in Note 1.3.3.3.

"Other Operating Income" includes the impact of the grants related to income received in 2015 amounting to EUR 9 million (2014: EUR 8 million).

The detail, by segment, of revenue in 2015 and 2014 is as follows:

		31/12/15				
(Millions of euros)	External sales	Inter-segment sales	Total	Change 15/14		
Construction	3,561	726	4,287	9%		
Toll roads	511	3	513	19%		
Airports	8	1	8	-10%		
Services	4,891	6	4,897	11%		
Other and adjustments	77	-84	-6	-134%		
TOTAL	9,048	652	9,701	10%		

	2014					
(Millions of euros)	External sales	Inter-segment sales	Total			
Construction	3,099	843	3,942			
Toll roads	428	4	432			
Airports	9	1	9			
Services	4,396	6	4,401			
Other and adjustments	62	-45	18			
TOTAL	7,993	809	8,802			

The inter-segment sales that are not eliminated in the Group's consolidated financial statements are the sales made by the Construction Division to the infrastructure concession operators, as discussed in Notes 1.3.2 and 6.8.

The detail of sales, by geographical area, is as follows:

(Millions of euros)	2015	2014	Change 15/14
Spain	2,694	2,709	-15
UK	3,471	3,030	441
US	1,385	1,310	75
Canada	173	100	73
Poland	1,263	1,203	60
Other	714	451	263
TOTAL	9,701	8,802	899

#### 2.2. MATERIALS CONSUMED AND OTHER OPERATING EXPENSES

"Materials Consumed" includes mainly the raw materials used and the changes in inventories in 2015.

"Other Operating Expenses" includes mainly services rendered by third parties under subcontracting arrangements and independent professional services.

The sum of these headings increased by EUR 625 million from EUR 5,253 million at 31 December 2014 to EUR 5,878 million at 31 December 2015. This increase is explained basically by the changes in exchange rates, which gave rise to an impact of EUR 396 million.

#### 2.3. STAFF COSTS

The detail of "Staff Costs" is as follows:

(Millions of euros)	2015	2014	Change
Wages and salaries	2,286	2,116	170
Social security costs	459	417	42
Pension plan contributions	5	5	0
Share-based payment	18	16	2
Other employee benefit costs	37	20	16
TOTAL	2,805	2,575	230

The 9% increase in staff costs in 2015 is in line with the growth in activity and the expansion of the workforce.

The detail of the number of employees at 31 December 2015 and 2014, by professional category and gender, is as follows:

	Men	Women	Total	Change 15/14
Executive directors	2	0	2	0%
Senior executives	11	2	13	8%
Executives	365	53	418	-7%
University and further education college graduates	7,910	2,618	10,528	12%
Clerical staff	1,254	2,854	4,108	11%
Manual workers and unqualified technicians	42,396	16,567	58,963	6%
TOTAL	51,938	22,094	74,032	7%

	Men	Women	Total	Change 14/13
Executive directors	2	0	2	0%
Senior executives	11	1	12	0%
Executives	382	67	449	3%
University and further education college graduates	7,147	2,281	9,428	6%
Clerical staff	1,123	2,573	3,696	3%
Manual workers and unqualified technicians	39,675	15,826	55,501	4%
TOTAL	48,340	20,748	69,088	4.6%

The average number of employees, by business division, for the two periods is as follows:

	31/12/15			
	Men	Women	Total	Change
Construction	13,430	1,795	15,225	2,160
Toll roads	610	289	899	-12
Airports	15	10	25	-8
Services	36,123	19,025	55,148	1,612
Other	277	210	487	64
TOTAL	50,455	21,329	71,784	3,816

	31/12/14			
	Men	Women	Total	
Construction	11,528	1,537	13,065	
Toll roads	606	305	911	
Airports	22	11	33	
Services	35,146	18,390	53,536	
Other	231	192	424	
TOTAL	47,533	20,435	67,968	

#### 2.4. PROFIT FROM OPERATIONS BEFORE IMPAIRMENT AND NON-CURRENT ASSET DISPOSALS

Profit from operations before impairment and non-current asset disposals at December 2015 amounted to EUR 770 million (December 2014: EUR 738 million, representing an increase of 4% with respect to 2014.

The Directors' Report provides a detailed analysis of the changes in this heading by business.

# 2.5. IMPAIRMENT AND NON-CURRENT ASSET DISPOSALS

The detail of the main gains and losses relating to impairment and disposals is as follows:

#### Gains and losses recognised in 2015:

The net gains corresponding to impairment and disposals in 2015 amounted to EUR 131 and relate mainly to the following:

- Exclusion from consolidation of the ownership interest in the Madrid Levante and R4 Madrid Sur toll roads, with an impact of EUR 64 million and EUR 77 million, respectively (see Note 1.1.3, Changes in the scope of consolidation). This result does not have an impact on cash. After recognising this gain, the accumulated loss recognised in relation to the ownership interests in these projects amounted to EUR -53 million and EUR -220 million, respectively, equal to the capital invested and the guarantees provided since the commencement of the two projects.
- Gain on the sale of the ownership interest (50%) in the ITR Indiana toll road (EUR 46 million), which until then had been accounted for using the equity method (see Note 1.1.3).
Impairment of the goodwill allocated to the Tarrasa Manresa toll road (AUTEMA) amounting to EUR -55 million (see Note 3.1.2).

The impact of these transactions on the net profit after noncontrolling interests and tax is very similar to that on the profit before tax since the result of excluding the Madrid Levante and R4 Madrid Sur toll roads from consolidation arose from losses recognised in prior periods that did not generate any tax deductibility and the impairment losses on the goodwill of Autema are not tax deductible.

In 2014 only EUR 5 million were recognised in this connection.

	Impact o	tax		
(Millions of euros)	Before fair value adjustments	Fair value adjustments	Total 2015	Impact on net profit or loss
Madrid Levante	64	0	64	64
R4 Madrid Sur	77	0	77	77
Autema	0	-55	-55	-55
Indiana Toll Road	46	0	46	30
Other	-1	1	-1	0
Impairment and gains and losses on non- current asset disposals	185	-54	131	116

### **2.6. FINANCIAL RESULT**

The table below shows the detail of the changes in the financial result from 2014 to 2015. The result of infrastructure projects is presented separately from the result of non-infrastructure project companies and in each of them a further distinction is made between the financial result on financing -which includes the finance costs on bank borrowings and bonds, and the returns on financial assets and loans granted- and the financial result on derivatives and other items, which includes the impact of the fair value measurement of ineffective hedges and other income and expenses not related to financing.

(Millions of euros)	2015	2014	Change
Finance income on financing	1	1	-50%
Finance costs on financing	-463	-374	24%
Financial result on financing of infrastructure projects	-463	-373	24%
Result on derivatives (*)	-188	-9	1,919%
Other financial results	-12	-11	7%
Other financial results of infrastructure projects	-200	-20	877%
Total financial result of infrastructure projects	-662	-393	68%
Finance income on financing	21	24	-12%
Finance costs on financing	-56	-56	0%
Financial result on financing excluding infrastructure projects	-35	-33	9%
Result on derivatives (*)	49	53	-7%
Other financial results	12	-4	-385%
Other financial results excluding infrastructure projects	61	49	26%
Total financial result excluding infrastructure projects	26	16	60%
FINANCIAL RESULT	-637	-377	69%

(\*) Included in the "Fair Value Adjustments" column in relation to the financial result in the consolidated statement of profit or loss for a total amount of EUR -138 million.

a) The financial result on the financing of the infrastructure project companies: in 2015 amounted to EUR -463 million (31 December 2014: EUR -373 million). Of this net result, EUR -463 million relate to these companies' borrowing costs, which were offset slightly by the interest earned on cash and cash equivalent and non-current financial asset balances (mainly restricted cash) amounting to EUR 1 million. The financial result on financing also includes the effect of capitalised borrowing costs relating to construction projects, the detail being as follows:

Financial result on financing of infrastructure projects (Millions of euros)	2015	2014
Accrued finance income and costs	-523	-461
Borrowing costs capitalised during the construction period	60	88
Finance costs and income recognised in profit or loss	-463	-373

- b) Other financial results of infrastructure projects: includes the result on derivatives and other fair value adjustments, primarily as a result of ineffective derivatives, including most notably the discontinuation of the hedges qualifying for hedge accounting of the SH-130 (EUR -139 million) and Autopista del Sol (EUR -48 million) toll roads (see Note 5.5., Derivatives). The other financial results include exchange differences and other results considered to be of a financial nature but not directly related to financing.
- c) The financial result on financing excluding infrastructure projects in 2015 amounted to EUR -35 million (31 December 2014: EUR -33 million), corresponding to borrowing costs (EUR -56 million) net of the interest obtained mainly from financial investments (EUR 21 million).
- d) Other financial results excluding infrastructure projects include the impact of derivatives and other fair value adjustments relating mainly to the impact of the derivatives considered to be ineffective, including most notably the equity swaps arranged by the Group to hedge the impact on equity of the share option plans (see Note 6.6.7), with a positive impact in 2015 of EUR 46 million due to the increase in the share price. Other financial results excluding infrastructure projects include other items such as the cost of bank guarantees and late-payment interest.

The detail of other financial results excluding infrastructure projects at 31 December 2015 is as follows:

Other financial results excluding infrastructure projects (Millions of euros)	2015	2014	Change 15/14
Cost of guarantees	-34	-33	-1
Late-payment interest	20	30	-10
Interest on loans to companies accounted for using the equity method	25	0	25
Other	1	-1	2
TOTAL	12	-4	16

### 2.7. SHARE OF PROFITS OF COMPANIES ACCOUNTED FOR USING THE EQUITY METHOD

The share of the net profit of companies accounted for using the equity method in 2015 amounted to EUR 312 million (2014: EUR 138 million). The detail of the most significant companies is as follows:

Result of companies accounted for using the equity method (Millions of euros)	2015	2014
НАН	186	74
407 ETR	82	54
Other	44	10
TOTAL	312	138

In 2015 HAH's results include most notably the non-recurring impacts relating to fair value adjustments, pensions and taxes amounting to EUR 138 million. Note 3.5 provides greater detail on the results of these companies.

### 2.8. INCOME TAX AND DEFERRED TAXES

## 2.8.1. Explanation of the income tax expense for the year and the applicable tax rate

Although the statement of profit or loss for the year includes an income tax benefit amounting to EUR 54 million giving a profit before tax is EUR 577 million, there are certain extraordinary effects that distort the calculation of the effective tax rate. Adjusting these effects, the effective tax rate supported by the results of the Group's business activities stands at 31%, as explained below:

-The income tax benefit of EUR 54 million includes a benefit arising from the change in estimate of prior years' taxes amounting to EUR 157 million due basically to the recognition of tax losses in the US because the impact of the sales transactions of the ITR Indiana toll road recognised in 2015 and of the Chicago Skyway toll road -completed in February 2016- made it possible to use tax losses that had not been recognised in prior years because they would have been recovered at very long term.

Excluding this impact, the income tax expense would be EUR 103 million.

#### -The profit before tax is also affected by certain items which do not give rise to the recognition of a tax affect and, there, must be adjusted in order to calculate the effective rate. These impacts are:

- The result of companies accounted for using the equity method (EUR 312 million) which, pursuant to accounting legislation, are presented net of the related tax effect.
- Results arising from consolidation with no tax impact, derived from accounting consolidation criteria which do not have any tax implications and which in turn correspond to the following (EUR 66 million):

- Losses of fully consolidated companies in the US at which the tax asset is recognised solely at the percentage of ownership these companies are taxed under the pass-through tax rules; the shareholders of these companies are the taxpayers, at the percentage of ownership that they hold therein. The adjustment in this connection would be EUR 119 million.

- Profits arising from the exclusion from consolidation of the R4 Madrid Sur (EUR -77 million) and Madrid Levante (EUR -64 million) toll road projects, which as indicated in Section 2.5 corresponds to the reversal of losses recognised in the past, i.e. losses for which no related tax effect was recognised, and therefore, the reversal of such does not give rise to any tax effect either, as well as the losses generated by these companies in 2015 amounting to EUR 33 million.

- Impairment of goodwill of Autema amounting to EUR 55 million which did not give rise to a deductible tax expense.

 Adjusting these items gives a profit before tax of EUR 331 million, which compares to the tax expenses of EUR 103 million, and gives rise to an effective tax rate of 31%. The following table presents the detail of reconciliation explained for 2015 and 2014:

<b>2015</b> (Millions of euros)	Spain	UK	US	Other countries	Total
Profit/Loss before tax	191	230	-8	164	577
Result of companies accounted for using the equity method	-3	-215	0	-94	-312
Results arising from consolidation with no tax impact	-53	0	119	0	66
Taxable profit/Tax loss	135	15	111	70	331
Current income tax expense	57	-11	-128	27	-54
Change in estimate of prior years' taxes	-29	8	172	7	157
Adjusted tax expense	28	-4	44	34	103
Effective rate applicable to taxable profit	21%	n/a	40%	48%	31%
Effective tax rate of the country	28%	20%	35%		26%

The difference between the 31% actual effective rate and the 26% nominal rate is caused by certain items that are not tax deductible, mainly losses incurred abroad amounting to EUR 64 million (tax base) and EUR 13 million (tax charge).

<b>2014</b> (Millions of euros)	Spain	UK	US	Other countries	Total
Profit before tax	85	233	3	183	504
Result of companies accounted for using the equity method	-7	-80	0	-52	-138
Results arising from consolidation with no tax impact	53	0	70	0	123
Taxable profit	131	153	73	131	489
Current income tax expense	65	19	30	38	152
Change in estimate of prior years' taxes	-28	10	1	5	-12
Adjusted tax expense	36	29	32	44	140
Effective rate applicable to taxable profit	28%	19%	43%	33%	29%
Effective tax rate of the country	30%	22%	35%		28%

The breakdown of the income tax expense for 2015 and 2014, differentiating between current tax, deferred tax and changes in estimates of prior years' taxes, is as follows:

(Millions of euros)	2015	2014
Current income tax expense	-54	152
Current tax expense	307	101
Deferred tax expense	-205	40
Change in estimate of prior years' taxes	-157	12

It should be noted that the current income tax expense includes that relating to the US companies amounting to EUR 230 million, which did not give rise to any tax payable since it will be offset by tax assets not used in prior years. Therefore, the tax payable in 2016 regarding 2015 profit, is estimated at EUR 77 million. The difference between these EUR 77 million and the net balance of items recognized under "Current Tax Assets" (EUR +175 million) and "Current Tax Liabilities" (EUR -138 million) corresponds to pre-payments made in 2015.

#### 2.8.2. Changes in deferred tax assets and liabilities

The detail of the changes in the deferred tax assets and deferred tax liabilities in 2015 is as follows:

Assets (Millions of euros)	Balance at 01/01/15	Transfers	Change in estimate of prior years' taxes	Charge /Credit to profit or loss	Charge/ Credit to equity	Exchange rate effect and other	Balance at 31/12/15
Tax assets	731	-26	236	-377	0	36	600
Differences between tax and accounting income and expense recognition methods	394	22	12	28	-2	4	459
Deferred tax assets arising from valuation adjustments	300	-113	5	67	-100	14	173
Other	13	4	0	6	0	0	23
TOTAL	1,438	-113	253	-276	-102	53	1,254

Liabilities (Millions of euros)	Balance at 01/01/15	Transfers	Change in estimate of prior years' taxes	Charge/ Credit to profit or loss	Charge / Credit to equity	Exchange rate effect and other	Balance at 31/12/15
Deferred tax liabilities							
Deferred tax liabilities relating to goodwill	194	1	0	-2	0	4	197
Differences between tax and accounting income and expense recognition methods	951	-110	104	-255	-86	132	735
Deferred tax liabilities arising from valuation adjustments	90	1	-1	7	6	0	104
Other	75	-4	1	-1	17	2	89
TOTAL	1,310	-113	104	-251	-63	138	1,124

The main changes arose from the following items:

-Adjustments to estimates of previous years that relate mainly to the extraordinary impacts on income tax discussed in Note 2.8.1

-Charge/Credit to profit or loss resulting from tax bases consumed in the US in relation to the sale of the ITR toll road and the deferred taxes associated therewith.

The deferred tax assets and liabilities recognised at 31 December 2015 arose mainly from:

#### <u>a) Tax assets</u>

These relate to tax assets which have not yet been deducted by the Group companies. This item does not include all the existing tax assets, but rather only those that, based on the Group's projections, are expected to be able to be used before they expire. The balance recognised totalled EUR 600 million, of which EUR 567 million related to recognised tax losses and the remainder to unused tax credits.

The detail of the total tax loss carryforwards, distinguishing between the maximum tax asset and the tax asset recognised based on the projected recoverability thereof, is as follows:

Country	Tax loss carryforwards	Last years for offset	Maximum tax asset	Tax asset recognised
Spanish consolidated tax group	706	No expiry date	177	177
Rest of Spain	26	No expiry date	6	1
US consolidated tax group	938	2026-2037	404	375
Other	299	2016-No expiry date	76	14
TOTAL	1,969		663	567

Additionally, Ferrovial had unused double taxation, reinvestment and other tax credits of EUR 203 million at 31 December 2015 (2014: EUR 192 million), of which EUR 33 million have been recognised.

#### Spanish consolidated tax group:

The tax loss carryforwards of the consolidated tax group in Spain dropped by EUR 211 million as a result of the income tax audit for 2007 to 2011. The tax loss carryforwards at 2015 year-end totalled EUR 177 million (2014 year-end: EUR 380 million). For the purpose of ascertaining the recoverability of these assets, a model was designed that takes into account the changes introduced by the 2015 Spanish tax reform and uses the Group companies' latest available earnings projections. Based on this model, all the tax loss carryforwards and tax credits already recognised will be recovered before they expire and, accordingly, they have been retained in the consolidated statement of financial position.

#### US consolidated tax group:

As discussed in previous sections, the sale of ITR (Indiana Toll Road) in 2015 gave rise to a significant use of the tax loss carryforwards in the US. Also, with respect to the balance outstanding at 31 December 2015 of EUR 404 million, it must be taken into consideration that the sale of the Chicago Skyway toll road, on which a prior sale agreement had been reached by the end of 2015 which is now at the closing stage, corresponds to the recognised amount at year-end (EUR 375 million).

b) Assets and liabilities arising from timing differences between the accounting and tax income and expense recognition methods

This item relates to the tax impact resulting from the fact that the timing of recognition of certain expenses or depreciation and amortisation charges is different for accounting and tax purposes.

The recognition of a tax asset in this connection means that certain expenses have been recognised for accounting purposes before their recognition for tax purposes and, therefore, the Company will recover these expenses for tax purposes in future years. Conversely, a liability represents an expense that is recognised for tax purposes before its recognition for accounting purposes.

The deferred tax assets include most notably:

- Provisions recognised for accounting purposes which do not have a tax effect until they are materialised (EUR 233 million).
- Deferred tax assets of EUR 79 million arising as a result of differences between the tax and accounting methods used to recognise income, mainly in the Construction Division.
- Differences relating to borrowing costs at concession operators in Spain, which for tax purposes are recognised as an asset and subsequently amortised whereas for accounting purposes they are expensed currently (EUR 75 million).
- Accelerated depreciation and amortisation for accounting purposes (EUR 45 million).

Within liabilities, the balance is related mainly to:

- Differences between tax and accounting criteria in relation to the recognition of provisions (EUR 376 million).
- Differences between the tax base and carrying amount of companies held for sale (EUR 214 million).

 Deferred tax assets of EUR 82 million arising as a result of differences between the tax and accounting methods used to recognise income in conformity with IFRIC 12, mainly in the Toll Road Division.

#### c) Deferred taxes arising from valuation adjustments

This reflects the cumulative tax impact resulting from valuation adjustments recognised in reserves. This impact appears as an asset or liability since there is generally no direct tax effect until this amount in reserves is transferred to profit or loss.

The asset balance relates to accumulated losses in reserves that will result in tax income when it is recognised in profit or loss. The liability balance relates to gains not yet recognised for tax purposes. Noteworthy are the deferred tax asset and liability relating to financial derivatives amounting to EUR 159 million and EUR 93 million, respectively.

#### d) Deferred taxes relating to goodwill

These correspond to deferred tax liabilities relating to the international tax credit for goodwill amounting to EUR 197 million.

The detail of the changes in the deferred tax assets and deferred tax liabilities in 2014 is as follows:

Deferred tax assets (Millions of euros)	Balance at 01/01/15	Transfers	Change in estimate of prior years' taxes	Charge/ Credit to profit or loss	Charge / Credit to equity	Exchange rate effect and other	Balance at 31/12/15
Tax assets	705	-15	-93	99	0	35	731
Differences between tax and accounting income and expense recognition methods	403	21	-13	-16	0	-1	394
Deferred tax assets arising from valuation adjustments	218	-12	-1	20	60	15	300
Other	24	-24	-2	15	0	0	13
TOTAL	1,350	-30	-109	118	60	49	1,438

Deferred tax liabilities (Millions of euros)	Balance at 01/01/15	Transfers	Change in estimate of prior years' taxes	Charge/ Credit to profit or loss	Charge / Credit to equity	Exchange rate effect and other	Balance at 31/12/15
Deferred tax liabilities relating to goodwill	207	-3	-15	0	0	5	194
Differences between tax and accounting income and expense recognition methods	801	10	-49	135	-1	55	951
Deferred tax liabilities arising from valuation adjustments	52	2	-1	-4	41	0	90
Other	57	-9	-1	27	0	1	75
TOTAL	1,117	0	-66	158	40	61	1,310

#### 2.8.3. Years open to tax audit

The criteria that the tax authorities might adopt in relation to the years open for review could give rise to contingent tax liabilities which cannot be objectively quantified. It is considered that any possible material tax contingencies were adequately provisioned at year-end.

There are currently no tax audits in progress since in 2015 the tax audit in Spain of income tax, VAT, withholdings from salary income and withholdings from income from movable capital for 2007 to 2011 was completed. Assessments were mainly signed on an agreed and an uncontested basis which, although they reduced the tax loss carryforwards as discussed in Note 2.8.2 a) above, did not result in a tax debt for Ferrovial. Also, notification was received of the initiation of enforcement proceedings due to the incorrect reporting of tax losses, which it is estimated could give rise to a tax debt payable in 2016 of EUR 7 million.

#### 2.8.4. Tax regime applicable to Ferrovial, S.A.

Ferrovial, S.A. has filed consolidated tax returns since 2002. The companies composing the consolidated tax group together with Ferrovial, S.A. in 2015 are shown in Appendix II. Also, in 2014 the Company opted to be taxed under the tax regime provided for in Articles 107 and 108 of Spanish Income Tax Law 27/2014, of 27 November. Since the application of that tax regime affects the taxation of possible dividends or gains obtained by the Company's shareholders, attached as Appendix II to these consolidated financial statements is a note describing the tax treatment applicable to the shareholders, together with information on the taxable profits obtained by Ferrovial, S.A. that the shareholders should be aware of for the purpose of applying that regime.

### 2.9. LOSS ATTRIBUTABLE TO NON-CONTROLLING INTERESTS

In 2015 the loss attributable to non-controlling interests amounted to EUR 89 million (December 2014: EUR 50 million).

The detail of the main profit or loss items by company at 31 December 2015 is as follows:

(Millions of euros)	2015	2014	Change 15/14	% non- controlling interests
Budimex Group	-23	-18	-5	40.9%
Autopista R4 Madrid Sur	13	13	0	45.0%
Autopista Madrid Levante	2	11	-9	46.3%
Autopista del Sol	8	3	5	20.0%
Autop. Terrasa Manresa	-11	-12	1	23.7%
SH-130 Concession Company	73	21	53	35.0%
Skyway Concession Co.	28	22	6	45.0%
LBJ Infraestructure Group	20	10	10	49.0%
NTE Mobility Partners	14	4	10	43.3%
Other companies	-35	-5	-31	
TOTAL	89	50	39	

### 2.10. NET PROFIT AND EARNINGS PER SHARE

The calculation of basic earnings per share attributable to the Parent is as follows:

(Millions of euros)	2015	2014
Net profit attributable to the Parent (millions of euros)	720	402
Weighted average number of shares outstanding (thousands of shares)	735,635	736,550
Less average number of treasury shares (thousands of shares)	-3,775	-2,831
Average number of shares to calculate basic earnings per share	731,860	733,719
Basic earnings per share (euros)	0.98	0.55

Diluted earnings per share: at 31 December 2015 and 2014, the Group did not have any dilutive potential ordinary shares, since no convertible debt instruments were issued and the share-based or stock option remuneration plans discussed in Note 6.7 will not give rise to any capital increases at the Group, as explained in that Note. Consequently, no dilutive impact is envisaged when employee rights under the plans are exercised.

The detail by geographical area is as follows:

(Millions of euros)	2015	2014	(%) 15/14
Spain	139	11	128
UK	241	225	16
US	232	34	198
Canada	70	64	6
Poland	15	25	-10
Other	22	42	-20
TOTAL	720	402	318

The earnings by business segment are shown in Appendix III.

## SECTION 3: NON-CURRENT ASSETS

This section includes the Notes on non-current assets in the consolidated statement of financial position, excluding deferred tax assets (Section 2) and financial derivatives (Section 4).

The main components of the non-current assets at 31 December 2015 at Ferrovial are goodwill arising on consolidation (EUR 1,885 million) which represents 7% of total assets, "Investments in Infrastructure Projects" (EUR 8,544 million), accounting for 34% of total assets (see Note 3.3) and investments in associates (see Note 3.5), amounting to EUR 3,237 million (relating mainly to the investments in HAH and 407ETR), accounting for 13% of total assets (see Note 3.1).

As regards the changes in goodwill, there was a decrease of EUR 100 million, due mainly to the impairment recognised in 2015 in relation to the goodwill of Autema (EUR -55 million) and the reclassification to "Assets Classified as Held for Sale" of the amount allocated to the Chicago Skyway toll road (EUR -121 million), the two effects being partially offset by the changes in the exchange rate.

The decrease in investments in infrastructure projects with respect to 2014 was due mainly to the exclusion from the scope of consolidation of various infrastructure project companies, which was offset by the exchange rate effect and the investments made in the year:



The decrease of EUR 75 million in investments in associates was due largely to the dividends paid amounting to EUR 337 million, mainly by HAH and ETR407, and to the effect of the exchange rate mainly as a result of the fall in the value of the Canadian dollar (EUR -95 million), partially offset by the share of the profits of those companies (EUR 312 million).



### **3.1. GOODWILL AND ACQUISITIONS**

The table below details the changes in goodwill in 2015:

(Millions of euros)	Balances at 31/12/14	Changes in the scope of consolidation	Impairment losses	Exchange rate effect	Balances at 31/12/15
Services	1,430	3	0	50	1,483
Amey	962	3	0	51	1,016
Services Spain	433	0	0	0	433
Other	36	0	0	-1	35
Construction	184	0	0	13	197
Webber	115	0	0	13	128
Budimex	69	0	0	0	69
Toll Roads	369	-121	-55	12	205
Euroscut Algarve	15	0	0	0	15
Ausol	70	0	0	0	70
Autema	175	0	-55	0	120
Chicago Skyway	109	-121	0	12	0
TOTAL	1,983	-118	-55	75	1,885

#### 3.1.1. Changes in 2015

The main changes goodwill in 2015 were due to:

- The reclassification to "Assets Classified as Held for Sale" of the goodwill allocated to Chicago Skyway, since an agreement had been reached to sell the entire ownership interest (55%) in that company, as indicated in Note 1.1.2, Changes in the scope of consolidation, for EUR 121 million.
- The impairment of the goodwill allocated to the Tarrasa Manresa toll road (AUTEMA) amounting to EUR 55 million.
- The changes in the value of the euro against the pound sterling and the US dollar indicated in Note 1.4 increased goodwill by EUR 75 million, of which EUR 51 correspond to the goodwill allocated to Amey.

#### 3.1.2. Goodwill impairment tests

#### A. Services Division goodwill (Amey, Ferrovial Services Spain and Steel):

#### Methodology and discount rate

The goodwill of Amey and Ferrovial Services Spain, amounting to EUR 1,016 million and EUR 433 million, respectively, at 31 December 2015 (31 December 2014: EUR 962 million and EUR 433 million, respectively), is tested for impairment by using cash flow projections for a five-year period. The residual value is based on the cash flow for the last year projected, provided this represents a normalised cash flow and the growth rate applied in no case exceeds the estimated long-term growth rate for the market in which each company operates. Other Services goodwill, EUR 35 million, comprises the goodwill generated by the acquisition of the Chilean services from the mining company Steel, for EUR 26.6 million. The impairment test was conducted in a similar way to that described above.

Cash flows are discounted using a rate based on the weighted average cost of capital (WACC) for assets of this nature. In order to value companies, Ferrovial uses a risk-free rate usually taking as a reference a ten-year sovereign bond based on the location of the company in question and a market premium of 5.5%, based on studies of historical long-term premiums demanded (mainly Dimson and Marsh & Staunton). As regards the risk-free interest rate, it should be noted that the Company considers that the current rate for sovereign bonds in some countries may be artificially low. For the impairment tests the risk-free interest rate used is a normalised rate of 2.56% for the UK (Amey) and 2.68% for Spain (Ferrovial Services Spain), which entails an upward adjustment with respect to the rate for sovereign bonds at 31 December 2015 of 60 basis points in the UK and 91 basis points in Spain. The risk-free interest rate used in Chile is 4.66% (same as the rate for the Chilean ten-year sovereign bond). Additionally, in order to reflect each company's exposure, portfolios of comparable companies were selected to obtain unlevered betas. The betas obtained were compared with other sources habitually used by analysts and investment banks (Barra Beta, Bloomberg, etc.).

The discount rates (WACC) used to perform the impairment test are 6.8% in the UK and 6.9% in Spain (compared to the rates of 7.3% and 7.6%, respectively, used in 2014). The WACC used in the Steel impairment test is 8.8% (compared to 8.2% used in 2014).

## Main factors that affect the valuation and performance compared with 2014 and budget $% \left( {{{\rm{A}}_{\rm{B}}} \right)$

The projected flows are based on the latest estimates approved by the Company, which take into account recent historical data. The main factors that affect the cash flow projections of the Services Division are revenue forecasts and the projected revenue margins. These projections are based on four basic components:

- a) <u>The existing backlog</u>, which offers certainty of a high percentage of revenue in the coming years. The backlog in 2015 remained at a level similar to that of 2014 in the UK, while in Spain it fell by 9%, due to a lower volume of contracts awarded as a result of the drop in public tenders in a year market by several elections.
- b) <u>Winning new contracts</u>, which is calculated by applying a success rate (based on historical company data and market prospects) to the estimate of the contracts for which bids will be submitted in the coming years.
- c) <u>The estimate of future margins</u>, which are based on the company's historical margins adjusted by certain factors that might affect the markets in the future. In 2015 the EBITDA margin of the Services Division fell by more than 19%, due largely to the negative

contribution of the Birmingham contract, from 8.8% in 2014 to 6.4% in 2015.

In the case of the UK, excluding the Birmingham contract impact and other extraordinary factors, the margin would remain in line with the preceding year. However, Amey's business plan includes more conservative prospects compared to the 2014 impairment test.

In 2015 the profit from operations of Ferrovial Services Spain was in line with the budget estimates (used as the starting point for the impairment test model for 2014) and with the EBITDA margin for 2014 (10.7%). The business plan envisages the consolidation of the increase in margins achieved up to the present.

d) <u>The perpetuity growth rate ("g")</u>, based on the prospects of the markets and industries in which the Company operates. The assumption used in all cases is 2%, which is similar to the longterm inflation rates projected in the three cases.

#### Impairment test results

The value of Amey resulting from application of this impairment test model is 234% higher than its carrying amount (2014: 376%). In the case of Ferrovial Services Spain, the positive difference is 66% (2014: 39%). The value of Steel obtained from the impairment test model is 18% higher than its carrying amount.

#### Sensitivity analysis

Sensitivity analyses are also performed on this goodwill, mainly in relation to the gross profit from operations, the discount rate and the perpetuity growth rate, so as to ensure that possible changes in the estimate do not have an impact on the possible recovery of the goodwill recognised.

A pessimistic scenario was used with a perpetuity growth rate of 1% (instead of 2%) and a reduction in the gross profit from operations of 100 basis points. The valuation disclosed in this scenario evidences a buffer over the carrying amount of 129% in the case of Amey, 33% in the case of Ferrovial Services Spain, and no buffer in the case of Steel.

On this basis, the valuation disclosed would equal the carrying amount if the reduction in the margin with respect to the base case was of 357 basis points for Amey and 316 basis points for Ferrovial Services Spain, thereby leaving the assumption of perpetuity growth ("g") at 1%.

Lastly, it should be stated that in the case of both Amey and Ferrovial Servicios España in a scenario maintaining the margins but assuming a zero perpetuity growth rate (as compared with 2% in the base case), there would be no impairment.

B. Construction Division goodwill (Webber and Budimex):

#### Methodology and discount rate

The goodwill of Webber and Budimex amounted to EUR 128 million and EUR 69 million, respectively, at 31 December 2015 (31 December 2014: EUR 115 million and EUR 69 million, respectively).

The impairment test methodology used for Webber was similar to that described above for the Services companies and included a discount rate (WACC) of 8.2% (same rate in 2014) and a perpetuity growth rate of 2% (same rate in 2014). The risk-free interest rate used to calculate the foregoing WACC is 2.27%, in line with the rate of the ten-year US bond at 31 December 2015.

In the case of Budimex, since it is listed on the Warsaw Stock Exchange, the goodwill was tested for impairment by ascertaining whether the closing market price of the Budimex share was higher than its carrying

amount plus the allocated goodwill. The test did not evidence the existence of any impairment.

## Main factors that affect the valuation and performance compared with 2014 and budget $% \left( {{{\rm{A}}_{\rm{B}}} \right)$

The projected flows are based on the latest estimates approved by the company, which take into account recent historical data. The main factors that affect the cash flow projections of Webber are revenue forecasts and the projected operating margins. These projections are based on four basic components, similar to those described in the preceding section on Services (the existing backlog, the obtainment of new contracts, the estimate of future margins and the perpetuity growth rate). It should be noted that the projected operating margins are lower than the historical margins of recent years, in line with average margins in the industry. The perpetuity growth rate used was 2%, which is similar to long-term inflation forecasts for the US without considering actual economic growth.

As regards the achievement of the business plan projections, it should be mentioned that in 2015 Webber surpassed the operating profit in the budget that served as the starting point for the impairment test of 2014. The EBITDA margin improved from 8.7% in 2014 to 13.8% in 2015.

#### Impairment test results

The value of Webber resulting from application of this impairment test model is 26% higher than its carrying amount.

The quoted market price of the Budimex share at 31 December 2015 was 393% higher than its carrying amount.

#### Sensitivity analysis

A sensitivity analysis was performed on Webber's goodwill, particularly in relation to the profit from operations, the discount rate and the perpetuity growth rate, so as to ensure that possible changes in the estimate do not have an impact on the possible recovery of the goodwill recognised.

Specifically, a pessimistic scenario was taken into consideration with a perpetuity growth rate of 1% and a reduction in the profit from operations of 50 basis points. The value disclosed in this scenario evidences a buffer of 13% over the carrying amount.

On this basis, the valuation disclosed would equal the carrying amount if the reduction in the margin with respect to the base case was of 153 basis points, thereby leaving the assumption of perpetuity growth ("g") at 1%.

Lastly, it should be stated that in a scenario maintaining the margins but assuming a zero perpetuity growth rate (compared to 2%), there would be no impairment.

At Budimex, due to the buffer of the quoted market price over the carrying amount, the company believes that there is no evidence of impairment.

#### C. Toll Road Division goodwill:

#### Methodology and discount rate

The goodwill of the Toll Road business at 31 December 2015 amounted to EUR 205 million (31 December 2014: EUR 369 million). This goodwill arose on the merger transaction performed in 2009 by Ferrovial, S.A. and Cintra, S.A., and corresponds to the acquisition of the percentage of ownership of the non-controlling shareholders of Cintra. The goodwill arising on the difference between the acquisition price of the aforementioned ownership interest and the carrying amount thereof was allocated by calculating the difference between the fair value of the main shareholdings in concession operators held by Cintra, S.A. at that time and the carrying amount thereof, adjusted by the percentage acquired.

The recoverable amount of the toll roads was calculated as the higher of fair value less estimated costs to sell and value in use. The recoverable amount of concession operators with an independent financial structure and limited duration was calculated by discounting the cash flows expected to be received by shareholders until the end of the concession term. The Group considers that value in use must be obtained using models that cover the entire concession term, as the assets are in different phases of investment and growth and there is sufficient visibility to use a specific economic and financial plan for each phase during the concession term.

Therefore, no residual value is considered to exist in these valuations. The projections were updated based on the historical evolution and specific features of each asset, using long-term modelling tools to estimate traffic, extraordinary maintenance, etc.

To calculate the discount rates, shown in the table below, a normalised risk-free rate usually referenced to a 30-year bond, taking into account the location of each concession operator, a beta coefficient reflecting the company's leverage and risk, and a market premium of 5.5%, is used. The table below shows the discount rate used for each asset in 2015 and 2014.

Discount rate (cost of equity or Ke)	2015	2014
Autema	7.9%	7.2%
Algarve	7.6%	9.3%
Ausol	8.1%	8.5%

## Main factors that affect the valuation and performance compared with 2014 and budget $% \left( {{{\rm{A}}} \right) = 0} \right)$

The main factor that affects the cash flow projections of the toll roads are revenue forecasts. These projections differ depending on whether the operator bears the demand risk (in which case the intangible asset model is used) or whether the grantor bears the demand risk and makes payments for capacity availability (in which case the financial asset model is used). If the operator bears the demand risk, its revenue depends on traffic volumes and toll prices. In turn, the tolls depend on inflation or any other index established under the concession arrangement with regard to toll updates. Among the toll roads with goodwill, Ausol is the only one to which the intangible asset model is applied. Algarve and Autema are governed by concession arrangements in which the demand risk is assumed in full by the grantor and, therefore, the financial asset model is applied.

Traffic projections are prepared using long-term modelling tools that take into account data from public (or external) sources and the expected performance of the asset based on the historical evolution of traffic. Firstly, the expected growth of vehicles in the corridor is estimated, which depends on the growth in the population and car ownership (it should be noted that the growth of heavy vehicles usually evolves in line with that of national GDP). Once the traffic in the corridor has been estimated, the level of toll road capture is calculated.

Valuation projections and models begin with the budget for the following year approved by management. Any variances in traffic volumes in the year under way are taken into consideration when the initial budget and the long-term projections are reviewed. By way of illustration, it should be noted that actual revenue of toll roads to which goodwill was allocated in 2015 outperformed the budget in all cases.

In 2015 Ausol's revenue grew by 11.4% compared with 2014 and 10.9% compared with the budget.

In the case of Algarve and Autema, projects classified as financial assets, since payments predetermined by the grantor are involved, the only uncertainties relate to counterparty credit risk and possible penalties arising from the service.

#### Impairment test results

In the case of Ausol and Algarve, the measurements evidence that their fair value is 254% and 81%, respectively, above their carrying amount (compared with 126% and 73%, respectively, in 2014).

In 2015 Autema recognised impairment of goodwill amounting to EUR 55 million. The impairment loss was recognised as a result of the possible impact of the change of concession arrangement for the toll road approved by the Catalonia Autonomous Community Government through Decree 161/2015, which was appealed by the company as it considered that there are no legal grounds for this decision, as described in Note 6.5.1,

Contingent liabilities and litigation. On the basis of the Company's legal position, the scenario assumed for the calculation of impairment takes into consideration that after winning litigation the amounts collectible will be received progressively over the coming years based on the previous concession arrangement. After recognising this impairment loss, the net value of the assets and liabilities relating to this investment is close to zero.

#### Sensitivity analysis

In the case of Ausol, a pessimistic scenario was built taken into consideration a revenue reduction of around 10-15%. The value disclosed in this scenario evidences a buffer of 136% over the carrying amount.

Since Algarve is a toll road where payments are made for availability, discount rate sensitivity analyses were conducted. If the 2014 rate (9.3%) is considered, 170 basis points above the 2015 rate, the buffer with respect to the carrying amount would be almost 60%.

### **3.2. INTANGIBLE ASSETS**

At 2015 year-end, the balance of intangible assets other than infrastructure projects amounted to EUR 234 million (2014 year-end: EUR 223 million) and, therefore, there were no significant variations.

"Intangible Assets" includes basically contractual rights that arose from the acquisition of certain companies in the Services segment; specifically:

- Valuation of the backlog and customer relationships of Enterprise (UK) for EUR 101 million (31 December 2014: EUR 104 million).
- Rights relating to arrangements other than those falling within the scope of IFRIC 12 amounting to EUR 100 million at 31 December 2014 (31 December 2014: EUR 87 million), the most significant of which being those arising in 2005 as a result of the management and technical assistance agreement with the London Underground, and the right arising in 2010 to operate a waste treatment plant in the UK as a consequence of acquiring Donarbon.

The Group also recognised computer software under this heading amounting to EUR 25 million (31 December 2014: EUR 21 million).

No impairment losses were recognised or reversed in relation to these assets in 2015.

### **3.3. INVESTMENTS IN INFRASTRUCTURE PROJECTS**

#### 3.3.1. Intangible asset model

(Millions of euros)	Balance at 01/01/15	Total addition s	Total disposals	Changes in the scope of consolidatio n and transfers	Exchange rate effect	Balances at 31/12/15
Spanish toll roads	2,615	4	-13	-1,813	0	793
US toll roads	6,098	725	0	-1,763	704	5,764
Other toll roads	982	0	-3	-595	0	384
Investment in toll roads	9,695	729	-16	-4,171	704	6,941
Accumulated amortisation	-575	-60	3	384	-14	-261
Impairment losses	-144	0	0	116	0	-28
Net investment in toll roads	8,976	631	-13	-3,671	728	6,651
Investment in other infrast. projects	453	16	0	16	0	485
Amortisation - Other infrast. projects	-139	-26	0	-14	0	-179
Total net investment - Other infrast. projects	314	-10	0	2	0	306
TOTAL INVESTMENT	10,147	745	-16	-4,154	704	7,426
Total amortisation and impairment losses	-858	-86	3	485	-14	-469
Total net investment	9,290	660	-13	-3,669	690	6,957

The most significant changes in 2015 were as follows:

Exchange rate fluctuations resulted in an increase of EUR 690 million (2014: decrease of EUR 748 million) in the balance of these assets, the full amount of which was attributable to the change in the euro/US dollar exchange rate at the US toll roads.

As regards the investments in Spanish toll roads excluding the exchange rate effect, the most significant impact related to the changes in the scope of consolidation in relation, on the one hand, to the exclusion from consolidation of the AP36 Ocaña La Roda and R4 Madrid Ocaña toll roads, whose concession assets amount to EUR 535 million and EUR 1,334 million, respectively (EUR 479 million and EUR 1,282 million, respectively, net of amortisation) (see Note 1.1.3, Changes in the scope of consolidation). This led to the elimination of the impairment losses associated with these toll roads amounting to EUR 118 million.

The most significant impact in relation to the US toll roads arose from the transfer of the concession assets of the Skyway Concession Company LLC toll road to "Assets Classified as Held for Sale" (see Note 1.1) for EUR 1,763 million (EUR 1,647 million net of amortisation). Also, there were significant increases in the assets of the following toll roads: North Tarrant Express (EUR 72 million -2014: EUR 379 million-), North Tarrant Express Extension (EUR 256 million -2014: EUR 69 million-) and LBJ (EUR 362 million -2014: EUR 455 million-). The total investment in these toll roads includes a balance at 31 December 2015 of EUR 575 million (2014: EUR 1,236 million) relating to property, plant and equipment in the course of construction. As regards the other toll roads, the concession assets of the Irish toll road Eurolink Motorway Operation (M4-M6), Ltd. was transferred for a total of EUR 332 million (EUR 260 million net of amortisation). Also, in October 2015 the renegotiation of the Autoestrada do Algarve toll road contract with the Portuguese Government was completed. Under the new agreement, the concession will be governed by an availability payment arrangement and, therefore, the demand risk is eliminated and the accounting treatment

changes to that of the financial asset model (see Note 2.5.3). This gave rise to a transfer of EUR 263 million (EUR 175 million net of amortisation) to the concessions accounted for using the financial asset model (see Note 3.3.2).

"Investment in Other Infrastructure Projects" includes concession arrangements awarded to the Services Division that are classified as intangible assets under IFRIC 12, basically those relating to Autovía de Aragón Sociedad Concesionaria, S.A., with a net investment of EUR 138 million (2014: EUR 148 million) and various integral waste treatment plants located in Spain, mainly in Barcelona, Toledo and Murcia (Ecoparc de Can Mata, S.L.U., Gestión Medioambiental de Toledo, S.A. and Servicios Urbanos de Murcia, S.A.) among others, amounting to EUR 101 million (2014: EUR 162 million).

"Impairment Losses" includes the estimated impairment losses on arrangements to which no goodwill has been allocated. These possible impairment losses were calculated using the method indicated in Section 3.1.

In the case of the infrastructure project companies, all their concession assets have been pledged as security for the existing borrowings (see Note 5.2). The borrowing costs capitalised in this connection in 2015 are detailed in Note 2.6.

The changes in these assets in 2014 were as follows:

(Millions of euros)	Balance at 01/01/14	Total additions	Total disposals	Changes in the scope of consolidation and transfers	Exchange rate effect	Balances at 31/12/14
Spanish toll roads	2,608	11	-5	0	0	2,615
US toll roads	4,439	902	-1	0	758	6,098
Other toll roads	980	2	0	0	0	982
Investment in toll roads	8,027	915	-6	0	758	9,695
Accumulated amortisation	-504	-57	0	0	-14	-575
Impairment losses	-162	0	7	11	0	-144
Net investment in toll roads	7,362	858	1	11	744	8,976
Investment in other infrast. projects	390	43	-1	21	0	453
Amortisation - Other infrast. projects	-114	-23	1	-4	0	-139
Total net investment - Other infrastructure projects	277	20	0	17	0	314
TOTAL INVESTMENT	8,418	958	-7	21	758	10,147
Total amortisation and impairment losses	-779	-80	8	7	-14	-858
Total net investment	7,639	878	1	28	744	9,290

#### 3.3.2. Financial asset model

The changes in the years ended 31 December 2015 and 2014 were as follows:

<b>Changes</b> (Millions of euros)	2015 infrastructure project receivables	2014 infrastructure project receivables
Beginning balance	1,467	1,341
Additions	386	229
Disposals	-286	-83
Transfers and other	12	-27
Changes in the scope of consolidation	0	0
Exchange rate effect	7	8
Ending balance	1,586	1,467

Note: balances presented net of allowances.

In relation to transfers and other movements in 2015, on the one hand there was a decrease of EUR -182 million in relation to the assets

Also, the change in the Autema project's concession regime introduced by the Catalonia Autonomous Community Government should be noted in relation to this financial asset (see Note 6.5). As indicated in the aforementioned Note, the Company considers that this change infringed the rule of law and appealed against the Decree in which the change was approved. Since it is considered that there are very sound legal arguments to win the appeal, it was resolved to retain the project recognised as a financial asset. An impairment test was performed with respect to the goodwill that had been allocated to this project, and a loss of EUR 55 million was recognised (see Note 3.1.2). Based on the same assumptions as those used to calculate the impairment test on the goodwill, it was concluded that there was no impairment of the financial asset recognised at year-end.

			Balances a	t 31/12/15		Balances a	t 31/12/14	
Country	Concession term (years)	First year of concession	Long-term account receivable	Short-term account receivable	Total 2015	Long-term account receivable	Short-term account receivable	Total 2014
				(Note 4.2)			(Note 4.2)	
Spain	50	1986	552	39	591	544	38	582
Portugal	30	2001	291	48	339	279	52	331
Portugal	30	2001	155	40	194	0	0	0
Ireland	45	2007	0	0	0	206	31	237
			998	126	1,124	1,029	120	1,149
Spain	32	2008	70	1	71	72	1	73
Spain	32	2011	116	3	120	120	4	124
Spain	25	2015 (*)	3	0	3	0	0	0
Poland	30	2012	11	0	11	11	0	11
			200	5	204	202	5	207
Spain	20	2006-2013	79	3	83	37	7	44
Spain	15-22	2010-2012	58	12	70	43	12	55
UK	18-28	2008-2013	252	0	252	156	0	156
			389	15	404	236	20	255
			1,586	146	1,732	1,467	145	1,611
	Spain Portugal Portugal Ireland Spain Spain Spain Poland Spain Spain Spain	Countryterm (years)Spain50Portugal30Portugal30Ireland45Spain32Spain32Spain25Poland30Spain25Spain25Spain25Spain20Spain20Spain15-22	Country term (years) First year of concession   Spain 50 1986   Portugal 30 2001   Portugal 30 2001   Portugal 30 2001   Ireland 45 2007   Spain 32 2011   Spain 32 2011   Spain 32 2015(*)   Poland 30 2012   Spain 20 2006-2013   Spain 20 2006-2013   Spain 15-22 2010-2012	Country Concession terms (years) First year of concession Long-term account receivable   Spain 50 1986 552   Portugal 30 2001 291   Portugal 30 2001 291   Portugal 30 2001 155   Ireland 45 2007 0   Spain 32 2008 70   Spain 32 2011 116   Spain 25 2015 (*) 3   Poland 30 2012 111   Spain 220 2015 (*) 3   Poland 30 2012 111   Spain 22 2015 (*) 3   Spain 20 2006-2013 79   Spain 15-22 2010-2012 58   UK 18-28 2008-2013 252	Country (years)term (years)First year of concessionaccount receivable (Note 4.2)Spain50198655239Portugal30200129148Portugal30200115540Ireland45200700Ireland45200700Spain32200870116Spain32201111633Spain322015(*)30Poland3020121110Spain252015(*)30Spain202006-2013793Spain15-222010-20125812UK18-282008-20132520UKIR-282008-20133520	CountryConcession term (years)First year of concessionLong-term account receivableShort-term account receivableTotal 2012Spain50198655239591Portugal30200129148339Portugal30200115540194Portugal30200115540194Ireland452007000Ireland452007000Spain322008701171Spain322015(*)303Spain252015(*)3031Poland30201211011Spain202006-2013779388Spain15-222010-2012581270UK18-282008-20132520252UK18-282008-20133893939	CountryConcession term (years)First year of concessionLong-term account receivableShort-term account receivableTotalLong-term account receivableSpain500198655239591544Portugal3002001291488339279Portugal30020011554401940Portugal30020011554401940Ireland4552007000206Spain32220087001013102102Spain3232008703300300Spain3252015(*)330310Poland3020121110111111Poland3002006-2013709383337Spain2202006-2013709383337UK18-282008-20132520252156UK18-282008-2013389315404236	CountryConcession term (years)First year of concession concession receivableShort-term account receivableTotal account receivableLong-term account receivableShort-term account receivableShort-term account receivableShort-term account receivableShort-term account 

(\*) Year in which concession was granted.

### 3.4. PROPERTY, PLANT AND EQUIPMENT

The changes in "Property, Plant and Equipment" in the consolidated statement of financial position were as follows:

<b>Changes in 2015</b> (Millions of euros)	Land and buildings	Plant and machinery	Other fixtures, tools and furniture	Total
Investment: Balance at 01/01/15	162	844	637	1,643
Additions	6	72	86	165
Disposals	-5	-70	-40	-115
Changes in the scope of consolidation and transfers	4	-3	-10	-8
Exchange rate effect	6	15	2	23
Balances at 31/12/15	174	859	675	1,707
Accumulated depreciation and impairment losses at 01/01/15	-35	-672	-485	-1,192
Depreciation charge for the year	-8	-63	-42	-113
Disposals	1	55	29	84
Changes in the scope of consolidation and transfers	-3	6	6	10
Exchange rate effect	-1	-9	-2	-12
Impairment losses on property, plant and equipment	0	0	6	6
Balances at 31/12/15	-47	-682	-488	-1,217
Carrying amount at 31/12/15	127	176	187	490

The most significant changes in 2015 were as follows:

#### Additions:

Of the total additions, amounting to EUR 165 million, the most significant arose at the Services Division amounting to EUR 117 million in relation to the investments made in the expansion of the capacity of landfills, the installation of new waste transfer and treatment facilities and the renewal of cleaning, transport equipment and luminaires associated with contracts in force. Also, in the Construction Division, acquisitions totalling EUR 43 million were made in relation to specific construction machinery.

In addition, in 2015 the change in value of the euro against the US dollar and pound sterling increased the balance of property, plant and equipment by EUR 23 million.

#### Disposals or reductions:

The property, plant and equipment disposals and reductions amounted to EUR 115 million, due largely to the write-off of fully depreciated or obsolete items, which did not have a material effect on the consolidated statement of profit or loss. Specifically, EUR 30 million were derecognised at the Construction Division and EUR 83 at the Services Division.

#### Other disclosures relating to property, plant and equipment:

The property, plant and equipment not used in operations are not material with respect to the ending consolidated balances. Impairment losses on other items of property, plant and equipment total EUR 61 million (2014: EUR 67 million), associated mainly with the Services Division.

The Group has taken out insurance policies to cover the possible risks to which its property, plant and equipment are subject and the claims that might be filed against it for carrying on its business activities. These policies are considered to adequately cover the related risks.

The property, plant and equipment in the course of construction amounts to EUR 21 million (2014: EUR 12 million), corresponding in full to the Services Division.

The balance of "Property, Plant and Equipment" at 31 December 2015 includes EUR 126 million (2014: EUR 110 million) relating to the carrying amount of Services Division assets (associated with a landfill in the UK amounting to EUR 101 million and Cespa, S.A. amounting to EUR 14 million) that have been pledged as security for bank borrowings.

The detail, by business segment, of the additions to property, plant and equipment is as follows:

(Millions of euros)	2015	2014
Construction	43	28
Toll Roads	5	3
Services	117	75
TOTAL	165	106

<b>Changes in</b> <b>2014</b> (Millions of euros)	Land and buildings	Plant and machinery	Other fixtures, tools and furniture	Total
Investment: Balance at 01/01/14	151	816	626	1,593
Additions	10	48	48	106
Disposals	-2	-31	-37	-69
Changes in the scope of consolidation and transfers	-3	-7	-3	-13
Exchange rate effect	6	18	3	27
Balances at 31/12/14	162	844	637	1,643
Accumulated depreciation and impairment losses at 01/01/14	-30	-623	-457	-1,110
Depreciation charge for the year	-5	-61	-46	-113
Disposals	1	24	24	49
Changes in the scope of consolidation and transfers	1	-1	0	-1
Exchange rate effect	-1	-11	-2	-14
Impairment losses on property, plant and equipment	0	0	-3	-3
Balances at 31/12/14	-35	-672	-485	-1,192
Carrying amount at 31/12/14	127	172	152	451

### **3.5. INVESTMENTS IN ASSOCIATES**

The detail of the investments in companies accounted for using the equity method at 2015 year-end and of the changes therein in 2015 is shown in the table below. Due to their significance, the investments in 407 ETR (43.23%) and Heathrow Airport Holdings (HAH) (25%) are presented separately.

2015 (Millions of euros)	HAH (25%)	407 ETR (43.23%)	Other	Total
Balance at 31/12/14	1,062	2,188	66	3,317
Share of profit	186	82	44	312
Dividends received and equity reimbursed	-90	-228	-19	-337
Exchange differences	41	-133	-2	-95
Other	14	0	26	40
Balance at 31/12/15	1,213	1,909	116	3,237

The changes in "Investments in Associates" were due mainly to the distribution of dividends, partially offset by the share of the profit for the year (EUR 312 million), and the depreciation in value of the euro against the pound sterling and its appreciation with respect to the Canadian dollar, which had a net negative effect of EUR 95 million.

In view of the importance of the investments in HAH and 407 ETR, set forth below is a detail of the balance sheets and income statements of these two companies, adjusted to bring them into line with Ferrovial's accounting policies, together with comments on the changes therein in 2015.

Also, since both ownership interest were remeasured when control was lost, pursuant to IAS 28.40 and subsequent paragraphs, the possible existence of indications of impairment is assessed on an annual basis.

#### 3.5.1. Information relating to HAH

#### a. Impairment test

It is important to note in relation to the measurement of this asset that the various transactions involving shares of this company carried out in recent years are an indication that the asset has not become impaired. Specifically, in the most recent sale transaction of 8.65% of HAH, carried out by Ferrovial in 2013, the sale price was 27% higher than the current consolidated carrying amount, and 8% higher if the effect of the sale of Glasgow, Southampton and Aberdeen Airports is adjusted.

The trend was also positive in 2015, highlights being the fact that traffic and gross profit from operations were 1.5% and 18.7%, respectively, higher than the 2015 budget used as the first year of the impairment test in 2014 and that the RAB grew by 0.4% in the year to stand at GBP 14,921 million. Also, traffic and gross profit from operations stood at 2.2% and 19.7%, respectively, above the figures obtained in 2014.

Despite this, and because the gain recognised when control was lost was allocated mainly to goodwill, the investment was tested for impairment. The main assumptions used to measure this asset for impairment testing purposes were as follows:

- The most recent business plan approved by the company was considered. This plan is based on the 5.35% return on assets established by the regulator for the current five-year period, (Q6: 2014-2018) representing an annual price reduction of -1.5% ("x" factor) + inflation (RPI) until December 2018.
- In compliance with IAS 36.44, possible plans to increase the capacity of Heathrow airport (third runway project) were not taken into account. However, it should be noted that the Commission designated by the British government to analyse to options to increase capacity (the Davies Commission) issued its report on 1 July 2015, in which it recommended the construction of a third runway at Heathrow as the best option to increase airport capacity in the UK. This report is not binding and the British government has not yet taken a decision in this regard.
- The value of the investment was calculated by discounting the future cash flows per the business plan, using the adjusted present value (APV) method until 2048 and an exit multiple for that year. The unlevered discount rate (Ku) is approximately 7% (similar to that in 2014) and the tax shield generated by the debt is discounted at the cost of the debt.

The result of the valuation is higher than the carrying amount. Also, sensitivity tests were performed on the main variables (discount rate, long-term inflation and an exit multiple) and in all cases the amount of the valuation exceeds the carrying amount.

Also, it should be noted that the average valuation of this made by the stock market analysts that follow Ferrovial (more than 20 analysts) is 35% more than its carrying amount.

Based on the internal valuations performed and those of the analysts, on the positive evolution of the asset in the year and on the references of the most recent transactions performed by third parties, it was concluded that there were no indications of impairment in the year.

## b. Changes in the balance sheet and statement of profit or loss 2015-2014

In view of the importance of this investment, following is a detail of the balance sheet and statement of profit or loss for this group of companies, adjusted to bring them into line with Ferrovial's accounting policies, together with comments on the changes therein in 2015.

The balance sheet figures shown relate to the full balances of HAH and are presented in pounds sterling. The exchange rates used in 2015 are EUR 1=GBP 0.73749 (2014: GBP 0.7766) for the balance sheet figures and EUR 1=GBP 0.72374 (2014: GBP 0.8023) for the statement of profit or loss.

#### Balance sheet

HAH (100%) GBP million	2015	2014	Change 15/14
Non-current assets	16,431	16,433	-2
Goodwill	2,753	2,753	0
Investments in infrastructure projects	13,347	13,460	-112
Non-current financial assets	31	26	5
Pension plan surplus	104	0	104
Deferred tax assets	0	0	0
Financial derivatives	173	172	2
Other non-current assets	23	23	-1
Current assets	996	774	222
Trade and other receivables	775	426	349
Financial derivatives	0	2	-2
Cash and cash equivalents	210	336	-126
Other current assets	11	10	1
TOTAL ASSETS	17,428	17,207	220
Equity	1,255	978	277
Non-current liabilities	14,729	14,860	-131
Provisions for pensions	28	228	-200
Borrowings	12,661	12,385	276
Deferred tax liabilities	922	896	26
Financial derivatives	1,103	1,334	-231
Other non-current liabilities	15	17	-2
Current liabilities	1,444	1,369	75
Borrowings	986	929	57
Trade and other payables	358	412	-54
Financial derivatives	90	1	89
Other current liabilities	10	26	-16
TOTAL LIABILITIES	17,428	17,207	220

#### Equity

At 31 December 2015, equity amounted to GBP 1,255 million, up GBP 277 million from the year ended 31 December 2014. In addition to the profit for the period of GBP 538 million, the main noteworthy changes are the positive impact of GBP 36 million recognised in reserves relating to effective derivatives and to pension plans, and the dividends paid to shareholders amounting to GBP -300 million.

25% of the equity of the investee does not correspond to the carrying amount of the investment, since the carrying amount also includes the amount of the gain arising from the remeasurement at fair value of the investment retained following the sale of a 5.88% ownership interest in HAH in October 2011. The gain was recognised as an addition to goodwill. Therefore, in order to obtain the carrying amount at Ferrovial, it would be necessary to increase the 25% of the shareholders' equity presented above (GBP 314 million) by the amount of the aforementioned gain (GBP 581 million), giving a total of GBP 895 million which, translated at the year-end exchange rate (EUR 1 = GBP 0.73749), gives the investment of EUR 1,213 million.

#### Borrowings

The borrowings of HAH (current and non-current) amounted to GBP 13,647 million at 31 December 2015, an increase of GBP 333 million with respect to 31 December 2014 (31 December 2014: GBP 13,314 million). This increase was due mainly to the effect of:

- A bond issue of GBP 1,021 million, private placements of GBP 150 million and drawdown of GBP 125 million against the Heathrow Finance term facility.
- Redemption of bonds amounting to GBP -660 million, repayment of GBP -78 million of the Heathrow Finance Facility loan and repayment of GBP -39 million of the EIB loan.
- Decrease of GBP -187 million as a result of the fair value adjustments and the exchange rate effect.
- Derivative financial instruments at fair value

The notional principal amount of HAH's derivatives portfolio at 31 December 2015 totalled GBP 12,743 million, including interest rate derivatives (IRSs) with a notional amount of GBP 2,963 million, cross currency swaps (GBP 4,364 million) and index linked securities (ILSs) (GBP 5,416 million).

The change in the net value (asset/liability position) of these financial instruments gave rise to a GBP 142 million decrease in liabilities in the year. The main impacts relate to:

- Cash settlements (net payments) of GBP 179 million
- Accrual of borrowing costs (result on financing) of GBP -53 million
- Fair value adjustments to these instruments (fair value-related result) of GBP -53 million, due mainly to the index linked swaps, interest rate swaps and cross currency swaps (although the latter are partially offset by the fair value adjustments of the cross currency swaps associated with these financial instruments)
- Effect on reserves of GBP 70 million in relation to effective hedges

#### Statement of profit or loss 2015-2014

The following table shows the changes in HAH's income statement in 2015 with respect to 2014.

HAH (100%) Mill. GBP	2015	2014	Change 15/14
Operating income	2,767	2,692	76
Operating expenses	-922	-1,151	229
Gross profit from operations	1,845	1,541	304
Depreciation and amortisation charge	-719	-616	-103
Profit from operations before impairment and non-current asset disposals	1,126	925	201
Impairment and non-current asset disposals	5	0	5
Profit from operations	1,131	924	206
Financial result	-571	-860	290
Profit before tax	560	64	496
Income tax	-22	-21	-1
Profit from continuing operations	538	43	495
Profit/Loss from discontinued operations	0	358	-358
Net profit	538	401	137
Profit attributable to Ferrovial (millions of euros)	186	74	112

Noteworthy in relation to the profit for 2015 were certain non-recurring positive effects, including most notably the impact of fair value adjustments on derivatives of GBP 113 million after tax (effect of EUR 39 million on the net profit attributable to Ferrovial), the impact of the reduction in the tax rate in the UK from the current 20% to the rate of 18% projected for 2017 (GBP 91 million, EUR 32 million attributable to Ferrovial). Mention should also be made of the extraordinary income of GBP 237 million (EUR 67 million net for Ferrovial) from recognising the decrease in the provision for pensions as a result of the agreement with the unions whereby the annual revision in line with inflation from the time of retirement is limited. The total of these no-recurring impacts was, therefore, EUR 138 million on the net profit attributable to Ferrovial in 2015.

In 2014 "Discontinued Operations" included basically the gain obtained on the sale of Aberdeen, Glasgow and Southampton airports (GBP 318 million for 100% of HAH; EUR 51 million for Ferrovial).

#### 3.5.2. Information relating to 407 ETR

#### a. Impairment test

As regards the measurement of this concession, it should be noted that in 2015 the 407 ETR toll road outperformed the estimates in the budget used as the starting point for the impairment test in the previous year; sales increasing by 1.9% with respect to 2014. On a year-on-year basis revenue increased by 12.9% due to the 10% increase in tolls and a 3.3% increase in traffic. Along similar lines, EBITDA increased by 14.2% with respect to 2014 and was 2.5% higher than budgeted.

It should be noted that in both the in-house valuation of this concession carried out by Ferrovial and the average valuation made by the stock market analysts that follow Ferrovial (more than 20 analysts) is more than three times its carrying amount.

Bearing in mind the aforementioned performance and the fact that the gain recorded when control was lost was recognised as an addition to the value of the concession and is being amortised, as required by IAS 28.40, it was not considered necessary to carry out an in-depth impairment test.

# b. Changes in the balance sheet and statement of profit or loss for 2014-2015 relating to this group of companies at 31 December 2015 and 2014.

These figures relate to the full balances of 407 ETR and are presented in millions of Canadian dollars. The exchange rates used in 2015 are EUR 1=CAD 1.5026 (2014: CAD 1.4054) for the balance sheet figures and EUR 1=CAD 1.4232 (2014: CAD 1.4624) for the statement of profit or loss.

Balance sheet 2015-2014

407 ETR (100%) Mill. CAD	2015	2014	Change 15/14
Non-current assets	4,398	4,468	-70
Investments in infrastructure projects	3.965	3.970	-6
Non-current financial assets	338	312	26
Deferred tax assets	94	184	-90
Other non-current assets	1	1	0
Current assets	730	735	-5
Trade and other receivables	156	150	6
Cash and cash equivalents	575	585	-10
TOTAL ASSETS	5,128	5,203	-75
Equity	-2,641	-2,202	-440
Non-current liabilities	6,733	6,355	378
Borrowings	6,256	5,904	353
Deferred tax liabilities	477	451	25
Current liabilities	1,036	1,050	-13
Borrowings	953	966	-14
Trade and other payables	83	83	0
TOTAL EQUITY AND LIABILITIES	5,128	5,203	-75

Set forth below is a description of the main changes in the balance sheet of 407 ETR at 31 December 2015 with respect to the end of the preceding period:

- Borrowings: borrowings as a whole increased by CAD 339 million with respect to December 2014, due mainly to a bond issue in March with a face value of CAD 150 million (Series 15-A1 maturing in 2045), another series issued in May with a face value of CAD 500 million (Series 15-A2 maturing in 2046) and to drawdowns against credit facilities amounting to CAD 197 million. These increases were offset by the cancelation of the 10-A1 series, which matured in June 2015, with a face value of CAD 500 million. In addition, although this did not have any impact on total borrowings, non-current borrowings were reclassified to current borrowings due to bonds of the 99-A4 Series totalling CAD 283 million maturing in December 2016.
- Equity: equity dropped by CAD 440 million with respect to 2014, as a result of a profit for the year of CAD 311 million and a reduction due to the payment of a dividend of CAD 750 million to shareholders.

43% of the equity of the investee does not correspond to the consolidated carrying amount of the holding, since the latter also includes the amount of the gain arising from the remeasurement at fair value of the investment retained following the sale of a 10% ownership interest in this company in 2010, which was recognised as an addition to the value of the concession, and the goodwill arising in 2009 as a result of the merger of Ferrovial, S.A. and Cintra Infraestructuras, S.A. Therefore, in order to obtain the consolidated carrying amount at Ferrovial, it is necessary to increase the 43% of the equity presented above (CAD -1,142 million) by the aforementioned

gain and the goodwill (CAD 2,691 million and CAD 1,319 million, respectively) giving a total of CAD 2,868 million which, translated at the year-end exchange rate (EUR 1 = CAD 1.5026), gives the investment of EUR 1,909 million.

Statement of profit or loss 2015-2014

The following table shows the changes in the income statement of 407 ETR in the year ended 31 December 2015 with respect to 2014:

407 ETR (100%) Mill. CAD	2015	2014	Change 15/14
Operating income	1,002	888	115
Operating expenses	-162	-152	-10
Gross profit from operations	840	736	104
Depreciation and amortisation charge	-86	-78	-8
Profit from operations	754	657	97
Financial result	-327	-355	28
Profit before tax	427	303	124
Income tax	-116	-80	-36
Net profit	311	223	88

The main change in the statement of profit or loss relates to "Profit from Operations" (USD +115 million) as a result of the increase in toll rates.

#### 3.5.3. Other associates

The detail of the other associates, showing their consolidated carrying amount and data required by IFRIC 12, is disclosed in Appendix II.

The changes in 2015 in the investments in these companies were as follows:

2015 (Millions of euros)	Other
Balance at 31/12/14	66
Share of profits	44
Dividends received and equity reimbursed	-19
Exchange differences	-2
Other	26
Balance at 31/12/15	116

The main company included in this balance is AGS Airports, which owns Aberdeen, Glasgow and Southampton airports. The carrying amount of AGS is EUR 323 million, the aggregate of the investment of EUR 9 million and the value of the participating loan recognised at EUR 314 million (see Note 3.6, Non-current financial assets).

The share of the profits includes most notably the contribution of the joint ventures of Amey (EUR 15 million), the company that owns Aberdeen, Glasgow and Southampton airports (AGS) (EUR 14 million), 407 East Development (EUR 7 million), FMM Company (EUR 7 million) and other associates (EUR 1 million).

Also, the dividends received relate to the Services Division, arising mainly from the joint ventures of Amey, from FMM Company and from Calle 30. The other impacts relate principally to investments in new projects of the Toll Roads Division (Towoomba toll toad in Australia amounting to EUR 11 million, Ruta del Cacao in Colombia amounting to EUR 3 million and others amounting to EUR 3 million) and the Construction Division (EUR 2 million).

There are other Amey Group companies with a carrying amount of zero. Regarding the related obligations and pursuant to IAS 28, the

Group has a provision registered in "Long-Term Provisions" amounting to EUR 9 million (see Note 6.3).

## 3.5.4. Other disclosures relating to companies accounted for using the equity method

There are no significant restrictions on the capacity of associates to transfer funds to the Parent in the form of dividends, debt repayments or advances other than such restrictions as might arise from the financing agreements of those associates or from their own financial situation, and there are no contingent liabilities relating to associates that might ultimately be assumed by the Group.

The most significant companies accounted for using the equity method in which the ownership interest is below 20% are Madrid Calle 30 and Amey Ventures Investment Limited (AVIL). The equity method is used because, although Ferrovial only has an indirect ownership interest of 10%, it has the power to appoint one member of the Board of Directors in the two cases and retains the capacity to block important decisions in matters that are not of a protective nature.

There are no significant companies in which the ownership interest exceeds 20% that are not accounted for using the equity method.

The guarantees granted by Group companies to companies accounted for using the equity method are detailed in Note 6.5.

The changes in this heading in the consolidated statement of financial position in 2014 were as follows:

2014 (Millions of euros)	HAH (25%)	407 ETR (43.23%)	Other	Total
Balance at 31/12/13	1,261	2,260	41	3,562
Changes in ownership interest	0	0	0	0
Share of profit	74	54	10	138
Dividends received and equity reimbursed	-341	-216	-9	-566
Exchange differences	81	90	2	173
Elimination of profits or losses with associates	51		-51	0
Other	-63	0	74	10
Balance at 31/12/14	1,062	2,188	66	3,317

### **3.6. NON-CURRENT FINANCIAL ASSETS**

The changes in "Non-Current Financial Assets" in the year ended 31 December 2015 were as follows:

<b>Changes in 2015</b> (Millions of euros)	Long term loans to associates	Restricted cash relating to infrastructure projects and other financial assets	Other long-term accounts receivable	Total		
Balance at 01/01/15	375	405	76	856		
Additions	24	114	51	189		
Disposals	0	-126	-9	-135		
Transfers and other	-4	-162	-18	-184		
Exchange rate effect	16	31	-17	30		
Balance at 31/12/15	411	261	83	755		
Note: balances presented net of allowances.						

- "Long-Term Loans to Associates" includes mainly the loan granted to AGS amounting to EUR 314 million; participating loans to associates amounting to EUR 38 million (2014: EUR 38 million) and other ordinary loans to associates totalling EUR 58 million (2014: EUR 21 million).
- "Restricted Cash Relating to Infrastructure Projects and Other Financial Assets" relates primarily to deposits made at toll road concession operators, the use of which is limited to certain purposes established in the concession arrangement, such as payment of future investments or operating expenses and debt servicing. The Note on Net cash position provides details of the main balances and changes recognised in relation to this heading.

Lastly, "Other Receivables" includes:

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- Trade accounts receivable from public-sector customers, which had been renegotiated at long term, amounting to approximately EUR 75 million (2014: EUR 62 million), associated mainly with the Services Division.
- Long-term deposits and guarantees amounting to EUR 8 million (December 2014: EUR 7 million).

The changes in these items in 2014, for information purposes, were as follows:

<b>Changes in 2014</b> (Millions of euros)	Non-current investments in associates	Restricted cash relating to infrastructure projects and other financial assets	Other long- term accounts receivable	Total
Balance at 01/01/14	71	377	91	539
Additions	1	67	21	89
Disposals	-5	-71	-40	-116
Transfers	-8	0	5	-3
Changes in the scope of consolidation	310	0	-5	305
Exchange rate effect	6	32	5	43
Balance at 31/12/14	375	405	76	856

### SECTION 4: WORKING CAPITAL

This section contains the Notes on current trade and other receivables (see Note 4.2), current trade and other payables (see Note 4.3) and inventories (see Note 4.1).

The net balance of these items (assets – liabilities) is a liability balance of EUR 639 million. Excluding the exchange rate effect and the changes in the scope of consolidation, the liability balance is reduced by EUR 155 million, due largely to the changes in the balance of "Current Trade and Other Payables" (EUR 157 million), which include most notably the decrease in the balance of "Amounts Billed in Advance for Construction Work" due to the construction work completed in the year, which is partially offset by the increase in the balance of "Customer Advances".

(Millions of euros)	Dec. 2014	Exchange rate effect	Changes in the scope of consolidatio n	Other	Dec. 2015
Inventories	357	8	0	22	387
Current trade and other receivables	2,170	51	123	-24	2,320
Current trade and other payables	-3,437	-84	18	157	-3,346
TOTAL	-909	-25	141	155	-639

This section also includes (see Note 4.4) the disclosures relating to the contracts performed by the Construction and Services Divisions that are measured by reference to the stage of completion (see Note 1.3.3.4). It is important to analyse the disclosures relating to contracts of this nature, particularly in relation to the differences between the billings made and the revenue recognised in the year.

(Millions of euros)	Dec. 14	Exchange rate effect	Other	Dec. 15
Amounts to be billed for work performed (Note 4.2-α)	751	27	-4	775
Amounts billed in advance for construction work	-774	-31	256	-549
Contracts accounted for by reference to the stage of completion, net	-23	-4	252	226
Retentions (Note 4.2-a)	59	1	15	75
Advances	-178	0	-62	-240
Amount net of advances and retentions	-119	1	-47	-165

The changes in the year related to the aforementioned decrease in amounts billed in advance for construction work and an increase in customer advances.

### **4.1. INVENTORIES**

The detail of inventories at 31 December 2015 and 2014 is as follows:

	Balance at 31/12/15	Balance at 31/12/14	Change 15/14
Commercial inventories	246	203	43
Raw materials and other supplies	98	104	-6
Precontract expenses and general fixtures	43	50	-7
TOTAL	387	357	30

Of the commercial inventories recognised at 31 December 2015, EUR 215 million relate to the Real Estate business in Poland (2014: EUR 168 million) the changes in which during the year (EUR 43 million) correspond mainly to land purchases.

EUR 70 million of raw materials and other supplies relate to the Construction Division, mainly at its subsidiaries in the US and Canada, amounting to EUR 46 million (2014: EUR 44 million), and Budimex, amounting to EUR 13 million (2014: EUR 15 million). In addition, at the end of 2015 EUR 27 million had been recognised in relation to the Services Division, mainly at its subsidiary Amey amounting to EUR 25 million (2014: EUR 27 million).

Lastly, as regards precontract expenses and general fixtures, at 31 December 2015 EUR 42 million had been recognised, mainly in respect of the Construction Division (2014: EUR 46 million).

### 4.2. CURRENT TRADE AND OTHER RECEIVABLES

The detail of "Current Trade and Other Receivables" at 31 December 2015 and 2014 is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Changes in the scope of consolidation	Other	Dec. 15
Trade receivables for sales and services	1,716	44	132	-71	1,821
Other receivables	454	8	-8	46	499
TOTAL RECEIVABLES	2,170	51	123	-24	2,320

#### a) Trade receivables for sales and services

The detail of "Trade Receivables for Sales and Services" at 31 December 2015 and 2014 is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Changes in the scope of consolidation	Other	Dec. 15
Trade receivables	1,212	16	132	-106	1,253
Amounts to be billed for work performed	751	27	0	-4	775
Retentions	59	1	0	15	75
Allowances	-306	-1	0	24	-283
TRADE RECEIVABLES FOR SALES AND SERVICES	1,716	44	132	-71	1,821

"Trade Receivables for Sales and Services" increased by EUR 105 million from EUR 1,716 million at 31 December 2014 to EUR 1,821 million at 31 December 2015. The impact of the changes in the scope of consolidation, EUR 132 million, relates to the account payable by the Construction Division to the concession operator R4 Madrid Ocaña, an item that until the end of 2014 had been eliminated, since the counterparty was a Group company, and which is now included in the consolidated statement of financial position because the concession operator was excluded from consolidation (see Note 1.1.3). This amount has been fully provisioned.

Excluding this impact and the exchange rate effect, "Trade Receivables for Sales and Services" fell by EUR 71 million, due largely to collections by the Construction Division.

It should be noted that at 31 December 2014 a total of EUR 118 million had been deducted from "Trade Receivables for Sales and Services" relating to assets derecognised as a result of factoring arrangements at the Construction Division, since it was considered that they met the conditions stipulated in IAS 39.20 regarding the derecognition of financial assets. At 31 December 2015, no amount had been deducted in this connection.

Following is a detail, by type of debtor, of the main trade receivables.

	Co	nstruction	9	Services	Oth adjust	er and ments		Total
Public sector	321	49%	668	55%	13	n/a	1,003	55%
Private-sector customers	196	30%	484	40%	1	n/a	681	37%
Group companies and associates	144	22%	72	6%	-78	n/a	138	8%
TOTAL	661	100%	1,224	100%	-63	n/a	1,821	100%

This detail shows that 55% of the Group's customers are public authorities and the rest are private-sector customers.

In order to manage credit risk relating to private customers, the Group has implemented pre- and post-contracting measures. Precontracting measures include the consultation of debtor registers, ratings, solvency studies, etc., while post-contracting measures during the execution of construction work include the follow-up of contractual incidents, non-payment events, etc.

The changes in operating provisions and allowances were as follows:

Changes in provisions and allowances (millions of euros)	2015	2014
Beginning balance	306	317
Changes in the scope of consolidation	0	0
Amounts charged to profit or loss	-9	-5
Charges for the year	22	20
Reversals	-31	-26
Amounts used	-15	-9
Exchange rate effect	-1	-1
Transfers and other	0	-3
Ending balance	283	306

Group management considers that the carrying amount of trade receivables approximates their fair value.

#### b) Other receivables

The detail of "Other Receivables" at 31 December 2015 and 2014 is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Changes in the scope of consolidation	Other	Dec. 15
Advances to suppliers	105	4	0	25	134
Sundry accounts receivable	114	3	3	-7	113
Infrastructure project receivables	145	0	0	1	146
Receivable from public authorities	90	0	-11	27	107
other Receivables	454	8	-8	46	499

"Sundry Accounts Receivable" includes mainly receivables not relating to normal business activities amounting to EUR 68 million (at December 2014: EUR 78 million). There are no items included in the change that are material taken individually.

Also, "Accounts Receivable Relating to Infrastructure Projects" includes current financial assets arising from the application of IFRIC 12 relating mainly to amounts receivable from public authorities in return for services rendered or investments made under a concession arrangement, as detailed in Note 3.3.2. The main changes in this line item were due to the inclusion of the balances of the current account receivable of Euroscut do Algarve as a result of the change from the intangible asset model to the financial asset model described in that Note, which was partially offset by the reclassification of the balance of Eurolink M3 to "Assets Classified as Held for Sale".

Lastly, "Receivable from Public Authorities" includes tax receivables from public authorities other than income tax receivables.

### 4.3. CURRENT TRADE AND OTHER PAYABLES

The detail of "Current Trade and Other Payables" at 31 December 2015 and 2014 is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Changes in the scope of consolidation	Other	Dec. 15
Trade payables	1,940	46	-3	13	1,996
Amounts billed in advance for construction work and customer advances	1,013	31	0	-157	887
Other non- trade payables	484	7	-15	-12	464
TRADE AND OTHER PAYABLES	3,437	84	-18	-157	3,346

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#### a) Trade payables

The detail of the trade payables at 31 December 2015 and 2014 is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Changes in the scope of consolidation	Other	Dec. 15
Trade payables	1,453	44	-3	30	1,524
Trade payables sent for reverse factoring	267	0	0	-16	251
Retentions made from suppliers	220	3	0	-1	221
TRADE PAYABLES	1,940	46	-3	13	1,996

"Trade Payables" increased by EUR 13 million with respect to 31 December 2014, excluding the exchange rate effect and the changes in the scope of consolidation. This change arose mainly in the Services business in the UK.

"Trade Payables" includes the balances payable to suppliers sent for reverse factoring (see Note 1.3.3.4 in Accounting policies) amounting to EUR 251 million (31 December 2014: EUR 267 million).

The carrying amount of the trade payables approximates their fair value.

## b) Disclosure obligation in relation to payments to suppliers provided for in Additional Provision Three of Law 15/2010

In compliance with the obligation to disclose the average period of payment to suppliers provided for in Article 539 and Additional Provision Eight of the Spanish Limited Liability Companies Law (in accordance with the new wording of Final Provision Two of Law 31/2014 reforming the Spanish Limited Liability Companies Law), the Company hereby states that the average period of payment to the suppliers of all the Group companies domiciled in Spain in 2015 was 48 days.

Set forth below is the detail required by Article 6 of the Spanish Accounting and Audit Institute Resolution of 29 January 2016 in relation to the disclosures to be provided on the average period of payment to suppliers in the year:

2015	Days
Average period of payment to suppliers	48
Ratio of transactions settled	48
Ratio of transactions not yet settled	53

	Amount (euros)
Total payments made	1,007,118,250
Total payments outstanding	54,792,695

As permitted by the Single Additional Provision of the aforementioned Resolution, no comparative information is presented.

Reciprocal trade receivables and payables between Ferrovial Group companies are eliminated on consolidation and, accordingly, no balances payable to Group companies are presented in the consolidated statement of financial position. Therefore, the information shown in the foregoing table refers only to the Group's external suppliers, although it is hereby stated for information purposes that the average payment period between Group companies is normally 30 days.

## c) Amounts billed in advance for construction work and customer advances

This line item relates to:

- The amounts billed in advance in the Services and Construction Divisions in relation to construction contracts and certain services contracts accounted for by reference to the stage of completion pursuant to IAS 11, as described in Notes 1.3.3. and 4.4.

- Advances received from customers, amounting to EUR 337 million (31 December 2014: EUR 239 million), of which EUR 97 million (31 December 2014: EUR 61 million) relate to advances received by Real Estate activity in Poland; and EUR 240 million (31 December 2014: EUR 178 million) relate to advances received by the Construction and Services Divisions in relation to contracts accounted for by reference to the stage of completion pursuant to IAS 11, as described in Note 4.4.

#### d) Other non-trade payables

The detail of "Other Non-Trade Payables" is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Changes in the scope of consolidation	Other	Dec. 15
Remuneration payable	154	2	0	-5	151
Accounts payable to public authorities	235	5	-1	14	253
Other payables	94	0	-13	-21	60
OTHER NON- TRADE PAYABLES	484	7	-15	-12	464

"Remuneration Payable" relates to the employee remuneration earned but not paid during the year amounting to EUR 151 million. Also, "Accounts Payable to Public Authorities" includes tax payables other than income tax, mainly VAT and employer social security taxes.

### 4.4. INFORMATION ON CONSTRUCTION CONTRACTS AND OTHER CONTRACTS UNDER WHICH THE RELATED REVENUE AND COSTS ARE RECOGNISED BY REFERENCE TO THE STAGE OF COMPLETION

Contract revenue associated with construction contracts and certain services contracts is recognised by reference to the stage of completion pursuant to IAS 11, as described in Note 1.3.3. summarising the main accounting policies.

As indicated in that Note, the difference between the revenue recognised and the amounts actually billed to the customer is analysed systematically on a contract-by-contract basis. If the amount billed is lower than the revenue recognised, the difference is recognised as an asset under "Trade Receivables for Sales and Services - Amounts to Be Billed for Work Performed" (see Note 4.2), whereas if the amount of revenue recognised is lower than the

amount billed, a liability is recognised under "Current Trade and Other Payables - Amounts Billed in Advance for Construction Work".

Also, in certain construction contracts "advances" are agreed upon that are paid by the customer when work is commenced on the contract, the balance of which is offset against the various progress billings as the contract work is performed (these balances are recognised under "Trade Payables" in liabilities in the consolidated statement of financial position - see Note 4.3-a).

In contrast to the advances, in certain contracts the customer retains a portion of the price to be paid in each progress billing to guarantee the satisfaction of certain obligations under the contract. These "retentions" are not reimbursed until the contract is definitively settled (these balances are recognised under "Trade Receivables for Sales and Services" in assets in the consolidated statement of financial position (see Note 4.2).

Unlike "Amounts to Be Billed for Work Performed" and "Amounts Billed in Advance for Construction Work", the "advances" and "retentions" are balances that will have an impact on future cash flows, since in the case of the "advances" a lower amount will be collected in the future as the advances are discounted from the progress billings, whereas the "retentions" will give rise to higher collections in the future, since the customer will reimburse the related amounts as and when the contract work is settled.

The detail of the amounts recognised in this connection at 31 December 2015 and 2014 is as follows:

(Millions of euros)	Dec. 14	Exchange rate effect	Other	Dec. 15
Amounts to be billed for work performed (Note 4.2-a)	751	27	-4	775
Amounts billed in advance for construction work	-774	-31	256	-549
Contracts accounted for by reference to the stage of completion, net	-23	-4	252	226
Retentions (Note 4.2-a)	59	1	15	75
Advances	-178	0	-62	-240
Amount net of advances and retentions	-119	1	-47	-165

The decrease in amounts billed in advance for construction work, excluding the exchange rate effect and the impact of changes in the scope of consolidation (EUR 256 million) was due to construction contracts completed in the year.

Lastly, there was an increase of EUR 62 million in the advances received in 2015 as a result of new contract awards in the International business.

## SECTION 5: CAPITAL STRUCTURE AND FINANCING

The Notes in this section describe the changes in the financial structure of Ferrovial as a result of variations in equity (see Note 5.1) and in its net cash position (see Note 5.2), taken to be the balance of cash and cash equivalents net of the financial debt, bank borrowings and debt securities, making a distinction between non-infrastructure project companies and infrastructure projects. They also describe the Group's exposure to the main financial risks and the policies for managing them (see Note 5.4), as well as the derivatives arranged in connection with those policies (see Note 5.5).

The equity attributable to the shareholders (see Note 5.1) remained in line with 2014, and the increase in the net profit was offset by the increase in shareholder remuneration in the year.

Equity attributable to the shareholders	(millions of euros)
Beginning balance at 31/12/14	5,672
Net profit	720
Recognised income and expense	178
Shareholder remuneration	-532
Other	20
Ending balance at 31/12/15	6,058

At 31 December 2015, Ferrovial's non-infrastructure project companies had a positive net cash position of EUR 1,514 million, similar to that at December 2014 (EUR 1,632 million). This change is analysed through cash flows (see Note 5.3), where it is shown that the Group has generated cash flows from operating and investing activities that made it possible to increase shareholder remuneration by 4%.



This net cash position made it possible to amply achieve the objective of maintaining an investment grade rating, where the Company considers a relevant metric the maintenance of a maximum ratio, for non-infrastructure projects, of net debt (gross debt less cash) to gross profit from operations (EBITDA) plus dividends from projects of 2:1. Ferrovial's rating remains unchanged at BBB.

There was a significant drop in the borrowings of infrastructure projects, due largely to the exclusion from consolidation of the AP36 Ocaña La Roda and R4 Madrid Ocaña toll roads, and the reclassification of the liabilities of Chicago Skyway and Eurolink M4 M6 and M3 toll roads in Ireland to "Liabilities Classified as Held for Sale".



### **5.1. EQUITY**

The detail of the main impacts net of taxes that affected the changes in equity in 2015 and which explain the changes in equity in the period from December 2014 to December 2015 is as follows:

2015	Attributable to the shareholders	Attributable to non- controlling interests	Total equity
Equity at 31/12/14	5,672	349	6,021
Consolidated profit for the year	<u>720</u>	<u>-89</u>	<u>631</u>
Income and expense recognised at fully consolidated companies	<u>146</u>	<u>45</u>	<u>191</u>
Impact on reserves of hedging instruments	45	3	48
Impact on reserves of defined benefit plans	31	0	31
Translation differences	70	42	111
Income and expense recognised in equity, held for sale	<u>1</u>	<u>-12</u>	<u>-11</u>
Impact on reserves of hedging instruments	10	5	14
Impact on reserves of defined benefit plans	0	0	0
Translation differences	-8	-17	-25
Income and expense recognised in equity, companies accounted for using the equity method	<u>-84</u>	<u>0</u>	<u>-84</u>
Impact on reserves of hedging instruments	14	0	14
Impact on reserves of defined benefit plans	-4	0	-4
Translation differences	-95	0	-95
Amounts transferred to profit or loss, fully consolidated companies	<u>113</u>	<u>75</u>	<u>188</u>
Amounts transferred to profit or loss, companies accounted for using the equity method	2	<u>0</u>	2
Total income and expense recognised	898	19	916
Scrip dividend/Dividends	-267	-48	-315
Treasury share transactions	-265	0	-265
Remuneration of shareholders	-532	-48	-580
Capital increases/reductions	0	100	100
Share-based payment	-51	-1	-52
Other changes	71	64	136
Other transactions	20	164	184
EQUITY AT 31/12/15	6,058	483	6,541

Following is a description of the main changes in shareholders' equity in 2015, which gave rise to an increase of EUR 386 million in equity attributable to the shareholders.

#### The profit for the year attributable to the Parent totalled EUR 720 million.

#### The income and expense recognised in equity relate to:

- Hedging instruments: recognition of the changes in value of the effective portion of derivatives qualifying for hedge accounting (see Note 5.5), the impact of which was EUR 45 million (net of taxes) attributable to the Parent in the case of the fully consolidated companies, EUR 10 million in the case of those held for sale and EUR 14 million in the case of the companies accounted for using the equity method (mainly Heathrow Airport Holdings). The total impact for the Parent in this connection amounts to EUR 69 million.
- Defined benefit plans: this item includes the impact on equity of actuarial gains and losses arising from adjustments and changes to the Group's defined benefit plan assumptions, as described in Note 6.2, which had a total impact for the Parent of EUR 27 million net of taxes (EUR 31 million at fully consolidated companies (Amey) and EUR -4 million at the companies accounted for using the equity method (HAH/AGS)).
- Translation differences: The currencies in which Ferrovial has the greatest exposure in terms of its equity (mainly the Canadian dollar and the pound sterling), as detailed in Note 5.4, performed in opposite ways in 2015. The depreciation of the Canadian dollar gave rise to translation losses of EUR -141 million. However, the appreciation of the pound sterling and the US dollar gave rise to translation gains of EUR 91 million and EUR 22 million, respectively. The impact of the other currencies was EUR -5 million. Of the total change under this heading for the Parent (EUR -33 million), EUR -95 million relate to companies accounted for using the equity method (primarily 407 ETR and Heathrow Airports Holdings) and EUR 62 million to fully consolidated companies and those held for sale.
- Amounts transferred to profit or loss: this relates to the transfer to profit or loss from reserves of the gains or losses on derivatives of Autopista del Sol (EUR 32 million), Autopista SH-130 (EUR 81 million) (fully consolidated) and Autopista A66 Benavente Zamora (EUR 2 million) (accounted for using the equity method), with a total impact of EUR 115 million. These concession operators are currently involved in debt refinancing processes in which the projected flows relating to the borrowings are not expected to match those envisaged in the initial design of the derivatives, which therefore interrupted the corresponding hedging relationships.

#### Remuneration of shareholders:

- Scrip dividend: for the second successive year, the shareholders at the Annual General Meeting of Ferrovial, S.A. held on 27 March 2015 approved a flexible shareholder remuneration scheme, whereby the shareholders can freely choose to receive newly issued shares of the Company by subscribing a capital increase against reserves or an amount in cash through the transfer to the Company (if they had not done so through the market) of the bonus issue rights corresponding to the shares held by them. As a result of this resolution, in 2015 two capital increases were performed with the following characteristics:
  - In May 2015 5,306,164 new shares were issued with a charge to reserves at a par value of EUR 0.20 per share, representing a capital increase of EUR 1 million, and EUR 116 million of bonus shares were purchased, representing a payment per share of EUR 0.304.
  - In November 2015 6,299,690 new shares were issued with a charge to reserves at a par value of EUR 0.20 per share, representing a capital increase of EUR 1

million, and EUR 151 million of bonus shares were purchased, representing a payment per share of EUR 0.398.

- EUR -267 thousand are included in this connection in the foregoing table.
- Acquisition of treasury shares: the shareholders at the Annual General Meeting of Ferrovial, S.A. held on 27 March 2015 approved a treasury share purchase plan the objective of which was a subsequent capital reduction through the retirement of the shares. This transaction is described in Note 5.1-a and 5.1-c below, with an impact of EUR -265 million on equity.

#### Other transactions:

- Capital increases corresponding to non-controlling interests: increase of EUR 100 million in the equity attributable to noncontrolling interests, principally at Cintra's US companies LBJ, NTE 1-2, NTE 3A-3B and I-77 Mobility Partners.
- Share-based payment amounting to EUR -51 million, as discussed in section d), Share-based payment.

Following is an explanation of each of the equity items presented in the consolidated statement of changes in equity:

#### a) Share capital

At 31 December 2015, the share capital amounted to EUR 146,442,214.80 million and had been fully subscribed and paid. The share capital is represented by 732,211,074 ordinary shares of a single class and with a par value of twenty euro cents (EUR 0.20) per share. The changes in 2014 detailed in the table below relate to the capital increase and reduction transactions described in the preceding paragraph:

Shares	Number	Par value
Beginning balance	732,389,174	146,477,834.80
Scrip dividend	11,605,854	2,321,170.80
Capital reduction	-11,783,954	-2,356,790.80
ENDING SHARES	732,211,074	146,442,214.80

At 31 December 2015, the only company with an ownership interest of over 10% was Rijn Capital BV, with 20.212% of the shares. This company is controlled by the Chairman of the Company's Board of Directors Rafael del Pino y Calvo Sotelo. The shares of the Parent are traded on the Spanish Stock Market Interconnection System (SIBE) and on the Spanish Stock Exchanges and all carry the same voting and dividend rights.

#### b) Share premium and merger premium

At 31 December 2015, the Company's share premium amounted to EUR 1,202 million, and the merger premium, which arose as a result of the merger of Grupo Ferrovial S.A. with Cintra Concesiones de Infraestructuras de Transporte, S.A. (currently Ferrovial, S.A.) in 2009, totalled EUR 963 million. Both line items are considered to be unrestricted reserves.

#### c) Treasury shares

At 31 December 2014, 245,821 treasury shares were held. The following changes took place in 2015:

TRANSACTION PERFORMED / OBJECTIVE	NUMBER OF SHARES	NUMBER OF SHARES EARMARKED FOR THE OBJECTIVE	TOTAL NUMBER OF SHARES
BALANCE AT 31 DECEMBER 2014			245,821
Treasury shares for capital reduction	11,783,954	-11,783,954	-
Discretionary treasury shares	760,990	-	760,990
Treasury shares to cater for compensation systems	7,171,989	-7,417,810	-245,821
Shares received as payment for the scrip dividend	193,515	-	193,515
Other treasury shares	300	-	300
BALANCE AT 31 DECEMBER			954,805

- The shareholders at the Annual General Meeting of Ferrovial, S.A. held on 27 March 2015 approved a treasury share purchase plan for a maximum amount of EUR 250 million the objective of which was a subsequent capital reduction through the retirement thereof. As a result of this resolution, 11,783,954 treasury shares were purchased in 2015 at an average price of EUR 21.2 per share, representing a total disbursement of EUR 249 million; subsequently, it was resolved to reduce capital by the same number of shares, which reduced the share capital by EUR 2 million, having appropriated the difference between the two amounts (EUR -247 thousand) to unrestricted reserves (merger premium).
- Also, 760,990 treasury shares were acquired as a discretional treasury share acquisition for EUR 16 million. The Board of Directors intends to propose to the shareholders at the Annual General Meeting of Ferrovial S.A., when it is convened, the retirement of shares for a further capital reduction.
- As described in detail in section d) below, in 2015 7,171,899 treasury shares were acquired in order to implement various share-based payment schemes, for which 7,417,810 shares were used, representing a net change of -245,821 shares.
- Lastly, in order to implement the various resolutions relating to the aforementioned scrip dividend, 193,815 shares were received.

Following those changes, at 31 December 2015 there were 954,805 treasury shares with a fair value, based on the market price at yearend, of EUR 16 million.

#### d) Share-based payment

In addition to the transactions discussed in section c) above, in 2015 a total of 7,171,989 treasury shares were acquired, representing 0.98% of the share capital and with a total par value of EUR 1.4 million, under share-based remuneration schemes, and 7,417,810 shares were used for this purpose. Those 7,417,810 shares relate to:

- 6,022,774 shares were acquired and subsequently sold in connection with the share option plans exercised in the year. These transactions had an effect of EUR -35.8 million on equity.

- 1,073,600 shares were acquired and subsequently delivered in order to implement the performance-based share-based remuneration plans (see Note 6.7) that expired in the year. These acquisitions had an effect of EUR -16 million on equity.

The remaining 321,436 shares relate mainly to shares delivered under a remuneration plan that enables certain employees to receive a portion of their variable remuneration in the form of Ferrovial shares up to a maximum amount of EUR 12,000 per employee (Plan 12,000).

The total impact on equity of these remuneration schemes in 2015 amounted to EUR -51 million and relates to the aforementioned changes, net of the increase in shareholders' equity of EUR +18 million as the balancing item for the expense recognised in the year in relation to the vesting of the performance-based share-based remuneration plan and of a negative impact on shareholders' equity of EUR -12 million arising from the personal income tax withholdings relating to the performance-based share-based remuneration plans that vested in the year.

It should be noted, as discussed in Note 5.5, that the Company has arranged equity swaps in order to hedge against the possible impact on equity resulting from the exercise of the share-based remuneration schemes. These instruments gave rise to cash inflows of EUR 38 million and the changes in the fair value thereof had an impact on the financial result of EUR 46 million.

#### e) Valuation adjustments

"Valuation Adjustments" in the consolidated statement of changes in equity, the balance of which at 31 December 2015 was EUR -805 million, includes mainly the accumulated amount in reserves of the valuation adjustments made to derivatives (EUR -708 million), pension plans (EUR -359 million) and translation differences (EUR -32 million).

As regards the requirements of IAS 1 in relation to the disclosure of "income and expense recognised directly in equity", it is important to note that the only items that under the related accounting legislation may not be transferred in a future period to profit or loss are the valuation adjustments relating to pension plans.

#### f) Retained earnings and other reserves

This line items includes prior years' retained earnings and other reserves totalling EUR 5,399 million (2014: EUR 4,902 million). The other reserves include restricted reserves of the Parent, relating mainly to the legal reserve of EUR 29 million.

#### g) Proposed distribution of profit

It is planned for the Board of Directors to propose to the Company's duly convened Annual General Meeting that the profit of FERROVIAL, S.A. be distributed as follows:

Profit of FERROVIAL, S.A. (euros)	132,875,229.80
Distribution (euros)	
To voluntary reserves (euros)	132,875,229.80

The legal reserve has reached the legally required minimum.

#### h) Non-Group companies with significant ownership interests in subsidiaries

At 31 December 2015, the non-controlling interests with holdings of 10% or more in the share capital of the most significant fully consolidated Group companies were as follows:

Ferrovial Group subsidiary	Non-Group %	Non-Group shareholder
Construction		
Budimex S.A.	41%	Listed company
Services		
Gestión Medioambiental de Toledo, S.A.	40%	Consorcio de Servicios Públicos Medioambientales de la Provincia de Toledo
Smart Hospital Cantabria, S.A.	15%	Siecsa Construcción y Servicios, S.A.
Ingeniería Ambiental Granadina, S.A.	20%	Granada Municipal Council
Ecoparc del Mediterrani, S.A.	32%-20%	Urbaser - Tractament i Selecció de Residus, S.A.
Toll roads		
Autopista del Sol, C.E.S.A.	20%	Unicaja
Autopista Terrassa-Manresa, S.A.	23.72%	Acesa (Autopista Concesionaria Española, S.A.)
Eurolink Motorway Operation N4/N6 Ltd.	34%	DIF Infra 3 M4 Ireland Ltd.
Inversora de Autopistas de Levante, S.L.	40%-5%	Sacyr Concesiones, S.L Kutxa
Inversora de Autopistas del Sur, S.L.	35%-10%	Sacyr Concesiones, S.L. – Inversiones Corporativas, S.A.
LBJ Infrastructure Group Holding LLC	26.4576%-15.9424-6.6%	LBJ Blocker (APG)- Meridiam Infrastrucuture S.a.r.l. (MI LBJ)- Dallas Police and Fire Pension System
NTE Mobility Partners Holding, LLC	33.33%-10%	Meridiam Infrastructure S.a.r.l Dallas Police and Fire Pension System
NTE Mobility Partners SEG 3 Holding LLC	13.94%-10%-25.96%	Meridiam Infrastructure NTE 3A/3B LLC - Dallas Police and Fire Pension System - NTE Segments 3 Blocker, Inc. (APG)
NTE Mobility Partners SEG 2-4 LLC	25%	Meridiam Infrastructure S.a.r.l.
SH 130 Concession Company, LLC	35%	Zachry Toll Road 56 LLP
Skyway Concession Company Holding LLC	45%	MIG Chicago Holdings LLC
I-77 Mobility Partners Holding LLC	29.90%-10%-10%	GCM Investments - Aberdeen Infrastructures Investments Interstate 77 LLC - John Laing

The main changes in "Equity Attributable to Non-Controlling Interests" in 2015 were as follows:

Company	Balance at 31/12/14	Profit or loss	Derivatives	Translation differences	Dividends	Capital increase	Other impacts	Balance at 31/12/15
Budimex	46	23	0	0	-16	0	0	54
Gestión Medioambiental de Toledo	-1	0	0	0	0	0	0	-1
SMART Hospital Cantabria	0	0	0	0	0	0	0	1
Ingeniería Ambiental Granadina	3	1	0	0	0	0	0	4
Ecoparc del Mediterrani	6	1	0	0	-1	0	0	6
Autopista del Sol	-3	-8	0	0	0	0	8	-3
Autopista Terrasa Manresa	137	11	1	0	0	0	0	149
Eurolink Motorway Operation (N4-N6)	-6	1	1	0	0	0	-1	-4
Autopista Madrid Levante	-52	-2	0	0	0	0	54	0
Autopista R4 Madrid-Sur	-3	-13	0	0	0	0	15	0
LBJ Infrastructure Group	198	-20	0	24	0	46	0	248
NTE Mobility Partners	134	-14	0	15	0	3	0	138
NTE Mobility Partners Segments 3 LLC	29	-1	0	4	0	52	0	84
NTE Mobility Partners Segments 2-4	0	0	0	0	0	0	0	0
SH-130 Concession Company	-13	-73	0	-2	0	0	67	-21
SCC Holding LLC.	-70	-3	0	-8	0	0	0	-81
Skyway Concession Co. LLC.	-75	-25	3	-9	0	0	0	-106
I-77 Mobility Partners	0	-2	0	0	0	0	-6	-7
Other	19	35	3	1	-27	-1	-8	22
TOTAL	349	-89	8	25	-44	100	135	483

Worthy of note, in addition to the changes arising from the profit or loss for the year, derivatives, translation differences, dividends and capital increases, was the impact of the exclusion from consolidation in the year of Autopista (and Inversora) R4 Madrid Sur (EUR 15 million) and Autopista (and Inversora) Madrid Levante (EUR 54 million). As described in Note 1.1.3, Changes in the scope of consolidation, these companies were excluded from the scope of consolidation as it was considered that as a result of the evolution in 2015 of the insolvency proceedings in which they are involved control is not held over the investees as defined in IFRS 10.

Also, the column "Other Impacts" reflects the portion attributable to non-controlling interests of the accumulated reserves relating to derivatives of Autopista SH-130 following the aforementioned interruption of the hedge accounting for those instruments.

### **5.2. NET CASH POSITION**

In order to present an analysis of the Group's net debt position, the following table contains a breakdown of the net cash position, distinguishing between infrastructure project companies and the other companies. The net cash position is understood to be the balance of items included in cash and cash equivalents (including short-term restricted cash) and long-term restricted cash of infrastructure projects, less current and non-current borrowings (bank borrowings and bonds).

Net cash position 2015	Bank borrowings /Bonds	Cash and cash equivalents and restricted cash	Net borrowin g position	Intra-Group balance	
Non- infrastructure project companies	-1,464	2,973	1,509	6	1,514
Infrastructure projects	-6,618	567	-6,051	-6	-6,057
TOTAL	-8,082	3,540	-4,542	0	-4,542

#### 5.2.1. Infrastructure projects

#### a) Cash and cash equivalents and restricted cash

Infrastructure project financing agreements occasionally impose the obligation to arrange certain restricted accounts to cover short-term or long-term obligations relating to the repayment of the principal or interest on the borrowings and to infrastructure maintenance and operation.

Restricted cash is classified as short-term or long-term depending on whether it must remain restricted for less than or more than one year. In any event, these funds are invested in highly-liquid financial products earning floating interest. The type of financial product in which the funds may be invested is also restricted by the financing agreements or, where no restrictions are stipulated, the decision is made on the basis of the Group's policy for the placement of cash surpluses.

Short-term balances are recognised under "Cash and Cash Equivalents" in the consolidated statement of financial position whereas long-term balances are classified as financial assets.

There was a net decrease of EUR -121 million in long- and short-term restricted cash with respect to December 2014, of which EUR -113 million relate to Skyway Concession Co. Llc, and EUR -7 million correspond to the Irish toll roads (M4-M6) classified as held for sale (see Note 1.1).

The other cash and cash equivalents relate to bank accounts and highly-liquid investments subject to interest rate risk.

#### b) Infrastructure project borrowings

## *b.1)* Breakdown by project, significant changes in the year and main characteristics of the borrowings

Following is a breakdown of the borrowings by project, distinguishing between bonds and bank borrowings, short- and long-term, and of the changes in the year.

	31/12/15			(	Change 15/14	e i
(Millions of euros)	Bonds	Bank borrowings	Total	Bonds	Bank borrowings	Total
Non-current maturities	1,353	3,967	5,320	-956	-1,055	-2,011
US toll roads	1,256	2,069	3,325	-955	-361	-1,317
Spanish toll roads		654	654	0	-490	-490
Portuguese toll roads	97	620	718	-1	-45	-46
Other toll roads		0	0	0	-309	-309
Construction		140	140	0	-3	-3
Services		484	484	0	155	155
Current maturity	1	1,297	1,297	0	22	21
Spanish toll roads		470	470	0	-728	-728
US toll roads		735	735	0	735	735
Other	1	92	92	0	15	15
TOTAL	1,354	5,264	6,618	-957	-1,033	-1,990

	31/12/14				
(Millions of euros)	Bonds	Bank borrowings	Total		
Non-current maturities	2,309	5,022	7,331		
US toll roads	2,211	2,430	4,642		
Spanish toll roads		1,144	1,144		
Portuguese toll roads	98	666	764		
Other toll roads		309	309		
Construction		144	144		
Services		329	329		
Current maturity	1	1,275	1,276		
Spanish toll roads		1,198	1,198		
US toll roads					
Other	1	77	78		
TOTAL	2,310	6,297	8,608		

Infrastructure project borrowings decreased by EUR -1,990 million with respect to December 2014, due mainly to the following:

- The reclassification of the borrowings associated with the Chicago Skyway and the Irish toll roads (M3 and M4-M6) to liabilities classified as held for sale (see Note 1.1) amounting to EUR -1,483 million and EUR -316 million, respectively.
- The exclusion from consolidation of the borrowings associated with the Ocaña La Roda and R4 Madrid Ocaña toll roads amounting to EUR -1,224 million (see Note 1.1).

- Additional drawdowns against the borrowings already arranged at the end of 2014 amounting to EUR 494 million, of which EUR 89 million relate to the I-77 Mobility Partners toll road, EUR 83 million to the LBJ toll road, EUR 64 million to NTE Extension, EUR 64 million to SH-130 and EUR 47 million to North Tarrant Express. Also, EUR 86 million were drawn down in relation to the Milton Keynes waste treatment plant (Amey) and EUR 69 million to the Murcia plant.
- Increase in borrowings as a result of the depreciation of the euro against the US dollar (see Note 1.4), which increased the value of the borrowings by EUR 539 million at 31 December 2015.

The main characteristics of the borrowings of each of the projects are summarised as follows:

#### US toll roads:

#### <u>SH-130</u>

This project's borrowings comprise syndicated bank financing in two tranches: tranche A of USD 686 million to finance a portion of the construction work, which had been drawn down in full at 31 December 2015 and has final maturity in 2038 (6-month LIBOR of 0.357%+1.65%); and tranche B of USD 35 million to provide liquidity, which has been drawn down in full (6-month LIBOR of 0.357%+1.65%). SH-130 also has a TIFIA (Transportation Infrastructure Finance and Innovation Act) debt tranche of USD 550.9 million, drawn down in full at 31 December 2013 (USD 430 million of principal and USD 120.9 million of interest added to the principal), to finance part of the construction work, with final maturity in 2047 (fixed interest rate of 4.46%). Also, this concession operator has an interest rate derivative associated with bank borrowings with a notional amount of USD 711.6 million and fixed interest rates of between 5.17% and 5.22%, which matures in 2038. The fair value of the derivative arranged (recognised under "Derivative Financial Instruments at Fair Value", see Note 5.5) was EUR -141 million at year-end.

As indicated in the consolidated financial statements for 2014, due to the lower-than-forecast traffic levels, at the end of that year the company is currently involved in a process aimed at restructuring its debt, as a result of which it reached a waiver agreement with the banks whereby payment of the outstanding interest was deferred until January 2016. On expiry, the waiver agreement was renewed until 29 February 2016, with the terms and conditions of the remainder of the debt remaining unchanged, except for the addition of the accrued interest to the debt principal. The negotiations in still in progress. Based on this situation, the debt was classified as a current liability (except for the TIFIA loans) and the associated derivative is considered to qualify for hedge accounting, with a negative impact on profit or loss of USD 153.0 million (see Note 2.6).

#### North Tarrant Express Managed Lanes – NTE

This project is financed through a USD 400 million issue of Private Activity Bonds (PABs) with final maturity in 2039 (USD 60 million bearing fixed interest at 7.50% with final maturity in 2031 and USD 340 million bearing fixed interest at 6.875% with final maturity in 2039). It also has a TIFIA loan granted by the US Federal Government, drawn down in full at 31 December 2015, with a repayment profile of 35 years from the entry into service of the infrastructure, the outstanding balance of which amounts to USD 726.1 million (USD 650.0 million of principal and USD 76.1 million of interest added to the principal). This loan bears interest at a fixed rate of 4.52% and has final maturity in 2050.

#### NTE Mobility Partners Seg 3 LLC

In September 2013 the financial closure of the concession arrangement for the extension of the North Tarrant Express (NTE) toll road in Texas was achieved. The borrowings for this project were structured through the issue of USD 274 million of Private Activity Bonds (PABs), maturing at 25 and 30 years (7.00% fixed interest on USD 128 million and 6.75% fixed interest on USD 146 million), and a TIFIA loan of USD 531 million bearing a fixed rate of 3.84%, against which USD 70.3 million had been drawn down at 31 December 2015 (USD 69.8 million of principal and USD 0.5 million of interest added to the principal), with final maturity in 2054.

#### LBJ

This concession operator is financed through a USD 615 million issue of PABs with final maturity in 2040 (7.00% fixed interest on USD 473 million, of which USD 418.9 million have final maturity in 2040 and USD 54.5 million in 2034; and 7.50% fixed interest on USD 142 million, of which USD 91 million have final maturity in 2032 and USD 51 million in 2033). LBJ also has a TIFIA loan of USD 850 million granted by the US Federal Government with a repayment profile of 35 years from the entry into service of the infrastructure, against which USD 951.5 million had been drawn down at 31 December 2015 (USD 850.0 million of principal and USD 101.5 million of interest added to the principal). This loan bears interest at a fixed rate of 4.22% and has final maturity in 2050.

#### I-77 Mobility Partners

This concession operator is financed through a USD 100 million issue of PABs (5.00% fixed interest), of which USD 7 million have final maturity between 2026 and 2030, USD 13 million have final maturity in 2037 and 80 million have final maturity in 2054. It also has a TIFIA loan of USD 189 million at a fixed rate of 3.04% with final maturity in 2053 against which no amount had been drawn down at year-end.

#### Spanish toll roads:

#### <u>Ausol I and II</u>

The debt is structured in two syndicated loans: (i) AUSOL I, with a notional amount of EUR 348.4 million; and (ii) AUSOL II, with a notional amount of EUR 121.9 million, both maturing in 2016 and bearing interest at 6-month EURIBOR of 0.062%+3.50%. Also, Ausol has a derivative with a notional amount of EUR 246.1 million and a fixed interest rate of 3.7975%, which matures in 2022, registered in "Derivative Financial Instruments at Fair Value", with a total value of EUR 48 million (see Note 5.5). The company is currently refinancing its borrowings, and plans to issue a fixed-rate bond in the coming months.

Pending the completion of the refinancing, the borrowings were retained in current liabilities and the derivative was not considered to qualify for hedge accounting at year-end as it was planned to issue a fixed-rate bond, which had a negative impact of EUR 47.6 million on profit or loss.

#### Cintra Inversora Autopistas de Cataluña / A. Terrasa Manresa

Following the refinancing transaction in 2008 through a syndicated structuring arrangement, the company is now financed through a credit facility with a tranche A and a tranche B with limits of EUR 300 million and EUR 316 million, respectively, both bearing interest at 6-month EURIBOR of 0.050%+1.40%. Both tranches have been drawn down in full and have final maturity in 2035. The company has also been granted a liquidity line of EUR 80 million, against which it has drawn down EUR 42.8 million (bearing interest at 6-month EURIBOR of 0.050%+1.40%). It should also be noted that this company has a derivative with a notional amount of EUR 606 million, a guaranteed interest rate of 4.735% and maturity in 2035. The fair value of the derivative arranged (recognised under "Derivative Financial

Instruments at Fair Value", see Note 5.5) was EUR -303.4 million at year-end. Additionally, as mentioned in Note 5.5, Autema has a derivative contract to hedge the variability of income through an inflation swap, whereby a CPI of 2.50% per annum is fixed. The valuation of this derivative at year-end 2015 amounted to EUR 355 million and the derivative has a notional value of EUR 51 million.

#### Portuguese toll roads:

#### Euroscut Algarve

This company has structured debt in two tranches secured by Syncora Guarantee Inc., one of which comprises bonds totalling EUR 101

b.2) Maturities by currency and fair value of infrastructure project borrowings

million with final maturity in 2027 (bearing 6.40% fixed interest) and the other comprises EIB borrowings of EUR 89.6 million with final maturity in 2025 (bearing fixed interest at 6.50%).

#### Euroscut Azores

Syndicated bank financing with final maturity in 2033, against which EUR 342.7 million had been drawn down at 31 December 2015 (bearing interest at 6-month EURIBOR of 0.050%+0.80%). In relation to these borrowings, the concession operator has arranged a derivative with a notional amount of EUR 296.0 million, a guaranteed fixed interest rate of 4.115% and maturity in 2033. The fair value of the derivative arranged (recognised under "Derivative Financial Instruments at Fair Value", see Note 5.5) was EUR -87.7 million at year-end.

#### Auto-Estradas Norte Litoral

Financing structure based on a syndicated loan for an outstanding amount of EUR 241.7 million, with final maturity in 2026 (bearing interest at 6-month EURIBOR of 0.0625%+1.25%). In addition, the concession operator has a derivative with a notional amount of EUR 173.7 million and a fixed interest rate of 3.69%, which matures in 2026. The fair value of the derivative arranged (recognised under "Derivative Financial Instruments at Fair Value", see Note 5.5) was EUR -33 million at year-end.

	Currency	Fair value 2015	Fair value 2014	Carrying amount 2015	2016	2017	2018	2019	2020	2021 and subsequent years	Total maturities
Infrastructure project bonds		1,605	2,539	1,354	0	1	3	5	6	1,364	1,379
TOLL ROADS		1,605	2,539	1,354	0	1	3	5	6	1,364	1,379
	USD	1,507	2,440	1,256	0	0	0	0	0	1,278	1,278
	EUR	98	99	98	0	1	3	5	6	86	101
Bank borrowings of infrastructure projects		5,264	5,264	5,264	547	42	198	64	70	4,422	5,343
TOLL ROADS		4,593	4,593	4,593	502	28	41	44	50	3,998	4,662
	USD	2,804	2,804	2,804	0	0	1	2	2	2,854	2,859
	EUR	1,790	1,790	1,790	502	28	40	42	48	1,144	1,803
CONSTRUCTION		147	147	147	5	2	2	2	2	136	148
	EUR	147	147	147	5	2	2	2	2	136	148
SERVICES		524	524	524	40	12	155	18	19	288	532
	GBP	209	209	209	2	3	141	1	1	66	214
	EUR	315	315	315	38	9	14	17	18	222	318
TOTAL BORROWINGS OF INFRASTRUCTURE PROJECTS		6,869	7,803	6,618	548	42	201	68	76	5,786	6,722

The differences between the total maturities of bank borrowings and the carrying amounts of the debt at 31 December 2015 are explained mainly by the difference between the nominal values and the carrying amounts of the debts, as certain adjustments are made in accordance with applicable accounting legislation (basically accrued interest payable and the application of the amortised cost method). The debt maturities do not include interest. The fair value reflected in the table above is calculated as follows:  For fixed-rate bonds, subject to changes in value due to fluctuations in market interest rates: since they are quoted in an active market, the related market value is used.

 For fixed-interest bank borrowings, also subject to changes in value due to fluctuations in rates: future cash flows are discounted using a market interest rate, calculated using an internal valuation model.  Lastly, for floating-rate bank borrowings: no significant differences are deemed to exist between the fair value of the borrowings and their carrying amount and, therefore, the carrying amount is used.

b.3) Information on credit limits and credit drawable for infrastructure projects

Set forth below is a comparative analysis of borrowings not drawn down at year-end:

<b>2015</b> (Millions of euros)	Debt limit	Amount drawn down	Amount drawable	Carrying amount of debt
Toll roads	6,497	6,041	456	5,947
US toll roads	4,562	4,138	424	4,059
Spanish toll roads	1,161	1,129	32	1,124
Other toll roads	775	775	0	764
Construction	169	148	21	147
Services	568	532	36	524
TOTAL BORROWINGS	7,234	6,722	512	6,618

<b>2014</b> (Millions of euros)	Debt limit	Amount drawn down	Amount drawable	Carrying amount of debt
Toll roads	8,756	8,195	561	8,118
US toll roads	5,204	4,705	499	4,652
Spanish toll roads	2,368	2,350	18	2,342
Other toll roads	1,184	1,140	44	1,124
Construction	149	149	0	148
Services	499	354	145	341
TOTAL BORROWINGS	9,405	8,699	706	8,608

The differences between the total bank borrowings drawn down and the carrying amount of the related debt at 31 December 2015 are explained mainly by the difference between the nominal values and carrying amounts of the debts, as certain adjustments are made in accordance with applicable accounting legislation (basically accrued interest payable and the application of the amortised cost method).

Of the EUR 512 million drawable (31 December 2014: EUR 706 million), EUR 424 million relate mainly to amounts not drawn down against borrowings that were obtained to finance toll roads under construction in the US. It should be noted that this drawable amount is associated exclusively with the projects, based on the nature and performance thereof, as discussed below.

#### b.4) Guarantees and covenants for project borrowings

The borrowings classified as project borrowings are without recourse to the shareholders of the projects or with recourse limited to the guarantees provided. The guarantees provided by subsidiaries of Ferrovial in connection with the borrowings of these projects are described in Note 6.5, Contingent liabilities. Bridge loans granted to infrastructure project companies prior to subsequent capital increases to be subscribed by the shareholders and guaranteed in full by the latter (equity bridge loans) are classified as borrowings of noninfrastructure project companies (see Note 5.5.2. below).

At 31 December 2015, all the toll road concession operators were achieving the significant covenants in force, except for:

 SH-130. As indicated in point b.1 above, the waiver agreement relating to the payment of interest on the borrowings was renewed until February 2016, with the terms and conditions of the remainder of the debt remaining unchanged. Therefore, the negotiations in progress continued.

#### 5.2.2. Net cash position excluding infrastructure projects

#### a) Borrowings of non-infrastructure project companies

a.1) Breakdown between current and non-current borrowings, changes in the year and main characteristics

	2015			Change 15/14		
(Millions of euros)	Non- current maturities	Current maturity	Total	Non- current maturities	Current maturity	Total
Corporate debt	0	0	0	0	0	0
Bonds	1,298	28	1,327	0	0	0
Project finance bridge loans	15	0	15	1	0	1
Other	63	59	123	-5	4	-1
TOTAL BORROWINGS EX- INFRASTRUCTUR E PROJECTS	1,376	88	1,464	-4	4	-1

	2014			
(Millions of euros)	Bonds	Bank borrowings	Total	
Corporate debt	0	0	0	
Bonds	1,298	29	1,327	
Project finance bridge loans	14	0	14	
Other	63	63	126	
TOTAL BORROWINGS EX- INFRASTRUCTURE PROJECTS	1,375	92	1,467	

#### Corporate debt, bonds and bridge loans for projects

The borrowings excluding infrastructure projects comprise mainly three corporate bonds issued on 30 January 2013, 29 May 2013 and 9 July 2014 for nominal amounts of EUR 500 million (coupon of 3.375%), EUR 500 million (coupon of 3.375%) and EUR 300 million (coupon of 2.5%), respectively, and maturing in 2018, 2021 and 2024, respectively (see paragraph a.2 a below).

The project finance bridge loans of EUR 15 million relate to the financing of Amey's Milton Keynes waste treatment plant, which is considered to constitute recourse borrowings, since it is guaranteed by the shareholders.

#### Other

The borrowings shown under "Other" relate mainly to bank loans and finance leases of the Services Division (EUR 49 million and EUR 44 million, respectively) (2014: EUR 42 million and EUR 39 million, respectively) and of the Construction Division (EUR 38 million and EUR 6 million, respectively) (2014: EUR 27 million and EUR 6 million, respectively).

Borrowings	Currency	Fair value 2015	Carrying amount 2015	2016	2017	2018	2019	2020	2021 and subsequent years	Total maturities
Corporate debt and bonds		1,390	1,327	0	0	500	0	0	800	1,300
	EUR	1,390	1,327	0	0	500	0	0	800	1,300
Other		138	138	34	10	2	9	12	37	104
	EUR	57	57	16	9	0	0	0	3	29
	GBP	56	56	16	0	0	1	6	27	50
	PLZ	16	16	1	0	0	1	4	8	15
	CLP	9	9	0	0	2	6	2	0	10
TOTAL BORROWINGS EXCLUDING INFRASTRUCTURE PROJECTS		1,528	1,464	34	10	502	9	12	837	1,404

a.2) Maturities by currency and fair value of borrowings excluding infrastructure projects

The differences between the total maturities of bank borrowings and the carrying amounts of the debt at 31 December 2015 are explained mainly by the difference between the nominal values and carrying amounts of the debts, as certain adjustments are made in accordance with applicable accounting legislation (basically accrued interest payable and the application of the amortised cost method).

The fair value of bank borrowings excluding infrastructure projects coincides with the related carrying amount because the borrowings are tied to floating market interest rates and, therefore, changes in the benchmark interest rates do not affect their fair value.

Since the corporate bonds are fixed-interest bonds traded on an active market, their fair value was taken to be the market price at the analysis date. In addition, interest rate derivatives with a notional amount of EUR 250 million were arranged in relation to these bonds, as mentioned in Note 5.5.

Based on the aforementioned criteria, the estimated total fair value of bank borrowings and bonds excluding infrastructure projects was EUR 1,530 million at 31 December 2015 (31 December 2014: EUR 1,561 million).

The 2016 maturities amount to EUR 34 million and relate mainly to borrowings associated with Amey Group companies totalling EUR 16 million. The debt maturities do not include interest.

#### a.3) Information on credit limits and drawable credit

Set forth below is a comparative analysis of borrowings not drawn down at year-end:

	2015				
(Millions of euros)	Debt limit	Amount drawn down	Amount drawable	Consolidated debt	
Corporate debt	2,560	1,300	1,260	1,327	
Other	404	104	300	140	
TOTAL BORROWINGS	2,964	1,404	1,560	1,466	

	2014			
(Millions of euros)	Debt limit	Amount drawn down	Amount drawable	Consolidated debt
Corporate debt	2,051	1,301	750	1,327
Other	314	113	201	140
TOTAL BORROWINGS	2,365	1,414	951	1,467

The differences between total bank borrowings and the carrying amount thereof at 31 December 2015 are explained mainly by the difference between the nominal values and carrying amounts of the debts, as certain adjustments are made in accordance with applicable accounting legislation.

The drawable balance of the corporate debt includes the increase the limit of the working capital credit line of EUR 510 million, which has not yet been drawn down, maturing in 2020.

#### a.4) Corporate rating

The financial rating agencies Standard & Poor's and Fitch issued their opinion on the credit rating of Ferrovial's corporate debt at December 2014, which was assigned ratings of BBB and BBB, respectively, with a stable outlook, and, therefore, came under the "investment grade" category.

#### b) Cash and cash equivalents of non-infrastructure project companies

The method used to classify cash and cash equivalents at both short and long term is the same as that applied in the financial statements for 2014. The cash and cash equivalents correspond to bank accounts and highly liquid investments subject to interest rate risk. The changes therein are analysed in Note 5.3, Cash flow.

Also, at 31 December there were certain restricted accounts totalling EUR 84 million made up mainly of EUR 37 million at the Corporate Division associated with certain equity swaps and EUR 41 million at the Real Estate Division associated with the developments in progress of Budimex.

### 5.3. CASH FLOW

The consolidated statement of cash flows was prepared in accordance with IAS 7. This Note provides an additional breakdown in this connection. This breakdown is based on internal criteria established by the Company for business purposes, which in certain cases differ from the provisions of IAS 7. The main criteria applied are as follows:

- In order to provide a clearer explanation of the cash generated, the Group separates cash flows into "Cash Flows Excluding Infrastructure Projects" where infrastructure project concession operators are treated as financial assets and the investments in the capital of these companies are therefore included in cash flows from investing activities and the yields from the investments (dividends and capital reimbursements) are included in cash flows from operating activities, and "Cash Flows of Infrastructure Projects", consisting of cash flows from the operating and financing activities of infrastructure project concession operators. The column "Eliminations" in the table below shows the aforementioned eliminations of investments and dividends.
- The treatment given to interest received on cash and cash equivalents differs from that in the statement of cash flows prepared in accordance with IAS 7, since this interest is included in cash flows from financing activities as a reduction of the amount recognised under "Interest Cash Flows".
- These flows endeavour to present the changes in the net cash position as the net amount of borrowings, cash and cash equivalents and restricted cash. This method also departs from that established in IAS 7, which explains the changes in cash and cash equivalents.
- Cash flows from operating activities are presented starting with EBITDA, analysing the extent to which the result is turned into cash through the "variation in working capital", which reflects the variation in the statement of financial position not only in current trade receivables and payables, but also in other items that have an impact on the cash flow from operating activities. A detailed analysis of the evolution of cash flow from operating activities and working capital by division is presented in the directors' report.

December 2015 (millions of euros)	Cash flow excluding infrastructure projects	Cash flow of infrastructure projects	Eliminations	Consolidated cash flow
EBITDA	580	447	0	1.027
Dividends received	477	0	-78	399
Change in working capital (receivables, payables and other)	-168	-67	0	-234
Cash flows from operating activities before tax	889	380	-78	1.191
Taxes paid in the year	-29	-31	0	-61
Cash flows from operating activities	860	349	-78	1.130
Investments	-374	-556	92	-839
Disposals	74	0	0	74
Cash flows from investing activities	-300	-556	92	-765
Cash flows from operating and investing activities	560	-208	13	366
Interest cash flows	-35	-309	0	-344
Capital proceeds from non-controlling interests	-1	212	-92	119
Scrip dividend	-267	0	0	-267
Acquisition of treasury shares	-265	0	0	-265
Remuneration of shareholders	-532	0	0	-532
Dividends paid to non-controlling shareholders of investees	-40	-83	78	-44
Exchange rate effect	-23	-498	0	-521
Changes in bridge loans (project financing)	0	0	0	0
Other changes in borrowings (not giving rise to cash flows)	-47	2,691	0	2,644
Cash flows from financing activities	-678	2,014	-13	1,322
Change in net cash position	-118	1,806	0	1,688
Opening position	1,632	-7,862	0	-6,230
Final position	1,514	-6,057	0	-4,542

December 2014 (millions of euros)	Cash flow excluding infrastructure projects	Cash flow of infrastructure projects	Eliminations	Consolidated cash flow
EBITDA	594	388	0	983
Dividends received	615	0	-33	582
Change in working capital (receivables, payables and other)	-138	18	0	-120
Cash flows from operating activities before tax	1,071	406	-33	1,444
Taxes paid in the year	-42	-20	0	-62
Taxes paid in previous year - refund	42	0	0	42
Cash flows from operating activities	1,072	386	-33	1,425
Investments	-581	-365	77	-870
Disposals	24	0	-13	11
Cash flows from investing activities	-557	-365	63	-859
Cash flows from operating and investing activities	-514	21	30	566
Interest cash flows	-30	-263	0	-293
Capital proceeds from non-controlling interests	1	121	-63	59
Scrip dividend	-275	0	0	-275
Acquisition of treasury shares	-235	0	0	-235
Remuneration of shareholders	-510	0	0	-510
Dividends paid to non-controlling shareholders of investees	-30	-41	33	-38
Exchange rate effect	85	-518	0	-433
Changes in bridge loans (project financing)	-14	0	0	-14
Other changes in borrowings (not giving rise to cash flows)	-60	-155	0	-215
Cash flows from financing activities	-557	-856	-30	-1.444
Change in net cash position	-43	-835	0	-878
Opening position	1,675	-7,027	0	-5,352
Final position	1,632	-7,862	0	-6,230

The directors' report includes detailed disclosures on the changes in cash flows.

#### **5.4. MANAGEMENT OF FINANCIAL RISKS AND CAPITAL**

The Group's activities are exposed to a variety of financial risks, particularly interest rate risk, foreign currency risk, credit risk, inflation risk, liquidity risk and equity risk.

Following are the policies established by Ferrovial to manage each of these risks, information about the Group's exposure to each of them and an analysis of the sensitivity to a change in the various variables.

#### a. Interest rate

#### a.1 Management of Interest rate risk

Ferrovial's business is subject to economic cycles and interest rate risk management is taken into consideration. When interest rates are low, these levels are guaranteed in the future at non-infrastructure project level. At infrastructure project level, the banks and rating agencies require a higher percentage of fixed-rate debt. These strategies are achieved by issuing fixed-rate debt or by arranging hedging financial derivatives, a detail of which is provided in Note 5.5, Derivative financial instruments at fair value. The aim of these hedges is to optimise the finance costs borne by the Group.

#### a.2 Exposure to interest rate risk

The accompanying table shows a breakdown of the Group's debt, indicating the percentage of the debt that is considered to be hedged (either by a fixed rate or by derivatives). Not all the assets are hedged (the case of cash and cash equivalents and long-term restricted cash associated with the debt).

	2015			
<b>Borrowings</b> (Millions of euros)	Total gross debt	% of debt hedged	Net debt exposed to interest rate risk	Impact on results of + 100 b.p.
Non-infrastructure project companies	1,465	78%	324	3
Toll roads (*)	5,947	92%	466	5
Construction	147	93%	11	0
Services	524	94%	33	0
Infrastructure projects	6,618	92%	510	5
TOTAL BORROWINGS	8,083	90%	834	8

	2014			
<b>Borrowings</b> (Millions of euros)	Total gross debt	% of debt hedged	Net debt exposed to interest rate risk	Impact on results of + 100 b.p.
Non-infrastructure project companies	1,467	60%	584	6
Toll roads (*)	6,920	90%	689	7
Construction	148	93%	11	0
Services	341	88%	40	0
Infrastructure projects	7,410	90%	740	7
TOTAL BORROWINGS	8,877	85%	1,324	13

(\*) In calculating the percentage of debt hedged in toll road infrastructure projects, the borrowings of the R4 and OLR toll roads were not taken into consideration because the respective concession operators were involved in 2014 in insolvency proceedings and most of the derivatives relating to these borrowings have been terminated.

Also, it must be borne in mind that the results relating to companies accounted for using the equity method include the results corresponding to the 25% ownership interest in HAH and the ownership interest of 43.23% in 407 ETR. As indicated in Note 3.5, the two companies have a significant volume of debt, of which 80% (HAH) and 100% (407 ETR) is hedged against interest rate risk.

Based on the foregoing, at the fully consolidated companies, a linear increase of 100 basis points in the market yield curves at 31 December 2015 would increase the finance costs in the statement of profit or loss by an estimated EUR 8 million, of which EUR 5 million relate to infrastructure projects and EUR 3 million to non-infrastructure project companies, with a net impact on the profit attributable to Ferrovial of EUR -6 million.

It is also necessary to take into account changes in the fair value of the financial derivatives arranged, which are indicated in Note 5.5.

As regards these interest rate hedging instruments, a linear decrease of 100 basis points in the market yield curves at 31 December 2015 would, in the case of the effective hedges, have a net impact of EUR -339 million on the equity attributable to the Parent (EUR -140 million at companies accounted for using the equity method and EUR -199 million at fully consolidated companies).

#### b. Foreign currency

#### b.1 Management of foreign currency risk

Ferrovial analyses the changes in both short- and long-term exchanges rates, establishing monitoring mechanisms such as equilibrium exchange rates, which, together with the planned net exposure per currency for the coming years both for dividends receivable and equity contributions in new projects, enables it to define its hedging strategy. These hedges are established by using foreign currency deposits or arranging derivatives (see Note 5.5 for more details).

#### b.1 Exposure to foreign currency risk

The following table shows, by type of currency, the values of assets, liabilities, non-controlling interests and equity attributable to the Parent at December 2015, adjusted by the aforementioned currency forwards corresponding to each currency:

	2015				
<b>Currency</b> (Millions of euros)	Assets	Liabilities	Equity attrib. to the Parent	Non- controlling interests	
Euro	7,916	6,441	1,302	173	
Pound sterling	4,338	2,023	2,315	0	
US dollar	9,426	8,668	502	256	
Canadian dollar	2,032	353	1,680	0	
Polish zloty	1,227	1,014	160	54	
Chilean peso	177	120	57	0	
Other	267	225	43	0	
TOTAL GROUP	25,384	18,843	6,058	483	

Note 1.4 contains a detail of the changes in the year in the closing exchange rates. As a result of these changes, the impact of translation differences on equity at 31 December 2015 was EUR -33 million for the Parent and EUR 25 million for non-controlling interests. Of the

aforementioned EUR -33 million, EUR -141 million correspond to changes in the Canadian dollar, EUR 91 million to changes in the pound sterling, EUR 22 million to changes in the US dollar and EUR -5 million to changes in other currencies.

Also, Ferrovial has estimated that a 10% appreciation of the euro at year-end against the main currencies in which the Group has investments would have an impact on the Parent's equity of EUR -524 million, of which 49% would relate to the impact of the pound sterling and 36% to that of the Canadian dollar. This fluctuation in the value of the euro would have an impact on total assets of EUR -1,911 million, of which 55% would relate to the investments in US dollars, 25% to the investments in Canadian dollars.

Also, the detail of the net profit attributable to the Parent by type of currency for 2015 and 2014 is as follows:

	Net profit			
<b>Currency</b> (Millions of euros)	2015	2014		
Euro	186	92		
Pound sterling	266	225		
US dollar	232	34		
Canadian dollar	70	64		
Polish zloty	15	25		
Chilean peso	-10	1		
Other	-40	-40		
TOTAL GROUP	720	402		

Note 1.4 contains a detail of the changes in the average exchange rates for the year. In this regard, the impact of a 10% appreciation of the euro on the statement of profit or loss would have amounted to EUR -64 million.

#### c. Credit and counterparty risk

#### c.1 Management of credit risk

In managing this risk, Ferrovial monitors on an ongoing basis the ratings of the various counterparties, establishing diversification criteria, minimum rating requirements for financial counterparties and customer credit risk monitoring and selection.

#### c.2 Exposure to credit risk

The Group's main financial assets exposed to credit risk or counterparty risk are as follows:

	2015	2014	Change 15/14
Investments in financial assets (1)	991.36	1,132.80	-141.44
Non-current financial assets	2,341.26	2,323.60	17.66
Financial derivatives, net (liability)	-267.48	-1,031.50	764.02
Trade and other receivables	2,434.93	2,244.00	190.93

(1) Included in "Cash and Cash Equivalents".

#### d. Liquidity risk

#### d.1 Management of liquidity risk

The Group has established the necessary mechanisms that reflect the cash generation and need projections, in order to guarantee solvency, in relation to both short-term collections and payments and obligations to be met at long term.

#### d.2 Exposure to liquidity risk

#### Non-infrastructure project companies

At 31 December 2015, cash and cash equivalents amounted to EUR 2,973 million (2014: EUR 3,103 million). Also, at that date undrawn credit lines totalled EUR 1,560 million (2014: EUR 951 million).

#### Infrastructure projects

At 31 December 2015, total cash and cash equivalents (including short-term restricted cash) amounted to EUR 306 million (2014: EUR 396 million). Also, at that date undrawn credit lines amounted to EUR 512 million (2014: EUR 706 million), which were arranged mainly to cover committed investment needs.

#### e. Equity risk

Ferrovial is exposed to the risk relating to the evolution of its share price. In connection with the various share-based remuneration schemes that it has in place (see Note 6.7). To hedge against risks of appreciation of the share price, Ferrovial has arranged equity swaps, the detail of which is shown in Note 5.5.

Since these swaps are not classified as hedging derivatives, their market value has an impact on profit or loss and, accordingly, a EUR 1 increase/decrease in the Ferrovial share price would have a positive/negative impact of EUR 4 million on the net profit of Ferrovial.

#### f. Inflation risk

Most of the revenue from infrastructure projects is associated with prices tied directly to inflation. This is the case of the prices of both the toll road

concession contracts and the HAH airports accounted for using the equity method.

Therefore, an increase in inflation would increase the value of the assets of this nature.

Unlike the company's assets, from the accounting standpoint the derivatives arranged at HAH the objective of which is to convert fixedrate borrowings into index linked debt are measured at fair value through profit or loss, since they are considered to be ineffective derivatives. In this regard, an increase of 100 b.p. throughout the inflation curve would have an effect on the net profit attributable to Ferrovial (in proportion to its percentage of ownership) of EUR -150 million.

Also, in the case of the toll road concession operator Autema, there is a derivative tied to inflation that is deemed to qualify for hedge accounting, in which an increase of 100 b.p. throughout the inflation curve would have an effect on reserves of EUR -110 million.

#### g. Capital management

The Group aims to achieve a debt-equity ratio that makes it possible to optimise costs while safeguarding its capacity to continue managing its recurring activities and the capacity to continue to grow through new projects in order to create shareholder value.

Ferrovial's objective with regard to financial debt is to maintain a low level of indebtedness, excluding infrastructure project debt, such that it can retain its investment grade credit rating. In order to achieve this target it has established a clear and adequate financial policy in which a relevant metric refers to a maximum ratio, for non-infrastructure projects, of net debt (gross debt less cash) to gross profit from operations plus dividends from projects of 2:1.

At 31 December 2015, the net cash position was positive (assets higher than liabilities) and, therefore, the difference with respect to the maximum debt-equity ratio established is very significant. For the purpose of calculating this ratio, "net debt excluding infrastructure projects" is defined in Note 5.2 and "gross profit from operations plus dividends" is the profit from operations before impairment losses, disposals and depreciation and amortisation of the Group companies other than infrastructure concession operators, plus the dividends received from infrastructure projects.

### **5.5. DERIVATIVE FINANCIAL INSTRUMENTS AT FAIR VALUE**

#### a) Breakdown by type of derivative, changes, maturities and main features

The table below includes a detail of the fair values of the derivatives arranged at 31 December 2015 and 2014, as well as the maturities of the notional amounts to which the derivatives relate (maturities of notional amounts are shown as positive figures and already-arranged future increases are presented as negative amounts):

	Fair value		Notional maturities					
<b>Type of instrument</b> (Millions of euros)	Balances at 31/12/15	Balances at 31/12/14	2016	2017	2018	2019	2020 and subsequent years	TOTAL
ASSET BALANCES	430	400	1,362	-2	-2	-3	311	1,666
Index linked swaps, Toll Roads	355	351	-2	-2	-2	-3	61	51
Interest rate swaps, Corporate	15	17	0	0	0	0	250	250
Equity swaps (*)	43	30	74	0	0	0	0	74
Exchange rate derivatives, Corporate	7	1	694	0	0	0	0	694
Other derivatives	11	0	597	0	0	0	0	597
LIABILITY BALANCES	697	1,431	193	56	50	53	2,177	2,529
Interest rate swaps, Toll Roads	613	1,318	18	17	24	27	1,899	1,984
Exchange rate derivatives, Corporate	0	22	0	0	0	0	0	0
Other derivatives	84	91	175	39	26	26	278	545
NET BALANCES (LIABILITY)	-267	-1,031	1,555	54	47	50	2,489	4,195

The cash flows composing the fair value of the derivatives mature as follows:

	Fair value				Cash flow maturities			
<b>Type of instrument</b> (Millions of euros)	Balances at 31/12/15	Balances at 31/12/14	2016	2017	2018	2019	2020 and subsequent years	TOTAL
ASSET BALANCES	430	400	70	12	12	13	323	430
Index linked swaps, Toll Roads	355	351	6	8	10	11	320	355
Interest rate swaps, Corporate	15	17	4	3	3	2	3	15
Equity swaps (*)	43	30	43	0	0	0	0	43
Exchange rate derivatives, Corporate	7	1	7	0	0	0	0	7
Other derivatives	11	0	11	0	0	0	0	11
LIABILITY BALANCES	697	1,431	113	91	82	72	340	697
Interest rate swaps, Toll Roads	613	1,318	85	78	71	63	315	613
Exchange rate derivatives, Corporate	0	22	0	0	0	0	0	0
Other derivatives	84	91	28	12	11	9	25	84
NET BALANCES (LIABILITY)	-267	-1,031	-43	-79	-69	-59	-17	-267

(\*) The items indicated are the main derivatives arranged by the Group that do not qualify for hedge accounting, as explained in this Note.

Following is a description of the main types of derivatives and of the most significant changes therein in 2015:

#### Toll Road Division derivatives

#### Interest rate swaps, Toll Roads

In order to hedge the interest rate risk in toll road infrastructure projects, the concession holders have arranged interest rate hedges on the projects' debt, establishing a fixed or increasing interest rate for a total notional amount of EUR 1,984 million at 31 December 2015.

Overall, the fair value of these hedges increased from EUR -1,318 million at 31 December 2014 to EUR -613 million in 2015, due largely to the reclassification of the derivatives of Chicago Skyway, Eurolink M3 and Eurolink N4/N6 to assets and liabilities held for sale for EUR 710 million and to the slight rise in long-term interest rates in the eurozone.

In general, since these derivatives are considered to be effective, the changes in their fair value are recognised in reserves, with a positive impact of EUR 67 million (EUR 47 million attributable to the Parent, after tax and non-controlling interests). Also, it should be noted that EUR 244 million were transferred to profit or loss relating to the accumulated reserves corresponding to the derivatives of Autopista SH-130 and Autopista del Sol (EUR 113 million in reserves attributable to the Parent). The hedging relationships of these swaps were interrupted in 2015 as a result of the refinancing processes to which they are subject, in which it is expected that the terms of the new debt arranged are substantially different from those considered in the initial design of the derivatives.

The changes in settlements and accruals gave rise to an impact of EUR -203 million on the financial result and a net cash outflow of EUR 201 million.

#### Index linked swaps, Toll Roads

This item relates exclusively to Autema, which in 2008 arranged an index linked swap to hedge income variability, by means of which an
#### Corporate derivatives

#### Interest rate swaps, Corporate

In relation to the bond issues launched in 2013, the Group arranged interest rate derivatives for a notional amount of EUR 250 million expiring in 2021. Since they convert a portion of the fixed interest rate on the bonds into a floating interest rate, these derivatives constitute a partial fair value economic hedge of the aforementioned bond issues and they all qualify for hedge accounting.

#### Equity swaps

Ferrovial has arranged equity swaps in order to hedge against the possible impact on equity resulting from the exercise of the share-based remuneration schemes granted to its employees.

The modus operandi of these equity swap contracts is as follows:

- The calculation base is a given number of Ferrovial shares and a reference price, which is normally the market price of the share on the grant date.
- For the duration of the contract, Ferrovial pays interest equivalent to a given interest rate (EURIBOR plus a spread, to be applied to the result of multiplying the number of shares by

the exercise price) and receives remuneration equal to the dividends corresponding to those shares.

 When the swap expires, if the share price has increased, Ferrovial will receive the difference between the market price and the reference price. If the share price has fallen, Ferrovial will pay the difference to the bank.

At 2015 year-end these derivatives had a notional amount equivalent to 5.6 million shares, which, based on the strike price of the equity swaps (the price at which they must be settled with the banks), represented a total notional amount of EUR 74 million, with an impact of EUR 46 million on the financial result as a result of fair value changes and a cash inflow of EUR 38 million.

#### Exchange rate derivatives, Corporate

These derivatives relate to Corporate hedges of foreign currency risk, the main aim of which is to protect against the volatility of future cash flows in foreign currencies (basically the pound sterling and the US dollar). Their notional value amounted to EUR 694 million at 31 December 2015, of which EUR 477 million relate to the US dollar and EUR 217 million to the pound sterling. They expire at short term.

#### b) Main effects on profit or loss and equity

The changes for accounting purposes in the main derivatives arranged by fully consolidated companies, detailing the fair values thereof at 31 December 2015 and 2014, and the impact on reserves, profit or loss and other statement of financial position items are as follows:

		Fair value					Impac	ts		Impacts					
<b>Type of instrument</b> (Millions of euros)	Balance at 31/12/15	Balance at 31/12/14	Change	Impact on reserves (1)	Transfers to profit or loss (II)	Impact on profit or loss due to fair value changes (III)	Impact on financial result (IV)	Cash (V)	Exchang e rate (VI)	Other impacts on equity or profit or loss (VII)	Total				
Index linked swaps, Toll Roads	355	351	3	7	0	0	0	-4	0	1	3				
Interest rate swaps, Toll Roads	-613	-1,318	705	67	244	-186	-189	116	-85	738	705				
Interest rate swaps, Corporate	15	17	-3	0	0	2	0	-5	0	1	-3				
Equity swaps	43	30	12	0	0	46	0	-34	0	0	12				
Exchange rate derivatives, Corporate	7	-21	28	-1	0	-2	0	106	-76	0	28				
Other derivatives	-74	-91	18	12	0	1	-14	25	-7	-1	17				
TOTAL	-267	-1,031	764	85	244	-139	-203	204	-168	738	764				

Derivatives are recognised at market value at the arrangement date and at fair value at subsequent dates. Changes in the value of these derivatives are recognised for accounting purposes as follows:

- The changes in the year in the fair value of the derivatives that qualify for hedge accounting are recognised in reserves (column I).
- The changes in fair value of the derivatives that do not qualify for hedge accounting or that are considered to be held for speculative purposes are recognised as a fair value adjustment in Group profit or loss (column II) and are reflected separately in the statement of profit or loss.
- "Impact on Financial Result" (column III) reflects the impact on "Financial Result on Financing" arising from the interest flows accrued during the year.
- "Cash" (column IV) indicates net payments and collections during the year.
- The impact of the difference between closing exchange rates at December 2015 and 2014 is also presented separately (column V).
- Lastly, "Other Impacts" shows the impacts on profit or loss from operations or other impacts not considered in the other columns (column VI).

#### c) Derivative measurement methods

All the Group's derivative financial instruments and other financial instruments carried at fair value are included in LEVEL 2 of the fair value measurement hierarchy, since although they are not quoted on regulated markets, the inputs on which their fair values are based are observable, either directly or indirectly.

Although the fair value measurements are performed by the Company using an internally developed valuation tool, they are in any event compared with the valuations received from the counterparty banks on a monthly basis. Equity swaps are measured as the sum of the difference between the market price of the share on the calculation date and the unit settlement price agreed at inception, multiplied by the number of shares under the contract, and the present value of the finance cost agreed upon in the contract.

The other instruments are measured by quantifying the net future cash inflows and outflows, discounted to present value, with the following specific features:

- Interest rate swaps: these future cash flows with floating reference rates are estimated by using current market assessments of the time value of money; and each flow is updated using the market zero-coupon rate that is appropriate for the settlement period and currency in question at the measurement date.
- Index linked swaps: the future cash flows are estimated by projecting the future behaviour implicit in the market curves on the measurement date, for both reference interest rates and reference inflation rates. As in the cases described above, the flows are discounted using the discount rates obtained at the measurement date for each flow settlement period and currency.

Lastly, credit risk, which pursuant to IFRS 13 was included in the measurement of derivatives, is estimated as follows:

With regard to the cash flows payable by the banks, as a general rule the credit risk premium applicable to the bank's credit rating is considered.

With regard to the cash flows payable by the Group company itself, if that company has a rating, the credit risk premium attributable to that rating is considered. If the Group company does not have a rating, the company's solvency ratios are analysed and, based on public information on rating methods, a hypothetical rating level is determined and, therefore, the corresponding risk premium is also determined. This risk premium could be modified in the future in the event of a substantial change in the company's solvency position.

### SECTION 6: OTHER DISCLOSURES

This section includes other Notes required under the applicable legislation.

Of particular note due to its importance is Note 6.5, Contingent liabilities and investment commitments, in which the main lawsuits that affect the Group companies are described (see Note 6.5.1), including most notably in 2015 the evolution of the insolvency proceedings of the R4 and AP36 Ocaña La Roda toll roads, and the guarantees provided (Note 6.5.2), with particular emphasis on the guarantees provided by non-infrastructure project companies on behalf of infrastructure project companies.

#### **6.1. DEFERRED INCOME**

The balance of "Deferred Income" totalled EUR 1,088 million at the end of 2015 (2014: EUR 987 million), of which EUR 1,078 million correspond to grants related to assets received from the infrastructure concession grantors, primarily in the Toll Roads Division (EUR 1,056 million) and in the Services Division (EUR 21 million).

The main change in 2015 took place at LBJ Infrastructure Group and NTE Mobility Partner, subsidiaries of Cintra in the US, which received additional grants in 2015 amounting to EUR 94 million and EUR 24 million, respectively, offset by a decrease of EUR 126 million as a result of reclassifying the grants received by the Irish Eurolink Motorway M4-M6 toll road to liabilities held for sale.

There was also an increase of EUR 96 million at the US companies due to the appreciation of the US dollar with respect to the euro.

These grants related to assets are recognised in profit or loss over the periods and in the proportions in which depreciation expense on those assets is recognised. The impact of these grants on cash flows is presented as a reduction of cash flows from investing activities.

### **6.2. PENSION PLAN DEFICIT**

This line item reflects the deficit relating to pension and other employee retirement benefit plans, including both defined benefit and defined contribution plans. The provision recognised in the consolidated statement of financial position at 31 December 2015 amounted to EUR 46 million (31 December 2014: EUR 101 million). Of this amount, EUR 44 million (31 December 2014: EUR 99 million) relate to defined benefit plans of the Amey Group in the UK.

Amey Group defined benefit plans (Millions of euros)	2015	2014
Liability recognised in consolidated statement of financial position		
Obligation at end of year	999	1,003
Fair value of plan assets at end of year	955	904
AMEY GROUP PENSION PLAN DEFICIT	44	99

The Amey Group has nine defined benefit plans covering a total of 6,562 employees and ten defined contribution plans covering 13,201 employees. The most significant changes in 2015 that led to a EUR 55 million improvement in the deficit were as follows:

 An impact of EUR +47 million arising from actuarial gains and losses which decreased the pension plan deficit (a decrease in the related liability) recognised in equity: In relation to the obligations, there was an improvement in the actuarial The changes in liabilities other than current liabilities and borrowings, such as pension obligations (see Note 6.2) and provisions (see Note 6.3), are also analysed.

assumptions used due mainly to the increase in the expected return on the assets and the discount rate. More details are provided in section a) of this Note.

- Contributions of EUR +24 million made by the Company to the pension plans, which reduced the pension plan deficit (a decrease in the related liability). The ordinary contributions amounted to EUR 5 million, while the extraordinary contributions aimed at improving the pension plan deficit totalled EUR 19 million.
- A negative impact of EUR -10 million on profit or loss, which increased the pension plan deficit (an increase in the related liability), as detailed in section b) of this Note.
- A negative impact of EUR -6 million due to the exchange rate effect, giving rise to an increase in the deficit.

Also, although they did not have any effect on the pension plan deficit, there were curtailments and settlements as a result of the payment of obligations to employees, which therefore reduced the related obligation at year-end and gave rise to a reduction of the same amount in the plan assets. In 2015 these curtailments and settlements totalled EUR 35 million.

#### a) Actuarial gains and losses recognised in reserves

The effects of changes in the actuarial assumptions relating to the defined benefit pension plans of the Amey Group are recognised directly in equity and are summarised (before taxes) in the following table:

Amey Group defined benefit plans (Millions of euros)	2015	2014
Actuarial gains/losses on obligations	-66	-69
Actuarial gains/losses on plan assets due to the difference between the expected return at the beginning of the year and the actual return	18	56
IMPACT ON EQUITY RECOGNISED	-47	-13

The main actuarial assumptions used to calculate the defined benefit pension plan obligations are summarised as follows:

Amey Group defined benefit plans Main assumptions	2015	2014
Salary increase	2.40%	2.40%
Discount rate	3.90%	3.60%
Expected inflation rate	3.15%	3.10%
Expected return on assets	3.90%	3.60%
Mortality (years)	86-93	86-91

For 2016 the ordinary contributions agreed upon with the trustees amount to EUR 6 million. Also, the extraordinary contributions will be reduced from EUR 19 million in 2015 to EUR 18 million in 2016.

Set forth below is a sensitivity analysis showing the impact on profit or loss and on equity of a change of 50 basis points in the discount rate.

Annual impact on profit

or loss

4

-4

After tax

3

-3

Before tax

Annual impact on

equity

83

-95

After tax

66

-76

Before tax

The defined benefit pension plan assets stated at their fair value for 2015 and 2014 are summarised as follows:

Amey Group defined benefit plans (Millions of euros)	2015	2014
Plan assets (fair value)		
Equity instruments	370	317
Debt instruments	511	358
Buildings	61	56
Cash and other	13	173
TOTAL PLAN ASSETS	955	904

#### b) Impact on profit or loss

The detail of the impact of the defined benefit pension plans on profit or loss is as follows:

Amey Group defined benefit plans (Millions of euros)	2015	2014
Impact on profit or loss before tax		
Current service cost	-5	-6
Interest cost	-38	-39
Expected return on plan assets	35	35
Other	-1	14
TOTAL AMOUNT RECOGNISED IN PROFIT OR LOSS	-10	3

#### c) Complete actuarial reviews

The Amey Group performs complete actuarial valuations every three years, depending on the plan, having completed the most recent reviews of all the plans in 2013 and 2014.

Based on these reviews, the extraordinary contributions to be made in the coming years have been reduced.

#### Sensitivity analysis discount rate (+ / - 50 b.p.) + 50 b.p.

Amey Group defined benefit plans

- 50 b.p.

d) Sensitivity analysis

#### **6.3. PROVISIONS**

The provisions recognised by the consolidated Group are intended to cover the risks arising from its various operating activities. They are recognised using the best estimates of the existing risks and uncertainties and their possible evolution.

This Note provides a breakdown of all the items composing "Long-Term Provisions" and "Operating Provisions and Allowances" in liabilities in the consolidated statement of financial position. In addition to these items, there are other impairment losses and allowances that are presented as a reduction of certain asset line items and which are disclosed in the Notes relating to those specific assets.

The changes in the long- and short-term provisions presented separately in liabilities in the consolidated statement of financial position were as follows:

	Provision for landfills	Provision for compulsory purchases		Provisions for litigation and taxes	Provisions for other long- term risks	Total long- term provisions	Short- term provisions	Total
Balance at 1 January 2015	100	497	170	451	162	1,378	475	1,853
Changes in the scope of consolidation and reclassifications to held for sale	6	-459	-95	0	0	-547	2	-545
Charges for the year:	10	0	39	45	77	171	237	408
Profit from operations	7	0	32	41	77	157	237	395
Financial result	3	0	7	3	0	13	0	13
Reversals:	-3	0	-15	-70	-32	-120	-121	-241
Profit from operations	-3	0	-12	-58	-32	-105	-121	-225
Financial result	0	0	-3	0	0	-3	0	-3
Income tax	0	0	0	-12	0	-12	0	-12
Increase/(Decrease) charged/(credited) to concession infrastructure	0	-8	0	0	0	-8	0	-8
Transfers and other	1	0	2	-11	-31	-44	22	-23
Exchange differences	0	0	3	0	3	7	7	14
Balance at 31 December 2015	113	30	99	416	179	837	622	1,459

Following is a description of the nature and amounts of the main provisions recognised:

#### **Provision for landfills**

"Provision for Landfills" contains the estimated cost of landfill closure and post-closure activities relating to the landfills operated by the Ferrovial Services business in Spain and UK. The provision is calculated based on a technical estimate of the consumption to date of the total capacity of the respective landfills.

#### Provision for compulsory purchases

The provision for compulsory purchases recognised by the Spanish toll roads, totalling EUR 30 million (31 December 2014: EUR 497 million). The decrease in this heading was due primarily to the exclusion from consolidation of the R4 Madrid Ocaña toll road (31 December 2014: EUR 452 million) and the AP36 Ocaña La Roda toll road (31 December 2014: EUR 7 million). Also, the provision for compulsory purchases recognised by Autopista del Sol decreased by EUR 8 million due to the updating of the estimates made.

#### Provision for replacements and upgrades pursuant to IFRIC 12

This line item includes the provisions for investments in replacements established by IFRIC 12 (see Note 2.5.2). The balance of this heading decreased by EUR 70 million from EUR 170 million at December 2014 to EUR 99 million at 31 December 2015. This decrease was due primarily to the exclusion from consolidation of the R4 Madrid Ocaña (EUR 31 million) and AP36 Ocaña La Roda (EUR 22 million) toll roads; as well as the reclassification to held for sale of the Chicago Skyway toll road (EUR 34 million) and the change in the Autostrada do Algarve toll road to the financial asset model (EUR 8 million).

#### Provisions for litigation and taxes

This line item includes:

- Provisions to cover the possible risks resulting from litigation in progress, amounting to EUR 170 million (31 December 2014: EUR 175 million).
- Provisions for taxes (EUR 246 million; 31 December 2014: EUR 277 million) relating to local or central government duties, income taxes and other taxes due to the varying interpretations that can be made of the tax legislation in the various countries in which the Group operates.

#### Provisions for other long-term risks

This line item includes the provisions recognised to cover certain longterm risks other than those attributable to litigation or taxes, such as third-party liability resulting from the performance of contracts, guarantees provided with enforcement risk and other similar items, which amounted to EUR 179 million at 31 December 2015 (31 December 2014: EUR 162 million).

#### Short-term provisions

These relate mainly to the Construction Division, consisting of provisions for construction work completion, site removals and losses amounting to EUR 493 million (2014: EUR 416 million).

#### **6.4. OTHER NON-CURRENT LIABILITIES**

"Non-Current Liabilities - Other Payables" includes mainly the following:

- The participating loans granted by the State to several infrastructure project concession operators amounting to EUR 153 million (31 December 2014: EUR 151 million), of which EUR 103 million relate to the Toll Roads Division, EUR 39 million to the Services Division and EUR 11 million to the Construction Division.
- Long-term deposits and guarantees amounting to EUR 8 million (31 December 2014: EUR 22 million). The change in the balance in 2015 was due mainly to the exclusion from consolidation of the Madrid Sur and Ocaña La Roda toll roads, which gave rise to a decrease of EUR 19 million.
- Long-term trade payables of the Services Division in the UK, amounting to EUR 11 million (31 December 2014: EUR 11 million).

#### 6.5. CONTINGENT LIABILITIES, CONTINGENT ASSETS, OBLIGATIONS AND COMMITMENTS

#### 6.5.1. Litigation

In carrying on its activities the Group is subject to possible contingent liabilities of varying kinds. These contingent liabilities lead to lawsuits or litigation in relation to which a provision is recognised based on the best estimate of the foreseeable disbursements required to settle the obligation. Therefore, it is not expected that any significant liabilities will arise, other than those for which provisions have already been recognised, that might represent a material adverse effect.

The detail of the most significant litigation, in terms of amount, in the Group's various business divisions is as follows:

#### <u>a) Litigation in relation to the Toll Road business</u>

### Status of the insolvency proceedings of the AP 36 Ocaña-La Roda and Radial 4 Madrid-Ocaña toll roads

#### Main events in 2015

#### a) AP 36 Ocaña-La Roda toll road

In 2015 significant developments took place in the insolvency proceedings initiated in relation to the concession operator and the holder of the shares of the concession operator. Specifically:

On 23 January Spanish government lawyers representing Seittsa, entity fully owned by Spanish Government, submitted an arrangement proposal to the Commercial Court, which included the following main matters:

- Establishing a global proposal with the aim of providing a solution to all the toll road concession operators which were involved in the same situation. In fact, the validity of the proposal was subject to it being accepted by all the concession operators, which include not only the AP 36 toll road, but also the concession operator of the Radial 4 Madrid-Ocaña toll road.
- Seittsa would become the concession operator of all the administrative concessions relating to the affected toll roads
- Seittsa would assume these concession operators' debts to third parties although with certain debt reductions made on the nominal amount thereof. Specifically, a write-off of all the debt payable to shareholders and a reduction of 50.99% of the debt payable to banks, as well as other terms and conditions relating to the deferral of the related payments were proposed.

In practice, the solution proposed would have resulted in the shareholders not recovering any of the capital invested in the projects.

On 24 February 2015 the competent commercial court dismissed in a court order the arrangement proposal submitted by the Spanish government lawyers and approved the following measures:

- Not to admit the arrangement proposals for consideration due to irremediable defects.
- To render null and void the arrangement phase in the insolvency proceeding and open the liquidation phase, thereby cancelling the creditors' meeting that was scheduled for 4 March 2015.
- To suspend the management disposal powers of the concession operators and their sole shareholder, thereby transferring the management and administration of both companies to the insolvency managers as a result of the removal of the Board of Directors.

The Spanish government lawyers filed an appeal against the aforementioned court order, which was admitted for consideration by the commercial court on 31 July 2015 (notified on 4 September). In the aforementioned appeal, the Spanish government lawyers refuted the arguments of the court and insisted upon the application of the arrangement proposal of Seittsa as the only solution to the situation of the affected companies.

On 21 September, certain of the affected creditor banks submitted their respondent's notice against the Spanish government lawyers' appeal. In the respondent's notice they alleged that the viability plan upon which Seittsa's proposal was based was unachievable and that the only viable alternative was the liquidation of the companies through payment of the Governmental Liability ("Responsabilidad Patrimonial de la Administración -RPA-") by the Spanish State.

At the date of preparation of these consolidated financial statements, the Madrid Provincial Appellate Court had not handed down a decision on the aforementioned appeal.

#### b) Radial 4 toll road

Unlike the case of the AP 36 toll road, the status of the insolvency proceedings relating to the Radial 4 toll road is quite different as they are at the stage where preparation of the list of creditors is under discussion and the claims relating to the company are still being determined in the initial phase of the insolvency proceedings. This delay is justified in part because of the complexity of the compulsory purchase process in this case, compared to the AP 36 toll road, and because of the prudence of the competent court in advancing with the proceeding while it awaits a definitive solution becoming clear in similar proceedings regarding the privileged nature of the loans granted by the banks.

However, despite no significant progress being made in this proceeding, in 2015 Ferrovial was informed, by way of the AP 36 toll road proceeding, of the government's ultimate position reflected in the arrangement proposal of Seittsa, and the position of certain creditor banks in various projects, in order to prevent the signing of the arrangement proposal and instead enter in a liquidation process by means of the enforcement of the RPA.

## The current situation of both projects and the implications on the obligation to include them in the Group's consolidated financial statements

Status of the projects

From an economic standpoint and on the basis of the information provided to us in 2015, we can conclude that currently there are only two possible outcomes of the insolvency proceedings; either the government's proposal is successful by means of the arrangement proposed by Seittsa, a scenario in which the shareholders would not recover any of their investment, or the position of certain banks succeeds, which would result in the liquidation of the concession operators by means of the RPA mechanism, a scenario in which the shareholders would not recover the investment made since the sum of the amount of the RPA guaranteed together with the other realisable assets under the concession arrangement is, in both cases, less than the debts of the companies to the creditors and, accordingly, there would be no remainder for the shareholders. Specifically, in the case of the Radial 4 toll road the RPA amounts to EUR 700 million and the other realisable assets amount to EUR 13 million, which would give rise to a total realisable value of EUR 713 million compared to a total debt of EUR 1,273 million that includes mainly the nominal value of borrowings amounting to EUR 654 million and EUR 438 million of outstanding debt related to the compulsory purchases performed. Also, in the case of the AP 36 toll road, the realisable assets amount to EUR 464 million, which include mainly EUR 449 million related to the RPA. Total debt amounts to EUR 604 million, the main component of which is financial debt (a nominal amount of EUR 585 million).

Furthermore, neither are there any outstanding payment obligations for the shareholders besides the amounts already paid and the only additional guarantee for the capital invested is the guarantee relating to the R4 toll road amounting to EUR 14 million, which has been correctly provisioned and, therefore, it could be concluded that currently the shareholders of both projects are not exposed to possible additional profits which might arise from the resolution of the insolvency proceedings or additional losses other than the capital and the guarantees for which provisions have been recognised.

 Implications on the obligation to include both infrastructure projects in the consolidated financial statements

IFRS 10 defines the existence of control for the purposes of consolidating the financial statements of an investee in the consolidated financial statements. IFRS 10.5 provides for three conditions that must all be met in order to be able to conclude that there is a relationship of control and, therefore, an obligation to consolidate the investee. These three conditions are as follows:

1-Power over the investee, which involves the ability to appoint the majority of the entity's governing body or controlling how decisions are made in another way.

2-Exposure to variable returns from its involvement with the investee.

3-The ability to use the aforementioned power over the investee to affect the amount of the investor's returns.

If any of the three conditions are not met, there is no obligation to consolidate the investee.

In light of the preceding analysis, it can be concluded that in both cases, and following the events of 2015 (see foregoing sections) the two infrastructure projects do not satisfy conditions 2 and 3 above, as there is no real exposure to variable returns from the involvement with the investee (the two solutions would not affect the exposure of the shareholders' capital) and also there is no real ability to use the aforementioned power over the investee to affect the amount of the investor's returns.

With respect to condition 1, in the case of the AP 36 toll road the circumstance giving rise to deconsolidation is clearly met because in 2015 the Board of Directors was dismissed and the insolvency managers were appointed as the only directors in their capacity as liquidators, and in the case of the R4 toll road, although the directors appointed by the shareholders are maintained formally in their office, their decision-making authority is subject to severe and enduring restrictions as the insolvency managers have to authorise or agree to any action of the directors, whose capacity is also limited due to the pledge to the banks of the concession operator's shares, as such pledge requires the consent of the banks if the directors were to make decisions which might affect the guarantee.

On the basis of the foregoing, considering that there are no guarantees or lawsuits that have not been provided for in relation to these projects, and as indicated in Note 1.1.2 to these consolidated financial statements, control over these infrastructure projects has been deemed to have been lost and both have been deconsolidated.

#### c) Autopista Terrasa Manresa (Autema):

As indicated in Note 34, Events after the reporting period, to the consolidated financial statements for 2014. in January 2015 the Catalonia Autonomous Community Government notified Autema of its intention to change the concession regime of the project established under Decree 137/1999 from a regime under which the Catalonia Autonomous Community Government undertook to pay the concession operator the difference between the tolls collected and the operating surplus established in the Economic and Financial Plan to a system whereby the remuneration earned by the concession operator will depend on the number of the infrastructure's users, with the Catalonia Autonomous Community Government subsidising a portion of the toll paid by the users. On 14 July the Catalonia Autonomous Community Government officially published Decree 161/2015 which included the amendment to the toll road concession arrangement. The company considers that there are sound arguments to conclude that the Catalonia Autonomous Community Government, on issuing Decree 121/2015, clearly exceeded the limits of the power to amend the arrangements. Accordingly, the company filed an appeal against the aforementioned Decree at the High Court of Catalonia.

As a result of the amendment to the concession regime and taking into consideration the solid legal position against this amendment, classification of this concession as a financial asset has been maintained. However, the test for impairment on goodwill has been revised and an impairment loss of EUR 55 million was recognised on the basis of the assumptions described in Note 3.1.2.

#### d) M-203 toll road:

On 24 April 2014, the concession operator filed a claim at the Madrid High Court requesting the termination of the concession arrangement due to a breach by the grantor and the annulment of the penalties imposed on the concession operator. Following the submission of the defence by the Autonomous Community Government of Madrid, and following the submission of evidence, the lawsuit proceedings were concluded awaiting judgment. On 12 February 2015 a judgment was received upholding in full the appeal for judicial review filed, i.e. ruling in favour of the termination of the concession arrangement requested by the concession operator and rendering null and void the order imposing penalties handed down on 6 August 2013. A cassation appeal has been

filed by the Autonomous Community Government of Madrid against this judgment.

At 31 December 2015, the carrying amount of this asset was EUR 46 million, net of an impairment loss of EUR 16 million. The aforementioned carrying amount is the amount that the Company considers to be recoverable from the Government adjusted for the risk of enforcement of certain guarantees provided in relation to this project (see Note 6.5.2).

#### e) I-77 toll road, North Carolina (US):

I-77 Mobility Partners LLC and the North Carolina Department of Transportation ("NCDOT") are subject to a joint lawsuit in a proceeding which seeks to annul the comprehensive agreement entered into by I-77 Mobility Partners LLC and NCDOT relating to an access toll road to Charlotte under a managed-lane regime. The claims of the claimants were dismissed by the judge on 8 January 2016. The period in which the claimants can file an appeal is currently open. If this appeal succeeds the impact would be to annul the concession arrangement currently granted to I-77, which would give rise to a right to indemnification for any damage and losses for the concession operator. The investment in this infrastructure project in which an ownership interest of 50.1% is held is EUR 2 million at 31 December 2015.

#### b) Litigation relating to the Construction business

The Group's Construction Division is involved in various lawsuits relating primarily to possible defects in the construction of completed projects and claims for third-party liability.

The provisions recognised in relation to these risks at 31 December 2015 totalled EUR 161 million (2014: EUR 163 million) and relate to a total of approximately 148 lawsuits. The most significant litigation, in terms of amount, in this business area is as follows:

- Muelle del Prat: this corresponds to a claim relating to the 0 construction project for the new container terminal at the Port of Barcelona. The work was performed by Ferrovial Agroman as part of an unincorporated temporary joint venture (UTE) with other companies. The claim -for an amount of EUR 97 millionwas lodged by the Port of Barcelona in September 2011 against all the companies involved in the performance of the project and arose as a result of the damage caused by an accident during construction work. A judgment was handed down in 2013 partially upholding the claim filed by the customer, ordering the defendants jointly and severally to pay EUR 20.9 million plus interest. In the first six months of 2014 the insurance companies partially covered the payment of the aforementioned judgment. An appeal was filed against the uncovered portion by the members of the unincorporated temporary joint venture, but at 2015 year-end no judgment had been handed down in this connection.
- Arbitration in relation to the construction project for Warsaw airport: this corresponds to a claim filed against the UTE made up of Ferrovial Agroman and Budimex in relation to the termination of the contract to construct Terminal 2 of Warsaw Airport. In 2007 the customer executed the guarantee provided amounting to EUR 13.5 million and filed a claim against the construction joint venture for a total of EUR 67 million. In turn, the construction joint venture filed claims against the customer for the unlawful execution of the guarantee and for uncollected amounts totalling EUR 54.5 million. In September 2012, after the

favourable award of the Arbitration Court (confirmed in 2013 by the Supreme Court), the customer returned the executed guarantee and paid the interest accrued from when the guarantee was executed. The Arbitration Court has not yet handed down an award on the core issue.

#### c) Litigation relating to the Services business

With respect to the Services business in the UK, the main litigation in 2015 relates to the agreement entered into by Amey and Birmingham City Council for the refurbishment and maintenance of various infrastructures over a period of 25 years. With respect to the aforementioned litigation, on 9 July 2015 the first decision of an adjudicator was handed down in the dispute resolution process (adjudication) provided for in the agreement, which declared that the scope of the works in the initial investment phase should have been much broader than that undertaken and that the parties should initiate a process to analyse, determine and quantify the additional works to be performed. On 18 August Amey filed an appeal against this decision as it considered that there were solid legal grounds to substantiate that the initial decision was incorrect. A decision on the appeal is expected to be handed down in the first half of 2016. At the end of the year it is considered that the risks relating to the dispute have been sufficiently covered in these consolidated financial statements.

With respect to the Services business in the UK, the process to settle the Services contract with Cumbria County Council (CCC) should be also noted. As a result of the termination of the contract in 2012, Amey claimed GBP 27.2 million from the customer and, in answer to the claim, CCC filed a counterclaim for GBP 22.4 million. In November 2013, Amey instigated a court proceeding in this connection which will foreseeably be resolved in 2016. The total value of Amey's claim is GBP 27 million and there is a counterclaim from CCC amounting to GBP 19 million.

With respect to the Services business in Spain, the main lawsuit in which the Company was involved at 31 December 2015 related to a resolution of the Spanish National Market and Competition Commission issued on 15 January 2015 imposing a penalty on Cespa Group companies and Cespa, G.R. and other companies from the waste management and urban cleaning industry for participating in a market share agreement. In particular, the penalty imposed on Cespa, S.A. and Cespa, G.R. amounted to EUR 13.6 million. The National Appellate Court had not handed down a judgment at 31 December 2015 in connection with the appeal filed by the Group on 11 March 2015 against the enforcement proceedings of the Spanish National Markets and Competition Commission. In the opinion of the company's legal advisers, there are robust arguments to challenge the judgment and, accordingly, on the basis of such arguments, the Group decided not to recognise any type of provision in this connection.

#### d) Tax litigation

As indicated in Note 6.3. the Group companies recognise provisions for taxes due to the varying interpretations that can be made of the tax legislation in the different countries in which the Group operates.

#### e) Other litigation

In addition to the litigation discussed above, of particular note are certain claims that have been filed by Promociones Habitat, S.A. in relation to the guarantees provided under the agreement for the purchase of Ferrovial Inmobiliaria, S.A. These claims are currently pending resolution or payment and a provision for the amount thereof has been duly recognised in the financial statements.

#### 6.5.2. Guarantees

### a) Bank guarantees and performance bonds issued by insurance companies and sureties

In carrying on its activities the Group is subject to possible contingent liabilities -uncertain by nature- relating to the liability arising from the performance of the various contracts that constitute the activity of its business divisions.

In order to cover the aforementioned liability, the Group has provided bank guarantees and performance bonds issued by insurance companies and sureties. At 31 December 2015, the balance provided amounted to EUR 4,827 million (2014: EUR 4,620 million).

The following table contains a breakdown by business area.

(Millions of Euros)	2015	2014
Construction	3,106	3,074
Toll roads	290	177
Services	925	994
Airports	8	28
Other	499	348
TOTAL	4,827	4,620

The most significant items are the guarantees relating to Construction (EUR 3,106 million) and Services (EUR 925 million), which cover the liability of correct performance in construction or services contracts involving Group companies. The beneficiaries of these guarantees are the customers under the contracts, mainly public authorities, private customers and investees holding infrastructure projects.

It should be noted that, in certain cases, these liabilities are not covered by bank guarantees or performance bonds issued by insurance companies or sureties, but by guarantees granted by Group companies different from the ones that perform the contract. Moreover, a portion of these risks is covered by insurance policies such as third party liability or construction defect insurance policies.

Finally, of the total amount of the Group's bank guarantees listed in the above table, EUR 392 million secure its commitments to invest in the capital of infrastructure projects, as mentioned in Note 6.5.3.

### <u>b) Guarantees provided by Group companies to other companies in the Group</u>

As mentioned previously, in general there are guarantees provided among Group companies to cover third-party liability claims arising from contractual, commercial or financial relationships.

Although these guarantees do not have an effect on the consolidated Group, there are guarantees provided by non-infrastructure project companies to infrastructure project companies (see Note 1.1.2.) that, due to the classification of project borrowings as being without recourse, are worth to be mentioned (see Note b.1. on Contingent Capital Guarantees).

Other noteworthy guarantees have also been provided to companies accounted for using the equity method (see Note b.2.).

b.1) Guarantees provided by non-infrastructure projects to infrastructure project related to these projects' debt that could give rise to future additional capital disbursements if the events guaranteed take place (contingent capital guarantees)

Guarantees provided by non-infrastructure projects to infrastructure projects could be divided between the following two categories:

-Guarantees that address the correct performance in construction and service contracts which have been mentioned in Note 6.5.2.a).

-Guarantees related to risks different from the correct performance in construction and service contracts, which could give rise to future additional capital disbursements if the events guaranteed take place.

The latter guarantees are the ones that are going to be explained in further detail in this section due to, as mentioned in Note 5.2. Net cash position, the borrowings for infrastructure projects are without recourse to the shareholders or with limited recourse to the guarantees provided and, therefore, it is relevant to distinguish those guarantees that if the guaranteed event occurs, could be executed and could result in disbursements to the infrastructure projects other than the committed capital or investment mentioned in Note 6.5.3. (such guarantees are called contingent capital guarantees).

The detail, by beneficiary company, purpose and maximum amount, of the outstanding guarantees of this nature at 31 December 2015 relating to fully consolidated infrastructure project companies is as follows. It should be noted that the amounts below relate to Ferrovial participation:

Beneficiary company (infrastructure project)	Guarantee purpose	Amount
Auto-Estradas Norte Litoral	Guarantee limited to compulsory purchase overruns	1
Azores	Capital contribution guarantee in the event of an equity imbalance at the concession operator from 2014 to 2017	3
Ausol	Guarantee to cover the debt service in the event of a cash deficit up to EUR 30 million. It also covers early repayment at maturity up to EUR 18 million. Maximum joint limit of EUR 30 million.	30
Subtotal guarantees - Cintra projects		35
Conc. Prisiones Lledoners	Technical guarantee to repay amounts to the bank in the event of termination of the contract. Does not cover insolvency (default) or breach by the grantor	75
Conc. Prisiones Figueras	Technical guarantee for failure to repay amounts to the bank in three specific cases relating to construction permit, General Urban Zoning Plan and modifications. Does not cover insolvency (default) or breach by the grantor	71
Subtotal guarantees - Construction projects		146
Servicios Urbanos de Murcia	Technical guarantee to obtain the certificate relating to the permit obtained through administrative silence, activities related to the environmental authorisation and grant of a security interest up to a combined limit of EUR 70 million. Technical guarantee made available for vehicles with a limit of EUR 31.9 million.	70
Subtotal guarantees - Services projects		70
TOTAL GUARANTEES - FULLY CONSOLIDATED INFRASTRUCTURE PROJECTS		251

There are no bank guarantees securing this contingent capital.

Of the amounts indicated in the table above, at 31 December 2015 it had been recognised a provision for the guarantees relating to the Azores toll road (EUR 3 million), which have been disbursed in January 2016.

The detail of the amounts of the guarantees (corresponding to the Ferrovial Group's percentage interest) in relation to the financing of the infrastructure projects accounted for using the equity method and, accordingly, the borrowings of which are not included in the Group's consolidated financial statements is as follows:

Beneficiary company	Guarantee purpose	Amount
Serrano Park (Cintra)	Limited guarantee to cover the debt service and maintenance reserve accounts in the event of a cash deficit	4
URBICSA (Construction)	Technical guarantee for breach in order to cover the debt service reserve accounts. Does not cover insolvency (default) or breach by the grantor	53
TOTAL GUARANTEES - INFRASTRUCTURE PROJECTS ACCOUNTED FOR USING THE EQUITY METHOD		56

Certain construction and services contracts are performed by companies accounted for using the equity method, and other Group companies provide guarantees relating to the performance of those contracts. Responsibilities of these contracts are similar to the ones stated in Note 6.5.2.a).

Notable in this respect are the guarantees provided by Services division in favour of various companies accounted for using the equity method, which amount to EUR 1.309 million, of which the most relevant are the ones related to contracts for the UK Ministry of Defence and Justice. It should be noted that the foregoing amounts correspond to works pending execution and to the percentage of ownership of Ferrovial.

#### c) Assets pledged as collateral

The assets pledged as collateral are described in the Notes as follows:

- Pledges of property, plant and equipment, see Note 3.4.
- Pledges of deposits or restricted cash, see Note 5.2.

#### d) Guarantees received from third parties

At 31 December 2015, Ferrovial had received guarantees from third parties totalling EUR 860 million, mainly in the Construction Division in relation to the fulfilment of certain rights held mostly by the Ferrovial Agroman companies in the United States (EUR 661 million), the Budimex Group (EUR 83 million) and the other construction companies (EUR 106 million).

#### 6.5.3. Commitments

As described in Note 1.1, the infrastructure projects carried out by the Group are performed through long-term contracts where the concession operator is a company in which the Group has interests, either alone or together with other partners, and the borrowings necessary for financing the project are allocated to the project itself, without recourse to the shareholders or with recourse limited to the guarantees provided, under the terms set forth in Note 5.2. From the management viewpoint, therefore, Ferrovial takes into account only the investment commitments relating to the capital of the projects, since the investment in the assets is financed by the borrowings of the projects themselves.

#### a) Investment commitments

The investment commitments of the Group in relation to the equity of its projects are as follows:

(Millions of Euros)	2016	2017	2018	2019	2020	2021 and subsequent years	TOTAL
Investments in fully consolidated infrastructure projects	103	66	119	0	0	21	309
Toll roads	84	64	118	0	0	21	287
Services	18	0	1	0	0	0	18
Construction	1	2	0	0	0	0	3
Investments in infrastructure projects accounted for using the equity method	75	28	38	0	10	0	152
Toll roads	49	21	0	0	10	0	81
Services	26	7	38	0	0	0	71
Total investments infrastructure projects	178	94	157	0	10	21	460

At 31 December 2015, the total investment commitments amounted to EUR 460 million (2014: EUR 555 million). The decrease in investment commitments is related to the disbursements in 2015 related to toll road projects in United States and realized investments in the Services Division.

As indicated in 6.5.2.-a), a portion of these commitments, amounting to EUR 392 million, are secured by bank guarantees. Also, the guarantees mentioned in Note b-.1) include EUR 37 million relating to contingent capital, payment of which is considered probable.

It should be noted that, although it is not included in the commitments in the table above, in relation to I- 77, Ferrovial is guaranteeing the investment commitments of one partner amounting to 70 million euros. In return for granting this guarantee, if the partner fails to meet its disbursement, its participation will be diluted in proportion to the investment not paid out.

There are also property, plant and equipment purchase commitments totalling EUR 92 million (2014: EUR 185 million) which relate mainly to the acquisition of machinery or the construction of treatment plants in the Services Division, and EUR 28 million relating to the purchase of companies corresponding basically to the acquisition of the remaining 30% of the Chilean company Steel for EUR 15 million, for which provisions have been recognised. The schedule of the commitments of the Services Division is as follows:

(Millions of euros)	2016	2017	2018	2019	2020	2021 and subsequent years	TOTAL
Acquisition of property, plant and equipment	57	12	12	2	2	7	92
Acquisition of companies	23	1	1	2	0	1	28
TOTAL SERVICES	80	13	13	4	2	8	120

It should be noted that the foregoing commitments of the Services Division are not secured by bank guarantees.

Lastly, it should be noted that on 6 December 2015, Ferrovial, through Ferrovial Servicios, launched a takeover bid for all the shares of the Australian company Broadspectrum for a cash price of AUD 1.35 per share, which would give rise to an investment of AUD 715 million (approximately EUR 490 million). The bid is subject to the acquisition of No bank guarantees were provided in relation to this takeover bid and the period for acceptance of the bid ends on 7 March 2016.

#### b) Commitments under operating and finance leases

The expense recognised in relation to operating leases in the income statement for 2015 totals EUR 376 million (2014: EUR 299 million).

The future total minimum lease payments for non-cancellable operating leases are shown below:

<b>2015</b> (Millions of euros)	Corporate	Construction	Toll roads	Services	Airports	Total
Within one year	4	30	3	64	0	101
Between one and five years	13	40	3	115	0	171
After five years	0	11	0	39	0	50
Lessee	18	80	6	219	0	322

<b>2014</b> (Millions of euros)	Corporate	Construction	Toll roads	Services	Airports	Total
Within one year	4	21	3	40	0	68
Between one and five years	15	21	4	69	0	108
After five years	3	1	0	9	0	12
Lessee	22	42	7	117	0	189

The Group does not have any significant commitments as a lessor under operating leases.

#### c) Environmental commitments

Any operation designed mainly to prevent, reduce or repair damage to the environment is treated as an environmental activity.

Costs incurred to protect and improve the environment are taken to the income statement in the year in which they are incurred, irrespective of when the resulting monetary or financial flow takes place.

Provisions for probable or certain environmental liability, litigation in progress and indemnities or other outstanding obligations of undetermined amount not covered by insurance policies are recorded when the liability or obligation giving rise to the indemnity or payment arises. These provisions include most notably the provisions for landfill closure discussed in Note 6.3, the balance of which at 31 December 2015 was EUR 113 million (31 December 2013: EUR 100 million).

#### **6.6. REMUNERATION OF THE BOARD OF DIRECTORS**

#### 6.6.1. Bylaw-stipulated directors' remuneration

Under the Company's current remuneration scheme, regulated by Article 56 of its bylaws, the shareholders at the General Meeting

determine the total annual remuneration for all the members of the Board of Directors, establishing a fixed remuneration component plus a component for attending the various meetings of the Board and of its various committees. The remuneration is linked solely to the directors' level of responsibility and dedication, thereby ensuring their independence and commitment at long term.

On the same date as that on which these consolidated financial statements were authorised for issue, the Board of Directors prepared and made available to the shareholders the Annual Report on Directors' Remuneration referred to in Article 541 of the Spanish Limited Liability Companies Law. That Report describes in greater detail matters relating to the Company's remuneration policy and contains an overview of how the remuneration policy was applied in 2015 and a detail of the individual remuneration earned by each of the directors in 2015.

The table below shows the itemised bylaw-stipulated emoluments of the members of the Board of Directors earned in 2015 and 2014. This table does not include the remuneration received by the executive directors for discharging their executive functions at the Company, which is detailed in Note 6.6.2. It should be noted that "Remainder" included in the table for 2014 relates to the variable remuneration earned until June 2014 under the previous remuneration system.

	2015				
<b>Director (a)</b> (Thousands of euros)	Fixed remuneration	Attendance fees	Supplementary fixed remuneration <u>.</u> (1)	Total	
Rafael del Pino y Calvo-	35	112	92	239	
Santiago Bergareche Busquet	35	66	81	181	
Joaquín Ayuso García	35	67	58	159	
lñigo Meirás Amusco	35	56	46	137	
Juan Arena de la Mora	35	66	46	147	
María del Pino y Calvo-Sotelo	35	54	46	135	
Santiago Fernández	35	50	46	131	
José Fernando Sánchez- Junco Mans	35	64	46	145	
Joaquín del Pino y Calvo- Sotelo (since 29/10/15)	6	12	8	26	
Joaquín del Pino y Calvo- Sotelo (since 29/10/15)	6	12	8	26	
Howard Lance (since 18/10/14)	35	30	46	111	
Oscar Fanjul Martín (since 31/07/15)	15	19	19	53	
Jaime Carvajal Urquijo (until 30/07/15)	20	47	27	94	
Portman Baela, S.L. (until 09/09/15)	24	31	32	87	
Karlovy, S.L. (until 29/10/15)	29	24	38	91	
TOTAL	415	708	638	1,762	

(1) The supplementary fixed remuneration is bylaw-stipulated remuneration paid in a single payment after the year-end, the amounts in 2015 being EUR 92 thousand for the Chairman of the Board; EUR 80.5 thousand for the First Deputy Chairman; EUR 57.5 thousand for the Second Deputy Chairman; and EUR 46 thousand for the other Board members. If because there are more meetings than initially envisaged or for any other reason the amount of the attendance fees added to that of the fixed components exceeds the total maximum amount of remuneration for Board membership established for the upper in augustion the supplementary fixed. year in question, the difference is deducted from the amount of the supplementary fixed remuneration proportionally for each director on the basis of his or her position on the

(1) Fixed remuneration + adjusted supplementary fixed remuneration from 1 July 2014.
(2) Remainder from 1 January to 30 June 2014.
(a) Period in office. Full year, unless otherwise stated.

	2014				
<b>Director (a)</b> (Thousands of euros)	Fixed remuneration (1)	Attendance fees	Remainder (2)	Total	
Rafael del Pino y Calvo-Sotelo	75	127	46	248	
Santiago Bergareche Busauet	70	68	40	178	
Joaquín Ayuso García	60	64	28	152	
Íñigo Meirás Amusco	55	61	23	139	
Jaime Carvajal Urquijo	55	60	23	137	
Portman Baela, S.L.	55	55	23	132	
Juan Arena de la Mora	55	71	23	148	
María del Pino y Calvo- Sotelo	55	64	23	141	
Santiago Fernández Valbuena	55	37	23	115	
José Fernando Sánchez-Junco Mans	55	64	23	141	
Karlovy, S.L.	55	44	23	121	
Gabriele Burgio (until 16/12/14)	52	59	23	133	
Howard Lance (from 18/12/14)	3	6	0	9	
TOTAL	698	779	319	1,795	

#### 6.6.2. Individual remuneration of the executive directors

#### a) Remuneration earned in 2015 and 2014

The two executive directors in 2015 earned the following remuneration for discharging their functions, in addition to the remuneration discussed in the preceding section. It also includes information on the Second Deputy Chairman who, although in 2015 and 2014 did not discharge executive functions, exercised share options granted to him in 2008 when he was an executive director.

2015 (Thousands of euros)							
Remuneration of executive directors	Fixed remuneration	Variable remuneration	Relating to boards of other subsidiaries	Exercise of share options (2)	Life insurance premiums	Share plans (1)	Total 2015
Rafael del Pino y Calvo-Sotelo	1,335	2,034	0	0	6	2,323	5,698
Joaquín Ayuso García (3)	0	0	31	3,685	0	0	3,716
lñigo Meirás Amusco	1,100	1,837	0	3,475	3	2,323	8,738
TOTAL	2,435	3,871	31	7,160	9	4,646	18,152

(1) In March 2015, since the agreed conditions had been complied with in full, a number of shares equivalent to the units allocated in 2012 were delivered, after the relevant withholdings had been performed. The CNMV was notified on 18 March 2015.

(2) Iñigo Meirás exercised 538,000 in 2015

(3) Joaquin Ayuso exercised 409,600 in 2015. This 2008 Share Option Plan, to which he retains entitlement, was awarded to him when he was an executive director.

#### The information on 2014 is as follows:

2014 (Thousands of euros)							
Remuneration of executive directors	Fixed remuneration	Variable remuneration	Relating to boards of other subsidiaries	Exercise of share options	Life insurance premiums	Share plans (1)	Total 2014
Rafael del Pino y Calvo-Sotelo	1,175	2,128	0	0	6	2,054	5,363
Joaquín Ayuso García (2)	0	0	5	1,372	0	0	1,377
Íñigo Meirás Amusco	970	1,910	0	132	3	2,054	5,070
TOTAL	2,145	4,038	5	1,505	9	4,109	11,810

(1) In March 2014, since the agreed conditions had been complied with in full, a number of shares equivalent to the units allocated in 2011 were delivered, after the relevant withholdings had been performed. The CNMV was notified on 18 March 2014.

(2) Joaquín Ayuso exercised his rights to the 2008 Share Option Plan. This plan, to which he retains entitlement, was awarded to him when he was an executive director.

#### b) Share-based payment systems

The detail of the outstanding share option plans and performance-related share award plans for executive directors at 31 December 2015 is as follows:

Share option plans Executive directors Situation at 31/12/15	Sho	are options	No. of equivalent shares	Exercise price (euros)	Share capital
Rafael del Pino y Calvo-Sotelo	2008 Plan	1,179,600	1,179,600	11.69	0.16%
Joaquín Ayuso García	2008 Plan	200,000	200,000	11.69	0.03%
Íñigo Meirás Amusco	2008 Plan	20,000	20,000	11.69	0.00%

Performance-related share award plan Executive directors Situation at 31/12/15	Units		No. of voting rights	% of voting power
	2013 Allocation	104,650	104,650	0.01%
Rafael del Pino y Calvo-Sotelo	2014 allocation	78,500	78,500	0.01%
	2015 allocation	69,800	69,800	0.01%
	2013 allocation	104,650	104,650	0.01%
Íñigo Meirás Amusco	2014 allocation	78,500	78,500	0.01%
	2015 allocation	69,800	69,800	0.01%

The general characteristics of the two plans are detailed in Note 6.7, Share-based payment.

# 6.6.3. Remuneration of the members of the Board of Directors due to membership of other managing bodies of Group companies or associates

The directors of Ferrovial S.A. Joaquín Ayuso García and Howard Lee Lance are in turn members of the managing bodies of other Group companies or associates and received EUR 31 thousand each in this connection in 2015 (2014: EUR 5 thousand corresponding to Joaquín Ayuso García).

#### 6.6.4. Pension funds and plans or life insurance premiums

As in 2014, no contributions were made in 2015 to pension plans or funds for former or current members of the Company's Board of Directors or for directors of Ferrovial, S.A. who are members of other boards of directors and/or senior executives of Group companies or associates. Similarly, no obligations in this connection were acquired in 2015.

As regards life insurance premiums, the Company has insurance policies covering death (for which premiums totalling EUR 9 thousand were paid in 2015; EUR 9 thousand in 2014), of which the executive directors are beneficiaries. No life insurance premiums were paid for the directors of Ferrovial, S.A. who are members of other boards of directors and/or senior executives of Group companies or associates.

#### 6.6.5. Advances and loans

At 31 December 2015, no advances or loans had been granted by the Company to the directors in their capacity as such or as members of other boards of directors and/or as senior executives of Group companies or associates.

#### 6.6.6. Remuneration of senior executives

The joint remuneration earned by the Company's senior executives in 2015 was as follows:

Remuneration of senior executives (Thousands of euros)	2015	2014
Fixed remuneration	5,006	4,472
Variable remuneration	5,431	5,360
Performance-based share award plan	8,626	7,691
Exercise of share options and/or other financial instruments (see description)	5,988	3,080
Remuneration as members of managing bodies of other Group companies, jointly controlled entities or associates	29	21
Contributions to pension funds or plans, or related obligations	[-]	[-]
Insurance premiums	17	15
Other (1)	1,899	
TOTAL	26,996	20,639

(1) Termination of one senior executive (an amount not exempt from personal income tax), amount covered by collective insurance savings mentioned in Note 6.6.7.

The aforementioned remuneration corresponds to the following posts: General Secretary, Chief Financial Officer, General Director of HR, General Director of Construction, General Director of Real Estate, General Director of Services, General Director of Airports, General Director of Toll Roads, General Director of Information Systems and Innovation, Director of Internal Audit, Director of Communications and Corporate Responsibility and Director of Corporate Strategy. This does not include remuneration for senior executives who were also executive directors, which was addressed in Note 6.6.2.

The Company has also introduced a flexible remuneration system called the Flexible Remuneration Plan, which provides employees with the possibility of voluntarily modifying their remuneration package based on their personal needs, replacing a portion of their remuneration with the award of certain payments in kind. These products include a group life and retirement-related savings insurance plan. Participants may request that a portion of their gross annual remuneration be paid by the Company in the form of a premium for a group life and retirement-related savings insurance policy. In this connection, the senior executives requested contributions of EUR 153

#### 6.6.7. Other disclosures on remuneration

The agreements between the Company and senior executives, including one executive director, specifically provide for the right to receive the indemnities referred to in Article 56 of the Workers' Statute in the event of unjustified dismissal.

At 31 December 2015, additional rights had been established in the contract of one senior executive.

In order to encourage loyalty and long-service, a deferred remuneration scheme was recognised for twelve senior executives, including one executive director. The scheme consists of extraordinary remuneration that will only be paid when one of the following circumstances occurs:

- Removal of the senior executive by mutual agreement upon reaching a certain age.
- Unjustified dismissal or termination by the Company at its discretion without any justification for dismissal, prior to the senior executive reaching the age initially agreed upon, if the amount of this remuneration exceeds that resulting from applying the Workers' Statute.
- The death or disability of the senior executive.

To cover this incentive, each year the Company makes contributions to a group savings insurance policy, of which the Company is both policyholder and beneficiary. These contributions are quantified on the basis of a certain percentage of the total monetary remuneration of each senior executive. The contributions made in 2015 amounted to EUR 2,259 thousand (2014: EUR 1,947 thousand), of which EUR 496 thousand correspond to executive directors.

Individuals are occasionally hired to hold executive positions, mainly from abroad, in areas unrelated to senior management. The contracts of these individuals include certain clauses that provide for indemnities in the event of unjustified dismissal.

#### 6.7. SHARE-BASED PAYMENT

#### a) Share option plan

Until 2008 Ferrovial used a remuneration system based on the delivery of share options. The share option plans outstanding at 31 December 2015 were as follows:

Participants	Approval date	Exercise deadline	Exercise price	Outstanding options 2015
Senior executives 08 - Ferrovial	26/04/08	25/04/16	EUR 11.69	1,627,600
NUMBER OF SHARES A	1,627,600			

These share option plans include the plans described above in Note 6.6 on remuneration of executive directors and senior executives.

All the share option plans include a three-year vesting period as from the grant date followed by a five-year exercise period, provided that certain minimum returns on consolidated equity or certain ratios of returns on productive assets are achieved.

The changes in the Company's share option plans in 2015 and 2014 are summarised as follows:

	2015	2014
Number of options at beginning of year	8,153,024	13,866,644
Plans granted	0	0
Shares surrendered and other	-76,750	-173,600
Plans expired	-242.400	-3.061400
Options exercised	-6,206,274	-2,478,620
Number of options at end of year	1,627,600	8,153,024

Options executed during 2015 exercise have had an impact in equity of EUR -36 million. Additionally, equity swaps amounting to EUR 46 million have been exercised, with a positive impact in cash of EUR 34 million (see Note 5.5, Derivative Financial Instruments).

Since the aforementioned plans are in the exercise period, they do not give rise to staff costs on a regular basis.

#### b) Performance-based share option plan

On 19 December 2012, the Board of Directors approved a three-year remuneration plan consisting of the delivery of shares of Ferrovial, S.A. The total number of shares that can be granted annually under the plan may not exceed 1,900,000, representing 0.26% of Ferrovial, S.A.'s share capital and will be linked to at least three years' service at the Company (barring special circumstances) and the achievement during this period of ratios calculated on the basis of EBITDA as a percentage of net productive assets, to cash flows from operating activities and to total shareholder return with respect to a comparable group. There were 3,844,520 shares outstanding under this second plan at 31 December 2015.

The changes in the aforementioned remuneration schemes in 2015 and 2014 are summarised as follows:

	2015	2014
Number of shares at beginning of year	4,451,888	5,200,825
Plans granted	1,132,766	1,282,811
Plans settled	-1,674,439	-1,893,350
Shares surrendered and other	-40,321	-112.904
Shares exercised	-25,374	-25,494
Number of shares at end of year	3,844,520	4,451,888

These share award plans include the plans described above in Note 6.6. on remuneration of executive directors and senior executives.

In 2015 the staff costs recognised in relation to these remuneration systems amounted to EUR 18 million (2014: EUR 16 million), with a credit to equity.

These plans were measured as futures and, therefore, the value of the shares and the foreseeable dividends up to the delivery date is discounted to the value of the shares at the grant date, using a rate of return equal to the average cost of borrowings over the share award period. These plans are equity settled and, therefore, they are measured when granted and the initially calculated value thereof is not re-estimated. The related amounts are recognised under "Staff Costs" with a credit to reserves.

In 2015, plans have been settled equal to 1.7 million shares. These plans had a negative impact of EUR -20 million on cash relating to the payment of shares net of taxes and EUR -12 million on personal income tax withholdings, which had a negative impact of EUR -32 million on equity.

By last, the Board of Directors approved a new three-year remuneration plan consisting of the award of shares of Ferrovial, S.A. The annual cost of the plan may not exceed EUR 22 million and will be linked to at least three years' service at the Company (barring special circumstances) and the achievement during this period of ratios calculated on the basis of:

i) EBITDA / average earning assets (it represents 70% of the total). The maximum incentive for the granting of 2016, will be achieved if the average of this ratio at the end of the three years' cycle exceeds 10.5% (it will not be achieved if it is below 9%)

ii) Total shareholder return with respect to a comparable group (represents 30% of the total). The maximum incentive for the grant in 2016 will be achieved if after three years the position of Ferrovial with respect to the comparable group is among the top 5; there will be no remuneration if the position of Ferrovial is below the median of the comparable group.

The assignment of the shares will take place in the first quarter of 2016. With respect to the executive directors, this plan will be submitted to the Annual General Meeting for its approval.

#### **6.8. RELATED PARTY TRANSACTIONS**

### Approval of transactions. Disclosures on related party transactions

The regulation the transactions that may be performed by Ferrovial or its Group companies and the directors or persons related thereto is provided for in:

- Article 229.1 a) of the Consolidated Spanish Limited Liability Companies Law. This obliges directors, as a general rule, to refrain from performing transactions with the Company, due to the existence of a conflict of interest.
- Section 1 h) of Article 529 ter of the Consolidated Spanish Limited Liability Companies Law and Article 38.3 t) of the bylaws. These provisions confer on the Board of Directors -on a non-delegable basis- subject to a report from the Audit and Control Committee, the approval of the transactions that the Company or Group companies perform with the directors, in the terms and conditions envisaged in Law, or shareholders, individually or together with others, of a significant ownership interest, including the shareholders represented on the Board of Directors of the Company or other companies that form part of the same group or with persons related to them.

However, Article 230.2.2 of the Spanish Limited Liability Companies Law confers the competence to authorise such transactions on the Annual General Meeting if the value of the transaction exceeds 10% of company assets.

- -Article 529 ter.1 h) of the Consolidated Spanish Limited Liability Companies Law states that only the transactions that simultaneously have the following three characteristics shall be exempt from such approval: a) they are performed by virtue of agreements whose terms and conditions are standardised and are applied en masse to a large number of customers; b) they are performed, in general, at prices or tariffs established by the party that acts as the supply of the good or service in question; and c) the amount thereof does not exceed 1% of the company's annual revenue.
- Article 38 of the Board of Directors Regulations transposes this legal provision. The aforementioned Article also states that in the case of ordinary transactions involving the Company and its subsidiaries, the general approval of the Board of Directors will suffice.

As regards the disclosures on related party transactions, the following provisions must be taken into consideration:

- Article 229.3 of the Spanish Limited Liability Companies Law and Article 37.3 of the Board of Directors Regulations, which require that any situation of conflict of interest that the directors might have must be disclosed in the notes to the financial statements; including, inter alia, the transactions discussed in the first paragraph above.
- Article 1.1 of Ministry of Economy and Finance Order EHA/3050/2004, of 15 September, on information on related parties that must be disclosed by entities that issue securities listed on official secondary markets, which requires the inclusion in the half-yearly financial reports of quantified information on all the transactions performed by a company with related parties.
- Lastly, Article 3.1 of the aforementioned Order considers related party transactions to be any transfers of resources, services or obligations between related parties regardless of whether or not there is any consideration.

#### **Related party transactions**

The transactions with related parties carried out in 2015 in the ordinary course of business of the Company and of the Group, which were performed on an arm's length basis, are disclosed below.

Where the profit or loss from a transaction cannot be stated, as it pertains to the entity or individual supplying the related good or service, the transaction has been marked with an asterisk (\*).

#### a) Significant shareholders.

The following table contains a breakdown of the transactions carried out in 2015 with significant shareholders, with members of the "controlling family group" existing until August 2015 (1): (except for the natural persons who are in turn directors or representatives of directors of the Company, the information on whom is included in the following section) or entities related through shareholdings to persons from the "controlling family group".

	Transactions with significant shareholders				2015		2014			
Name/ Company name	Ferrovial Group company	Nature of transaction	Type of transaction	Amount	Profit or loss	Balance	Amount	Amount	Amount	
M	Ferrovial Agroman, S.A. / subsidiaries	Commercial	Construction and renovation work	268	202	7	37	49	0	
Members of "controlling family group" / entities related to them	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Integrated management of services at Madrid offices	355	53	18	449	67	133	
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Integrated management of services	1	0	0	2	0	1	

(1) Through a relevant event communication sent to the Spanish National Securities Market Commission (CNMV) on 4 August 2015 (no. 227311), the markets were informed of the communications received by the Company, for their immediate announcement: firstly, from its main shareholder, Portman Baela, S.L. and from its parent, Karlovy, S.L., in relation to the sale of the entire ownership interest in the share capital of FERROVIAL to its direct and indirect shareholders; second, from its shareholder Rijn Capital BV in relation to the settlement of the future sale of shares of FERROVIAL and the return of the securities loan granted in the framework of the aforementioned sale arranged by Rijn Capital BV with Mediobanca – Banca di Credito Finanziario S.p.A.; and third, from Menosmares, S.L.U., Rijn Capital BV, Soziancor, S.L.U. and Siemprelara, S.L.U. in relation to the ultimate ownership interest of their controlling shareholders in the share capital of FERROVIAL.

#### b) Transactions with directors, senior executives and related companies

The transactions performed with the Company's directors, representatives of directors and senior executives in 2015 are shown below. The table also includes the transactions performed with companies considered to be related to the foregoing (if they were so considered during a portion of the year, the transactions performed in that period are indicated):

TRANSACTIONS		NIOR EXECUTIVE nousands of euros)	S AND RELATED COMPANIES		2015			2014	
Name/ Company name	Ferrovial Group company	Nature of transaction	Type of transaction	Amount Profit or loss Balance		Amount	Profit or loss	Balance	
Rafael del Pino y	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Maintenance, cleaning and gardening services	16	1	8	16	2	2
Calvo-Sotelo	Ferrovial Agroman / subsidiaries	Commercial	Construction and renovation work	53	4	105	211	9	105
María del Pino y Calvo-Sotelo	Ferrovial Agroman / subsidiaries	Commercial	Real estate renovation	4	0	0	1	0	0
Rafael del Pino y Calvo-Sotelo	Ferrovial Agroman / subsidiaries	Commercial	Construction and renovation work	53	2	0	0	0	0
Álvaro Echániz	Ferrovial Agroman / subsidiaries	Commercial	Real estate renovation	(-)	(-)	(-)	4	0	0
Joaquín Ayuso García	Ferrovial Agroman / subsidiaries	Commercial	Real estate renovation	4	0	0	3	0	0
Spanish public airports and aviation agency (Aena)	Ferrovial Group companies	Commercial	Lease of real estate and maintenance material	53	(*)	2	28	(*)	-3
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of maintenance, waste collection and gardening services	1,786	64	0	1,522	103	1,600
	Ferrovial Agroman / subsidiaries	Commercial	Construction work	(-)	(-)	(-)	1,397	0	0
Almirall Laboratorios	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of waste collection services	8	1	2	12	2	3
Aviva	Ferrovial Group companies	Commercial	Arrangement of insurance policies	2,259	(*)	0	1,962	(*)	0
Maxam Europe and group companies	Ferrovial Agroman / subsidiaries	Commercial	Receipt of supplies of explosives and detonators	816	(*)	-87	266	(*)	35
Everis and group companies	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Receipt of communication services	835	(*)	-54	674	(*)	0
Asea Brown Bovery	Ferrovial Group companies	Commercial	Receipt of equipment repair, upkeep and maintenance services	240	(*)	-9	1,396	(*)	-179

(\*) No profit or loss is stated as the relevant amount pertains to the entity or person providing the service.

IRANSACTIONS \		OR EXECUTIVES usands of euros)	AND RELATED COMPANIES (2 of		2015			2014	
Name/ Company name	Ferrovial Group company	Nature of transaction	Type of transaction	Amount	Profit or loss	Balance	Amount	Profit or loss	Balance
Telefónica and	Ferrovial Group companies	Commercial	Receipt of telecommunications services	20,509	(*)	-1,882	23,963	(*)	-1,691
group companies	Corporate	Commercial	Rebilling of cancellation costs	1,938	0	1,336	1,545	0	0
	Ferrovial Agroman / subsidiaries	Commercial	Construction and renovation work	77	466	0	298	539	276
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of maintenance and waste collection services	3,035	402	1,121	3,381	439	1,143
Marsh and group companies	Ferrovial Group companies	Commercial	Receipt of consultancy and insurance services	1,719	(*)	-123	(-)	(-)	(-)
Meliá Hotels and group companies	Ferrovial Group companies	Commercial	Receipt of hotel and catering services	2	(*)	-1	3	(*)	-1
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of maintenance and waste collection services	92	6	30	46	3	17
	Ferrovial Agroman / subsidiaries	Commercial	Construction and renovation work	10,750	-367	8,059	0	0	0
Bankia	Ferrovial Group companies	Commercial	Receipt of financial services	1,235	(*)	0	(-)	(-)	(-)
	Ferrovial Group companies	Commercial	Financing agreements Guarantee	295,300	(*)	295,300	266,800	(*)	0
	Ferrovial Group companies	Commercial	Interest received	66	66	0	30	30	0
	Ferrovial Group companies	Commercial	Payment of interest	5,698	(*)	0	8,482	(*)	0
	Ferrovial Group companies	Commercial	Balance drawn down against guarantee facilities	132,700	(*)	132,700	208,800	(*)	208,800
	Ferrovial Group companies	Commercial	Transactions with derivatives	11,078	(*)	0	10,322	(*)	0
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of maintenance services	8	1	5	51	3	17
Bankinter	Ferrovial Group companies	Commercial	Receipt of financial services	17	(*)	0	(-)	(*)	(-)
	Ferrovial Group companies	Commercial	Payment of interest	1,189	(*)	0	15	(*)	0
	Ferrovial Group companies	Commercial	Interest received	317	317	0	9	9	0
	Ferrovial Group companies	Commercial	Balance drawn down against guarantee facilities	3,000	(*)	3,000	100	(*)	100
	Ferrovial Group companies	Commercial	Financing agreements	7,100	(*)	0	11,500	(*)	0
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of maintenance services	168	6	35	88	10	45
Bimaran	Ferrovial Agroman / subsidiaries	Commercial	Construction and renovation work	282	191	0	(-)	(-)	(-)
Fundación Seres	Corporate	Commercial	Donation	18	(*)	0	18	(*)	0
Lafarge Holcim	Ferrovial Agroman / subsidiaries	Commercial	Purchase of cement	8,844	(*)	-545	(-)	(*)	(-)
La Rioja Alta	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Receipt of food services	1	(*)	0	0	(*)	0
Panda Security	Ferrovial Agroman / subsidiaries	Commercial	Receipt of IT services	4	(*)	0	4	(*)	0
Summit	Ferrovial Agroman / subsidiaries	Commercial	Acquisition of tools and electrical material	2	(*)	0	(-)	(*)	(-)
Zurich Insurance	Ferrovial Group companies	Commercial	Arrangement of insurance policies	7,774	(*)	2	178	(*)	0
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Lease of offices	300	(*)	-6	442	(*)	-9
	Ferrovial Servicios, S.A. / subsidiaries	Commercial	Provision of maintenance and cleaning services	9	1	8	33	2	10

The information on remuneration and loans to directors and senior executives may be consulted in Note 6.6.

#### c) Intra-Group transactions

Set forth below is information on transactions between Ferrovial, S.A. companies which, in all cases forming part of their ordinary businesses as regards purpose and conditions, were not eliminated on consolidation for the following reason.

As explained in detail in Note 1.3.2, the balances and transactions relating to construction work performed by the Construction Division for the Group's infrastructure concession operators are not eliminated on consolidation since, at consolidated level, contracts of this type are classed as construction contracts in which the work -to the extent that it is completed- is deemed to be performed for third parties, as the ultimate owner of the work is the grantor both from a financial and legal viewpoint.

In 2015 Ferrovial's Construction Division billed those concession operators for EUR 439,532 thousand (2014: EUR 637,212 thousand) for work performed and related advance payments and, in this respect, recognised sales totalling EUR 652,303 thousand (2014: EUR 808,536 thousand).

In 2015 the profit from these transactions attributable to Ferrovial, S.A.'s holdings in the concession operators in question and not eliminated on consolidation, net of taxes and non-controlling interests, was EUR 93,359 thousand. In 2014 it was EUR 58,722 thousand.

#### **6.9. CONFLICTS OF INTEREST**

In accordance with the legislation in force (Article 229 of the Spanish Limited Liability Companies Law), there were no direct or indirect conflicts of interest with the Company, without prejudice to the related party transactions disclosed in the notes to the consolidated financial statements or, where applicable, to the resolutions relating to matters of remuneration or appointments.

#### **6.10. FEES PAID TO AUDITORS**

Pursuant to Spanish Audit Law 12/2010, of 30 June, following is a disclosure of the total fees relating to the "audit services" and "other consultancy services" provided by the auditors of the 2015 and 2014 financial statements of the Group companies, including both the principal auditor of Ferrovial, S.A. and the other auditors of all its investees, both in Spain and abroad.

"Fees for Audit Services" includes the following items:

- "Audit Services" relates to strictly statutory audit services.
- "Audit-Related Services" relates to services other than statutory audit services which by law or by regulation can only be provided by the Company's auditor, such as the review of financial information in bond issues and services which due to their nature are normally provided by the Company's auditor, such as the review of tax returns.

The total of "Other Consultancy Services" provided by the principal auditor represented 11% of the total fees for audit services in 2015.

Principal auditor (Millions of euros)	2015	2014
Fees for audit services	5.0	4.4
Audit services	4.6	3.8
Audit-related services	0.4	0.6
Other consultancy services	0.6	0.8

#### **6.11. EVENTS AFTER THE REPORTING PERIOD**

At the date of preparation of these consolidated financial statements there had not been any significant events subsequent to the reporting period.

#### **6.12. APPENDICES**

### **APPENDIX I**

In 2014 Ferrovial opted to be taxed under the regime established currently in Articles 107 and 108 of the Spanish Income Tax Law, of 27 November, ("LIS"), which became applicable from 1 January 2014 and, consequently, all of 2015.

#### Under this tax regime:

1. Dividends and capital gains obtained by Ferrovial arising from ownership interests in non-resident operating companies (which represent at least 5% of the share capital of these companies or which were acquired for more than EUR 20 million) are exempt from income tax if the requirements provided for in Article 21 of the Spanish Income Tax Law ("exempt income") are fulfilled.

2. The dividends paid by Ferrovial with a charge to the aforementioned "exempt income", or to income arising from permanent establishments abroad to which the exemption provided for in Article 22 of the Spanish Income Tax Law is applicable are treated as follows:

(i) Where the recipient is a non-resident shareholder in Spain (and does not operate through tax havens or by means of a permanent establishment in Spain), dividends are not subject to withholdings or taxation in Spain.

(ii) Where the recipient is an entity subject to Spanish income tax, the dividends received shall give rise to the exemption in order to avoid double taxation of dividends of resident entities included in Article 21 of the Spanish Income Tax Law ("exempt income"), if the requirements provided for in the aforementioned law are met.

(iii) Where the recipient is a natural person resident in Spain subject to personal income tax, the dividends received shall be considered savings income and the tax credit for the avoidance of double taxation in Spain may be taken in accordance with the terms of the Personal Income Tax Law, with respect to the taxes paid abroad by Ferrovial.

In 2015 all of the dividends paid by Ferrovial were paid out of "exempt income".

3. The capital gains obtained by the shareholders of Ferrovial arising from the transfer of their ownership interests in the Company are treated as follows:

(i) Where the shareholder is a non-resident in Spain (and does not operate through tax havens or a permanent establishment in Spain) the portion of the capital gain that relates to the reserves recognised by Ferrovial with a charge to the aforementioned "exempt income" or to changes in value attributable to Ferrovial's investments in non-resident entities that meet the requirements to be able to apply the foreign income exemption established in Articles 21 and 22 of the Spanish Income Tax Law shall be deemed not subject to taxation in Spain.

(ii) Where the shareholder is an entity subject to Spanish income tax with an ownership interest in Ferrovial that meets the requirement (5% ownership interest in the share capital or that the acquisition cost of the ownership interest exceeds EUR 20 million and it has been held for one year), the exemption provided for in Article 21 of the Spanish Income Tax Law may be applied.

(iii) Where the shareholder is a natural person resident in Spain subject to personal income tax, it shall pay tax on the capital gain obtained in accordance with the standard income tax rules.

The amount of exempt income pursuant to Article 21 and 22 of the Spanish Income Tax Law obtained by Ferrovial in 2015 and the related tax paid abroad is as follows (in euros):

#### a) Exemption for foreign source dividends and income

a.1 Exemption for foreign source dividends

Ferrovial, S.A.		463,404
Hellas Toll dividend	463,404	
TOTAL		463,404

a.2. Exemption for income of permanent establishments abroad

No income was obtained from permanent establishments abroad for which the exemption might have applied.

#### b) Exemption for foreign source capital gains

No capital gains were obtained to which the exemption included in Article 21 of the Spanish Income Tax Law is applicable because (i) either the sales were made between Group companies and were eliminated on preparation of the consolidated tax return, (ii) or they were reported in corporate restructuring transactions which opted for the tax neutrality regime provided for in Article 76 et seq of the Spanish Income Tax Law.

Nevertheless, the capital gains that would have been reported for tax purposes had these regimes not been not applicable (consolidated tax group or tax neutrality) are as follows:

<u>b.1 Elimination of capital gains for intra-group sales of foreign companies</u>

Ferrovial, S.A.	-73,944
TOTAL	-73,944

b.2 Deferred capital gains arising in corporate restructuring processes:

Ferrovial, S.A.	3,304,500,185
TOTAL	3,304,500,185

In order to enable the shareholders of Ferrovial to adopt the aforementioned tax regime, the Company performed a market assessment at the end of the year of its ownership interests (held directly and indirectly through investments in other entities that have adopted this special tax regime) in non-resident entities and permanent establishments abroad that meet the requirements to be able to apply the foreign source income exemption established in Articles 21 and 22 of the Spanish Income Tax Law.

The result of this assessment means that these assets represent 88,70% of the total market value of Ferrovial. At 31 December 2014, this percentage amounted to 88,70%.

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#### Taxation of Ferrovial's scrip dividend

In 2015 Ferrovial S.A. implemented two shareholder remuneration schemes under a framework known as the "Ferrovial Scrip Dividend", which provide the Company's shareholders with the free choice of (i) receiving newly issued bonus shares of the Company; (ii) transferring in the market the bonus issue rights corresponding to the shares held by them; or (iii) receiving a cash amount through the transfer to Ferrovial of the aforementioned bonus issue rights.

Set forth below are the main tax implications of these schemes, based on the tax legislation in force in Spain except for Navarre and the Basque Country and on the interpretation made by the Spanish Directorate-General of Taxes in its response to several requests for a binding rulings.

Delivery of new shares: for tax purposes, the delivery of new shares is considered to be a delivery of bonus shares and, therefore, does not constitute income for the purposes of personal income tax, income tax or non-resident income tax, regardless of whether or not the recipients of these shares act through a permanent establishment in Spain. The delivery of new shares is not subject to withholdings or pre-payments. The acquisition cost, both of the new shares and the shares to which they correspond, will be the result of distributing the total cost of acquisition for tax purposes of the portfolio by the number of shares; both the original shares and the bonus shares that correspond to them. The age of the bonus shares will be the age that corresponds to the shares that gave rise to them. Consequently, in the event of their subsequent transfer, the income obtained will be calculated by reference to this new value.

<u>Sale to the market of the bonus issue rights:</u> if the shareholders sell their bonus issue rights to the market, the amount obtained will not be subject to withholdings or pre-payments and will be subject to the tax rules indicated below (until 2017):

a) In the case of personal income tax and non-resident income tax applicable to shareholders without a permanent establishment in Spain, the amount obtained on the sale to the market of the bonus issue rights is subject to the same rules established in tax legislation for pre-emption rights. Consequently, the amount obtained on the sale of the bonus issue rights reduces the acquisition cost for tax purposes of the shares which give rise to such rights, pursuant to Article 37.1.a) of Personal Income Tax Law 35/2006, of 28 November, and pursuant to Final Provision Six of Law 26/2014, of 27 November, amending Personal Income Tax Law 35/2006, of 28 November, the Consolidated Spanish Non-Resident Income Tax Law approved by Legislative Royal Decree 5/2004, of 5 March, and other tax legislation. Therefore, if the amount obtained on the sale of the bonus issue rights is higher than the acquisition cost of the shares which gave rise to them, the difference is considered to be a capital gain for the seller in the tax period in which this occurs; all of the foregoing without prejudice to the potential application to non-resident income tax payers not operating through a permanent establishment in Spain of the tax treaties entered into by Spain to which they could be entitled or to the exemptions that may be applicable to them under Spanish domestic law.

b) In the case of income tax and non-resident income tax applicable to shareholders operating through a permanent establishment in Spain, taxes will be paid in accordance with applicable accounting standards and, as appropriate, with the special tax rules applicable to the shareholders subject to the aforementioned taxes, to the extent that a complete business cycle has been completed.

<u>Sale to Ferrovial of the bonus issue rights:</u> lastly, if the holders of bonus issue rights decide to avail themselves of the Ferrovial Purchase Commitment, the tax regime applicable to the amount obtained on the sale to Ferrovial of the bonus issue rights received in their capacity as shareholders will be as follows:

- (i) if the shareholder is a natural person resident for tax purposes in Spain or a legal entity that does not satisfy the requirements to apply the exemption provided for in Article 21 of Spanish Income Tax Law 27/2014, the applicable tax regime shall be the regime which applies to the dividends paid directly in cash and, therefore, the amount obtained will be subject to the corresponding withholding tax;
- (ii) if the shareholder is a natural person or legal entity not resident for tax purposes in Spain or a tax haven, and does not operate through a permanent establishment in Spain, the amount obtained shall not be subject to taxation in Spain pursuant to Chapter XIII of Title VII of Spanish Income Tax Law 27/2014, and, therefore, shall not be subject to withholding tax. In these cases, for this regime to apply the shareholder shall be required to evidence its tax residence by providing the corresponding certificate issued by the tax authorities in question;
- (iii) if the shareholder is a legal entity resident in Spain for tax purposes or, if it is not a tax resident but operates through a permanent establishment in Spain and satisfies the requirements for the application of the exemption provided for in Article 21 of Spanish Income Tax Law 27/2014, the amount obtained shall be exempt from taxation in Spain and, therefore, shall not be subject to withholding tax.

It should be borne in mind that the taxation scenarios of the various options relating to the scheme known as the "Ferrovial Scrip Dividend" set out above do not explain all the possible tax consequences. Accordingly, the shareholders should consult their tax advisers on the specific tax effect of the proposed scheme and pay attention to any changes that could take place, both in in-force legislation and in the criteria of the interpretation thereof, as well as the particular circumstances of each shareholder or holder of bonus issue rights.

### **APPENDIX II** SUBSIDIARIES (fully consolidated companies) (Millions of euros) The participation percentage and the net cost of the ownership interest correspond to the present values of the "Parent Company" over the "Company".

CORPORATE			ownership interest		UNITED STATES (Registered of
SPAIN (Registered office: Madrid, Spain)	From (a) CA (a)	10000	0		Sugar Creek Construction LL
Ferrovial Inversiones, S.A. (a) Betonial, S.A. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100% 99%	0 32		IRELAND (Registered office: C Ferrovial Agroman Ireland, L
Ferrovial Agroman S.A. (a) Can-Am, S.A. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100% 100%	711 2		NORTHERN IRELAND (Regist Ferrovial Agromán Irlanda de
Frin-Gold, S.A. (a)	Ferrovial, S.A. (a)	99%	0		UNITED KINGDOM (Registere
Inversiones Trenza, S.A. (a) Promotora Ibérica de Negocios, S.A. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100% 99%	0		Ferrovial Agroman Reino Uni Ferrovial Agroman Ltda. Hol
Ferrovial Aeropuertos España S.A. (a)	Ferrovial, S.A. (a)	99%	9		Ferrovial Agroman Internation
Ferrovial Emisiones, S.A. (a) Triconitex, S.L. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	99% 100%	0		Cadagua Al Ghubrah GERMANY (Registered office:
Ferrofin, S.L. (a) (i) Ferrovial Corporación, S.A. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	86% 100%	1,577 5	-	Budimex Bau GmbH AUSTRALIA (Registered office
Autovía de Aragón, S.C., S.A. (a) (ii)	Ferrovial, S.A. (a)	15%	3		Ferrovial Agroman New Zela
Cintra Infraestructuras, S.E. (a) Ferrovial Servicios, S.A.U. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100%	1,521 264		AUSTRALIA (Registered office Ferrovial Agroman Australia
Ferrovial Internacional, S.L.U. (a)	Ferrovial, S.A. (a)	100%	5,560		BRAZIL (Registered office: So
Ferrovial FISA, S.L. (a) Temauri, S.L. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100%	31		Ferrovial Agromán Ltda Bras SAUDI ARABIA
Tetabomoa, S.A. (a) Teraoui, S.A. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100% 100%	0		Ferrovial Agroman Company
Cintra Infraestructuras España, S.L. (a)	Ferrovial, S.A. (a)	99%	0		Ferrovial Agroman Company AIRPORTS
Grimalinvest, S.L. (a) LUXEMBOURG: Luxembourg	Ferrovial, S.A. (a)	100%	14		SPAIN (Registered office: Mac Ferrovial Aeropuertos Interno
Kripton Ra, S.A. (a)	Ferrovial, S.A. (a)	100%	4		Ferrovial Aeropuertos Españ
UNITED KINGDOM (Registered office: Oxford, U Ferrocorp UK Limited	nited Kingdom ) Ferrovial, S.A. (a)	100%	1		CHILE (Registered office: San Aeropuerto Cerro Moreno So
Ferrovial International LTD. (a)	Ferrovial Internacional S.L.U. (a)	100%	2.392		S.A. Ferrovial Aeropuertos Chile S
IRELAND (Registered office: Dublin, Ireland) Alkes Reinsurance Ltd.	Ferrovial, S.A. (a)	100%	3		NETHERLANDS (Registered)
CONSTRUCTION					Hubco Netherlands B.V. Faero Latam B.V.
SPAIN (Registered office: Madrid, Spain) Ferrovial Agroman, S.A. (a)	Ferrovial, S.A. (a)	100%	711		UNITED KINGDOM (Registere Faero UK Holding Limited
Ferrovial Conservación, S.A. (a) Aplicación de Recursos Naturales, S.A. (a)	Ferrovial Agroman, S.A. (a) Ferrovial Agroman, S.A. (a)	99.0% 100.0%	20		UNITED KINGDOM (Registere
Autovía de Aragón Sociedad Concesionaria.	Ferrovial Agroman, S.A. (a)	25.0%	5		Ferrovial Airports Internation TOLL ROADS
S.A. (g) (ii) Encofrados Deslizantes y Técnicas Especiales, S.A. (g)	Ferrovial Agroman, S.A. (a)	99.1%	2		SPAIN (Registered office: Mac
Cadagua, S.A. (a)	Ferrovial Agroman, S.A. (a)	100.0% 100.0%	50	-	Cintra Infraestructuras, S.E. ( Cintra Infraestructuras Intern
Compañía de Obras Castillejos, S.A. (a) Ditecpesa, S.A. (a)	Ferrovial Agroman, S.A. (a) Ferrovial Agroman, S.A. (a)	100.0%	8		Autopista del Sol, C.E.S.A (a) Cintra Inversora Autopistas d
Norvarem, S.A.U. (a) Técnicas del Pretensado y Servicios Auxiliares,	Ferrovial Agroman Internacional, S.L.U. (a) Encofrados Deslizantes y Técnicas Especiales,	100.0%	141	+	S.A. (a) Inversora Autopistas de Cata
S.A. (a) Concesionaria de Prisiones Lledoners, S.A. (a)	S.A. (a) Ferrovial Agroman, S.A. (a)	100.0%	3	-	Autopista Terrasa Manresa, S
Urbaoeste, S.A. (a)	Ferrovial Agroman, S.A. (a)	99.0%	0		Cintra Inversiones, S.L. (a) Cintra Servicios de Infraestruc
Concesionaria de Prisiones Figueras S.A.U. (a) Ferrrovial Railway, S.A. (a)	Ferrovial Agroman, S.A. (a) Ferrovial Agroman, S.A. (a)	100.0% 98.8%	0	-	Cintra Autopistas Integradas,
Ferrrovial Railway, S.A. (a)	Técnicas del Pretensado y Servicios Auxiliares, S.L. (a)	1.2%	0		M-203 Alcalá-O'Donnell (a) PORTUGAL (Registered office
Ferrovial Medio Ambiente y Energía, S.A. (a) Depusa Aragón S.A. (a)	Ferrovial Agroman, S.A. (a) Ferrovial Agroman, S.A. (a)	99.0% 42.3%	1	-	Via Livre, S.A. Auto-Estradas Norte, S.A.
Depusa Aragón S.A. (a)	Cadagua, S.A. (a)	51.7%	1	1	PORTUGAL (Registered office
MEXICO (Registered office: Mexico DC, Mexico) Cadagua Ferrovial Industrial México	Cadagua, S.A. (a)	75.1%	0	-	Euroscut Azores S.A. PORTUGAL (Registered office
Cadagua Ferrovial Industrial México	Ferrovial Medio Ambiente y Energía, S.A. (a)	24.9%	0		Autoestrada do Algarve, S.A
Ferrovial Agroman Mexico INDIA (Registered office: New Delhi, India)	Ferrovial Agroman International, Ltd. (a)	100.0%	2		NETHERLANDS (Registered Algarve International B.V.
Cadagua Ferrovial India Pr Ltd. (a) Cadagua Ferrovial India Pr Ltd. (a)	Cadagua, S.A. (a)	95.0% 5.0%	0	-	407 Toronto Highway B.V.
PUERTO RICO (Registered office: Puerto Rico)	Ferrovial Medio Ambiente y Energía, S.A. (a)	5.0%	U		POLAND (Registered office: Autostrada Poludnie, S.A
Ferrovial Agroman, LLC POLAND (Registered office: Warsaw, Poland)	Ferrovial Agroman Internacional, S.L.U. (a)	100.0%	6		CANADA (Registered office: 0 4352238 Cintra Canada Inc.
Tecpresa Techniniki Sprezan	Técnicas del Pretensado y Servicios Auxiliares, S.L. (a)	70.0%	0	•	Blackbird Maintenance 407 (
Tecpresa Techniniki Sprezan	Budimex, S.A	30.0%	0		Blackbird INF. 407 Cintra IRELAND (Registered office: 0
SPV-BN 1 Sp. z o.o. Poznańskie Przedsiębiorstwo Inwestycyjne	Budimex Nieruchomości Sp. z o.o. Budimex Nieruchomości Sp. z o.o.	100.0% 100.0%	0		Eurolink Motorway Operation
Sp. z o.o. Mostostal Kraków S.A.	Budimex S.A.	100.0%	3		Financinfrastructures Ltd. Cinsac, Ltd
Elektromontaż Warszawa S.A. Elektromontaż Import Sp. z o.o.	Elektromontaż Poznań S.A. Elektromontaż Poznań S.A.	50.7% 50.7%	0		Eurolink Motorway Operation UNITED STATES (Registered of
Elektromontaż Poznań S.A.	Budimex S.A.	92.3%	9		Ferrovial Holding US Corp
Instal Polska Sp. z o.o. Budimex, S.A.	Elektromontaż Poznań S.A. Valivala Holding B.V.	50.7% 59.1%	0 98	-	Cintra I-77 Mobility Partners I I-77 Mobility Partners Holding
FBSerwis, S.A. (iii)	Budimex, S.A.	49.00%	5	-	I-77 Mobility Partners LLC
Budimex Kolejnictwo S.A. Budimex Parking Wrocław Sp. z o.o.	Budimex S.A. Budimex S.A.	100.0%	1	-	UNITED STATES (Registered of Cintra Holding US Corp
Budimex Nieruchomości Sp. z o.o. Budimex Budownictwo Sp. z o.o.	Budimex S.A. Budimex S.A.	100.0% 100.0%	155 0	-	Cintra Texas Corp.
CHILE (Registered office: Santiago de Chile, Ch	ile)				Cintra US Services, LLC Cintra LBJ, LLC
Constructora Agroman Ferrovial Ltda. Constructora Agroman Ferrovial Ltda.	Ferrovial Agroman Emp. Const. Ltda. Ferrovial Agroman Chile S.A.	97.2% 2.8%	0	-	LBJ Infraestructure Group Ho
Ferrovial Agroman Chile S.A.	Ferrovial Agroman Emp. Const. Ltda.	100.0%	10		LBJ Infraestructure Group Cintra NTE, LLC
Ferrovial Agroman Emp. Const. Ltda. CANADA (Registered office: Canada)	Ferrovial Internacional, S.L.U (a)	100.0%	11		NTE Mobility Partners Holdin NTE Mobility Partners , LLC
Ferrovial Agroman Canada Inc	Constco Holdings B.V.	100.0%	0		NTE Mobility Partners Segme
NETHERLANDS (Registered office: Amsterdam Constco Holdings B.V.	h, the Netherlands) Ferrovial Agroman Internacional, S.L.U. (a)	100.0%	0		Cintra Toll Services, LLC Cintra Texas 56, LLC
Valivala Holdings, B.V.	Ferrovial Agroman Internacional, S.L.U. (a)	100.0%	141		SH-130 Concession Compan
UNITED STATES (Registered office: Houston, T Webber Management Group, LLC	Norvarem S.A.U. (a)	100.0%	41		Cintra NTE Mobility Partners NTE Mobility Partners Seg 3 H
Webber, LLC Webber Barrier Sevices, LLC	Ferrovial US Construction Corp Webber, LLC	100.0% 100.0%	76 6	-	NTE Mobility Partners Seg 3 L
Bluebonnet Constractors, LLC	Ferrovial Agromán Texas, LLC	60.0%	0		UNITED STATES (Registered o Cintra Skyway LLC
Bluebonnet Constractors, LLC Trinitry Infraestructure, LLC	DBW Construction, LLC Ferrovial Agromán Texas, LLC	40.0% 60.0%	0	-	SCC Holdings LLC Skyway Concession Co.LLC
Trinitry Infraestructure, LLC	DBW Construction, LLC	40.0%	0		UNITED STATES (Registered of
DBW Construction, LLC Central Texas Mobility Constructors, LLC	Webber, LLC Webber LLC	100.0% 55.0%	0	-	Cintra ITR LLC (iv)
UNITED STATES (Registered office: Nebraska, US	(A)				AUSTRALIA (Registered office Cintra Developments Austral
Southern Crushed Concrete, LLC UNITED STATES (Registered office: Austin Texas,	Norvarem S.A.U. (a) USA)	100.0%	88		COLOMBIA (Registered office
Ferrovial Agroman Texas, LLC	Ferrovial Agromán US Corp.	100.0%	0	-	Cintra Infraestructuras Colorr UNITED KINGDOM (Registere
Ferrovial Agroman 56, LLC UNITED STATES (Registered office: Chesterton, L	Ferrovial Agromán Texas, LLC JSA)	100.0%	0	-	Cintra UK
Ferrovial Agroman Indiana, LLC	Ferrovial Agroman US Corp	100.0%	0		Cintra Uk I-77 Limited Cintra Toowoomba Limited (
UNITED STATES (Registered office: Virginia, USA US 460 Mobility Partners LLC	Ferrovial Agroman Southeast LLC	70.0%	0		Cintra Global Holding, Ltd (a)
UNITED STATES (Registered office: Wilmington- Ferrovial Agroman US Corp		100.0%	98		SERVICES
Ferrovial US Construction Corp	Ferrovial Holding US Corp	100.0%	174	-	SPAIN (Registered office: Ma Ferrovial Servicios, S.A. (a)
UNITED STATES (Registered office: Fort Worth T	exas, USA)	75.001	0		Ferroser Servicios Auxiliares,
North Tarrant Infrastructure LLC	Ferrovial Agroman Texas LLC	75.0%	0		
	DBW Construction, LLC	75.0% 25%	0		Ferroser Infraestructuras, S.A Andaluza de Señalizaciones

bany	Parent	% of ownership	Net cost of the ownership interest	Audito
ED STATES (Registered office: Wilmington-I r Creek Construction LLC	Newcastle, USA) Ferrovial Agromán Southeast, LLC	70.0%	O	
ND (Registered office: Clondalkin, Ireland) vial Agroman Ireland, Ltda.			8	
THERN IRELAND (Registered office: Northe		100.0%		
vial Agromán Irlanda del Norte, Ltda. ED KINGDOM (Registered office: London, U	Ferrovial Agromán Ireland Ltda. Inited Kingdom)	100.0%	0	
vial Agroman Reino Unido Ltd. vial Agroman Ltda. Holding Reino Unido	Ferrovial Agroman Holding UK Ferrovial Agroman International, Ltd. (a)	100.0% 100.0%	24 49	
ovial Agroman International Ltd. (a)	Ferrovial International Ltd. (a)	100,0%	216	
gua Al Ghubrah 1ANY (Registered office: Cologne, Germany)	Cadagua, S.A. (a)	100.0%	5	
nex Bau GmbH FRALIA (Registered office: New Zealand, Au	Budimex S.A. Istralia)	100.0%	0	
vial Agroman New Zeland Limited RALIA (Registered office: Sydney, Australia	Ferrovial Agroman Australia PTY Ltd	100.0%	2	
vial Agroman Australia PTY LTD	, Ferrovial Agroman Holding UK	100.0%	18	
ZIL (Registered office: Sao Paulo, Brazil) vial Agromán Ltda Brasil	Ferrovial Agroman International, Ltd. (a)	99.0%	7	
DI ARABIA vial Agroman Company	Compañía de Obras Castillejos, S.A. (a)	5.0%	0	
vial Agroman Company	Ferrovial Agroman, S.A. (a)	95.0%	1	
ORTS I (Registered office: Madrid, Spain)				
vial Aeropuertos Internacional S.A.U. (a) vial Aeropuertos España S.A. (a)	Ferrovial Internacional S.L.U. (a) Ferrovial S.A. (a)	100.0% 99.0%	127	
Registered office: Santiago de Chile, Chile ouerto Cerro Moreno Soc. Concesionaria	2)			
vial Aeropuertos Chile Spa	Ferrovial Aeropuertos Internacional S.A.U. (a) Ferrovial Airports International Ltd. (a)	100%	0	-
IERLANDS (Registered office: Amsterdam,	the Netherlands)			
o Netherlands B.V. J Latam B.V.	Ferrovial Airports International Ltd. (a) Ferrovial Aeropuertos Internacional S.A.U. (a)	100.0% 100.0%	783 0	
ED KINGDOM (Registered office: London, U UK Holding Limited	nited Kingdom) Hubco Netherlands B.V.	100.0%	288	
ED KINGDOM (Registered office: Oxford, Un			2.024	
wial Airports International Ltd. (a) _ ROADS	renovial international Ltd. (a)	100,0%	2.UZ4	
l (Registered office: Madrid, Spain) 1 Infraestructuras, S.E. (a)	Ferrovial, S.A. (a)	100.0%	1,521	
a Infraestructuras Internacional S.L.U. (a)	Ferrovial Internacional, S.L.U. (a)	100.0%	2,704	
oista del Sol, C.E.S.A (a) a Inversora Autopistas de Cataluña, a)	Cintra Infraestructuras, S.E. (a) Cintra Infraestructuras, S.E. (a)	80.0% 100.0%	199 0	
sora Autopistas de Cataluña, S.A. (a)	Cintra Inversora Autopistas de Cataluña, S.A. (a)	100.0%	0	
pista Terrasa Manresa, S.A (a) 1 Inversiones, S.L. (a)	Inversora Autopistas de Cataluña, S.A. (a) Cintra Infraestructuras, S.E. (a)	76.3% 100.0%	445 318	
a Servicios de Infraestructura, S.A. (a) a Autopistas Integradas, S.A. (a)	Cintra Infraestructuras, S.E. (a) Cintra Infraestructuras, S.E. (a)	100.0% 100.0%	16 0	
13 Alcalá-O'Donnell (a)	Cintra Infraestructuras, S.E. (a)	100.0%	58	
'UGAL (Registered office: Vila Do Conde, Po vre, S.A.	Cintra Infraestructuras, S.E. (a)	84.0%	0	
-Estradas Norte, S.A. TUGAL (Registered office: Azores, Portugall)	Cintra Infraestructuras, S.E. (a)	84.0%	67	
scut Azores S.A.	Cintra Infraestructuras, S.E. (a)	89.2%	0	
"UGAL (Registered office: Loulé, Portugal) estrada do Algarve, S.A.	Cintra Infraestructuras, S.E. (a)	85.0%	23	
HERLANDS (Registered office: Amsterdam, ve International B.V.	the Netherlands) Cintra Infraestructuras, S.E. (a)	85.0%	0	
Γoronto Highwαy B.V.	Cintra Global Holding, Ltd	100.0%	2,664	
AND (Registered office: Warsaw, Poland) strada Poludnie, S.A	Cintra Infraestructuras, S.E. (a)	93.6%	1	
ADA (Registered office: Ontario, Canada) 238 Cintra Canada Inc.	407 Toronto Highway B.V.	100.0%	0	
bird Maintenance 407 Cintra GP bird INF. 407 Cintra	407 Toronto Highway B.V. 407 Toronto Highway B.V.	100.0% 100.0%	0	
ND (Registered office: Co. Kildare, Ireland)				
ink Motorway Operation (M4-M6), Ltd. ncinfrastructures Ltd.	Cintra Infraestructuras Internacional, S.L.U. (a) Cintra Global Holding, Ltd	66.0% 100.0%	0 65	
c, Ltd ink Motorway Operation (M3), Ltd.	Cintra Infraestructuras Internacional, S.L.U. (a) Cinsac, Ltd	100.0% 95.0%	0	
ED STATES (Registered office: Wilmington, I	(A2U			
vial Holding US Corp 1 I-77 Mobility Partners LLC	Cintra Infraestructuras, S.E. (a) Cintra Holding US Corp	100.0% 100%	675 2	
1obility Partners Holding LLC 1obility Partners LLC	Cintra I-77 Mobility Partners LLC I-77 Mobility Partners Holding LLC	50.1% 50.1%	1	
ED STATES (Registered office: Texas, USA)				
1 Holding US Corp 1 Texas Corp.	Ferrovial Holding US Corp Cintra Holding US Corp	100.0% 100.0%	512 0	
uUS Services, LLC LBJ, LLC	Cintra Texas Corp Cintra Holding US Corp	100.0% 100.0%	0 315	
nfraestructure Group Holding. LLC	Cintra LBJ, LLC	51.0%	315	_
nfraestructure Group 1 NTE, LLC	LBJ Infraestructure Group Holding, LLC Cintra Holding US Corp	100.0% 100.0%	618 222	
1obility Partners Holding , LLC 1obility Partners , LLC	Cintra NTE, LLC NTE Mobility Partners Holding, LLC	56.7% 100.0%	222 392	
1obility Partners Segment 2 - 4 LLC	Cintra NTE, LLC	75.0%	0	
1 Toll Services, LLC 1 Texas 56, LLC	Cintra Holding US Corp Cintra Holding US Corp	100% 100.0%	0	
30 Concession Company, LLC 1 NTE Mobility Partners Seg 3 LLC	Cintra Texas 56, LLC Cintra Holding US Corp	65.0% 100.0%	0 89	
1obility Partners Seg 3 Holding LLC	Cintra NTE Mobility Partners Seg 3 LLC	50.1% 100.0%	89 179	-
1obility Partners Seg 3 LLC ED STATES (Registered office: Chicago Ilinoi				
oldings LLC	Cintra Holding US Corp Cintra Skyway LLC	100.0% 55.0%	217 217	
	SCC Holding LLC	100.0%	515	
		49% /	20	
D STATES (Registered office: Indiana, USA)	Cintra Holding US Corp / Cintra Texas Corp	1%	20	
D STATES (Registered office: Indiana, USA) ITR LLC (iv) RALIA (Registered office: Sydney, Australia	)	1%		
ED STATES (Registered office: Indiana, USA) 1 ITR LLC (iv) RALIA (Registered office: Sydney, Australia 1 Developments Australia PTY Ltd. MBIA (Registered office: Bogota, Colombia	) Cintra UK )	1% 100.0%	0	
ED STATES (Registered office: Indiana, USA) I TR LLC (iv) RALIA (Registered office: Sydney, Australia I Developments Australia PTY Ltd. MBIA (Registered office: Bogota, Colombia I Infraestructuras Colombia S.A.S	) Cintra UK ) Cintra Global Holding, Ltd	1%		
ED STATES (Registered office: Indiana, USA) ITR LLC (iv) RALIA (Registered office: Sydney, Australia Developments Australia PTY Ltd. MBIA (Registered office: Bogota, Colombia Infraestructuras Colombia S.A.S ED KINCDOM (Registered office: Oxford, Un UK	) Cintra UK ) To Clobal Holding, Ltd ited Kingdom) Cintra Clobal Holding, Ltd	1% 100.0% 100.0% 100.0%	0 1 3	
ay Concession Co.LLC ED STATES (Registered office: Indiana, USA) 11 TR LLC (iv) RALLA (Registered office: Sydney, Australia Developments Australia PTY Ltd. MBIA (Registered office: Bogata, Colombia Infraestructuras Colombia S.A.S ED KINCDOM (Registered office: Oxford, Un 1 UK - 177 Limited 1 convaoriba Limited (a)	) Cintra LIK Cintra Global Holding, Ltd ited Kingdom) Cintra Global Holding, Ltd Cintra Infraestructuras, S.E. (a) Cintra I.K	1% 100.0% 100.0% 100.0% 100.0%	0 1 3 2 3	
ED STATES (Registered office: Indiana, USA) ITR LLC (w) RALLA (Registered office: Sydney, Australia a Developments Australia PTV Ltd. MBIA (Registered office: Bagata, Calombia Infraestructures Colombia S.A.S ED KINCDOM (Registered office: Oxford, Un 10 k) -77 Limited	) Cintra LiK ) Cintra Global Holding, Ltd Cintra Global Holding, Ltd Cintra Global Holding, Ltd Cintra Infreestructuras, S.E. (a)	1% 100.0% 100.0% 100.0%	0 1 3 2	
ED STATES (Registered office: Indiana, USA) ITR LLG (n) RALIA (Registered office: Sydney, Australia Developments Australia PTV Ltd. MBIA (Registered office: Bogota, Colombia a Infraestructuras Colombia S.A.S ED KINCDOM (Registered office: Oxford, Un u Ki-77 Limited 1 Goowomba Limited (a) a Global Holding, Ltd (a) //CES	) Cintra LIK Cintra Global Holding, Ltd ited Kingdom) Cintra Global Holding, Ltd Cintra Infraestructuras, S.E. (a) Cintra I.K	1% 100.0% 100.0% 100.0% 100.0%	0 1 3 2 3	
ED STATES (Registered office: Indiana, USA) ITR LLC (n/) RALLA (Registered office: Sydney, Australia Developments Australia PTV Ltd. MBIA (Registered office: Bogota, Colombia Infrestructures Colombia S.A.S ED KINCDOM (Registered office: Oxford, Un UK - 77 Limited Toowoomba Limited (a) Clobal Holding, Ltd (a) //CES (Registered office: Madrid, Spain) vid Servicios, S.A. (a)	) Cintra UK Cintra Global Holding, Ltd ited Kingdom) Cintra Global Holding, Ltd Cintra Global Holding, Ltd Cintra Infraestructuras, S.E. (a) Cintra Infraestructuras Internacional S.L.U (a) Ferrovial S.A. (a)	1% 100.0% 100.0% 100.0% 100.0% 100.0%	0 1 3 2 3 2,870 5,560,13	
ED STATES (Registered office: Indiana, USA) 1 TR LLC (n) RALLA (Registered office: Sydney, Australia 2 Developments Australia PTV Ltd. MBIA (Registered office: Bogata, Colombia 1 Infraestructuras Colombia S.A.S ED KINCDDM (Registered office: Oxford, Un 1 UK. 2 Ukl-77 Limited 1 Cowornba Limited (a) 2 Clobal Holding, Ltd (a) 7 CES V Registered office: Madrid, Spain)	) Cintra LIK ) Cintra Global Holding, Ltd Cintra Global Holding, Ltd Cintra Infraestructuras, S.E. (a) Cintra UK Cintra Infraestructuras Internacional S.L.U (a)	1% 100.0% 100.0% 100.0% 100.0% 100.0%	0 1 3 2 3 2,870	

ompany	Parent	% of ownership	of the ownership interest	Auditor	Company	Parent	% of ownership	of the ownership interest	A
erroFin, S.L. (a)	Ferrovial Servicios S.A. (a)	0.77%	14,61		Enterprise (Venture Partner) Limited	Enterprise Holding Company No 1 Limited	100.00%		
erroFin, S.L. (a)	Compañía Española de Servicios Públicos	0.003%	0,06		Enterprise Building Services Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
tkol, S.A. (a)	Auxiliares, S.A. (a) Compañía Española de Servicios Públicos	100.00%	4,83		Enterprise Consulting and Solutions Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
	Auxiliares, S.A. (a) Compañía Española de Servicios Públicos				Enterprise Foundation (ETR) Limited	Enterprise Holding Company No. 1 Ltd (Member only)	100.00%	-	
mpresa Mixta Almendralejo, S.A.	Auxiliares, S.Á. (a) Compañía Española de Servicios Públicos	51.00%	0,13		Enterprise Holding Company No.1 Limited	Enterprise plc Enterprise Holding Company No 1 Limited	100.00%	-	
estión Medioambiental de Toledo, S.A.	Auxiliares, S.A. (a)	60.00%	7,68		Enterprise Lighting Services Limited Enterprise Maintenance Services Limited	First Claims Response (Mcr) Limited	100.00%		
paida Residuos, S.L. (a)	Cespa Gestion Residuos S.A (a)	100.00%	5,49		Enterprise Managed Services (BPS) Limited	Enterprise Managed Services Limited	100.00%	-	
cnicas Medioambientales Avanzadas, S.L. atamiento de Residuos Medioambientales,	Albaida Residuos, S.L. (a)	55.00%	0,22		Enterprise Managed Services (E&CS) Limited	Enterprise Managed Services Limited	100.00%	-	
L.	Albaida Residuos, S.L. (a)	54.99%	0,00		Enterprise Managed Services Limited	Enterprise Utility Services Limited	100.00%	-	
vora Gestión Biogas, S.L (a)	Compañía Española de Servicios Públicos Auxiliares, S.A. (a)	80.00%	0,00		Enterprise plc	Ameyplc	100.00%	-	
oparc de Can Mata, S.L. (a)	Auxiliares, S.A. (a) Compañía Española de Servicios Públicos	100.00%	11,00		Enterprise Power Services Limited Enterprise Public Services Limited	Enterprise Managed Services Limited Enterprise Holding Company No 1 Limited	100.00%	-	
espa Servicios Urbanos de Murcia, S.A. (a)	Auxiliares, S.Á. (a) Compañía Española de Servicios Públicos	100.00%	10,06		Enterprise Transport Services Limited	Accord Limited	100.00%	-	
impañía Española de Servicios Públicos	Auxiliares, S.A. (a)				Enterprise Utility Services (DCE) Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
uxiliares, S.Á. (a)	Ferrovial Servicios S.A. (a)	100.00%	560,90		Enterprise Utility Services (Holdings) Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
spa Jardinería S.A. (a)	Compañía Española de Servicios Públicos Auxiliares, S.A. (a)	100.00%	6,58		Amey Utility Services Limited	ARM Services Group Limited	100.00%	-	
eciclaje y compostaje Piedra Negra, S.A.	Cespa Gestion Residuos S.A (a)	100.00%	6,87		Enterprisekeepmoat Limited	Accord Limited	100.00%	-	
espa Gestion Residuos S.A (a)	Compañía Española de Servicios Públicos Auxiliares, S.A. (a)	100.00%	87,19		First Claims Response (Manchester) Limited First Claims Response Limited	Enterprise Holding Company No 1 Limited First Claims Response (Mcr) Limited	100.00%	-	
ntenedores Reus S.A (a)	Cespa Gestion Residuos S.A (a)	75.50%	0,00		Fleet and Plant Hire Limited	Enterprise Managed Services Limited	100.00%		
spa Gestión Tratamientos de Residuos, A. (a)	Cespa Gestion Residuos S.A (a)	100.00%	20,60		Globernile Limited	Enterprise Managed Services Elimited	100.00%	-	
genieria Ambiental Granadina S.A. (a)	Compañía Española de Servicios Públicos	81.00%	2,61		Haringey Enterprise Limited	Accord Limited	100.00%	-	
	Auxiliares, S.Á. (a)				Heating and Building Maintenance Company	Enterprise Holding Company No 1 Limited	100.00%	-	
onenergia Can Mata AIE	Cespa Gestion Residuos S.A (a) Compañía Española de Servicios Públicos	70.00%	0,14	-	Limited Hillcrest Developments (Yorkshire) Limited	Durley Group Holdings Limited	100.00%	-	
onenergia Can Mata AIE	Auxiliares, S.A. (a)	30.00%	0,05		ICE Developments Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
atamiento de Residuos y Energias lencianas S.A	Cespa Gestion Residuos S.A (a)	55.00%	0,88		J J McGinley Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
ieder S.A	Cespa Gestion Residuos S.A (a)	51.61%	0,00		JDM Accord Limited	Accord Limited	100.00%	-	
1ART Hospital Cantabria, S.A. (a)	Ferrovial Servicios S.A. (a)	85.00%	8,43		Lancashire Enterprises (Europe) Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
oparc del Mediterrani, S.A	Cespa Gestion Residuos S.A (a)	48.00%	2,52		MRS Environmental Services Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
mpanya Especial de Recuperacions i condicionaments, S.L (a)	Cespa Gestion Residuos S.A (a)	81.06%	0,00		MRS St Albans Limited	MRS Environmental Services Limited	100.00%	-	
RTUGAL (Registered office: Lisbon, Portugal)					Prism Research Limited Rhoburt Street Lighting Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
rrovial Serviços, SA	Ferrovial Servicies International Ltd	100.00%	23,08		Rhoburt Street Lighting Limited Schofield Lothian Group Limited	Enterprise Public Services Limited	100.00%	-	
rup, Lda	Ferrovial Serviços, SA	70.00%	0,22		Trinity Group Holdings Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
rrovial Serviços - Ecoambiente, ACE povico Soc. Port. Vías de Com- Cons.	Ferrovial Serviços, SA	60.00%	-		TSG Services Limited	Trinity Group Holdings Limited	100.00%	-	
nestructuras	Ferrovial Serviços, SA	100.00%	1,40		W.M.Y. Consulting Limited	Enterprise Holding Company No 1 Limited	100.00%	-	
NITED KINGDOM (Registered office: Oxford, I	Jnited Kingdom)				Enterprise Business Solutions 2000 Limited	Enterprise Holding Company No 1 Limited	90.00%	-	
ney UK Plc (a)	Ferrovial Internacional, S.L.U. (a)	100.00%	606,01		Enterprise Islington Limited	Accord Limited	99.00%	-	
ney Holdings Limited	Amey UK plc	100.00%	0,00	_	EnterpriseManchester Partnership Limited	Enterprise Managed Services Limited	80.00%	-	
ney plc 1 Holdings Limited	Amey UK Plc (a) Amey OW Limited	100.00%	-		Slough Enterprise Limited	Accord Environmental Services Limited	99.00% 54.50%	-	
insportation Planning International Limited	TPI Holdings Limited	100.00%	-		Enterprise Fleet Limited AmeyCespa Ltd	Enterprise Managed Services Limited Amey LG Ltd	50.00%	-	
ney Airports Ltd	Amey plc	100.00%	-		AmeyCespa Ltd	Cespa UK S.A.	50.00%	-	
ney Building Ltd	Amey plc	100.00%	-		AmeyCespa (East) Holdings Limited	AmeyCespa Ltd	100.00%	-	
ney Community Ltd	Amey plc	100.00%	-		AmeyCespa (East) Limited	AmeyCespa (East) Holdings Limited	100.00%	-	
ney Construction Ltd	Amey plc	100.00%	-		AmeyCespa Services (East) Limited	AmeyCespa (East) Limited	100.00%	-	
ney Datel Ltd	Amey OW Ltd	100.00%	-		AmeyCespa WM (East) Limited	AmeyCespa Services (East) Limited	100.00%		
ney Facilities Partners Ltd	Comax Holdings Ltd	100.00%	-		Allerton Waste Recovery Park Interim SPV Limited	AmeyCespa Limited	100.00%	-	
ney Fleet Services Ltd ney Group Information Services Ltd	Amey plc Amey plc	100.00%	-	-	Novo Community Limited	Amey Community Ltd	1	-	
ney Group Services Ltd	Amey plc	100.00%	-		AmeyCespa (AWRP) ODC Limited	AmeyCespa Limited	1	-	
ney Highways Ltd	Amey plc	100.00%	-		Amey (IOW) SPV Ltd	Amey Ventures Asset Holdings Limited	50.00%	-	
ney Investments Ltd	Amey plc	100.00%	-		Amey Consulting LLC Travel Point Trading Limited	Amey OW Limited Amey OWR Limited	0	-	
mey IT Services Ltd	Amey plc	100.00%	-		Amey Finance Services Limited	Amey plc	1	-	
mey LG Ltd	Amey plc	100.00%	-		AmeyCespa (MK) SPV Limited	AmeyCespa (MK) Holding Co Limied	100.00%	-	
ney LUL 2 Ltd	Amey Tube Ltd	100.00%	-	_	Cespa Ventures Ltd.	Cespa UK S.A.	100.00%	-	
ney Mechanical & Electrical Services Ltd ney OW Group Ltd	Amey Community Limited Amey plc	100.00%	-	_	Cespa UK S.A.	Compañía Española de Servicios Públicos	100.00%	-	
ney OW Ltd	Amey OW Group Ltd	100.00%			UNITED KINGDOM (Registered office: Guernsey,	Auxiliares S.A Laited Kinadom)			
ney OWR Ltd	Amey OW Group Ltd	100.00%	-		Amey Insurance Company PCC Ltd	Amey plc	100.00%	-	1
ney Programme Management Ltd	Amey plc	100.00%	-		UNITED KINGDOM (Registered office: Delaware				
ney Rail Ltd	Amey plc	100.00%	-		AmeyWebber LLC	Novo Community Limited	100.00%	-	
ney Railways Holding Ltd	Amey plc	100.00%	-		UNITED KINGDOM (Registered office: Newcastle				
ney Roads (North Lanarkshire) Ltd	Amey LG Ltd	66.67%	-		Amey Consulting USA, Inc.	Amey OW Limited	100.00%	-	_
ney Services Ltd	Amey plc	100.00%	-		UNITED KINGDOM (Registered office: Glasgow, 1	Scotland) Byzak Limited	100.000		1
ney Technology Services Ltd ney Tramlink Ltd	Amey plc	100.00%	-		Byzak Contractors (Escocia) Limited C.F.M Building Services Limited (Escocia		100.00%	-	
ney Tube Ltd ney Tube Ltd	Amey Technololgy Services Ltd JNP Ventures Ltd	100.00%	-		registered)	Enterprise Managed Services Limited	100.00%	-	
ney Ventures Asset Holdings Ltd	Amey Investments Ltd	100.00%	-		UNITED KINGDOM (Registered office: Oxford, Ur		102.01		
ney Ventures Ltd	Amey plc	100.00%	-	-	Ferrovial Services International Ltd. (a)	Ferrovial International Ltd. (a)	100,00%	44	
ney Ventures Management Services Ltd	Amey Investments Ltd	1	-		AUSTRALIA (Registered office: Melbourne, Austr Amey Consulting Australia Pty Limited	alia) Amey OW Limited	100.00%	-	4
ney Wye Valley Ltd	Amey LG Ltd	80.00%	-		CHILE (Registered office: Santiago de Chile, Ch		100.00 /0		
max Holdings Ltd	Ameyplc	100.00%	-		Grupisa Chile, S.A.	Ferrovial Servicios, S.A. (a)	66.00%	0,00	1
P Ventures 2 Ltd	Amey Tube Ltd	100.00%	-		Ferrovial Servicios Chile, S.L.	Ferrovial Services International, Ltd (a)	99.90%	7,57	
P Ventures Ltd erard Secretariat Services Ltd	Amey Ventures Ltd	100.00%	-		Ferrovial Servicios Chile, S.L.	Ferroser Infraestructuras, S.A.	0.10%	0,00	
erard Secretariat Services Ltd imco Ltd	Amey plc Amey Railways Holding Ltd	100.00%	-	-	Steel Ingeniería, S.A.	Ferrovial Servicios Chile, S.L.	100.00%	31,84	
ney Public Services LLP	Amey LG Ltd	66.67%	-		Ferrovial Servicios Salud, S.L.	Ferrovial Servicios, S.A. (a)	100.00%	0,00	
itionwide Distribution Services Limited	Amey LG Ltd	100.00%	-	-	POLAND (Registered office: Warsaw, Poland) FBSerwis, S.A. (iii)	Ferrovial Services International, Ltd (a)	51.00%	12,52	
neyCespa (MK) ODC Limited	AmeyCespa Limited	100.00%	-		FBSerwis, S.A. (iii) Fbserwis Dolny Śląsk Sp. z o.o.	Ferrovial Services International, Ltd (a) FBSerwis, SA	51.00% 100.00%	5,80	
ney Consulting USA, Inc.	Amey OW Limited	1	-		FBSerwis A zoo SPV	FBSerwis, S.A	100.00%	0,04	
ney Consulting Australia Pty Limited	Amey OW Limited	1	-		FBSerwis B zoo SPV	FBSerwis, S.A	100.00%	0,04	
neyCespa (AWRP) Holding Co Limited	Amey Ventures Asset Holdings Limited	100.00%	-		MOROCCO (Registered office: Tangier, Morocc	0)			
neyCespa (AWRP) SPV Limited R.M. Services Group Limited	AmeyCespa (AWRP) Holding Co Limited Enterprise Holding Company No 1 Limited	100.00%	-		Cespa Nadafa SARL	Compañía Española de Servicios Públicos Auxiliares S.A. (a)	98.76%	0,00	1
cess Hire Services Limited	Enterprise Holding Company No 1 Limited Enterprise Managed Services Limited	100.00%	-	-	Cespa Nadafa SARL	Cespa Gestion Residuos S.A (a)	0.74%	0,00	
cord Asset Management Limited	Accord Limited	100.00%	-		IRELAND (Registered office: Warsaw, Poland)				
cord Consulting Services Limited	Accord Limited	100.00%	-		Landmille, Ltd.	Ferrovial Internacional, S.L.U. (a)	100.00%	579,02	
ord Environmental Services Limited	Accord Limited	100.00%	-		COLOMBIA (Registered office: Bogota, Colomb	ia)			
cord Leasing Limited	Accord Limited	100.00%	-		Ferrovial Servicios Colombia SAS	Ferrovial Services International, Ltd (a)	100.00%	0,00	
cord Limited	Enterprise plc	100.00%	-			Ferrovial Services International, Ltd (a)	99.95%	0,00	
cord Network Management Limited	Accord Asset Management Limited	100.00%	-		Ferrovial Servicios Públicos Colombia SAS ESP	Ferrovial Servicios, S.A. (a)	0.01%	0,00	
keco Environmental Services Limited	MRS Environmental Services Limited	100.00%	-		Ferrovial Servicios Públicos Colombia SAS ESP	Cespa Compañía Española de Servicios Públicos S.A. (a)	0.01%	0,00	
ophy Enterprise Limited	Brophy Grounds Maintenance Limited	100.00%	-	_	Ferrovial Servicios Públicos Colombia SAS ESP	Cespa Gestion Residuos S.A (a)	0.01%	0,00	
ophy Grounds Maintenance Limited	Enterprise Public Services Limited	100.00%	-		Ferrovial Servicios Públicos Colombia SAS ESP	Ferroser Infraestructuras, S.A. (a)	0.01%	0,00	
zak Limited MP Limited	Globernile Limited	100.00%	-		Ferrovial Servicios Públicos Colombia SAS ESP	Ferrovial Servicios Colombia SAS	0.01%	0,00	
MR Limited untrywide Property Inspections Limited	Enterprise Holding Company No 1 Limited Durley Group Holdings Limited	100.00%	-		REAL ESTATE				Ľ
	Enterprise Holding Company No 1 Limited	100.00%	-		SPAIN (Registered office: Madrid, Spain)		1000%	1/ 1/	1
W Maintenance Limited					Grimalinvest S.L. (a)	Ferrovial, S.A. (a) Ferrovial, S.A. (a)	100%	14,14 30,50	
W Maintenance Limited Itamerse Limited	Durley Group Holdings Limited	100.00%	-						
	Durley Group Holdings Limited Enterprise Holding Company No 1 Limited Accord Limited	100.00% 100.00% 100.00%	-		Ferrovial FISA, S.L. (a) Vergarapromoinvest, S.L. (a)	Ferrovial, S.A. (a)	99.7%	0,00	

Deloitte BDO Deloitte Polska Sp. z a.o. Sp. k. BDO LLP Baker Tilly

(i) The remaining percentage is owned by Ferrovial Agromán, S.A. 13,649, Ferrovial Servicios S.A. 0.773%, Ferrovial FISA, S.L 0.002% and Cespa S.A. 0.003%
(ii) The remaining percentage is owned by Ferrovial Agromán, S.A. (25%) Ferrovial S.A. 15% and Ferrovial Servicios S.A. 60%
(ii) The remaining percentage is owned by Ferrovial Services International Ltd 51% and Budimex S.A. 49%
(iv) The remaining percentage is owned by Ferrovial Agroman US Corp 44%, Cintra Holding US Corp 49%, Webber LLC. 6% and Cintra Texas Corp 1%
(a) Belong to the tax group of Ferrovial, S.A. and subsidiaries

### APPENDIX II ASSOCIATES (companies accounted for using the equity method) (Millions of euros)

The participation percentage and the consolidated equity-accounted value correspond to the contribution of each company to the group's consolidated financial statements.

pany Parent STRUCTION N Iments in associates Ferrovial Agroman (*): Ferrovial Agroman, S.A.	% of ownership	Equity-account ed value	Assets	Liubitities	Revenue	Profit/Loss	Audit
		Co Funde					
	between 22% and 50.0%	3	404	322	41	2	
ner, S.A. Cadagua, S.A.	50.00%	0	16	20	2	-2	
dad Concesionaria BAIO Ferrovial Agroman, SA	50.00%	2	4	0	0	-0	
lógica Lena, S.L. Ferrovial Agroman, SA	50.00%	0	0	1	0	-0	
medo Pedralba, S.A. Ferrovial Agroman, SA udex Caudidicus, S.A. Ferrovial Agroman, SA	25.20%	0	14 369	13 288	3	-0	
udex Caudidicus, S.A. Ferrovial Agroman, SA	22.00%	U	309	288	30	4	
iments in associates Budimex (*): Budimex, S.A.	between 26.3% and 30%	1	3	1	2	0	
Promos Sp. z o.o. Budimex SA	26.3%	0	3	1	2	0	
esa Sp. z o.o. w likwidacji Budimex SA	30.0%	0	0	0	0	-0	
N CLEAR CLEA	10.0%		200	2/1	20	15	
at City Desalination Company SAOC Cadagua Al Ghubrah national Water Treatment LLC Cadagua, S.A.	10.0% 37.5%	4	280 21	241 60	20 43	-15	
ational water ireatment LLC Cadagua, S.A. at City Desalination 0&M CO LLC Cadagua, S.A.	7.0%	0	21	2	- 43	-4	
	1.0 /0	0	2	2	0	0	
ORTS ED KINGDOM							
opco Limited (*) Hubco Netherlands B.V.	25.00%	1,213	26,780	21,929	3,824	743	
irports Holdings Limited Faero UK Holding Limited	50.00%	9	1,641	1,620	269	27	
ROADS							
N Cista Information S.F.	50.000/	7	101	100	r	4	_
no Park, S.A. Cintra Infraestructuras, S.E. 4 Autovía del Almanzora Cintra Infraestructuras, S.E.	50.00% 23.75%	-7	101	108	5	-4	
Benavente - Zamora Cintra Infraestructuras, S.E.	25.00%	10	216	178	49	-15	
Drive S.A. Cintra Infraestructuras, S.E.	25.00%	2	12	2	16	-2	
ADA				_		_	
nternational Inc/ 407 East Development GGP: 4352238 Cintra Canada Inc.	between 43.23% / 50.0%	1,920	4,368	6,103	1,072	233	
nternational Inc. 4352238 Cintra Canada Inc.	43.23%	1,909	3,413	5,171	704	219	
Cintra 407 East Development Group General Partnership Cintra 407 East Development Group Inc.	50.00%	11	692	669	246	14	
and R407 East Development Group General Partnership Cintra OM&R 407 East Development Group Inc	50.00%	1	4	1	4	2	
bird Maintenance 407 GP (a) Blackbird Maintenance 407 Cintra GP	50.00%	0	0	0	110	0	
bird Inf. 407 GP (a) Blackbird Inf. 407 Cintra	50.00%	-1	259	262	118	-2	
	21.40%	0	826	751	75	0	
Ddos, S.A. (ii) Ferrovial, S.A. ral Greece Motorway (ii) Ferrovial, S.A.	21.40%	0	1,039	974	11	0	
s Tolls, S.A. Ferrovial, S.A.	33.3%	0	4	5	3	-1	
ED KINGDOM		-		-		-	
Roads Partnership Holdings LTD Cintra UK	20.00%	0	0	-	-	-	
Roads Partnership Finance LTD Scot Roads Partnership Holdings LTD	20.00%	0	337	337	-	-	
Roads Partnership Project LTD Scot Roads Partnership Holdings LTD	20.00%	0	336	336	-	-	
IRALIA		-		-			
s Infraestructures Unit Trust (a) Cintra Toowoomba LTD	40.00%	12	28	8	75	-0	
DIBBIA del Cacao (a) Cintra Infraestructuras Colombia	40.0%	- 3	31	25	0	-1	
- ments in associates Servicios (*):	between 923% and 50.00%	22	864	860	196	66	
sa Sitkol, S.A.	49.00%	0	18	18	4	0	
esionaria Madrid Calle 30 S.A. Empresa de Mantenimiento y Explotación M-30	10.00%	12	592	592	124	55	
ieria Urbana S.A. Cespa, S.A.	35.00%	4	18	18	5	1	
esa de Mantenimiento y Explotación M-30 S.A. Ferrovial Servicios, S.A.	50.00%	0	210	210	30	11	
r, S.A. Ferroser Infraestructuras, S.A.	9.23%	0	1	1	0	-0	
polis de Valladolid Sitkol, S.A.	49.00%	4	7	3	12	0	
Nats Air Traffic Services, S.A. Ferrovial Servicios, S.A. Lis Medioambiente S.A. Cesoa Gestion Residuos S.A.	50.00%	-0	/		13	2	
			4				
S A Compañía Española de Servicios Públicos Auxiliares S A	40.00%		4	4		-0	
S.A. Compañía Española de Servicios Públicos Auxiliares S.A.	40.00% 49.00%	1	7	7	9	0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A	49.00%		7	7			
		1 0	7	7 1	9 2	0 0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Lida de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A.	49.00% 45.00%	1 0 1	7 1 3	7 1 3	9 2 7 3	0 0 0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Lida de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A. dominguez 2000, S.A. Compañía Española de Servicios Públicos Auxiliares S.A TUGAL ments in associates Ferrovial Serviços, SA (*)	49.00% 45.00%	1 0 1	7 1 3 14 26	7 1 3	9 2 7	0 0 -3 -0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Lida de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A. dominguez 2000, S.A. Compañía Española de Servicios Públicos Auxiliares S.A TUGAL	49.00% 45.00% 20.00%	1 0 1 -1 1 1	7 1 3 14	7 1 3 14 25 4	9 2 7 3	0 0 -3	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Lida de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A. dominguez 2000, S.A. Compañía Española de Servicios Públicos Auxiliares S.A <b>TUGAL</b> Rib Industrial Residuos, Lida Ferrovial Serviços, S.A. (*) Rib Industrial Residuos, Lida Ferrovial Serviços, S.A.	49.00% 45.00% 20.00% between2000%and/500% 45.00% 20.00%	1 0 1 -1 1 1 0	7 1 3 14 26 5 20	7 1 3 14 25 4 20	9 2 7 3 8 1 6	0 0 -3 -0 -0 0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Idrá de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A. dominguez 2000, S.A. Compañía Española de Servicios Públicos Auxiliares S.A <b>TUGAL</b> Iments in associates Ferrovial. Serviços, SA (*) Rib Industrial Residuos, Lda Ferrovial. Serviços, S.A eirão, S.A Ferrovial. Serviços, S.A	49.00% 45.00% 20.00% betwen2000%and/500% 45.00%	1 0 1 -1 1 1	7 1 3 14 26 5	7 1 3 14 25 4	9 2 7 3 8 1	0 0 -3 -0 -0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Lida de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A. dominguez 2000, S.A. Compañía Española de Servicios Públicos Auxiliares S.A. <b>TUGAL</b> ments in associates Ferrovial Serviços, SA (*) Bio Industrial Residuos, Lda Perrovial Serviços, SA eirão, S.A. Ferrovial Serviços, SA vial Servicios, Egeo Tecnologia e Ambiente, Amândio Carvalho & Gabriel Couto, ACE Ferrovial Serviços, SA <b>ED KINCDOM</b>	49.00% 45.00% 20.00% between2000%and/500% 45.00% 20.00%	1 0 1 -1 1 1 0	7 1 3 14 26 5 20	7 1 3 14 25 4 20	9 2 7 3 8 1 6	0 0 -3 -0 -0 0 0	
et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Idrá de Residuos D'Osona S.L. Compañía Española de Servicios Públicos Auxiliares S.A. dominguez 2000, S.A. Compañía Española de Servicios Públicos Auxiliares S.A <b>TUGAL</b> Iments in associates Ferrovial. Serviços, SA (*) Rib Industrial Residuos, Lda Ferrovial. Serviços, S.A eirão, S.A Ferrovial. Serviços, S.A	49.00% 45.00% 20.00% between2000%ant/4500% 45.00% 20.00% 35.00%	1 0 1 -1 1 1 0 0	7 1 3 14 26 5 20 1	7 1 3 14 25 4 20 1	9 2 7 3 8 1 6 0	0 0 -3 -0 -0 0	
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et Vic., S.L. Compañía Española de Servicios Públicos Auxiliares S.A. Compañía Española de Servicios Públicos Auxiliares S.A. Compañía Española de Servicios Públicos Auxiliares S.A. TUGAL Compañía Española de Servicios Públicos Auxiliares S.A. TUGAL Española de Servicios S.A. Serviços, S.S. Serviços, S.A. Serviços, S.A. Serviços,	49.00% 45.00% 20.00% betwen200%cnd4500% 45.00% 20.00% 35.00% 50.00% 50.00% 5.00% 5.00% 5.00% 5.00% 5.00% 5.00% 5.00% 5.00%	1 0 1 -1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7 1 3 14 26 5 20 1 1 560 18 6 2 0 18 6 2 0 18 6 2 0 11 0 14 0 0 0 15	7 1 3 14 25 4 20 -19 -6 -2 0 -19 -6 -2 0 -10 -10 0 0 0 0 0 -15	9 2 7 3 8 8 1 6 0 595 56 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 -0 -0 0 0 0 0 13 1 -0 -0 -0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
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Company	Parent	% of ownership	Equity-account- ed value	Assets	Liabilities	Revenue	Profit/Loss	Audito
Amey Hallam Highways Limited	Amey Hallam Highways Holdings Ltd	33.33%	0	0	0	0	0	
Carillion Amey Limited	Enterprise Managed Services Limited	49.90%	0	45	-38	153	0	
Carillion Amey (Housing Prime) Limited	Enterprise Managed Services Limited	33.30%	0	10	-4	58	0	
Leighton Boral Amey Qld Pty Limited	Amey Consulting Australia Pty Limited	20.00%	0	3	-2	18	1	
Leighton Boral Amey NSW Pty Limited	Amey Consulting Australia Pty Limited	22.20%	0	1	-1	5	0	
Keolis Amey Docklands Limited	Amey Rail Limited	30.00%	0	9	-5	37	2	
AmeyCespa (AWRP) Holding Co Limited	Amey Ventures Asset Holdings Ltd	16.67%	0	34	-34	16	0	
AmeyCespa (AWRP) SPV Limited	AmeyCespa (AWRP) Holding Co Limited	16.67%	0	0	0	0	0	
Scot Roads Partnership Holdings Limited	Arney Ventures Asset Holdings Ltd	20.00%	0	52	-52	31	0	
Scot Roads Partnership Project Limited	Scot Roads Partnership Holdings Limited	20.00%	0	0	0	0	0	
Scot Roads Partnership Finance Limited	Scot Roads Partnership Holdings Limited	20.00%	0	0	0	0	0	
MTCNovo Ltd	Novo Community Limited	50.00%	0	0	4	65	4	
The Thames Valley Community Rehabilitiation Company Ltd	MTCNovo Ltd	50.00%	0	0	0	0	0	
The London Community Rehabilitiation Company Ltd	MTCNovo Ltd	50.00%	0	0	0	0	0	
The Liverpool Joint Catholic and Church of England Academies Trust	Member only (not for profit company)	N/A	0	0	0	0	0	
AmeyWebber LLC	Amey OW Limited	50.00%	0	0	0	3	-0	
AmeyCespa. (MK) Holding Co Limited	Arney Ventures Asset Holdings Ltd	50.00%	0	77	-76	37	0	
AmeyCespa (MK) SPV Limited	AmeyCespa (MK) Holding Co Limited	50.00%	0	0	0	0	0	
QATAR								
Investments in associates Ferrovial Servicios (*):		49.0%	13	48	48	113	15	
Ferrovial Qatar LLC	Ferrovial Servicios, S.A.	49.0%	3	12	12	14	2	
FMM Company LLC	Ferrovial Servicios, S.A.	49.0%	9	36	36	99	14	
REAL ESTATE								
5PAIN								
Promociones Hábitat (i)	Ferrovial FISA, S.A.	20.00%	0	0	0	0	0	
Total equity-accounted value			3.237					



(i) Information on auditor not available (ii) Participation of Ferrovial S.A. It remains at 33% but political rights correspond to 214%. GEK Holding Real Estate Construction SA 57.2% and ACS 21.4% (political rights). (ii) Paciate call the investments in associates and the assets, liabilities, revenue and profit/Loss correspond to the total aggregate figures. (ii) Company header ADI Finance 1 and 2 which in turn held 100% participation on Heathrow Holdco Ltd (HAH).

### APPENDIX III - SEGMENT REPORTING

The Company's Board of Directors analyses the performance of the Group mainly from a business perspective. From this perspective, the Board assesses the performance of the Construction, Toll Roads, Airports and Services segments. Set forth below are the consolidated statements of financial position and consolidated statements of profit or loss for 2015 and 2014, broken down by business segment. The "Other" column includes the assets and/or liabilities and income and/or expenses of the companies not assigned to any of the business segments, including most notably the Parent, Ferrovial, S.A., and its smaller subsidiaries, the current Polish real estate business, and inter-segment adjustments.

Segment statement of financial position: 2015 (millions of euros)

Assets	Construction	Toll roads	Airports	Services	Other	Total
Non-current assets	856	11,300	1,515	3,049	96	16,816
Goodwill	197	205	0	1,483	0	1,885
Intangible assets	5	5	0	221	2	234
Investments in infrastructure projects	203	7,878	0	692	-229	8,544
Investment property	6	0	0	0	10	15
Property, plant and equipment	111	16	0	352	10	491
Investments in associates	7	1,940	1,222	69	0	3,237
Non-current financial assets	24	274	286	143	27	755
Deferred tax assets	304	633	6	88	219	1,249
Non-current derivative financial instruments at fair value	0	349	0	0	58	406
Current assets	4,002	3,900	963	1,870	-2,187	8,548
Assets classified as held for sale	0	2,418	0	0	0	2,418
Inventories	131	9	0	29	218	387
Current income tax assets	16	36	3	16	49	120
Current trade and other receivables	810	488	13	1,390	-380	2,320
Cash and cash equivalents	3,044	937	948	431	-2,081	3,279
Receivable from Group companies	1,353	612	931	75	-2,971	0
Other	1,691	326	17	355	890	3,279
Current derivative financial instruments at fair value	1	11	0	4	7	23
TOTAL ASSETS	4,858	15,200	2,478	4,919	-2,091	25,364

Equity and liabilities	Construction	Toll roads	Airports	Services	Other	Total
Equity	1,245	3,752	2,437	1,561	-2,455	6,541
Equity attributable to the shareholders	1,254	3,336	2,437	1,546	-2,515	6,058
Equity attributable to non-controlling interests	-8	416	0	15	60	483
Deferred income	1	1,056	0	30	0	1,088
Non-current liabilities	478	6,007	0	1,707	1,113	9,304
Pension plan deficit	2	0	0	44	0	46
Long-term provisions	189	172	0	326	151	838
Borrowings	160	4,696	0	1,030	810	6,697
Payable to Group companies	2	0	0	485	-488	0
Other	157	4,696	0	545	1,298	6,697
Other payables	11	105	0	55	0	171
Deferred tax liabilities	98	667	0	198	152	1,115
Derivative financial instruments at fair value	17	367	0	54	0	438
Current liabilities	3,134	4,385	41	1,620	-749	8,431
Liabilities classified as held for sale	0	2,690	0	0	0	2,690
Borrowings	43	1,307	43	384	-392	1,385
Payable to Group companies	9	55	43	312	-419	0
Other	34	1,253	0	72	27	1,385
Current derivative financial instruments at fair value	13	247	0	0	0	259
Income tax liabilities	49	-23	-3	7	98	128
Current trade and other payables	2,536	164	1	1,127	-464	3,364
Operating provisions and allowances	493	0	0	102	10	604
TOTAL EQUITY AND LIABILITIES	4,858	15,200	2,478	4,919	-2,091	25,364

#### Segment statement of financial position: 2014 (millions of euros)

Assets	Construction	Toll roads	Airports	Services	Other	Total
Non-current assets	752	14,484	1,379	2,779	32	19,426
Goodwill	184	369	0	1,430	0	1,982
Intangible assets	5	7	0	206	5	223
Investments in infrastructure projects	205	10,375	0	564	-387	10,757
Investment property	5	0	0	0	0	6
Property, plant and equipment	97	20	0	323	10	451
Investments in associates	6	2,198	1,057	56	0	3,317
Non-current financial assets	17	416	315	103	6	856
Deferred tax assets	233	747	6	97	355	1,438
Non-current derivative financial instruments at fair value	0	353	0	0	42	395
Current assets	4,000	1,091	693	1,918	-1,655	6,048
Assets classified as held for sale	1	0	0	2	0	2
Inventories	139	11	0	31	176	357
Current income tax assets	20	28	0	12	14	74
Current trade and other receivables	946	278	9	1,304	-367	2,170
Cash and cash equivalents	2,894	771	685	569	-1,480	3,439
Receivable from Group companies	1,334	368	409	67	-2,178	0
Other	1,560	403	276	501	699	3,439
Current derivative financial instruments at fair value	0	4	0	0	1	5
TOTAL ASSETS	4,751	15,576	2,072	4,697	-1,623	25,473

Equity and liabilities	Construction	Toll roads	Airports	Services	Other	Total
Equity	1,072	3,291	1,956	1,406	-1,704	6,021
Equity attributable to the shareholders	1,085	2,998	1,956	1,396	-1,763	5,672
Equity attributable to non-controlling interests	-13	293	0	10	59	349
Deferred income	3	956	0	28	0	987
Non-current liabilities	568	9,645	95	1,616	1,106	13,030
Pension plan deficit	2	0	0	99	0	101
Long-term provisions	188	717	0	321	152	1,378
Borrowings	166	6,859	0	883	800	8,707
Payable to Group companies	2	0	0	498	-500	0
Other	164	6,859	0	385	1,300	8,707
Other payables	11	140	29	51	-29	202
Deferred tax liabilities	181	679	67	200	183	1,310
Derivative financial instruments at fair value	20	1,251	0	62	0	1,332
Current liabilities	3,109	1,684	20	1,647	-1,024	5,435
Liabilities classified as held for sale	0	0	0	0	0	0
Borrowings	27	1,326	20	397	-402	1,368
Payable to Group companies	9	65	17	339	-430	0
Other	18	1,261	2	58	28	1,368
Current derivative financial instruments at fair value	1	68	0	8	22	100
Income tax liabilities	43	-64	-12	30	59	56
Current trade and other payables	2,622	354	12	1,153	-704	3,437
Operating provisions and allowances	416	0	0	58	0	475
TOTAL EQUITY AND LIABILITIES	4,751	15,576	2,072	4,697	-1,623	25,473

The detail of total assets by geographical areas:

(Millions of euros)	2015	2014	Change
Spain	6,124	7,771	-1,647
UK	4,305	4,037	267
US	9,426	7,966	1,461
Canada	2,032	2,277	-245
Poland	1,227	1,022	205
Other	2,249	2,400	-151
TOTAL	25,364	25,473	-109

#### Segment statement of profit or loss: 2015 (millions of euros)

2015	Construction	Toll roads	Airports	Services	Other	Total
Revenue	4,287	513	8	4,897	-6	9,701
Other operating income	2	0	0	7	0	9
Total operating income	4,290	513	8	4,904	-6	9,709
Materials consumed	765	3	0	377	-2	1,143
Other operating expenses	2,452	110	15	2,221	-64	4,735
Staff costs	679	67	6	1,994	59	2,805
Total operating expenses	3,896	180	21	4,592	-7	8,683
Gross profit from operations	393	333	-13	312	1	1,027
Depreciation and amortisation charge	30	83	0	139	5	256
Profit from operations before impairment and non-current asset disposals	364	250	-13	173	-4	770
Impairment and disposals of non-current assets	4	131	0	-1	-4	131
Profit from operations	368	382	-13	172	-8	901
Financial result on financing	-9	-427	0	-27	0	-463
Result on derivatives and other financial results	0	-195	0	-4	0	-200
Financial result of infrastructure projects	-9	-622	0	-31	0	-662
Financial result on financing	26	17	9	-28	-61	-35
Result on derivatives and other financial results	-3	-12	24	-7	58	61
Financial result excluding infrastructure projects	24	5	34	-34	-2	26
Financial result	14	-617	34	-66	-2	-637
Share of profits of companies accounted for using the equity method	-3	84	199	31	0	312
Consolidated profit before tax	380	-151	220	137	-10	577
Income tax	-111	222	-4	-3	-49	54
Consolidated profit from continuing operations	269	71	216	134	-60	631
Net profit from discontinued operations	0	0	0	0	0	0
Consolidated profit for the year	269	71	216	134	-60	631
Loss for the year attributable to non-controlling interests	-52	144	0	-1	-2	89
Profit for the year attributable to the Parent	217	215	216	134	-62	720

Segment statement of profit or loss: 2014 (millions of euros)

2014	Construction	Toll roads	Airports	Services	Other	Total
Revenue	3,942	432	9	4,401	18	8,802
Other operating income	2	0	0	6	0	9
Total operating income	3,943	432	9	4,408	18	8,811
Materials consumed	777	3	0	337	14	1,131
Other operating expenses	2,208	111	16	1,839	-52	4,122
Staff costs	610	61	6	1,845	54	2,575
Total operating expenses	3,595	175	22	4,020	16	7,828
Gross profit from operations	349	257	-12	387	2	983
Depreciation and amortisation charge	37	75	0	128	5	244
Profit from operations before impairment and non-current asset disposals	312	182	-13	260	-3	738
Impairment and disposals of non-current assets	0	7	0	-2	0	5
Profit from operations	312	189	-13	258	-3	743
Financial result on financing	-9	-345	0	-19	0	-373
Result on derivatives and other financial results	0	-8	0	-12	0	-20
Financial result of infrastructure projects	-9	-353	0	-31	0	-393
Financial result on financing	26	5	13	-12	-64	-33
Result on derivatives and other financial results	6	-4	1	-9	56	49
Financial result excluding infrastructure projects	31	2	14	-22	-9	16
Financial result	22	-352	14	-53	-9	-377
Share of profits of companies accounted for using the equity method	-12	60	70	20	0	138
Consolidated profit before tax	322	-103	71	226	-12	504
Income tax	-112	8	1	-24	-24	-152
Consolidated profit from continuing operations	210	-95	72	202	-37	352
Net profit from discontinued operations	0	0	0	0	0	0
Consolidated profit for the year	210	-95	72	202	-37	352
Loss for the year attributable to non-controlling interests	-17	69	0	0	-3	50
Profit for the year attributable to the Parent	192	-25	72	202	-39	402

### SECTION 7: EXPLANATION ADDED FOR TRANSLATION TO ENGLISH

These consolidated financial statements are presented on the basis of the regulatory financial reporting framework applicable to the Group (see Note 2.1). Certain accounting practices applied by the Group that conform with that regulatory framework may not conform with other generally accepted accounting principles and rules.

# ISSUE OF THE FINANCIAL STATEMENTS

The foregoing pages contain the consolidated financial statements -the balance sheet, income statement, statement of changes in equity, statement of cash flows and notes to the financial statements- and the consolidated management report of Ferrovial, S.A. for the year ended 31 December 2015, which was issued by the Company's Board of Directors at the meeting held in Madrid on 25 February 2016 and which, pursuant to Article 253 of the Spanish Capital Companies Act, the directors attending sign below.

Mr. Santiago Bergareche Busquet Vice-Chairman			
Mr. Íñigo Meirás Amusco Managing Director			
Ms. María del Pino y Calvo-Sotelo Director			
 Mr. José Fernando Sánchez-Junco Ma Director			
 Mr. Howard L. Lance Director			

Mr. Óscar Fanjul Martín Director

The Secretary of the Board of Directors states for the record that the Director Mr. Howard L. Lance has not signed this document because of his absence due to unavoidable professional commitments.

Mr. Santiago Ortiz Vaamonde Secretary of the Board of Directors

### **B.AUDIT REPORT**

Translation of a report originally issued in Spanish based on our work performed in accordance with the audit regulations in force in Spain and of consolidated financial statements originally issued in Spanish and prepared in accordance with the regulatory financial reporting framework applicable to the Group in Spain (see Sections 1 and 7). In the event of a discrepancy, the Spanish-language version prevails.

#### INDEPENDENT AUDITOR'S REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

To the Shareholders of FERROVIAL, S.A.,

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Ferrovial, S.A. ("the Parent") and Subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2015 and the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and notes to the consolidated financial statements for the year then ended.

#### Directors' Responsibility for the Consolidated Financial Statements

The Parent's directors are responsible for preparing the accompanying consolidated financial statements so that they present fairly the consolidated equity, consolidated financial position and consolidated results of Ferrovial, S.A. and Subsidiaries in accordance with International Financial Reporting Standards as adopted by the European Union and the other provisions of the regulatory financial reporting framework applicable to the Group in Spain and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the audit regulations in force in Spain. Those regulations require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation by the Parent's directors of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated equity and consolidated financial position of Ferrovial, S.A. and Subsidiaries as at 31 December 2015, and their consolidated results and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and the other provisions of the regulatory financial reporting framework applicable to the Group in Spain.

#### **Report on Other Legal and Regulatory Requirements**

The accompanying consolidated directors' report for 2015 contains the explanations which the Parent's directors consider appropriate about the situation of Ferrovial, S.A. and Subsidiaries, the evolution of their business and other matters, but is not an integral part of the consolidated financial statements. We have checked that the accounting information in the consolidated directors' report is consistent with that contained in the consolidated financial statements for 2015. Our work as auditors was confined to checking the consolidated directors' report with the aforementioned scope, and did not include a review of any information other than that drawn from the accounting records of Ferrovial, S.A. and Subsidiaries.

DELOITTE, S.L. Registered in ROAC under no. S0692

Javier Parada Pardo 25 February 2016

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2015 Constituent MSCI Global Sustainability Indexes

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Prepared and produced by Ferrovial's Communications and Corporate Responsibility Department.

 $\mathsf{Design:} \ \textbf{gosban} \ \mathsf{consultora} \ \mathsf{de} \ \mathsf{comunicación}$